

Off The Shelf Intranet (Hivetalk)

Pricing for service managed by Connect

Prices shown exclusive of VAT

Service	On-boarding	Service charges, p.m.	Plan upgrade, To increase users from current band
Hivetalk Intranet Service (Single Site, WordPress) 1 - 200 users Private cloud specification: 4 vCPU, 4GB RAM, 100GB storage	£13,000	£344	N/A
Hivetalk Intranet Service (Single Site, WordPress) 201 – 1,000 users Private cloud specification: 8 vCPU, 8GB RAM, 150GB storage	£15,100	£435	£2,205
Hivetalk Intranet Service (Single Site, WordPress) 1,001 – 3,000 users Private cloud specification: 10 vCPU, 12GB RAM, 200GB storage	£18,350	£517	£3,413
Hivetalk Intranet Service (Single Site, WordPress) 3,001 – 10,000 users Private cloud specification: 12 vCPU, 16GB RAM, 300GB storage	£23,250	£626	£5,145
Hivetalk Intranet Service (Single Site, WordPress) 10,001 – 20,000 users Private cloud specification: 16 vCPU, 32GB RAM, 400GB storage	£30,300	£837	£7,403
<i>Charges above based on number of service users and can be scaled accordingly. Please contact us if you require a service with 20,000+ users.</i>			

Service	On-boarding	Service charges, p.m.	Plan upgrade, To increase users from current band
Hivetalk Intranet Service (Single Site, Umbraco) <i>1 - 200 users</i> Private cloud specification: 4 vCPU, 4GB RAM, 150GB storage	£14,000	£540	N/A
Hivetalk Intranet Service (Single Site, Umbraco) <i>201 – 1,000 users</i> Private cloud specification: 8 vCPU, 8GB RAM, 200GB storage	£16,308	£783	£2,423
Hivetalk Intranet Service (Single Site, Umbraco) <i>1,001 – 3,000 users</i> Private cloud specification: 10 vCPU, 12GB RAM, 250GB storage	£19,818	£941	£3,686
Hivetalk Intranet Service (Single Site, Umbraco) <i>3,001 – 10,000 users</i> Private cloud specification: 12 vCPU, 16GB RAM, 300GB storage	£25,110	£1,115	£5,557
Hivetalk Intranet Service (Single Site, Umbraco) <i>10,001 – 20,000 users</i> Private cloud specification: 16 vCPU, 32GB RAM, 400GB storage	£32,724	£1,585	£7,995
<i>Charges above based on number of service users and can be scaled accordingly. Please contact us if you require a service with 20,000+ users.</i>			

Pricing for service managed on premise

Prices shown exclusive of VAT

Service	On-boarding	Service charges, p.m.	Plan upgrade, To increase users from current band
Hivetalk Intranet Service (Single Site, WordPress) 1 - 200 users Suggested specification: 4 vCPU, 4GB RAM, 100GB storage	£14,386	£213	N/A
Hivetalk Intranet Service (Single Site, WordPress) 201 – 1,000 users Suggested specification: 8 vCPU, 8GB RAM, 150GB storage	£16,486	£238	£2,205
Hivetalk Intranet Service (Single Site, WordPress) 1,001 – 3,000 users Suggested specification: 10 vCPU, 12GB RAM, 200GB storage	£19,736	£278	£3,413
Hivetalk Intranet Service (Single Site, WordPress) 3,001 – 10,000 users Suggested specification: 12 vCPU, 16GB RAM, 300GB storage	£24,636	£338	£5,145
Hivetalk Intranet Service (Single Site, WordPress) 10,001 – 20,000 users Suggested specification: 16 vCPU, 32GB RAM, 400GB storage	£31,686	£424	£7,403
<i>Charges above based on number of service users and can be scaled accordingly. Please contact us if you require a service with 20,000+ users.</i>			

Service	On-boarding	Service charges, p.m.	Plan upgrade, To increase users from current band
Hivetalk Intranet Service (Single Site, Umbraco) <i>1 - 200 users</i> Suggested specification: 4 vCPU, 4GB RAM, 150GB storage	£15,386	£304	N/A
Hivetalk Intranet Service (Single Site, Umbraco) <i>201 – 1,000 users</i> Suggested specification: 8 vCPU, 8GB RAM, 200GB storage	£17,694	£327	£2,423
Hivetalk Intranet Service (Single Site, Umbraco) <i>1,001 – 3,000 users</i> Suggested specification: 10 vCPU, 12GB RAM, 250GB storage	£21,204	£363	£3,686
Hivetalk Intranet Service (Single Site, Umbraco) <i>3,001 – 10,000 users</i> Suggested specification: 12 vCPU, 16GB RAM, 300GB storage	£26,496	£416	£5,557
Hivetalk Intranet Service (Single Site, Umbraco) <i>10,001 – 20,000 users</i> Suggested specification: 16 vCPU, 32GB RAM, 400GB storage	£34,110	£494	£7,995
<i>Charges above based on number of service users and can be scaled accordingly. Please contact us if you require a service with 20,000+ users.</i>			

Pricing for optional enhancements

Prices shown exclusive of VAT

Item	Rate per day
Custom enhancement	£595 (typical)
Data restore	£595
Data migration (manual)	£469
Data migration (automated) - dependent upon content size/structure/format	£595
Migration planning	£595
Off-boarding data extraction hourly @ £99+VAT	
24/7 call out support	£4,800 p.a. per site
Onsite support	Daily rate + £350 Typical daily rate: £651
Cloudflare Pro licence	£290, per annum £595 (one-off onboarding charge)
Cloudflare Business licence	£2,760, per annum £840 (one-off onboarding charge)

Pricing for additional resources

Prices shown exclusive of VAT

Item	Units	Detail	Cost per month £
Additional vCPU	Per 2 x vCPU	Available in pairs only	10
Additional storage	Per GB		0.20
Additional RAM	Per GB		5
Additional bandwidth	Per 100GB	100GB/month transfer	17.50

Item	Units	Detail	Cost per month £
Windows Operating System	1	Windows Server Standard Subject to VM spec.	36 (4vCPU) 143 (32vCPU)
SQL Server	1	Shared Server VM Licence Subject to VM spec.	151 (4vCPU)
	OR		
	1	Dedicated Server VM Licence Subject to VM spec.	1,210 (32vCPU)
Encryption at rest	Per database	Disk level	17
Encryption at rest	Per database	Database	25
Penetration test (Client application)	Per test	Subject to scope	7,500

Pricing for support & maintenance

Prices shown exclusive of VAT

Hourly Rates

Hourly rates	£ p.h.
Support cost, per hour (preferential rate under support contract)	£78
Work outside of contracted support hours, per hour	£99

~Annual Contracts

Support contract	No. hrs p.m.	Duration	£ p.m.
Minimum contract	1	12 mths	89.42
Typical contract (Website)	2	12 mths	175.17
Typical contract (Database Website)	3	12 mths	261
Typical contract (Web Application)	4	12 mths	346.83
Typical contract (Business Application)	6	12 mths	517.58
Typical contract (Complex System)	8	12 mths	678.67

Other contracts are available to suit your custom requirements.

~Annual pricing: (No. hrs x £78) + Service Management Fee.

Payment terms: annually, in advance.

Pricing for training

Prices shown exclusive of VAT

Item	Rate per session
Training Per 3 ½ hr session (5 attendees), incl. custom User Manual	£1,308

SFIA Rates

	Strategy & architecture	Change & transformation	Development & implementation	Delivery & operation	People & skills	Relationships & engagement
1. Follow	£420	£420	£420	£420	£420	£420
2. Assist	£469	£469	£469	£469	£469	£469
3. Apply	£525	£525	£525	£525	£525	£525
4. Enable	£595	£595	£595	£595	£595	£595
5. Ensure/Advise	£651	£651	£651	£651	£651	£651
6. Initiate/Influence	£763	£763	£763	£763	£763	£763
7. Set Strategy/Inspire	£840	£840	£840	£840	£840	£840

Volume Discounts

No. of Days	Discount
41-100 days	2%
101-200 days	5%
200+ days	10%

For clarity, charging works as follows:

1-40 days – daily rate

41st day to 100th day – 2% discount applied

101st day to 200th day – 5% discount applied

Anything over and including 201st day – 10% discount applied

Example:

A project of 240 days would breakdown as:

40 days @ daily rate

100 days @ (daily rate * 0.98)

100 days @ (daily rate * 0.90)

Volume discounts apply to the whole assignment. Extensions to assignments are treated as separate assignments.

Volume discounts do not apply to recurring services or parts of the assignment relating to third parties.

Aggregate (Combination) Discounts

No. of Days	Discount
82-100 days	2%
101-200 days	5%
200+ days	10%

Aggregate duration discounts are applied where there is no break in continuity of work assignments and where all assignments are of 41 days or more duration. The percentage of the aggregate duration discount is determined by the duration of contiguous contracts over an accounting period of one year with a fixed start date (normally initial contract start date). Discount is applied only to the current contract. Discounts are not retrospectively applied to earlier contracts. Where aggregate and volume discounts apply, the greater of the two is taken.

Get in Touch

Connect

3rd Floor, New Barratt House

47 North John Street

Liverpool L2 6SG

Tel: 0151 282 4321

Email: gcloud@connectinternetsolutions.com

Web: www.connectinternetsolutions.com