

Pricing Document

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Colt Project Management

Abstract

This document outlines the standard pricing framework for Colt Project Management.

Colt Project Management delivers a fully managed, end-to-end service designed to ensure the successful implementation of Colt solutions through structured planning, disciplined execution, and proactive stakeholder coordination. While Colt's project management offering is fully productized, the wide scope and complexity of engagements necessitate a tailored pricing model. Each customer opportunity is evaluated individually through detailed commercial and technical assessments that consider key cost drivers such as the number of sites or circuits, service types, product mix, vendor and partner involvement, and required project management activities.

Pricing is determined by identifying the appropriate resource roles and calculating the number of man-days required based on project complexity, governance needs, and customer-specific operational or technical demands. The final project cost is the aggregate of resource allocations multiplied by their respective daily rates, ensuring accurate, transparent, and opportunity-specific pricing for every engagement.

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1. Colt Project Management

1.1. Introduction

Colt Project Management provides a fully managed, end-to-end delivery service designed to ensure the successful implementation of Colt solutions. Through structured planning, disciplined execution, and proactive stakeholder coordination, Colt ensures every project is delivered to the agreed acceptance criteria.

1.2. Pricing overview

Although Colt Project Management are fully productized, the breadth and complexity of these services require a tailored pricing approach. Each customer opportunity is assessed individually to ensure that the proposed price accurately reflects the specific scope, design choices, and delivery requirements of the engagement.

To enable this individualized model, every opportunity undergoes a detailed commercial and technical evaluation. This assessment considers multiple cost components and a range of price-impacting attributes—such as number of sites/circuits, type of service, product mix, vendors, partners involved, Project Management activities etc.

2. Pricing

2.1. Resource rates

Based on the agreed scope of the project, Colt determines the appropriate resource types and the number of man-days required for each role involved in the delivery. This assessment considers the complexity of the solution, the level of governance required, and any customer-specific technical or operational needs. The final pricing is calculated by multiplying the number of man-days allocated to each resource by the applicable day rate. The total project cost is the sum of these individual resource calculations,

The day rate of various resources are outlined in the rate table below.

Resource	Details	Day Rate
Colt Project Manager	The Colt Project Manager is responsible for the day-to-day coordination and delivery of the project, ensuring all activities are executed in line with agreed scope, timelines, and quality standards. They act as the single point of contact for the customer, managing risks, issues, dependencies, and stakeholder communication throughout the project lifecycle.	£756
Colt Project Director	The Colt Project Director provides senior-level oversight, strategic guidance, and executive governance across the project or programme. They ensure alignment with customer objectives, support escalation management, and oversee financial, commercial, and delivery performance at a leadership level.	£1008
Technical Solution Manager	The Technical Solution Manager is responsible for the technical design, validation, and alignment of the solution with customer requirements. They support workshops, clarify technical dependencies, and ensure the solution architecture is implemented correctly and efficiently.	£840
IP Specialist	The IP Specialist provides expert knowledge in IP networking, routing, and related technologies required for the successful deployment of Colt services. They support technical design, configuration, testing, and troubleshooting activities to ensure the solution meets performance and security expectations.	£756

2.2. Pricing condition

All pricing is subject to the following conditions

- A formal Statement of Work will be issued by Colt to define the scope of Project Management services and must be agreed by both parties before work begins.
- All prices are quoted in GBP and are exclusive of all applicable taxes and levies.
- Pricing applies to services delivered within the United Kingdom.
- A standard working day consists of 8 hours, excluding travel time and lunch breaks.
- The working week is Monday to Friday, excluding UK national holidays.
- Office hours are 09:00 to 17:00, Monday to Friday, UK local time.
- Travel and subsistence costs are included within the day rate for work conducted inside the M25; activities outside the M25 will incur T&S charges at Colt's standard departmental rates.
- Professional Indemnity Insurance is included within the day rate.

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