

Oracle Cloud Infrastructure G-Cloud 15





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1 Service Overview

1.1 Granularity of Service Offer

Most of the activities and solutions described throughout this offer can be ordered separately as smaller **“standalone”** engagements/work packages (**“modular”** approach). In some cases, activities/outputs may need to be combined to offer the best value and effectiveness for the Buyer. For this OCI offer to meet the Buyer’s needs, the detail will need to be discussed with the Buyer to design the best-fit package(s) for the specific Buyer requirements.

Capgemini has been an effective partner of public sector clients for many years and understands the key priorities of the sector such as: Consistency and stability of service provision to the public, total cost of ownership (TCO) reduction, reliability and security improvement, time to market improvement and innovation through AI to name a few. Combining Capgemini’s experience of the sector, its comprehensive expertise in workplace technologies and ability to deliver in large, complex enterprises provides the public sector Buyer with the opportunity to work with a partner who demonstrably comprehends a sector that forms a core part of the foundation for the nation.

2 Business Need

There are many reasons the Buyer may consider using Oracle Cloud Infrastructure, including:

- Reduction of Oracle Support and Maintenance costs
- Adoption of hyperscale public cloud for Enterprise workloads
- Requirement to host workloads at OFFICIAL SENSITIVE or higher using Security Cleared UK Nationals
- Regulatory and data sovereignty constraints which preclude or impede adoption of UK Government Cloud
- Application and datacentre modernization
- Business continuity and resilience
- Application modernisation, including low-code application development (APEX)
- Containerisation and hosting modernisation
- Reduction of TCO and pivot from CapEx to OpEx
- Modernisation of operating model, adoption of autonomous intelligent services
- Innovation and automation through AI, Gen AI services, and OCI Agent Studio

Capgemini’s Oracle Cloud Infrastructure (OCI) service allows Buyers to harness innovation anywhere with OCI by deploying services in a model which fits the business and operating requirements including AI services. PaaS services greatly reduce the operational effort and cost of technology, and can be consumed with the licence included, or under a BYOL (Bring Your Own Licence) model, preserving the Buyer’s existing software investment and generating rebates against Oracle support and maintenance invoices using the Oracle Support Rewards program.

3 Our Approach

Capgemini provides consultancy, design, build and run services for the complete range of OCI solutions. Capgemini’s architects and engineers can enable the migration and transformation of Oracle Applications such as E-Business Suite, Hyperion and Oracle Business Intelligence, or COTS and third-party applications using Oracle Database and Middleware like Weblogic. Using the best practices, Capgemini can design and deliver a platform for these or indeed any x-86 based workloads, not just those using Oracle technology. Capgemini has blueprints



and accelerators to allow the Buyer to maximise the value they get from their existing or new investment in Oracle technology, and with Oracle's commitment to deliver 'everything everywhere', Capgemini can deliver platforms for OFFICIAL SENSITIVE and SECRET workloads.



Oracle UK Government Region, an internet-connected, multi-tenant dual region cloud for UK Government, or enterprises with sponsorship from a department of UK Government. Meets Cyber Essentials Plus and is operated under English Law by Security Cleared (SC) UK Nationals. Suitable for hosting workloads up to OFFICIAL SENSITIVE



Exadata Cloud@Customer and Private Cloud Appliance, internet-connected, single-tenant or customer controlled multi-tenant with secure software delivery. Suitable for modern application development and database workload consolidation in the Buyer data centre, with data guaranteed never to leave the hosting location. Supports Oracle Autonomous Database as well as non-autonomous Oracle Databases.



Oracle Dedicated Region Cloud@Customer is an internet-connected, single-tenant or customer controlled multi-tenant environment with secure software delivery, which offers all the IaaS, PaaS and SaaS services of public cloud, but in a private location such as a Buyer or Arc data centre. Suitable for all aspects of modern application development, transformation, delivery and innovation, with data guaranteed never to leave the hosting location.



Oracle National Security Region is similar to Dedicated Region Cloud@Customer but has no internet connectivity and operates completely disconnected. This deployment is suitable for SECRET workloads operated by resources cleared by the Buyer.

3.1 Service Description

OCI is a portfolio of products that extend Buyer's ability to develop, innovate, deliver and transform your Enterprise applications estate using modern cloud capabilities in a flexible range of deployment and hosting models, suitable for OFFICIAL SENSITIVE and SECRET workloads. OCI supports flexible compute shapes and everything from VMs to bare metal servers as well as Exadata technology as a service, and ROCE networking and GPUs for demanding HPC workloads. Buyers can build and deploy hybrid and edge computing applications and run them consistently across location boundaries.

For Government Buyers it can efficiently provide and improve citizen services by innovating faster and meeting Buyer privacy requirements.



Update and extend legacy apps

Take advantage of enhanced security, scalability, and flexibility by extending legacy apps to the cloud—and improve the performance of on-premises apps that aren't yet ready for the cloud.



Improve citizen services

Provide practical, predictive, and efficient services for citizens by enhancing on-premises app and database performance.



Meet compliance regulations

Adhere to specific data compliance, regulatory, and policy requirements by using a common set of tools for building and managing data and apps.

Capgemini can assist the Buyer in all aspects of OCI deployment, from initial decisions on the hosting model and solution scope, through initial sizing and requirements, placement and complementary services, procurement and liaising with network and data centre providers for hosting and networking. Capgemini offers design,



implementation, migration and modernisation services as well as ongoing management of the solutions. Capgemini recommends the Buyer contacts Capgemini for a detailed overview discussion to ascertain the correct type of solution required that meets the business need and desired outcomes.

3.2 Prerequisite

Capgemini will carry out initial consultations with the Buyer to establish the required business/technical and security outcomes. Capgemini would work with the Buyer to clearly define the requirements and work with Oracle presales architects to validate solution aspects which may be influenced by product roadmap.

3.3 Impact Assessment and Evaluation

This may include such things as the evaluation of existing data centre services and availability, including rack, power, cooling and physical security services where solutions are to be deployed outside the UK Government Cloud Region, either in a Buyer or third-party site. Capgemini can work with the Buyer to support the evolution of a business case and to establish the most effective sizing of environments and deployment models.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Digital Marketplace. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Provide all reasonably requested resources, stakeholders, information and materials in a timely manner
- Access to appropriate process experts and subject matter experts to work with Capgemini to agree the design of the solution
- Provide access to existing systems or the data from the existing systems to support migration
- Ensure the Buyers project team is empowered to make necessary decisions in a timely manner
- Review and sign-off all deliverables in a timely manner based on agreed acceptance criteria
- Provide initial volumetrics of target payload
- Provide growth expectations of the workloads in scope where appropriate
- Provide access to SMEs and Architect resources from the Buyer to work with Capgemini in the design and implementation of OCI

If these responsibilities do not match your expectations, then please contact us in order that we can explore options to vary our approach.

5 Service Management

Capgemini Service Management provides a set of specialized organizational capabilities for providing value to Buyers in the form of services. It includes a full lifecycle approach to service management from service take-on, through strategy to operation and continual improvement. It can be offered either as a standalone service or in conjunction with other sourcing arrangements.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss. Additional requirements this may be subject to additional Charges in accordance with the SFIA Rate Card.



7 On-boarding and Off-boarding

Capgemini's service offer is based on 90 Working Days for completion of on-boarding activities and the production of an exit plan. Capgemini can provide additional consultancy to facilitate on-boarding and off-boarding should a Buyer have specific requirements they may wish Capgemini to consider. This additional consultancy (including any additional exit plans required) and any exit assistance, such as assisting with the handover of Capgemini provision of the Services back to the Buyer or another supplier the Buyer may appoint, shall (unless otherwise agreed) be performed, and fees paid, applying the applicable Fee Rates as set out in the "Service management" column of Capgemini SFIA rates table.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards

Capgemini has been an Oracle Partner since 1997, and has held the highest partnership statuses for many years. We participate in the Sell, Service, and License & Hardware tracks of the Oracle Partner Network Program. Capgemini's global Oracle SaaS, PaaS and IaaS teams comprise of over 11,500 Oracle professionals and enable Capgemini to service clients across geographies and Oracle solution sets. Capgemini's UK SaaS, PaaS and IaaS teams have been developing and delivering Oracle solutions for over 20 years with deep experience in Public Sector. Capgemini UK Oracle experts collaborate with our colleagues across the world to develop and share best practice in the relentless pursuit of excellence for our customers. Our approach has been recognised globally in the last few years with numerous awards and analyst recognition, including:

- 2023: Oracle EMEA Business Impact Partner of the year for Cloud Technology
- 2022: Real IT Award for Cloud ERP
- 2020: OCI Partner of the Year Award
- 2019: UKOUG Industry Partner of the Year Award – Bronze
- 2019: UKOUG Middleware Partner of the Year Award – Bronze
- 2019: Oracle PaaS Forum; Best PaaS Contribution

Capgemini holds four published OPN Expertise in Western Europe region demonstrating our expertise in delivering Oracle Cloud Infrastructure solutions -

- Oracle Cloud Platform Integration
- Oracle Cloud Platform Business Analytics
- Oracle Cloud Platform Application Development
- Oracle Cloud Platform Security



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



IDC has positioned Capgemini as a "Leader" in their IDC MarketScape: Worldwide Supply Chain Oracle Ecosystem Services 2023 Vendor Assessment



Everest Group has positioned Capgemini as a "Major Contender" in its report Oracle Cloud Applications Services PEAK Matrix® Assessment 2023, and "Leader and Star Performer" in its report Application Automation Services PEAK Matrix® Assessment 2023



Capgemini is a Leader in Avasant's Oracle Cloud ERP Services 2023–2024 RadarView™.

ISG has positioned Capgemini as "Leaders" in all the regions and categories in its report Next-Gen ADM Services - 2023

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.



15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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