



Data Migration services

G Cloud 15 (Lot 3)

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1. About Channel³ Consulting

Channel³ Consulting is a specialist digital transformation consultancy, founded in 2009, working primarily with the public sector to help organisations use technology to deliver better outcomes and more resilient services.

We work across health, social care and wider public services, partnering with organisations at national, regional and local levels; from policy-setting bodies to NHS Trusts and local authorities delivering change on the ground.

To date, we have supported over 100 public sector organisations on complex digital, data and cloud-enabled transformation programmes, including large-scale EPR implementations, shared care records, cloud adoption, service modernisation and operating model change. Our work spans the full lifecycle from strategy and business case development through to delivery support, assurance and benefits realisation.

2. Our approach – Power of Three: Now, Next and Future

We act as an independent advisor and delivery partner, combining strategic insight with hands-on experience of working in complex, regulated environments.

We bring together a multidisciplinary team spanning cloud, data and digital transformation, alongside practitioners with direct health and care experience who understand the realities of deploying technology in complex frontline operating environments. This ensures our work is practical, safe and sustainable.

Our work is guided by our Power of Three: Now, Next, Future.

- Now: addressing immediate pressures by stabilising services, assuring existing digital and cloud environments, and tackling delivery, performance and risk issues.
- Next: building stronger digital and cloud capabilities through improved architecture, governance, security, service management and supplier oversight.
- Future: shaping innovative operating models and future-ready services

that deliver sustainable, long-term value.

Within G-Cloud Lot 3, Channel 3 provides independent cloud support services focused on advisory, assurance and enablement. We do not provide or operate cloud infrastructure or resell cloud services. Instead, we support clients to make informed decisions, manage risk, optimise cost and performance, and build internal capability to govern and evolve cloud services effectively.

We are guided by values of collaboration, integrity and impact. We work side by side with our clients, act as a trusted and independent advisor, and focus relentlessly on delivering outcomes that make a measurable difference.

3. Service description – Data Migration Services

We provide end-to-end data migration services, covering strategy, planning, and execution for complex system transitions. Our approach ensures secure, accurate, and compliant migration of legacy and operational data, reducing risk and supporting successful implementation across health, public sector, and enterprise environments.

4. Service features and benefits

Features

1. Independent assessment of legacy data sources and readiness.
2. Comprehensive discovery and classification of data types and volumes.
3. Development of migration strategy aligned to programme objectives.
4. Stakeholder workshops to agree approach and risk profile.
5. Options appraisal and recommendations for migration methods.
6. Design and documentation of ETL (extract-transform-load) processes and validation steps.
7. Execution of migration activities with full audit trail.
8. Data quality assurance and compliance checks.
9. Optional support for data harmonisation and archiving.
10. Integration with wider programme planning and governance.

Benefits

1. Reduced risk of data loss or corruption during migration.
2. Clear, evidence-based migration strategy for decision-making.
3. Compliance with regulatory and organisational standards.
4. Improved stakeholder confidence through transparent planning.
5. Minimized disruption to operational services during transition.
6. Assurance of data integrity and accuracy post-migration.
7. Flexibility to support phased or 'big bang' approaches.
8. Access to proven tools and experienced migration specialists.
9. Alignment with overall transformation and implementation timelines.
10. Enhanced readiness for future system upgrades or integrations.

5. Our experience

We have a proven track record of delivering complex data migration programmes across diverse health and public sector environments. Our experience spans the full lifecycle of migration, from initial readiness assessments and discovery through to strategy development, ETL design, and execution. Our work ensures data integrity, compliance, and minimal disruption to operations.

Our teams have successfully managed migrations involving multiple legacy systems, large scale archives, and varied data types, often within challenging programme contexts such as digital transformation, system consolidation, and cloud adoption.

We are adept at working in multi stakeholder environments, aligning migration activities with broader implementation plans and governance frameworks, and applying robust risk management throughout.

This experience includes designing migration approaches tailored to organisational needs, whether phased or single event, and integrating data harmonisation and archiving strategies to support future interoperability. We combine technical expertise with strong stakeholder engagement, delivering solutions that are secure, efficient, and strategically aligned.

6. How we work

We work collaboratively and side by side with client teams. Our aim is always the same: to leave organisations more confident, more capable, and better positioned to deliver lasting change.

Commitment to quality

Our work is supported by recognised standards including Cyber Essentials, ISO 27001, ISO 20000 and ISO 14001, giving clients confidence in our security, service management and environmental practices.

Quality assurance runs through every stage of delivery. We use clear governance, defined checkpoints and senior-led reviews to keep programmes on track. Client feedback is captured through structured loops and regular step backs so we can adapt quickly and maintain momentum.

Our focus is on delivering measurable outcomes. We work with clients to define what success looks like and track benefits throughout delivery, ensuring real and sustained impact.



**Providing independent, delivery-focused
cloud support services for**
public sector organisations navigating
complex change.

www.channel3consulting.co.uk