

Enterprise Architecture services
G Cloud 15 (Lot 3)
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1. About Channel³ Consulting

Channel³ Consulting is a specialist digital transformation consultancy, founded in 2009, working primarily with the public sector to help organisations use technology to deliver better outcomes and more resilient services.

We work across health, social care and wider public services, partnering with organisations at national, regional and local levels; from policy-setting bodies to NHS Trusts and local authorities delivering change on the ground.

To date, we have supported over 100 public sector organisations on complex digital, data and cloud-enabled transformation programmes, including large-scale EPR implementations, shared care records, cloud adoption, service modernisation and operating model change. Our work spans the full lifecycle from strategy and business case development through to delivery support, assurance and benefits realisation.

2. Our approach – Power of Three: Now, Next and Future

We act as an independent advisor and delivery partner, combining strategic insight with hands-on experience of working in complex, regulated environments.

We bring together a multidisciplinary team spanning cloud, data and digital transformation, alongside practitioners with direct health and care experience who understand the realities of deploying technology in complex frontline operating environments. This ensures our work is practical, safe and sustainable.

Our work is guided by our Power of Three: Now, Next, Future.

- Now: addressing immediate pressures by stabilising services, assuring existing digital and cloud environments, and tackling delivery, performance and risk issues.
- Next: building stronger digital and cloud capabilities through improved architecture, governance, security, service management and supplier oversight.
- Future: shaping innovative operating models and future-ready services that deliver sustainable, long-term value.

Within G-Cloud Lot 3, Channel 3 provides independent cloud support services focused on advisory, assurance and enablement. We do not provide or operate cloud infrastructure or resell cloud services. Instead, we support clients to make informed decisions, manage risk, optimise cost and performance, and build internal capability to govern and evolve cloud services effectively.

We are guided by values of collaboration, integrity and impact. We work side by side with our clients, act as a trusted and independent advisor, and focus relentlessly on delivering outcomes that make a measurable difference.

3. Service description – Enterprise Architecture services

Enterprise Architecture Services provide clarity for digital transformation by mapping people, processes, data, systems, and infrastructure. Our TOGAF aligned approach creates a baseline for change, enabling strategic decisions and measurable outcomes. We deliver a roadmap for transformation through collaborative consultancy, governance frameworks, and impact modelling, bridging vision and execution.

4. Service features and benefits

Features

1. TOGAF aligned modelling across business, data, application, and technology domains.
2. Inclusion of recognised approaches such as Service-Oriented Architecture (SOA) for integration and flexibility.
3. Beneficial impact modelling providing a balanced view across strategic, citizen, records, operations, workforce and external perspectives.
4. Impact Chains mapping operational sequences and standards.
5. VET Model for Valid, Ethical, Transparent information governance.
6. Rapid EA process combining divergent and convergent thinking.
7. Collaborative structured workshops for stakeholder engagement.
8. Co-development approach for tailored outputs and skill transfer.
9. Architecture baseline creation for measuring change impact.
10. Roadmap development aligned to organisational strategy and compliance.

Benefits

1. Provides clarity across all architecture domains for holistic decision making.
2. Aligns technology decisions with operational priorities for strategic investment.
3. Reduces risk of fragmented systems and reactive change.
4. Ensures compliance with governance and ethical frameworks.
5. Builds organisational capability through knowledge transfer.
6. Accelerates transformation with structured, rapid EA processes.
7. Improves stakeholder confidence through transparent modelling and agreed impacts.
8. Supports development of Target Operating Models for future state planning.
9. Enables interoperability and flexibility through recognised architecture approaches.

10. Creates a roadmap that bridges vision and execution

5. Our experience

We have extensive experience in designing and implementing Enterprise Architecture capabilities that enable organisations to overcome complexity and deliver strategic transformation. Our work spans diverse environments where fragmented systems, legacy investments, and siloed initiatives were significant barriers to progress.

We have successfully applied TOGAF aligned frameworks and recognised practices to establish clear architectural baselines, unify governance, and create Target Operating Models that support interoperability and scalability. Our approach consistently combines structured modelling across business, data, application, and technology domains with collaborative engagement, ensuring solutions are tailored to organisational context and maturity.

Our experience includes delivering architecture reviews, developing digital blueprints, and embedding governance models that align with national strategies and compliance requirements. We have enabled organisations to adopt standardised tooling, improve cybersecurity posture, and integrate service management practices, while fostering knowledge transfer and sustainable capability building.

Across all engagements, we emphasise co-development, stakeholder alignment, and iterative delivery, ensuring that architecture is not theoretical but actionable, providing clarity, reducing risk, and accelerating transformation. This proven track record demonstrates our ability to lead complex programmes, harmonise diverse priorities, and deliver measurable impact through Enterprise Architecture.

6. How we work

We work collaboratively and side by side with client teams. Our aim is always the same: to leave organisations more confident, more capable, and better positioned to deliver lasting change.

Commitment to quality

Our work is supported by recognised standards including Cyber Essentials, ISO 27001, ISO 20000 and ISO 14001, giving clients confidence in our security, service management and environmental practices.

Quality assurance runs through every stage of delivery. We use clear governance, defined checkpoints and senior-led reviews to keep programmes on track. Client feedback is captured through structured loops and regular step backs so we can adapt quickly and maintain momentum.

Our focus is on delivering measurable outcomes. We work with clients to define what success looks like and track benefits throughout delivery, ensuring real and sustained impact.



**Providing independent, delivery-focused
cloud support services for**
public sector organisations navigating
complex change.

www.channel3consulting.co.uk