Pricing Document

G-Cloud 15

Lot 3

Colt Network, Application, Cloud, and Security Consultancy Services

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1. Product Overview

Colt's IT Consulting and Implementation services offer end-to-end IT expert capabilities, including strategy, planning, design, and implementation. - including support for hybrid IT models across on-premises, third-party and Colt datacentres.

Colt offers support for activities such as strategy, planning, design, and implementation of cloud, hosting, network and security.

Colt resources work as an extension of your organisation. Security Cleared, UK Based Resources with significant experience in Private and Public Sector can work alongside your teams to audit, evaluate, analyse, design and deliver. A broad portfolio of IT systems and strategy consulting skills are available, providing vendor and technology agnostic recommendations based on most suitable fit.

Engagements can range from Resource Augmentation to Full Consultancy led Programmes.

Available Roles

Colt can provide resources at three core levels of expertise. These levels are:

- Architects
- Consultants
- Engineers

2. Pricing

2.1. Pricing Overview

Level	Charge Type	Definition	Rate
Colt Consulting Services	Non-recurring Charge	Consulting Services is a set of bespoke services offered whereby Colt will provide resources to assist with Customer projects.	Resource types and the number of days required will be chosen on a per project basis. Resource pricing table included below for reference.

- Colt will provide a Statement of Work to define the Consulting Services to include pricing of relevant offerings for professional services and tools and which will be formally agreed by both parties.
- The Statement of Work will reference other G-Cloud offerings appropriate to the Client requirements including but not restricted to:
    - Colt Programme and Project Management – (Cloud Support)
    - Colt Data centre and Cloud Migration
- All prices will be in GBP exclusive of all local taxes and levies
- Prices will be shown net of any Term discounts detailed in the Term Commit Discount table Consultant's
- Working Day - 8 hours exclusive of travel and lunch.
- Working Week - Monday to Friday excluding national holidays
- Office Hours - 09:00 - 17:00 Monday to Friday. UK Local Time.
- Travel and Subsistence - Included in day rate within M25. Payable at department's standard T&S rates outside M25.
- Professional Indemnity Insurance - included in day rate

2.2. Role Based Pricing Table

Level / Role	SFIA Level	Definition	Day Rate
Technical Architect	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	£1,350
Solution Architect	6	As an expert in the field, uses professional concepts in developing resolution to critical issues and broad design matters. Works on issues that impact design/selling success or address future concepts, products or technologies. Creates formal networks with key decision makers and serves as external spokesperson for the organization. Exercises wide latitude in determining objectives and approaches to critical assignments. Typically requires a Bachelors degree or equivalent education and experience. 15+ years related experience. 12 years related experience with Masters degree.	£1,350
Network Architect	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	£1,350
Security Architect	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	£1,350
Migration Architect	6	As an expert in the field, uses professional concepts in developing resolution to critical issues and broad design matters. Works on issues that impact design/selling success or address future	£1,350

Level / Role	SFIA Level	Definition	Day Rate
		concepts, products or technologies. Creates formal networks with key decision makers and serves as external spokesperson for the organization. Exercises wide latitude in determining objectives and approaches to critical assignments. Typically requires a Bachelors degree or equivalent education and experience. 15+ years related experience. 12 years related experience with Masters degree.	
Citrix Architect	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	£1,350
Systems Architect	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	£1,350
Storage Architect	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	£1,350
Database Architect	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for	£1,350

Level / Role	SFIA Level	Definition	Day Rate
		obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	
Technical Design Authority	6	Having broad expertise or unique knowledge, uses skills to contribute to development of company objectives and principles and to achieve goals in creative and effective ways. Works on significant and unique issues where analysis of situations or data requires an evaluation of intangibles. Exercises independent judgment in methods, techniques and evaluation criteria for obtaining results. Creates formal networks involving coordination among groups. Acts independently to determine methods and procedures on new or special assignments. Typically requires a Bachelors degree or equivalent education and experience. 12+ years related experience. 8 years related experience with Masters degree.	£1,350
Test Manager	5	Responsible for creating and defining test strategy, plans and other artefacts. Responsible for creating test schedules and coordination of test execution during internal infrastructure and transition testing. Publish scheduled test reports and end-of-test reports. Support customer's testing of transition as agreed. Responsible for providing test related artefacts and evidence during quality gates. Coordinate the defect triage for defects out of internal infrastructure and transition testing and support the defect triage during customer testing of transition.	£1,200
Systems Consultant	5	Substantial experience in their specialist field and in a consultancy/training role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of working on a wide range of high quality and relevant projects. Familiarity of the issues/problems facing public sector organisations. 5+ years of related experience in their specialist field	£1,200
Windows Consultant	5	Substantial experience in their specialist field and in a consultancy/training role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of working on a wide range of high quality and relevant projects. Familiarity of the issues/problems facing public sector organisations. 5+ years of related experience in their specialist field.	£1,200
Storage Consultant	5	Substantial experience in their specialist field and in a consultancy/training role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of working on a wide range of high quality and relevant projects. Familiarity of the issues/problems facing public sector organisations. 5+ years of related experience in their specialist field	£1,200
Security Consultant	5	Substantial experience in their specialist field and in a consultancy/training role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of	£1,200

Level / Role	SFIA Level	Definition	Day Rate
		working on a wide range of high quality and relevant projects. Familiarity of the issues/problems facing public sector organisations. 5+ years of related experience in their specialist field.	
Application Specialist (Install & Configure)	5	Substantial experience in their specialist field and in a consultancy/training role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of working on a wide range of high quality and relevant projects. Familiarity of the issues/problems facing public sector organisations. 5+ years of related experience in their specialist field.	£1,200
Application Specialist (QA Testing)	5	Substantial experience in their specialist field and in a consultancy/training role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of working on a wide range of high quality and relevant projects. Familiarity of the issues/problems facing public sector organisations. 5+ years of related experience in their specialist field	£1,200
Database Specialist / Database Administrator	5	Substantial experience in their specialist field and in a consultancy/training role. Previous experience in providing specialist technical/subject advice and guidance, and evidence of working on a wide range of high quality and relevant projects. Familiarity of the issues/problems facing public sector organisations. 5+ years of related experience in their specialist field.	£1,200
Infrastructure Engineer	4	Notable experience and in-depth knowledge of their specialist field. Evidence of a wide range of consultancy projects and client facing experience. Support work in process and organisational design and leading workshops and events. 3+ years of engineering experience in their specialist field.	£1,050
Systems Engineer	4	Notable experience and in-depth knowledge of their specialist field. Evidence of a wide range of consultancy projects and client facing experience. Support work in process and organisational design and leading workshops and events. 3+ years of engineering experience in their specialist field.	£1,050
Network Engineer	4	Notable experience and in-depth knowledge of their specialist field. Evidence of a wide range of consultancy projects and client facing experience. Support work in process and organisational design and leading workshops and events. 3+ years of engineering experience in their specialist field	£1,050
Storage Engineer	4	Notable experience and in-depth knowledge of their specialist field. Evidence of a wide range of consultancy projects and client facing experience. Support work in process and organisational design and leading workshops and events. 3+ years of engineering experience in their specialist field.	£1,050
Security Engineer	4	Notable experience and in-depth knowledge of their specialist field. Evidence of a wide range of consultancy projects and client facing experience. Support work in process and organisational design and	£1,050

Level / Role	SFIA Level	Definition	Day Rate
		leading workshops and events. 3+ years of engineering experience in their specialist field.	
Build Engineer	4	Notable experience and in-depth knowledge of their specialist field. Evidence of a wide range of consultancy projects and client facing experience. Support work in process and organisational design and leading workshops and events. 3+ years of engineering experience in their specialist field.	£1,050

2.3. Activity Based Pricing Table (Fixed Price Services)

2.3.1. Cloud Strategy & Advisory Services

The length and complexity of the engagement will vary due to several factors:

- The size and complexity of the system.
- The amount of client involvement in the process.
- The assessment model to be used.
- The reporting requirements.
- Any reviews required.

Therefore, the price presented with this service is a day rate cost as documented in Section 2.2: Role Based Pricing Table. The actual cost of the service would be provided following a scoping call between the Colt Sales Representatives and the client.

2.3.2. Cloud Architecture & Design Services

The length and complexity of the engagement will vary due to several factors:

- The size and complexity of the system.
- The amount of client involvement in the process.
- The assessment model to be used.
- The reporting requirements.
- Any reviews required.

Therefore, the price presented with this service is a day rate cost as documented in Section 2.2: Role Based Pricing Table. The actual cost of the service would be provided following a scoping call between the Colt Sales Representatives and the client.

2.3.3. Cloud Migration Assessment Services

The length and complexity of the engagement will vary due to several factors:

- The size and complexity of the system.
- The amount of client involvement in the process.
- The assessment model to be used.
- The reporting requirements.
- Any reviews required.

Therefore, the price presented with this service is a day rate cost as documented in Section 2.2: Role Based Pricing Table. The actual cost of the service would be provided following a scoping call between the Colt Sales Representatives and the client.

2.3.4. Cloud Migration Planning Services

The length and complexity of the engagement will vary due to several factors:

- The size and complexity of the system.
- The amount of client involvement in the process.
- The assessment model to be used.
- The reporting requirements.
- Any reviews required.

Therefore, the price presented with this service is a day rate cost as documented in Section 2.2: Role Based Pricing Table. The actual cost of the service would be provided following a scoping call between the Colt Sales Representatives and the client.

2.3.5. Cloud Migration Execution Services

The length and complexity of the engagement will vary due to several factors:

- The size and complexity of the system.
- The amount of client involvement in the process.
- The assessment model to be used.
- The reporting requirements.
- Any reviews required.

Therefore, the price presented with this service is a day rate cost as documented in Section 2.2: Role Based Pricing Table. The actual cost of the service would be provided following a scoping call between the Colt Sales Representatives and the client.

2.3.6. Data Centre Migration Programme

The length and complexity of the engagement will vary due to several factors:

- The size and complexity of the system.
- The amount of client involvement in the process.
- The assessment model to be used.
- The reporting requirements.
- Any reviews required.

Therefore, the price presented with this service is a day rate cost as documented in Section 2.2: Role Based Pricing Table. The actual cost of the service would be provided following a scoping call between the Colt Sales Representatives and the client.

2.3.7. Security Risk Assessment

Description	Charge Type	Price
Security Risk Assessment	Non-Recurring Charge (NRC) per Day	£1237.50

2.3.8. Public Cloud Landing Zone Creation (AWS & Azure) for General & HSCN Networks

The length and complexity of the engagement will vary due to several factors:

- The size and complexity of the system.
- The amount of client involvement in the process.
- The assessment model to be used.
- The reporting requirements.
- Any reviews required.

Therefore, the price presented with this service is a day rate cost as documented in Section 2.2: Role Based Pricing Table. The actual cost of the service would be provided following a scoping call between the Colt Sales Representatives and the client.

3. Disclaimer

Colt's proposal is not intended to create a binding contractual commitment. A signed Colt agreement is required to make pricing/services effective. This document may not be altered or edited to create an agreement. If you wish to purchase services on a term arrangement, please contact your Colt Account Manager.

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