

Off The Shelf Museum Website

Pricing

Prices shown exclusive of VAT

Pricing – Off-the-shelf Museum Website

Service	Item	£ excl. VAT
Single Data Site	Onboarding (one-off):	£15,444
	Service charge:	£95 p.m.
	Private cloud (Typical):	£209 p.m.
	<i>Linux OS, 4 vCPU, 4GB RAM, 100GB</i>	
Min. contract period	1 year	
Payment terms	Annually, in advance.	

Prices - Domain Management

Domain Name Registration		£ excl. VAT
.gov.uk	Domain 2 year registration	200
.ac.uk	Domain 2 year registration	200
.co.uk	Domain 2 year registration	50
.org.uk	Domain 2 year registration	50
.com	Domain 2 year registration	50
DNS control transfer	Single domain	99
Other domain types are available.		

Pricing for optional enhancements

Prices shown exclusive of VAT

Item	Rate per day
Data restore	£595
Data migration (manual)	£469
Data migration (automated) - dependent upon content size/structure/format	£595
Migration planning	£595
Custom enhancement	£595 (typical)
Off-boarding data extraction hourly @ £99+VAT	
24/7 call out support	£4,800 p.a. per site
Onsite support	Daily rate + £350 Typical daily rate: £651
Cloudflare Pro licence	£290, per annum £595 (one-off onboarding charge)
Cloudflare Business licence	£2,760, per annum £840 (one-off onboarding charge)

Pricing for additional resources

Prices shown exclusive of VAT

Item	Units	Detail	Cost per month £
Additional vCPU	Per 2 x vCPU	Available in pairs only	10
Additional storage	Per GB		0.20
Additional RAM	Per GB		5
Additional bandwidth	Per 100GB	100GB/month transfer	17.50
Windows Operating System	1	Windows Server Standard Subject to VM spec.	36 (4vCPU) 143 (32vCPU)
SQL Server	1	Shared Server VM Licence Subject to VM spec.	151 (4vCPU)
	OR 1	Dedicated Server VM Licence Subject to VM spec.	1,210 (32vCPU)
Encryption at rest	Per database	Disk level	17
Encryption at rest	Per database	Database	25
Penetration test (Client application)	Per test	Subject to scope	7,500

Pricing for support & maintenance

Prices shown exclusive of VAT

Hourly Rates

Hourly rates	£ p.h.
Support cost, per hour (preferential rate under support contract)	£78
Work outside of contracted support hours, per hour	£99

~Annual Contracts

Support contract	No. hrs p.m.	Duration	£ p.m.
Minimum contract	1	12 mths	89.42

Typical contract (Website)	2	12 mths	175.17
Typical contract (Database Website)	3	12 mths	261
Typical contract (Web Application)	4	12 mths	346.83
Typical contract (Business Application)	6	12 mths	517.58
Typical contract (Complex System)	8	12 mths	678.67

Other contracts are available to suit your custom requirements.

~Annual pricing: (No. hrs x £78) + Service Management Fee.

Payment terms: annually, in advance.

Pricing for training

Prices shown exclusive of VAT

Item	Rate per session
Training Per 3 ½ hr session (5 attendees), incl. custom User Manual	£1,308

SFIA Rates

	Strategy & architecture	Change & transformation	Development & implementation	Delivery & operation	People & skills	Relationships & engagement
1. Follow	£420	£420	£420	£420	£420	£420
2. Assist	£469	£469	£469	£469	£469	£469
3. Apply	£525	£525	£525	£525	£525	£525
4. Enable	£595	£595	£595	£595	£595	£595
5. Ensure/Advise	£651	£651	£651	£651	£651	£651
6. Initiate/Influence	£763	£763	£763	£763	£763	£763
7. Set Strategy/Inspire	£840	£840	£840	£840	£840	£840

Volume Discounts

No. of Days	Discount
41-100 days	2%
101-200 days	5%
200+ days	10%

For clarity, charging works as follows:

1-40 days – daily rate

41st day to 100th day – 2% discount applied

101st day to 200th day – 5% discount applied

Anything over and including 201st day – 10% discount applied

Example:

A project of 240 days would breakdown as:

40 days @ daily rate

100 days @ (daily rate * 0.98)

100 days @ (daily rate * 0.90)

Volume discounts apply to the whole assignment. Extensions to assignments are treated as separate assignments.

Volume discounts do not apply to recurring services or parts of the assignment relating to third parties.

Aggregate (Combination) Discounts

No. of Days	Discount
82-100 days	2%
101-200 days	5%
200+ days	10%

Aggregate duration discounts are applied where there is no break in continuity of work assignments and where all assignments are of 41 days or more duration. The percentage of the aggregate duration discount is determined by the duration of contiguous contracts over an accounting period of one year with a fixed start date (normally initial contract start date). Discount is applied only to the current contract. Discounts are not retrospectively applied to earlier contracts. Where aggregate and volume discounts apply, the greater of the two is taken.

Get in Touch

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