

Valcon G-Cloud Lot 3 Service Definition

Project & Programme Capability Build

[Set Up and Migration | Mobilisation coordination]

Version 1.0

1. About Us

Valcon is a leading European consultancy specialising in AI and data-driven business transformation, with a growing and established presence in the UK. A trusted partner to major organisations including multiple UK Government departments and public sector agencies. Valcon connects strategy and operations, helping organisations create value in their transformation programmes.

With over 1,750 consultants across Europe, Valcon brings deep expertise across data, AI, technology and consulting. In the UK, Valcon works with clients across financial services, public sector, retail, industrials and infrastructure. Valcon is backed by private equity firm Rivean Capital.

2. Service Description

Valcon help organisations continuously develop their in-house delivery capability to better deliver transformations. We provide training, coaching and mentoring to develop and equip resources to undertake Agile and waterfall delivery roles on Cloud projects at all levels from Sponsors and Product Owners to Project Support Officers.

Features

- Conduct Programme and Project Management maturity assessment
- Guide development of pragmatic delivery methodologies
- Integrate effectively with corporate functions such as commercial, HR, Finance
- Conduct cultural assessment, how the organisation culture supports delivery
- Conduct training needs analysis, to identify required skills and training
- Implement knowledge transfer requirements definitions
- Define and manage capability development programme
- Manage coaching, mentoring, training and on-the-job programmes
- Establish expectation and performance frameworks to support staff management

Benefits

- Increase the predictability of programme and project delivery
- Increase business confidence in your ability to deliver change
- Independent assessment of current capability
- Balance your organisation's operational requirements with current capabilities.
- Understand and develop the future skills and capabilities required
- Increased ability to differentiate the performance of change professionals
- Increased workforce motivation by establish clear career paths

3. Approach

Valcon can undertake a capability assessment to help you to determine the current levels of maturity in the organisation and use this as a basis to discuss ways to improve the organisations capacity through training and development or the appropriate use of partnering with supplier organisations. We can, in addition, provide burst capacity to complement your in-house change team helping to build both the capacity and capability of the team.

Valcon can help to devise the approach to migrating users to new cloud services or between services. This involves all aspects of the process redesign, test planning and user acceptance testing, data cleansing,

migration and archiving, transition planning, business change management, communication, leadership, and governance. Our experienced practitioners ensure that all of these activities are orchestrated in such a way as to minimise disruption to operations and optimise the adoption of the new cloud services

4. Effort and Cost

Effort will be determined collaboratively between the Valcon and the client based on the skills mix and scope required.

Please refer to the Pricing Document for current rates.

- Rate card prices are exclusive of VAT.
- Expenses are recharged at cost and supported by receipts.
- Expenses may include reasonable travel, accommodation, and subsistence costs.
- The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of the engagement depends on assumptions and dependencies jointly agreed between the Valcon and the client.

- These may include (but are not limited to):
- Access to required stakeholders, systems, or information
- Timely decisions and approvals
- Availability of resources and infrastructure
- Defined governance and communication processes

All assumptions and dependencies will be recorded and validated as part of the Statement of Work (SoW).