

Valcon G-Cloud Lot 3 Service Definition

Low Code Service Definition

[Set Up and Migration | Service optimisation/right sizing]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Valcon accelerates digital transformation through expert **low-code app implementation**. Utilising a range of best of breed platforms, we deliver custom, scalable solutions up to five times faster than traditional development. Our approach combines agile methodology with business expertise, ensuring rapid deployment, seamless integration, and immediate value for your organization.

Features

- Leverage Mendix, Power Platform, and Appian platforms
- Create tailored low-code strategies for each organization
- Develop frameworks to guide low-code adoption
- Design comprehensive roadmaps for implementation
- Collaborate with teams to understand business needs
- Identify opportunities for low-code adoption
- Ensure effective low-code technology implementation
- Maximize impact of digital transformation initiatives
- Support scalable and flexible application development
- Improve agility and accelerate solution delivery

Benefits

- Faster application development and delivery (2x to 5x times)
- Reduced development costs and effort
- Improved business agility and responsiveness
- Enhanced alignment with organisational goals
- Scalable and flexible solutions for growth
- Better governance and process control
- Increased innovation through rapid prototyping
- Streamlined adoption of low-code technologies
- Optimized use of Mendix, Power Platform, Appian
- Competitive advantage in digital transformation initiatives

3. Approach

Valcon has in place a tested and proven methodology for conducting Low Code Services that enable our clients to maximise their benefits from the service while ensuring Valcon provide a service that assess and covers all potential needs of our clients.

Valcon may apply all or some of the following methodology steps depending on the nature of the project:

1. Scope and understanding of business needs, pain points and business drivers

In this initial phase of the service, the main goal is to identify the challenge, propose an approach, assess the project feasibility and roadmap.

Valcon has designed a specific service (included in our service catalogue deck) which is the “Low Code Maturity Service”. We refer you to the specific document for further detailed description of the service.

This phase is focused on assessing people, process and technology needs and challenges.

At the completion of the “Low Code Maturity Service”, your organisation will have a clear picture on:

- Understand the current maturity level of your company, the limitations, and the potential to unlock
- Understand, based on the goals, the next steps to increase the level of maturity or your organisation
- Understand the impact of Low Code in your organisation (governance, operations, optimising costs, and user engagement and adoption, etc)
- And to do so, what are the challenges to overcome, and the strategies to address in each step
- Implementation plan with timelines and milestones
- Estimates to understand effort, resources and potential value deliver.
- Assess most suitable technology

Usually, right after this step, with a clear understanding of the scope, we start the resource mobilisation according to the plan and approach defined.

2. Set up Governance for the project

With a clear understanding of the challenges, the scope, the goals and approach, the project will define the governance model including:

- Map stakeholders and define roles, responsibilities
- Define an application life cycle governance with the phases, steps and approach for delivery
- Create best practices
- Define the integration and data governance
- Define Platform Governance
- Define, set up or reinforce the Centre of Excellence if needed

3. Platform Architecture Design

Valcon will now create the architecture of the platform, ensuring a scalable solution; set up of the environments required for –typically- development, testing and production; set up security and roles, logging, monitoring, access to data sources to be consumed, naming conventions and technical guidelines.

4. Pilot and scale the solution

Depending on the maturity of our clients, as well as the nature of the challenge, Valcon might recommend piloting the solution first. Otherwise, the project will deliver a full, scalable solution. This phase might include:

- Use case creation and acceptance criteria (In case of pilot, define the proof of concept, value or minimum viable product to design).
- Business case creation
- KPI definition/identification
- Technical design and implementation documents
- Implementation and testing
- User Acceptance Test, Performance and Integration testing
- Change Management and Training
- Production readiness and go-live
- Hypercare of the solution

Valcon iterates through this phase to deliver incremental measurable value in each cycle.

4. Monitoring and Value Management

The solution will be monitored to prevent and identify any potential malfunction or impact in the operations and the business.

From a business perspective, the solution will report its performance against KPIs defined in the previous steps. By doing this, Business areas will be able to understand the value realisation, impact on their operations, and track potential new improvements for subsequent iterations.

4. Effort and Cost

Effort will be determined collaboratively between the Valcon and the client based on the skills mix and scope required.

Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client. These may include (but are not limited to):

- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).