

Pricing Document

G-Cloud 15

Lot 2a

Colt Edge

Abstract

This document covers the standard Pricing for Colt Edge Solution.

Colt Edge is a uCPE-based platform that unifies compute, storage, and networking on commodity hardware to deliver virtualized network services and customer applications at the Customer locations.

It comprises three core components: flexible white-box hardware, a virtualization layer for resource allocation and service chaining, and virtual functions—including VNFs like SD-WAN and firewalls, as well as customer applications for use cases such as 5G and smart manufacturing.

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1. Colt On-Premises Edge Overview

1.1. Introduction

Colt On-Premises Edge is a versatile platform that combines compute, storage, and networking on a commodity, off-the-shelf server. It delivers network services as virtual functions to any site on a network. Built on a Universal Customer Premises Equipment (uCPE) architecture, Colt Edge consists of three key components:

1. **Hardware (White Box):** This is a generic, on-premises physical server—either bare-metal or white box—that hosts virtual functions. Multiple hardware configurations are available, offering varying levels of processing power, memory, and throughput to meet diverse requirements such as the number of VNFs, bandwidth, and functionality.
2. **Virtualization Layer:** The virtualization layer (hypervisor) enables the allocation of compute, memory, and storage resources for individual VNFs. It also supports service chaining and defines data flows across VNFs, ensuring flexibility and scalability.
3. **Virtual Functions:** These are software-based functions or applications hosted on the platform:
 - **VNFs (Virtual Network Functions):** Network services such as SD-WAN and firewalls, traditionally delivered via purpose-built hardware, are now virtualized and run on the same device alongside other functions.
 - **Customer Applications:** Beyond VNFs, Colt Edge can host customer-specific applications for use cases like 5G, smart buildings, manufacturing, or distributed cloud. Customers can bring their own applications and deploy them on Colt Edge.

1.2. End-to-End Pricing

The end-to-end pricing consists of the following



Table 1: Pricing components

Component	Details	Pricing
1. Underlying connectivity	Pricing for the underlay connectivity such as Internet Access or Ethernet	Please refer to the corresponding product pricing.
2. Colt Edge	- Two hardware models - MRC/NRC includes hardware, virtualization layer and unmanaged VNF	See details below
3. Virtual Network Function (VNF)	- If Customer license and manage the VNF there is no charge. - If Colt manages/license it, such as Versa SD WAN, then please refer to the corresponding pricing document of the product.	- Free for Customer licensed VNF - For Colt licensed VNF, please refer to the corresponding product pricing.

2. Colt Edge Hardware

Colt uses the following on-Premises physical device.

Table 2 : Hardware

Hardware	Recommended Bandwidth	Details
Advantech FWA-5070	For 1G and above	Technical Details
Advantech FWA-2012	Less than 1G	Technical Details

This equipment has varying performance parameters such as core, memory, throughput etc, catering to different requirements such as number of VNFs, bandwidth and functionality. Based on the business requirements, Colt will help customer to choose the right hardware.

3. Colt Edge Pricing

Below is the pricing for the pricing for the hardware models explained above

- The pricing consists of a Monthly Recuring Charge (MRC) and a one-time non-recuring charge (NRC).
- Additional discounts can be expected for long-term contracts, and bulk orders.
- The below Pricing is in GBP for one year contract for Enterprise Customers (Europe, Asia & USA).

Table 3: Edge Pricing

Bandwidth	Recommended Device	NRC (GBP)	MRC (GBP)
Less than 1G	Advantech FWA-2012	380	260
1G and above	Advantech FWA-5070	655	440

4. Disclaimer

Colt's proposal is not intended to create a binding contractual commitment. A signed Colt agreement is required to make pricing/services effective. This document may not be altered or edited to create an agreement. If you wish to purchase services on a term arrangement, please contact your Colt Account Manager.

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