

Oracle E-Business S4uite (EBS) Upgrade and Cloud Migration G-Cloud 15





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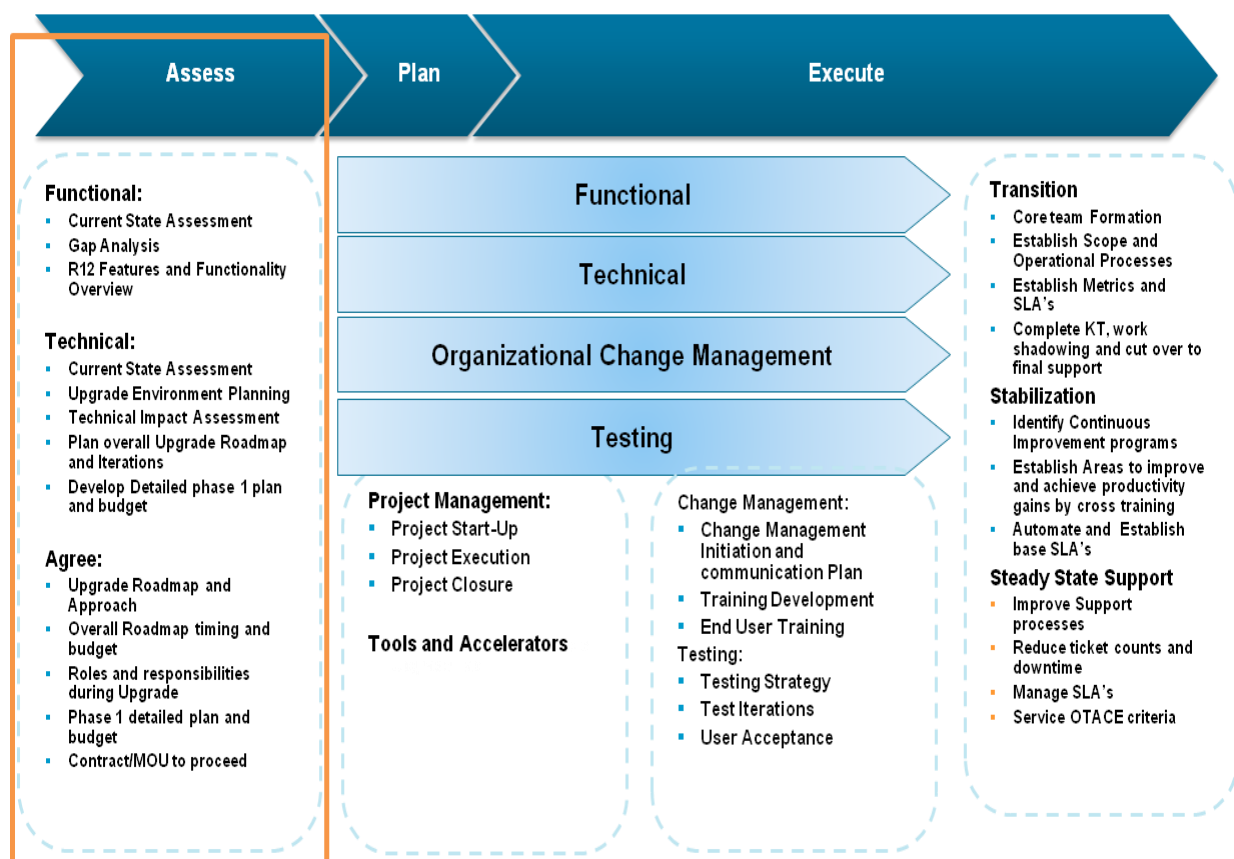
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1 Service Overview

Capgemini can help simplify Oracle E-Business Suite upgrades and migrations to the Cloud with a move and improve approach, enabling a faster, more robust and more cost-efficient approach; this can be from 11i, 12.1.x or 12.2.x versions of E-Business Suite, and associated couples' application like Hyperion, SOA, OBIEE. Cloud migrations to either utilise Oracle (OSCVS) with minimal application changes, or the option of adopting OCI native functionality, selecting the suitable Infrastructure/ Platform as a Service (IaaS and PaaS) for your organisation. With E-Business Suite 12.2.x supported until beyond 2033, the Buyer would continue to leverage its investment in E-Business Suite with an upgrade and a move to Cloud. Capgemini typically offers an upfront assessment, fast-track testing, long-term maintenance options, training options, and an industrialised project approach utilising either offshore or onshore resources.

Capgemini has developed a flexible proprietary methodology to deliver a rapid Oracle E-Business Suite to Cloud migration with or without an upgrade, enabling the flexibility in the future to move to Fusion. This approach can also help to transform the existing business processes by modernising an existing E-Business Suite implementation. These options can help enable improved planning, forecasting, consolidation, analysis and re-modelling with intelligent management reporting.



Capgemini Approach to E-Business Suite to Cloud

This service supports Cloud based projects and services.

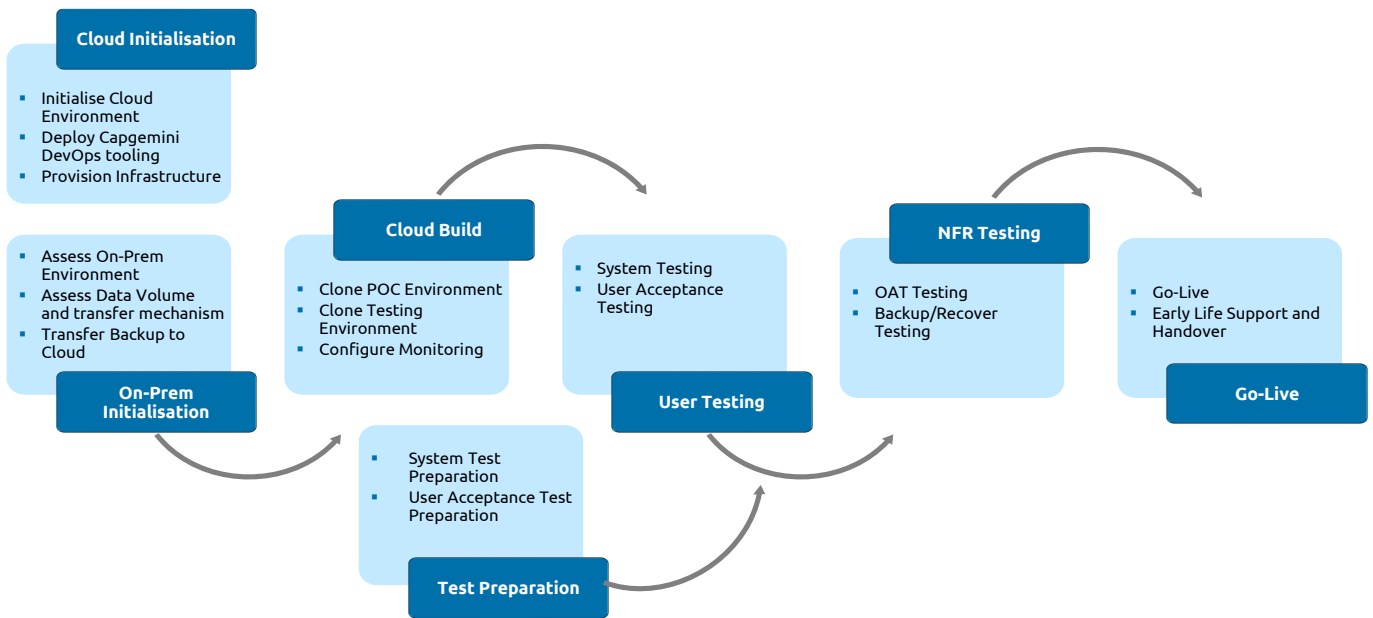
2 Business Need

Large organisations rely on Oracle E-Business Suite to manage multiple aspects of their resource planning, reporting and management information requirements. With this comes the unavoidable elements of application support costs, E-Business Suite software upgrade lifecycle and infrastructure support costs. Organisations are under pressure to upgrade their E-Business Suite implementation, driven by such factors as:



- Maintaining support status of software versions and patch levels
- Maintaining security of the implementation by including the latest security patches
- Changing business requirements to make use of new or enhanced functionality
- Maintaining compatibility with advancing technical infrastructure
- Expanding to a more scalable and resilient platform
- Utilising AI such as Document understanding, Gen AI services, Model MCP server or Oracle AI Agent Studio

Organisations are also under pressure to reduce capital expenditure costs; for E-Business Suite this could be taking advantage of alternative deployment options including moving to the Cloud using IaaS/PaaS services. Cost savings from such a migration can then be used for strategic investment.



Overview of the cloud migration lifecycle

3 Our Approach

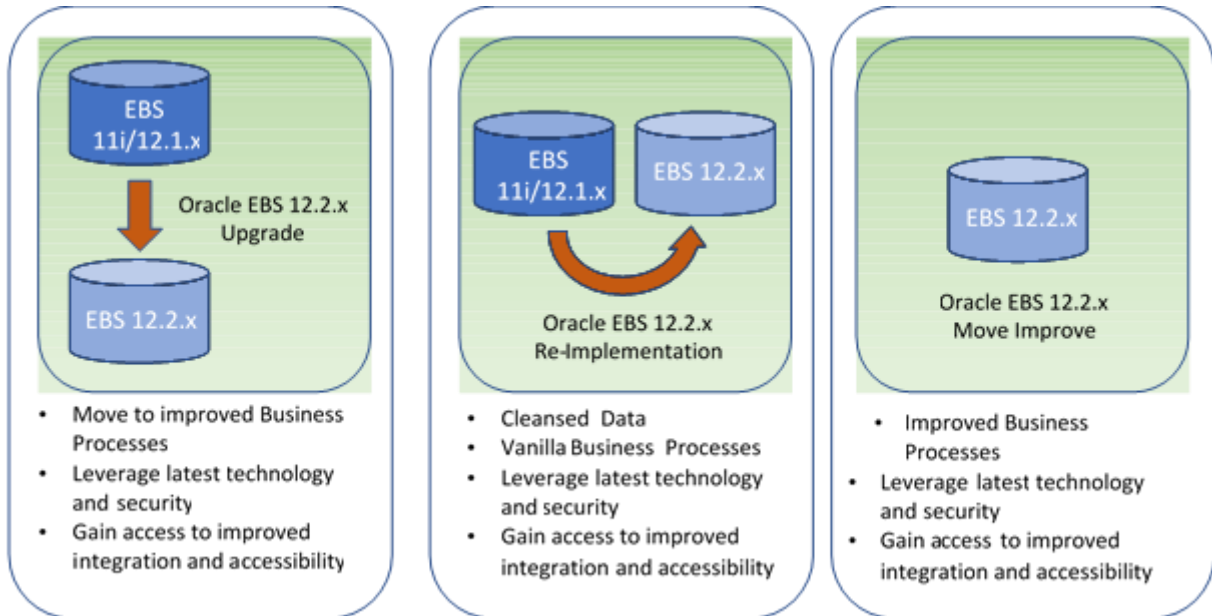
Capgemini's deliverables for a Cloud migration and upgrade project can incorporate workshops to understand new functionality and its impact on existing customised features, and how new functionality may be exploited to help add value to the organisation. Technical options are also available, including optional Cloud migration and upgrade of some of the components. Cloud migrations and upgrades also include testing of new systems and functionality and a migration path to the live system.

The assessment of the Buyer's existing application landscape assists Capgemini in making an informed recommendation on the approach to upgrading, re-implementation or moving to the Cloud. Capgemini can perform an assessment based on factors including:

1. Set-Up and Strategy – does the existing implementation meet business requirements as they have evolved over time?
2. Module Redundancy – have the currently deployed application modules significantly changed or has complicated custom configuration significantly changed their original vanilla functionality?
3. AI – has the business defined a AI strategy, and wants to utilise AI within the application to streamline functions, and improve business outcomes?
4. Data – how clean is the application data and how much of it is still important?

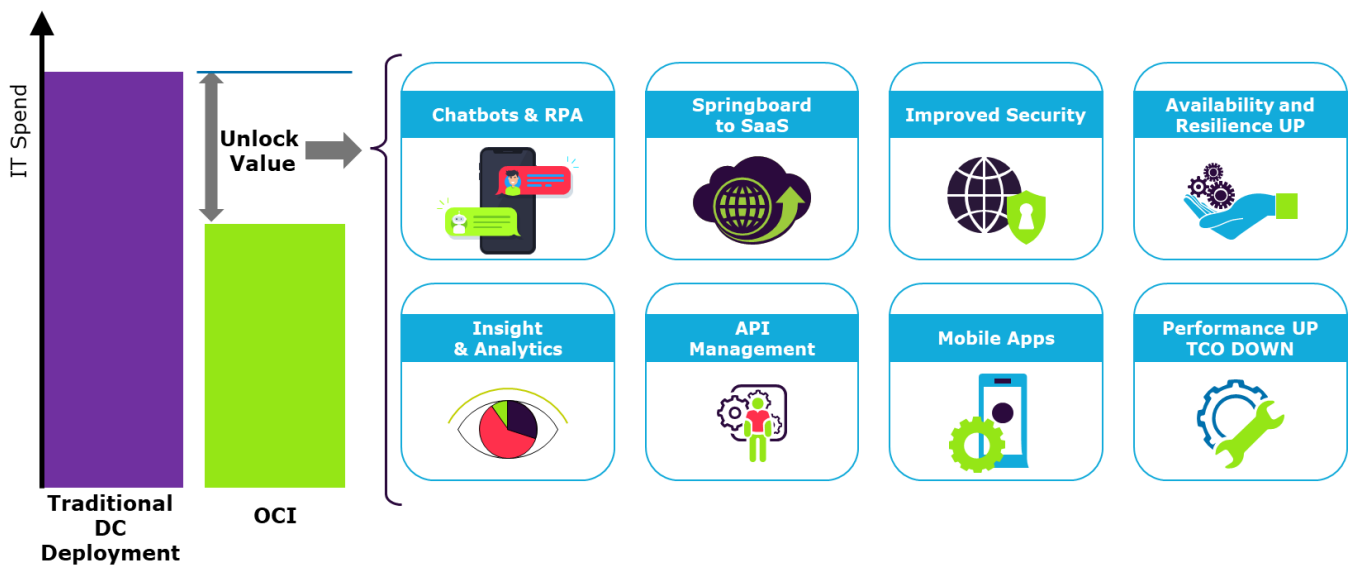


5. Scalability and Resilience – how have the needs of the business changed? Has the adoption of new modules changed the requirements for scalability and resilience? Would these requirements be better met by moving to the Cloud?



Example routes to cloud and their associated benefits

Buyers can achieve benefits from functional and technical modernisations, benefits of moving to the Cloud, harnessing new features of Oracle E-Business Suite and the underlying technology supporting the application such as Gen AI services. The likely cost reductions and reduction in Total Cost of Ownership can release budget for better more strategic investment. The lift and Shift approach, can also be achieved, whilst enabling the organisation the option of moving to Fusion in the future.



Unlocking value through cloud migration



4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Provide reasonably requested resources, stakeholders, information and materials in a timely manner
- Provide access to the appropriate process and subject matter experts to work with Capgemini to agree the design of the solution
- Provide business users to perform user acceptance testing based on the agreed plan
- Procure necessary software licenses and subscriptions as appropriate
- Provide access to existing systems or the data from the existing systems to enable data migration
- Provide Test instances of any 3rd party system that will be required to test inbound or outbound interfaces
- Enable employees are made available for training as appropriate
- Ensure the Buyers project team is empowered to make the decisions necessary in a quick and timely manner
- Review and sign-off all deliverables in a timely manner based on agreed acceptance criteria

If these responsibilities do not match your expectations, then please contact us in order that we can explore options to vary our approach.

5 Service Management

Not applicable.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form and an exit plan in line with the Call-Off Contract terms which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.



Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards

Capgemini has been an Oracle Partner since 1997, and has held the highest partnership statuses for many years. We participate in the Sell, Service, and License & Hardware tracks of the Oracle Partner Network Program. Capgemini's global Oracle SaaS, PaaS and IaaS teams comprise of over 11,500 Oracle professionals and enable Capgemini to service clients across geographies and Oracle solution sets. Capgemini's UK SaaS, PaaS and IaaS teams have been developing and delivering Oracle solutions for over 20 years with deep experience in Public Sector. Capgemini UK Oracle experts collaborate with our colleagues across the world to develop and share best practice in the relentless pursuit of excellence for our customers. Our approach has been recognised globally in the last few years with numerous awards and analyst recognition, including:

- 2023: Oracle EMEA Business Impact Partner of the year for Cloud Technology
- 2022: Real IT Award for Cloud ERP
- 2020: OCI Partner of the Year Award
- 2019: UKOUG Industry Partner of the Year Award – Bronze
- 2019: UKOUG Middleware Partner of the Year Award – Bronze
- 2019: Oracle PaaS Forum; Best PaaS Contribution

Capgemini holds four published OPN Expertise in Western Europe region demonstrating our expertise in delivering Oracle Cloud Infrastructure solutions -

- Oracle Cloud Platform Integration
- Oracle Cloud Platform Business Analytics
- Oracle Cloud Platform Application Development
- Oracle Cloud Platform Security



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



IDC has positioned Capgemini as a "Leader" in their IDC MarketScape: Worldwide Supply Chain Oracle Ecosystem Services 2023 Vendor Assessment



Everest Group has positioned Capgemini as a "Major Contender" in its report Oracle Cloud Applications Services PEAK Matrix® Assessment 2023, and "Leader and Star Performer" in its report Application Automation Services PEAK Matrix® Assessment 2023



Capgemini is a Leader in Avasant's Oracle Cloud ERP Services 2023–2024 RadarView™.



ISG has positioned Capgemini as “Leaders” in all the regions and categories in its report Next-Gen ADM Services - 2023

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

Disaster recovery solution may be included in the target solution if it part of the customer’s requirement.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

All prices are in GBP and exclude VAT

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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