



TRANSFORMING BUSINESS
THROUGH **TECHNOLOGY**

G-Cloud

Service Description



Overview

Copilot Implementation Services

Introduction

Copilot for Microsoft 365 is a powerful tool that helps you manage and secure your Microsoft 365 environment, as well as enhance your productivity and collaboration with AI-powered apps. To get the most out of Copilot, you need to ensure a smooth and effective adoption process that aligns with your business goals and priorities.

The Copilot for Microsoft 365 Adoption Accelerator is a service that helps you plan and execute a successful Copilot implementation, with the support of a qualified partner. The Adoption Accelerator covers the following aspects:

- Technical readiness: ensuring that your Microsoft 365 environment is configured and optimised for Copilot.
- Adoption planning: identifying and targeting the high-value scenarios that Copilot can enable for your organisation, based on the outcomes of the Copilot for Microsoft 365 workshop.
- Adoption execution: creating and delivering a comprehensive adoption plan that includes awareness, learning, and success measures, as well as establishing a Copilot Center of Excellence to drive ongoing adoption and innovation

Scope and Deliverables

The Copilot for Microsoft 365 Adoption Accelerator is a customised service that is tailored to your specific needs and objectives. The scope and deliverables of the service may vary depending on the size and complexity of your organisation, the number and type of Copilot scenarios you want to implement, and the level of support you require from the partner. However, the typical scope and deliverables of the service include the following:

- Assigning Copilot for Microsoft 365 licenses to your users and devices.
- Deploying Microsoft 365 apps to your users and devices, ensuring compatibility and performance.
- Remediating overprivileged and risky users, using Copilot's identity and access management features.
- Mitigating device risk, using Copilot's device management and protection features.
- Preventing data overexposure, using Copilot's data loss prevention and encryption features.
- Controlling the use of AI apps, using Copilot's app governance and compliance features.
- Designing, building, and publishing custom plug-ins, using Copilot's plug-in development platform.
- Executing an adoption plan that encompasses the following elements:
- Copilot Center of Excellence creation: forming a cross-functional team of Copilot champions, experts, and advocates, who will lead and support the adoption process.
- Awareness strategy: developing and executing a communication plan that informs and engages your users about the benefits and features of Copilot.
- Learning plan: developing and delivering a training plan that educates and empowers your users to use Copilot effectively and efficiently.
- Success measures reporting: defining and tracking the key performance indicators and metrics that demonstrate the value and impact of Copilot.
- Delivering extended training and adoption support, providing ongoing guidance and assistance to your users and Copilot Center of Excellence.

Benefits and Outcomes

By engaging in the Copilot for Microsoft 365 Adoption Accelerator, you can expect to achieve the following benefits and outcomes:

- Accelerate the adoption of Copilot for Microsoft 365, maximizing your return on investment and minimizing your time to value.
- Align the adoption of Copilot with your business goals and priorities, ensuring that Copilot supports and enhances your strategic objectives and initiatives.
- Optimise the performance and security of your Microsoft 365 environment, reducing risks and costs, and increasing efficiency and productivity.
- Leverage the power and potential of AI apps, enabling your users to work smarter and faster, and unlocking new opportunities for innovation and growth.

- Build a culture of adoption and innovation, fostering a continuous learning and improvement mindset among your users and Copilot Center of Excellence.

Project delivery methodology

Your critical path to project success.

Project Managers are the key drivers of successful migrations, implementations, deployments and transformations. They are the fabric through which effective communications, coordination and collaboration come together to create positive change, and Core's Project Management team have the experience and expertise to lead that change.

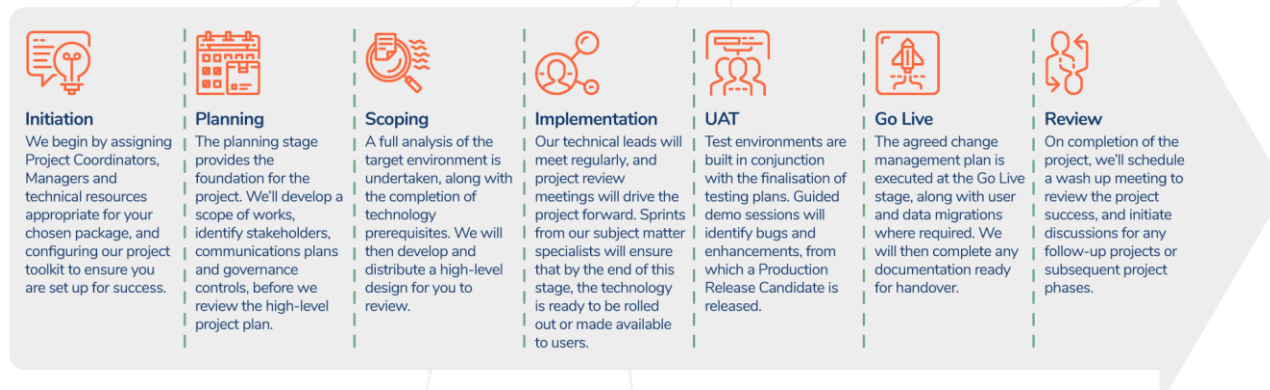
Delivering innovative, business transformation through technology and solutions can often create complex challenges. Effective planning, coordination and communication are key factors in any successful project, and our Project Management services have been developed to drive that success for you, so you can do focus on what you do best.

Whether we are managing small projects or complete programs, our experienced project managers and coordinators bring their extensive knowledge, skills, and tried and tested methodologies to the team, ensuring your project is delivered on time, within budget, and to specification.

For a true professional services engagement, we have a tried and tested approach that we have developed over 30 years to ensure we deliver consistent high value outcomes. Our approach is rooted in the Agile development method; and leverages rapid low-code development techniques to provide working automation solutions up to 78% faster* than conventional development methods.

How our Project Management works

Regardless of which Project Management package you choose, our team will deliver your project with the passion, energy, and expertise our customers have come to recognise as Core's professional and responsive culture.



Project Management by Core – Benefits

- Core's Project Management team are experienced in driving positive change through technology
- Our project methodology combines the stringent coordination of PRINCE2 with the fluidity of Agile practises
- Our Project Management team works with specialists across the technology spectrum every day, and understand the challenges associated within each function; and
- With three levels of Project Management to choose from, you can be sure Core can deliver the level of management your project requires.

Our packages

- Project Coordination

Project Coordination provides a basic level of governance designed for short term engagements, to ensure clear communications and successful management of project risk. Our coordination approach provides the minimum set of controls necessary to achieve a successful implementation across the project.

- Project Management

Our dedicated Project Manager will collaboratively lead the planning and production of the project deliverables, whilst reporting regularly to key stakeholders on the project health, scope, schedule and the status of key risks, issues, dependencies and decisions.

- Custom Project Management

Designed to support programs of work, and projects that are large, complex, high risk, contain multiple streams, or are conducted in regulated industries. Custom Project Management extends our standard project management offering with additional controls to manage risks and a more robust communications framework.

Pricing

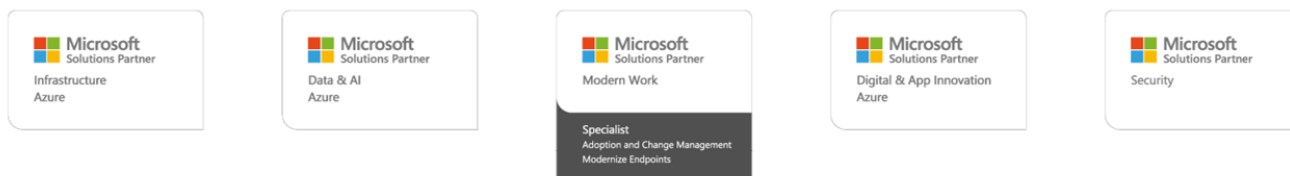
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About Core

We have a long and distinguished record of supporting organisations with cloud first strategies, implementing successful, efficient, and safe migrations to the Cloud, driving value, productivity and security.

As a Microsoft Solutions Partner with more than three decades of experience delivering Microsoft solutions, we understand how to unleash potential and unlock value for our customers who have invested in Microsoft technology. We help improve the transition from E3 to E5 licensing, enabling enhanced security and mobility capabilities for our customers, without the need for third-party solutions.



Your organisation deserves reliable, trustworthy, and responsive expert IT support so you can focus on what you do best. With our 35-year history, your business is in capable and experienced hands. In 2001, Core deployed the first installation of SharePoint in the UK and have continued to deliver and support Microsoft products and solutions, leading businesses to superior levels of productivity, security, and growth. From the early operating systems and intranet solutions to the advanced productivity and security tools that organisations adopt to seek efficiencies, Microsoft solutions now touch tens of millions of lives daily; and Core helps to optimise solutions for your desired outcomes.

Core is a Microsoft Advanced Partner and has been delivering Microsoft solutions for nearly three decades; transforming, enabling, and securing our customers with the evolution of Microsoft business technologies across the UK. Our focused expertise and experience, along with our long-standing relationship with Microsoft, means that when our customers invest in world-class transformation products, they are delivered by our team of leading experts, and managed personally, with competence.



Customers

We put our customers first, taking responsibility for our actions.



One Core

We recruit, develop, and retain the best talent in a supportive environment to best serve our customers.



Responsiveness

We are flexible, approachable, and responsive to our customers' needs.



Expertise

We are professional and constantly strive to achieve excellence for our customers, peers, and partners.

Core works in a spirit of partnership. We find that this helps us achieve the best outcomes for our customers, which supports our target of building long term, positive and trusting relationships with our customers. This includes offering as much value as possible and finding new way to maximise on your investment. We are proud to be:

- Winner of CRN MSP of the Year 2023. 2023 and 2024 Best Company to Work For (sub £100m) – CRN
- Cyber Essentials Plus and ISO 27001 Certified.



WINNER
CSP of the Year

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Crown
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