

Pricing Document

G-Cloud 15

Lot 2a

Colt CPE Solution

Abstract

This document covers the standard Pricing for Colt CPE Solution.

Colt CPE Solutions delivers integrated networking capabilities by combining enterprise-grade customer premises equipment with Colt's high-performance connectivity services to create secure, scalable, and resilient architectures. The portfolio supports a broad range of Ethernet, IP, and cloud connectivity services, enabling customers to design diverse topologies using deterministic Layer 2 and Layer 3 technologies.

With flexible component-based integration and optional enhanced features, customers can build sophisticated, end-to-end solutions tailored to their operational and geographic needs. The offering spans both managed and unmanaged CPE categories, providing everything from fully managed routing and switching to customer-controlled devices supplied, installed, and maintained by Colt.

Document Version 1.0

Release Date 15/01/2026

Author Colt Technology Services

Owner Kiran Thomas

Copyright ©

No part of this document may be reproduced or adapted in any form, including photocopying or storing it by electronic means, except as is necessary for the purpose of the recipient's dealings with Colt, without the written permission of Colt. Any copies made of any part of this document shall include the notice:

© 2025 Colt Technology Services. The Colt name and logos are trademarks. All rights reserved.

No information contained in this document shall be disclosed to any third party without the written permission of Colt.

Contents

1. CPE Solution Overview	3
1.1. Introduction	3
1.2. Service Portfolio	3
1.3. Categories	3
2. Pricing Tables	4
2.1. Overview	4
2.2. Pricing for Routers with NAT	4
2.3. Pricing for Routers without NAT	4
2.4. Pricing for Layer 2 Switches	5
2.5. Pricing for Layer 3 Switches	6
2.6. Pricing for other CPEs	6
3. Disclaimer	7

1. CPE Solution Overview

1.1. Introduction

Colt CPE Solutions delivers fully integrated networking capabilities using customer premises equipment (CPE), including enterprise-grade routers and switches, combined with Colt's high-performance connectivity services. The solution enhances the performance, topology options, geographic reach, and feature set of Colt's network portfolio, enabling customers to build robust, scalable, and secure network architectures.

Colt CPE Solutions provides:

- **Fully Managed Network Services:** End-to-end management of routing and switching infrastructure, delivered alongside Colt connectivity services such as Ethernet and IP Services.
- **Component-Based Integration:** A flexible integration framework that allows multiple Colt products to be combined into sophisticated, multi-layer network solutions.
- **Enhanced Service Features:** Optional add-ons and advanced capabilities that extend the functionality of Colt Ethernet and IP services.
- **CPE Supply & Maintain:** A service option for customers who manage their own CPE environment but rely on Colt for equipment supply, installation, and ongoing maintenance.

1.2. Service Portfolio

Colt CPE Solutions supports a wide range of network services, including:

- **Ethernet Services:** Ethernet Line, Hub & Spoke, E-VPN & Private Ethernet
- **IP Services:** IP VPN, IP Access
- **Cloud Connectivity:** Dedicated Cloud Access

CPE Solutions is highly adaptable, enabling the construction of diverse topologies and resilience models. Customers can combine multiple Colt network products to create complementary, end-to-end solutions based on deterministic bandwidth and Layer 2/Layer 3 CPE technologies.

1.3. Categories

Colt CPE Solutions is broken into following standard sub-categories to facilitate provisioning and productization.

Table 1: Product categories

Category	Details
Managed CPE	Managed Routers: offers full Layer 3 routers that can be combined with Colt-provided connectivity services to create a fully managed private network Managed Switches: offers managed switches that can be combined with Colt-provided networks services to create a high speed, fully managed network. This includes layer two and layer 3 switches (switches with IP functions) This Service can address varying levels of networking needs, from simple point-to-point connectivity between two sites, up to multi-site hub-and-spoke or ring networks
Unmanaged CPE	The Unmanaged CPE Service enables Customer to lease switches or routers from Colt from a range of customer premises equipment (CPE) options. Colt will configure, install and test the CPE and, in the event of hardware being defective, Colt will provide a replacement. Post-delivery Colt will not manage or actively monitor the Service. Customer is responsible for CPE specification, basic problem validation, post-delivery technical support and CPE management. It offers an extensive range of CPEs, whilst allowing the customer to manage the configuration and integrate the devices into their own management systems. This means that at the same time as purchasing connectivity from Colt, customers can include the necessary CPE and so benefit from a one stop shop for all networking requirements.

2. Pricing Tables

2.1. Overview

The prices for a CPE Solution are site-based, and the total CPE solution price consists of

1. Underlying network services price such as Ethernet or IP Access: For prices for the underlying service, please refer to the corresponding product pricelist.
2. CPE device: Price for CPE device varies based on different factors such as type of hardware, CPE features and bandwidth.

Please note

- This document covers the pricing for the CPE device.
- The total charges will vary depending on the options chosen and the price of the connectivity service associated with each site.
- The pricing consists of a Monthly Recurring Charge (MRC) and a one-time non-recurring charge (NRC). Additional discounts can be expected for long-term contracts, and bulk orders.
- Pricing for Managed and Unmanaged devices is same.

The below Pricing is in GBP for one year contract for Enterprise Customers (Europe, Asia & USA).

2.2. Pricing for Routers with NAT

Table 2: Pricing with NAT (Managed/Unmanaged)

Bandwidth	Recommended L3 Router	NRC (GBP)	MRC (GBP)
up to 80 Mbps	C921-4P	150	115
up to 200 Mbps	ISR11111-8P	175	130
up to 500 Mbps	C8300-1N1S-6T (T0-E-lic)	500	370
up to 1 Gbps	ISR4451-X/K9	665	495
up to 10 Gbps	ASR1001-X	1,585	1,175

2.3. Pricing for Routers without NAT

Table 3: Pricing without NAT (Managed/Unmanaged)

Bandwidth	Recommended L3 Router	NRC (GBP)	MRC (GBP)
up to 80 Mbps	C921-4P	150	115
up to 200 Mbps	C921-4P	150	115
up to 500 Mbps	ASR-920-4SZ-A	290	215
up to 1 Gbps	ASR-920-4SZ-A	290	215
up to 10 Gbps	ASR-920-4SZ-A (10G License)	360	270

2.4. Pricing for Layer 2 Switches

Table 4: Layer 2 Switch Pricing (Managed/Unmanaged)

Bandwidth	Device/component	Port	NRC(GBP)	MRC(GBP)
2M-1G	COLT-C9300-E-5 • IOS-XE for C9330: Catalyst 9300 24-port modular uplinks data only, Network Essentials • C9300 DNA Essentials, 24-Port, 5 Year Term License • C9300 DNA Essentials, 24-Port Term Licenses	24 10/100/1000 ports	300	285
1G	COLT-C9300-E-7 • IOS-XE for C9330: Catalyst 9300 4 x 1GE Network module • Catalyst 9300 24-port modular uplinks data only, Network Essentials" • C9300 DNA Essentials, 24-Port, 5 Year Term License • C9300 DNA Essentials, 24-Port Term Licenses	24 10/100/1000 ports Up to 4 x 1G optical	305	300
Above 1G - 10G	COLT-C9300-E-6 • IOS-XE for C9330: Catalyst 9300 Series 8x 10G Network Module • Catalyst 9300 24-port modular uplinks data only, Network Essentials" • C9300 DNA Essentials, 24-Port, 5 Year Term License • C9300 DNA Essentials, 24-Port Term Licenses	24 10/100/1000 ports Up to 8 x 10G optical	360	345

2.5. Pricing for Layer 3 Switches

Table 5: Layer 3 Switch Pricing (Managed/Unmanaged)

Bandwidth	Device/component	Port	NRC(GBP)	MRC(GBP)
2M-1G	COLT-C9300-A-5 - IOS-XE for C9330: Catalyst 9300 24-port data only, Network Advantage - C9300 DNA Advantage, 24-Port, 5 Year Term License - C9300 DNA Advantage, 24-port Term Licenses	24 10/100/1000 ports	360	340
1G	COLT-C9300-A-7 - IOS-XE for C9330: Catalyst 9300 4 x 1GE Network module - Catalyst 9300 24-port data only, Network Advantage - C9300 DNA Advantage, 24-Port, 5 Year Term License 1000BASE-T SFP	24 10/100/1000 ports and up to 4 x 1G optical	385	370
Above 1G - 10G	COLT-C9300-A-6 - IOS-XE for C9330: Catalyst 9300 Series 8x 10G Network Module - Catalyst 9300 24-port data only, Network Advantage - C9300 DNA Advantage, 24-Port, 5 Year Term License - C9300 DNA Advantage, 24-port Term Licenses	24 10/100/1000 ports and up to 8 x 10G optical	430	405

2.6. Pricing for other CPEs

The pricing shown above reflects Colt's most commonly ordered and frequently requested CPE models. Beyond these standard options, Colt offers a broad portfolio of devices spanning multiple bandwidth tiers, feature sets, and price points to support a wide variety of network designs.

If you require a specific device or configuration that is not included in the list, your Colt Account Executive can provide tailored guidance and additional options. They will work with you to identify the most suitable equipment based on your technical, operational, and commercial requirements.

3. Disclaimer

Colt's proposal is not intended to create a binding contractual commitment. A signed Colt agreement is required to make pricing/services effective. This document may not be altered or edited to create an agreement. If you wish to purchase services on a term arrangement, please contact your Colt Account Manager.

End of Document