

Amazon Web Services (AWS) G-Cloud 15





Table of Contents

1	Service Overview	3
2	Why Capgemini?	3
2.1	Capgemini and AWS – A Global Partnership	3
2.2	World Class AWS Delivery Capabilities.....	3
2.3	Capgemini’s UK AWS Capability	4
2.4	Quality and Consistency.....	4
3	The Capgemini Proposition	5
4	Our Approach.....	6
4.1	Capgemini’s AWS Services	9
5	Benefits	10
5.1	Reduced Total Cost of Ownership.....	10
5.2	Productive & Intelligent Delivery.....	10
5.3	Consistent Technology Stack.....	10
5.4	Business Agility and Innovation	11
5.5	Flexible Hosting Options	11
5.6	Security and Identity Management	11
5.7	Full Life Cycle/Operational Management.....	12
5.8	Summary of Proposition	12
6	Rightshore®	12
7	Business Need	13
8	Buyer Responsibilities	13
9	Service Management	14
10	Protection of Data	14
11	On-boarding and Off-boarding	14
12	Vendor Accreditations/Awards	14
13	Sub-contractors	15
14	Business Continuity and Disaster Recovery	15
15	Pricing	15
16	Ordering and Invoicing	16
17	Termination Terms	16
18	Further Information	16



1 Service Overview

For more than a decade Capgemini has held the highest level of Amazon Web Services (AWS) partner designation, AWS Premier Tier Partner. We were also the recipients of four Partner of the Year Awards in 2024, including the global sustainability award. Capgemini is well known as a market leading provider of AWS cloud services, covering advisory services, complex business change, digitisation, architecture, and all aspects of the digital delivery journey.

Capgemini offers a comprehensive suite of Amazon Web Services (AWS) solutions and services, including Migration, Design, Development, Implementation, Integration, and Consultancy. Leveraging extensive expertise in AWS (IaaS and PaaS), Java, Python, C#, .NET Core, and modern open-source frameworks such as Spring Boot, Django, and Flask, Capgemini delivers solutions across diverse technology stacks. Our capabilities span AWS services like Amazon API Gateway, Amazon Elastic Kubernetes Service (EKS), AWS Cloud Development Kit (CDK), Amazon RDS, and advanced AI/ML offerings including Amazon Bedrock, Amazon Rekognition, and Amazon Kendra. We also integrate containerization and DevOps tools such as Docker, Kubernetes, Terraform, and Ansible, enabling automated, scalable deployments. By combining engineering excellence with innovation, we help organisations modernise legacy applications, adopt cloud-native architectures, and embed intelligent, AI-driven solutions that enhance business agility. With proven success across multiple sectors, including UK Government, Capgemini accelerates digital transformation and unlocks data-driven insights. Our AWS Migration Service includes Cloud Assessment; Migration (including SAP to AWS), Architecture, Design, Planning, Execution, Remediation, and Testing; Consultation and Service Management to support seamless migration to cloud-based services.

This service can support cloud-based projects and services.

2 Why Capgemini?

2.1 Capgemini and AWS – A Global Partnership

Since 2008, Capgemini and AWS have maintained a strategic partnership delivering the most effective cloud capabilities across a wide range of sectors. AWS describes the relationship; “Together, Capgemini and AWS blend deep industry knowledge, cloud expertise, and services to help you realize your vision of a 21st-Century business.”

Capgemini and AWS’ longstanding partnership is founded on collaboration and innovation. Capgemini is a certified AWS Premier Consulting Partner, an AWS Migration Competency Partner (IaaS and PaaS), and since 2011 has received numerous awards recognising Capgemini’s track record with AWS Solutions. Capgemini has twice been named AWS Global System Integrator Partner of the Year and AWS Services Partner of the Year by AWS themselves and has also been recognised for its joint work in the Public Sector. In 2024, Capgemini was awarded several AWS Partner of the Year awards including Global Sustainability Partner of the Year. In 2023, Capgemini was awarded the AWS AI/ML Competency Specialisation award and Global Innovation Partner of the Year, recognising Capgemini’s ongoing commitment to leading-edge innovation in artificial intelligence solutions on the AWS platform. Through a shared vision for digital transformation, Capgemini and AWS continue to empower organisations to achieve greater agility, intelligence, and value from their technology investments.

2.2 World Class AWS Delivery Capabilities

For more than 16 years, the Capgemini/AWS partnership has a proven track record of delivering customised, highly functional, and flexible cloud strategies that consistently exceed client expectations worldwide. As an AWS Premier Consulting Partner and holder of 13 AWS Competencies (including Migration, SAP, AI/ML, Financial Services, DevOps, Security, Data & Analytics, IoT, Retail, and Public Sector), Capgemini’s relationship with AWS is managed at a global level. This gives Capgemini access to AWS support, product teams, business groups, AWS executives, and training resources – all of which are leveraged to enhance service delivery.



2.3 Capgemini's UK AWS Capability

Within the UK, Capgemini has been developing solutions with Amazon Web Services (AWS) technologies for more than 16 years, and Capgemini's solutions span several industry verticals. Capgemini is an AWS Premier Consulting Partner and holds 13 AWS Competencies (including Migration, SAP, AI/ML, Financial Services, DevOps, Security, Data & Analytics, IoT, Retail, and Public Sector). Globally, Capgemini has over 15,500 AWS-certified professionals and has successfully delivered 5,000+ cloud projects. Many UK staff also hold government security clearances ranging from BPSS through SC to DV and NPPV3, enabling Capgemini to support sensitive public sector programmes alongside enterprise transformation initiatives..

2.4 Quality and Consistency

Capgemini uses leading market development tools in conjunction with Capgemini's proprietary tools to deliver solutions in an industrialised manner while maintaining a focus on quality and agility. Capgemini has invested heavily in developing tools and accelerators which help improve the efficiency, repeatability, and consistency of Capgemini's AWS implementations across the project lifecycle; from estimation through to build and deployment.

Amongst the tools and accelerators which can support Capgemini's services are:

- **Centres of Excellence;** Capgemini operates dedicated AWS Centres of Excellence (CoE's) that provide best practices, reusable assets, and accelerators for cloud adoption. These CoE's help clients move from pilot projects to full-scale production deployments, ensuring efficiency and scalability.
- **Capgemini's AWS Migration Accelerator;** streamlines cloud adoption with proven methodologies, automation, and industry-specific best practices. It helps enterprises rapidly assess, migrate, and modernize workloads on AWS while minimizing risk and cost.
- **AWS Cloud Assessment:** Capgemini has a proven AWS Cloud Assessment process that gathers detailed information on existing applications and infrastructure, evaluates optimal migration paths to Amazon Web Services, and delivers a high-level design and roadmap for AWS adoption. This approach combines structured questionnaires, workshops, and stakeholder interviews with automated tools such as Capgemini's Infrastructure Revelation & Investigation System (IRIS) and RISC Networks' Cloudscape™ product, enabling organizations to identify suitable workloads for AWS migration, optimize architecture for scalability and resilience, and accelerate the journey to a modern AWS cloud environment.
- **Application Modernisation:** Capgemini streamlines legacy application transformation with a proven approach. By harnessing Amazon Elastic Kubernetes Service (Amazon EKS), advanced containerisation, and integrated AI capabilities, Capgemini rapidly converts outdated systems into agile, cloud-native solutions. This ensures efficient migration to AWS and unlocks the power of the latest AWS innovations—such as serverless computing, AI/ML services, and scalable cloud architectures—for a future-ready digital landscape.
- **Intelligent Applications:** Leveraging Capgemini's AI Foundry and AI Studio, we design and implement advanced generative AI solutions using Amazon Bedrock and AWS AI/ML services. These solutions enable intelligent document automation, conversational chatbots, and sophisticated knowledge retrieval, seamlessly integrating cutting-edge AWS generative AI capabilities into business processes. The result is enhanced efficiency, improved user experience, and a future-ready digital landscape powered by AWS innovation.
- **Cognitive Services:** Capgemini puts AWS AI and Machine Learning services to work—bringing clients smart vision, speech, and language solutions powered by offerings such as Amazon Rekognition, Amazon Transcribe, and Amazon Comprehend. These capabilities enable real-time image and video analysis, accurate voice recognition, and conversational AI experiences through Amazon Lex. By embedding these AWS services into business processes, Capgemini delivers sharper insights, richer user experiences, and smarter operations—helping organizations unlock value from their data and delight customers.
- **Predictive Analytics:** Capgemini harnesses the power of Amazon SageMaker and AWS analytics services to deliver sharp forecasting and actionable insights. By leveraging scalable machine learning models and



advanced data pipelines on AWS, Capgemini empowers clients with data-driven decisions that unlock genuine business value and accelerate innovation.

- **Compliance:** Capgemini takes compliance seriously, meeting all Procurement Act 2023 requirements. We deliver robust Carbon Reduction Plans to drive sustainability and consistently apply accessibility standards, ensuring every solution is responsible, inclusive, and future-ready.
- **API Transformation:** Capgemini's experience with AWS Integration Services enables clients to connect applications and data instantly, securely, and at scale. Leveraging Amazon API Gateway, AWS Step Functions, Amazon Simple Queue Service (SQS), Amazon Simple Notification Service (SNS), and Amazon EventBridge, we streamline integration between cloud and on-premises systems. This approach delivers robust, governed APIs that accelerate innovation and unlock the full power of the AWS digital landscape.
- **DevSecOps / AWS Provisioning:** Capgemini harnesses modern platform engineering and Infrastructure as Code (IaC) to automate provisioning, testing, and deployment on Amazon Web Services. Leveraging AWS CloudFormation, AWS CodePipeline, AWS CodeBuild, and AWS CodeDeploy, we deliver secure, scalable automation and Application Lifecycle Management (ALM)—embedding security at every step. This approach ensures rapid, governed delivery of cloud resources and applications, enabling organizations to innovate confidently on AWS.
- **Capgemini CREATE:** An out-of-the-box containerized platform accelerator designed to fast-track cloud adoption. Built using AWS-native services such as Amazon VPC, Amazon Elastic Kubernetes Service (EKS), AWS Identity and Access Management (IAM), and AWS CloudFormation, CREATE provides a pre-assembled, secure, and scalable foundation for modern application deployment. It reduces time-to-value by eliminating the complexity of provisioning infrastructure, enabling clients to focus on building and innovating rather than managing platform setup. CREATE also integrates DevSecOps practices, automated CI/CD pipelines, and observability tooling, ensuring compliance, resilience, and agility from day one.
- **AWS PaaS Enterprise Patterns:** Capgemini has a set of development patterns which address common technical scenarios and have been assessed at scale and passed security audits. These patterns enable the rapid development of new business scenarios.
- **FinOps & Sustainability:** Capgemini empowers clients to optimise cloud spend and drive sustainability by implementing robust AWS FinOps practices, advanced cost management tooling such as AWS Cost Explorer, AWS Budgets, and AWS Compute Optimizer, alongside sustainability dashboards (CUDOS, Cost Intelligence Dashboard, Sustainability Proxy Metrics) for efficient resource usage, transparency, and ongoing environmental alignment with environmental goals.
- **Low/No Code Solutions:** Uses AWS Amplify, Amazon Honeycode, and QuickSight to deliver rapid, low-cost applications and analytics, accelerating innovation while supporting sustainability.
- **Security:** Applies deep cloud security expertise and battle-tested methodologies—including List X services in the UK—to deliver robust protection for data and workloads, adapting to any migration scenario and ensuring compliance with government standards.

All these capabilities are underpinned by an integrated set of tools and accelerators, supporting modern DevSecOps approaches and ensuring secure, scalable, and automated cloud operations for public sector clients.

3 The Capgemini Proposition

Capgemini stands out in the public sector cloud market for its breadth of AWS expertise, deep industry credentials, and ability to deliver fully managed, secure, and innovative cloud solutions at scale. As an AWS Premier Tier Partner with 13 AWS Competencies—including Digital Sovereignty, Government Consulting, Migration & Modernisation, Generative AI, and Security—Capgemini is uniquely positioned to support complex government programmes and regulated workloads.

Capgemini can supply a wide range of AWS skills to support the implementation of complex solutions, typically:

- **Enterprise Architects:** Assess migration options and design secure, scalable cloud architectures tailored to government requirements.



- **Solution Architects & Consultants:** Implement and integrate AWS solutions across complex in-house, cloud, and hybrid environments.
- **Infrastructure Architects:** Plan, design, and deliver large, distributed topologies for cloud, hybrid, and on-premises systems.
- **AI & Data Engineers:** Rapidly embed AI—including generative and agentic AI—into enterprise systems, automate data pipelines, and optimise models securely and ethically.
- **Security Architects:** Design and implement robust security and identity solutions, leveraging AWS IAM, KMS, Security Hub, and zero trust principles.
- **Developers:** Build and support applications using AWS Lambda, API Gateway, App Runner, ECS/EKS, DynamoDB, RDS, and integrate with Step Functions, EventBridge, SQS, and SNS.
- **DevOps & Platform Engineers:** Manage and automate delivery pipelines using AWS native tools and, where appropriate, third-party solutions such as Terraform, GitHub Actions, and Jenkins, ensuring continuous monitoring, resilience, and compliance.
- **Support Engineers:** Diagnose and resolve AWS environment issues quickly and effectively.
- **Testers:** Balance manual and automated testing to ensure high-quality, secure AWS solutions.
- **Specialist Resources:** Provide expertise in release management, accessibility compliance, security assessment, GDS standards, GDPR, and supply chain security.

Capgemini's proposition is underpinned by proven methodologies, accelerators, and Centres of Excellence, ensuring repeatable, high-quality outcomes for every public sector client. Whether delivering secure landing zones, migrating legacy estates, building new digital services, or enabling advanced analytics and AI, Capgemini is the trusted partner for government organisations seeking to transform, defend, and exploit their data in the cloud.

4 Our Approach

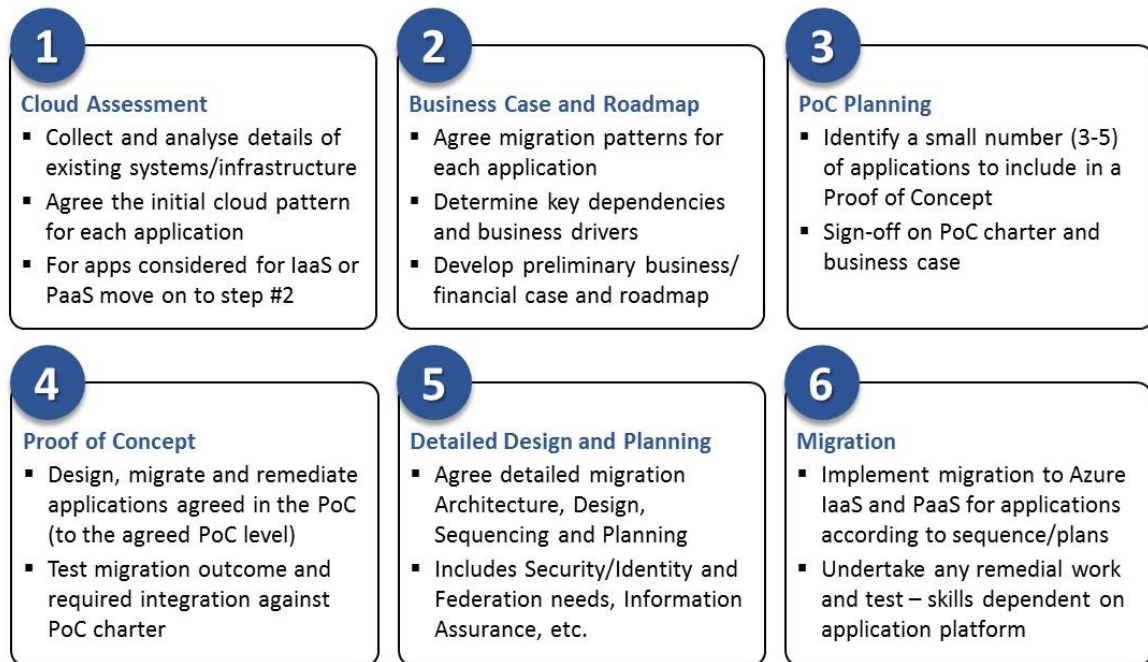
Capgemini's approach offers customers an industrialised capability for the rapid delivery of cost-effective AWS development, migrations, AI integration, intelligent applications, and application modernisation. Leveraging multiple development centres—each potentially with multiple production lines staffed by standardised teams Capgemini ensures consistent delivery quality at scale. By embedding AI-driven solutions and modernising applications throughout the process, the approach fosters highly engaged business users, accelerates time-to-value, and reduces ongoing support costs.

The adoption of standard AWS delivery methodologies, combined with the integration of intelligent technologies such as Amazon SageMaker, Amazon Bedrock, and AWS serverless services, enables clients to realise substantial benefits and achieve future-ready digital transformations.

Through distributed delivery, Capgemini's AWS development services provide clients with competitive resource costs while addressing the challenges of information transfer. Capgemini's extensive body of intellectual property supports delivery with a high degree of automation and quality, ensuring efficiency and reliability.

Capgemini can also draw on global skills in an agile manner, leveraging its international capability. Its investment in staff and unique training strategies through Capgemini University are recognised throughout the industry.

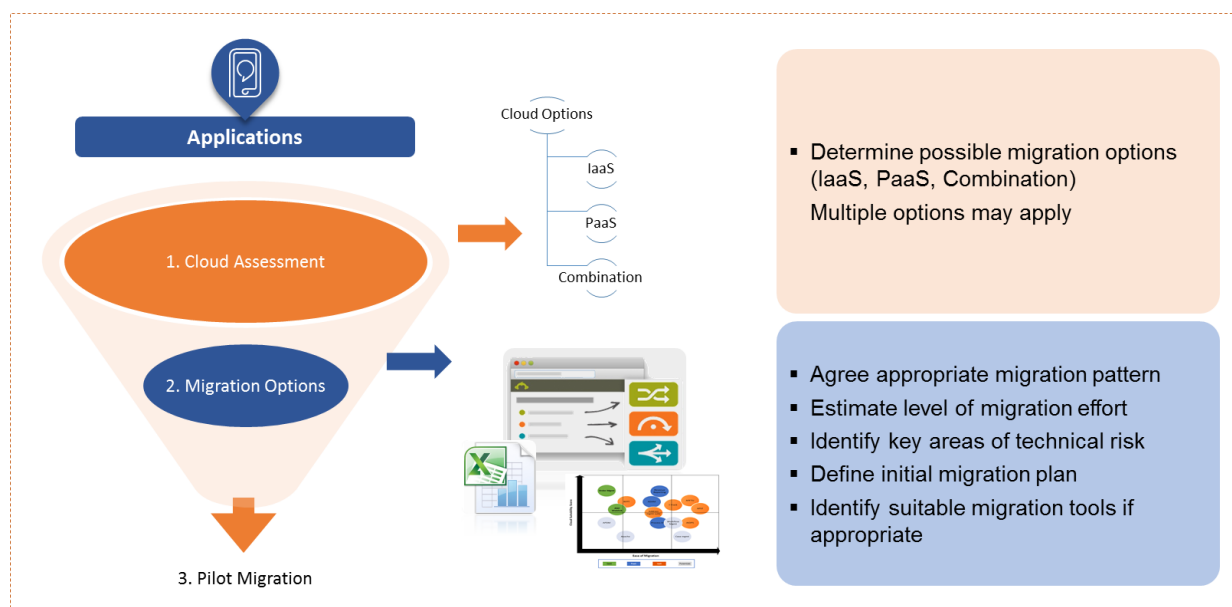
Based on Capgemini's global experience in AWS migrations, Capgemini has a proven process that is tailored to align completed solutions with the unique, agreed needs and requirements of each client—ensuring secure, scalable, and innovative outcomes on AWS.



"This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini." ("Word Template")

To accelerate this process, Capgemini has developed its Cloud Assessment and Cloud Migration approaches.

Capgemini Cloud Assessment can provide a process to capture details of the applications to be migrated, assess their suitability for migration to AWS and their migration options, develop a business case and roadmap for the migration, and identify any areas suitable for Pilots/Proofs of Concept:

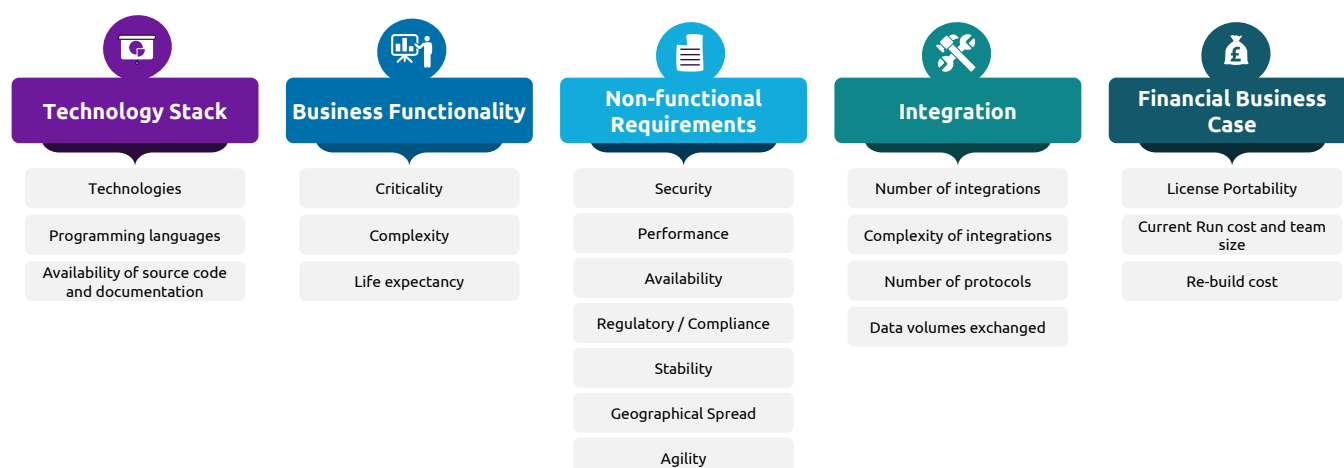


"This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini." ("Word Template")

Key factors that are assessed and can impact on the migration options include the technology, business functionality, non-functional requirements, integration, and financial case:



Key factors for choosing cloud option(on-premise/IaaS/PaaS)



"This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini." ("Word Template")

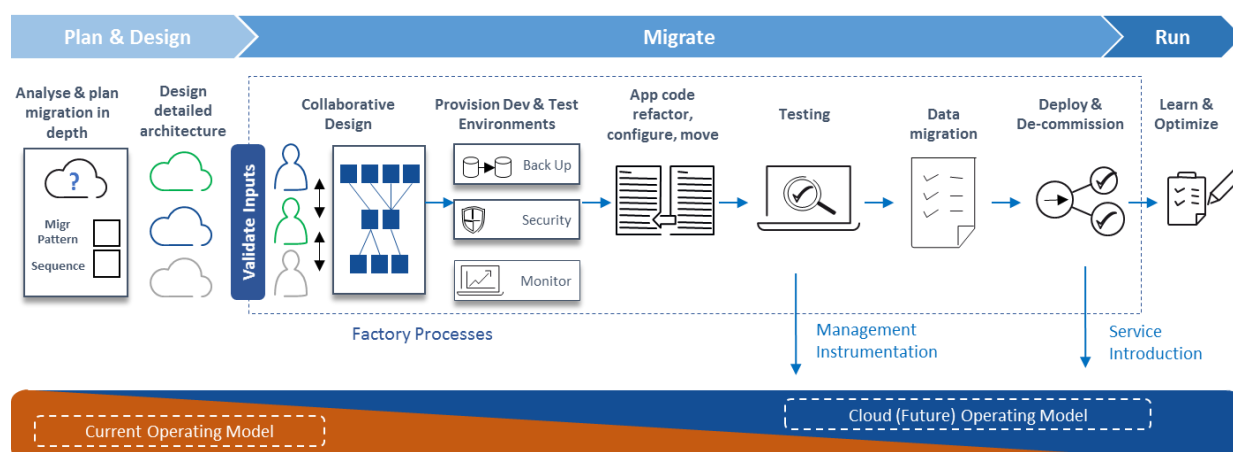
Assessment: Capgemini's AWS Cloud Assessment can be delivered using a range of proven tools and methodologies to capture detailed information from system owners, technical teams, and business stakeholders. This process aligns with the AWS Well-Architected Framework, ensuring workloads are evaluated against best practices for operational excellence, security, reliability, performance efficiency, and cost optimization.

Security: Capgemini considers the appropriate level of security and privacy to be critical aspects of any AWS solution. Capgemini's approach helps evaluate and categorise security and privacy requirements in the initial stages of an engagement, in agreement with the client. We follow "secure by design" embedding continuous assurance throughout the lifecycle. This includes leveraging AWS-native security services such as AWS Identity and Access Management (IAM), AWS Key Management Service (KMS), AWS Security Hub, and compliance with standards like NIST, CIS Benchmarks, and UK NCSC guidelines.

Taking inputs from the AWS Cloud Assessment, we address critical questions around identity management, data sovereignty, and compliance. For example, decisions on whether user credentials should be migrated to or synchronized with AWS IAM or integrated with AWS Directory Service are resolved early, ensuring seamless and secure identity governance. Capgemini's proven methodologies and AWS-certified resources ensure these challenges are addressed effectively.

Cloud Migration Approach: Capgemini's AWS Cloud Migration Approach provides a flexible, scalable model for migrating multiple applications to AWS. It incorporates AWS Migration Hub, AWS Application Migration Service, and AWS Database Migration Service, supported by automation and Infrastructure as Code (IaC) using AWS CloudFormation and Terraform. This approach accelerates migration while minimizing risk and cost, ensuring alignment with AWS Well-Architected principles.

Cloud Migration Approach: Capgemini's AWS Cloud Migration Approach provides a flexible and scalable model for delivering the migration of multiple applications to AWS.



(This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.) ("Word Template")

As an AWS migration can include applications built on open-source technologies such as Linux, Apache, Java, PERL, and others, any remediation work undertaken may require specific skills for that technology stack. This is another area where Capgemini's breadth of services helps enable complex migrations. With Capgemini's AWS development capabilities alongside its Open-Source Solutions Service, Capgemini can deliver AWS migrations for a comprehensive range of scenarios.

Use of any Open-Source Software (OSS) is subject to the licence terms of such OSS.

4.1 Capgemini's AWS Services

Capgemini can offer a comprehensive suite of AWS solutions and services across the entire project lifecycle, which can be purchased either in combination or individually.

- **AWS Migration and Transformation:** to assess and migrate existing applications to the AWS PaaS and/or IaaS platform, including hybrid deployments with on-premises systems.
- **AWS Development:** to build modern Web, Mobile, and API apps, microservice and container solutions using AWS technologies such as Amazon ECS, Amazon EKS, AWS Lambda, Amazon API Gateway, Amazon RDS, and Amazon DynamoDB, alongside AWS's broad portfolio of compute, data, and AI/ML services.
- **AWS Integration:** enterprise application integration built from AWS services including AWS Step Functions, Amazon EventBridge, Amazon SQS, Amazon SNS, and Amazon API Gateway.
- **Intelligent Applications:** AI-powered apps leveraging Amazon SageMaker, Amazon Bedrock, and AWS analytics services to transform business outcomes with predictive insights, automation, and generative AI capabilities.
- **Web and Mobile Apps:** engaging web and mobile applications using AWS Amplify, AWS App Runner, and API Gateway, with frameworks such as ReactJS and AngularJS.
- **Internet of Things (IoT):** using AWS IoT Core and AWS IoT Greengrass to provide remote monitoring, control, and actionable insights from the edge of the organisation.
- **AWS Application Support:** for the ongoing maintenance, optimisation, and enhancement of AWS-based solutions.
- **DevSecOps for AWS:** to support, accelerate, and automate development, testing, deployment, and monitoring.
- **AWS Secure Landing Zones:** Design, build, and operate secure AWS landing zones using AWS Landing Zone Accelerator and Trusted Secure Enclaves – Sensitive Edition, providing a governed, multi-account foundation with automated guardrails, centralised logging, identity management, and compliance controls for public sector workloads.
- **AWS Consultancy:** Capgemini offers consultancy services to assist clients in the selection, design, and implementation of AWS solutions, ensuring alignment with business priorities and cloud strategy.



5 Benefits

Capgemini's AWS Migration solutions can help clients deliver:

5.1 Reduced Total Cost of Ownership

When considering factors that influence Total Cost of Ownership (TCO)—including licensing, services, training, deployment, administration, and maintenance—AWS solutions are widely recognised by customers and industry analysts as being among the most cost-effective in the market. Transitioning to the cloud with AWS offers further advantages for TCO, thanks to its consumption-based pricing model and the flexibility to scale resources up or down in line with business demand.

Moreover, the integration of AWS artificial intelligence and machine learning technologies can further drive down costs. AI-powered features such as automated code analysis with Amazon CodeGuru, intelligent testing with AWS DevOps services, and predictive maintenance using Amazon SageMaker and AWS IoT Analytics streamline development and operational processes, reducing manual effort and minimising downtime. These efficiencies not only accelerate delivery and remediation activities but also help proactively identify and resolve potential issues, leading to lower operational and maintenance expenses throughout the AWS cloud migration journey.

5.2 Productive & Intelligent Delivery

Capgemini's build teams can hit the ground running with AWS developer tools such as AWS CodeCommit, CodeBuild, CodeDeploy, and CodePipeline, supported by environments like AWS Toolkit for Visual Studio Code and modern open-source frameworks including Java (Spring Boot), Python (Django, Flask). Capgemini encourages its AWS specialists to pursue AWS certification and training to keep skills current, reinforced by development approaches aligned to AWS Well-Architected Framework best practices for consistency and quality.

Integrating AI-driven capabilities with proven DevSecOps practices and tooling on AWS enables greater efficiency and productivity for migration and remediation. Features like Amazon CodeWhisperer for AI-assisted coding, Amazon CodeGuru for automated code reviews and performance insights, and Amazon DevOps Guru for anomaly detection accelerate delivery and improve reliability. Combined with services such as AWS Security Hub, Amazon Inspector, AWS IAM, and observability via Amazon CloudWatch and AWS X-Ray—plus migration tooling like AWS Migration Hub, AWS Application Migration Service, and AWS Database Migration Service—teams can anticipate issues early and continuously optimize solutions throughout the cloud migration journey.

To further enhance developer experience and business transformation, Capgemini leverages AWS Kiro for intelligent developer productivity and AWS Q for generative AI-powered application modernization and knowledge retrieval. These capabilities enable faster coding, automated documentation, and AI-driven insights, helping clients accelerate innovation and achieve future-ready digital transformation on AWS.

5.3 Consistent Technology Stack

The AWS development platform consists of a broad set of services and components designed to provide a unified and integrated experience. Developers can extend, create, build, and deploy solutions across multiple AWS products, programming languages, and cloud services using tools such as AWS CodeBuild and AWS Elastic Beanstalk, alongside the AWS Toolkit for Visual Studio Code—now the preferred approach as Cloud9 has been deprecated. This VSCode-based and web-accessible development route offers a modern, flexible experience tightly integrated with AWS services. Combined with open-source frameworks like Java (Spring Boot) and Python (Django, Flask), and enhanced by AI-driven capabilities such as AWS Kiro for intelligent developer productivity and AWS Q for generative AI-powered application modernization, this approach enables rapid delivery of intelligent, scalable applications without relying on disconnected tools.



5.4 Business Agility and Innovation

Moving to the cloud with Amazon Web Services (AWS) can enable more agile IT operations and a more flexible business model. Supported by Capgemini's DevSecOps for AWS Services and intelligent applications, organizations can enhance responsiveness to both internal and external changes while accelerating innovation.

5.5 Flexible Hosting Options

Capgemini designs secure, flexible hosting solutions to meet the diverse needs of public sector organisations, including hybrid and multi-cloud scenarios. Our approach includes:

- **AWS Transit Gateway:**
Enables hub-and-spoke connectivity, segmentation, and centralised access to shared services across multiple VPCs and accounts.
- **AWS Direct Connect:**
Provides dedicated, private connectivity between government sites and AWS regions, ensuring consistent latency, high throughput, and enhanced security for sensitive workloads.
- **Site-to-Site VPN & Hybrid Integration:**
Delivers encrypted connectivity for organisations requiring secure integration between on-premises systems and AWS, with options for centralised inspection and segmentation.

Capgemini combines these connectivity options with strong identity, access, and segmentation controls to ensure sensitive data remains protected while enabling cloud-native services at the edge of the estate.

5.6 Security and Identity Management

Capgemini's AWS platforms are secure-by-design, with preventative guardrails, centralised logging, and data-centric controls to meet the highest standards of public sector security and compliance. Key features include:

- **Trusted Secure Enclave Vetted Partner Programme:**
As an AWS Trusted Secure Enclave Vetted Partner, Capgemini designs and supports secure landing zones for sensitive workloads, using reference architectures and conformance packs aligned to UK government requirements.
- **Preventative Guardrails & Service Control Policies (SCPs):**
Organisation-level SCPs restrict risky actions, enforce encryption and network boundaries, and standardise logging and alerting across all accounts.
- **Zero Trust & Verified Access:**
Capgemini implements zero trust architectures and can integrate AWS Verified Access to enforce identity- and device-aware access to applications, removing the need for broad VPN access.
- **SOC Integration & Monitoring:**
Security findings and logs are centralised for query in AWS or forwarded to external SOC/SIEM platforms, supporting continuous monitoring and rapid incident response.
- **Compliance Alignment:**
Platforms are mapped to UK government frameworks (e.g., NCSC Cloud Security Principles, HMG Security Policy Framework) and international baselines referenced by AWS, ensuring robust compliance for regulated workloads.
- **Identity & Access Management (IAM, RBAC, ABAC):**
Capgemini implements granular, dynamic authorisation using IAM roles, permission sets, and attribute-based access control, preserving least privilege and supporting complex government requirements.
- **Data-Centric Security:**
Encryption, logging, and access controls are embedded throughout the platform, ensuring sensitive data is protected at rest, in transit, and in use.



Capgemini's approach enforces preventative controls, enables detect-and-respond operations, and supports data-centric security for sensitive public sector workloads.

5.7 Full Life Cycle/Operational Management

Once systems have been migrated to AWS, the operational management of those systems will often need to be integrated with existing management tools and processes. In many cases, adjustments to operational practices may be required to fully realize the benefits of moving to the cloud. Capgemini brings extensive experience in addressing these challenges, both from a technical perspective and a process perspective, ensuring smooth integration and optimized operations in AWS environments.

5.8 Summary of Proposition

Capgemini is recognised for its leading AWS services, underpinned by a strong partnership with Amazon Web Services as an **AWS Premier Consulting Partner for over 16 years**. This partnership grants direct access to AWS product expertise and dedicated support for the delivery of cloud migrations and services. In this dynamic and rapidly evolving area of Capgemini's business, the company draws upon new lessons and hands-on market experience to deliver comprehensive value to clients.

Capgemini's teams combine proven AWS delivery credentials—including **over 5,000 deployed cloud projects, 15,500+ AWS-certified consultants worldwide**, and **13 AWS Competencies** (including Migration, SAP, AI/ML, Financial Services, DevOps, Security, Data & Analytics, IoT, Retail, and Public Sector)—with the latest insights in cloud-native development, application modernization, and intelligent applications. This approach ensures clients benefit from efficient, future-ready solutions that align with advanced development practices across both public and private sectors.

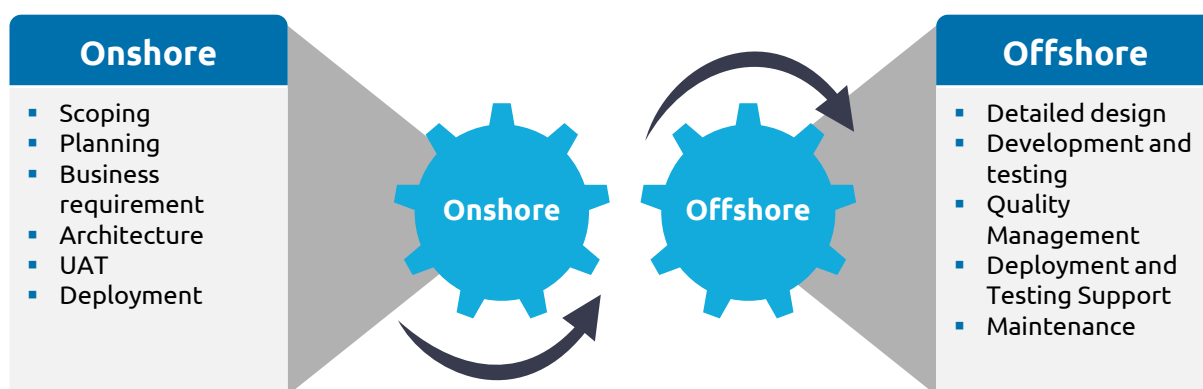
Furthermore, Capgemini leverages its extensive global footprint to access specialized, high-quality technical skills from cost-effective locations whenever required. This global capability accelerates the development and testing of cloud-native and AI-driven applications, enabling clients to efficiently modernize their application estates and fully embrace the advantages of AWS-based, AI-driven solutions.

6 Rightshore®

A key component of Capgemini's global talent pool is Rightshore® network which draws on the knowledge and abilities of over 50,000 domain and sector specialists across the world. Capgemini has approximately 55,000 AWS resources who can work on complex projects with leading companies in most industry verticals. Amongst the benefits of the Rightshore® approach there are:

- Flexible global delivery model offering a combination of Front-office and Back-Office delivery options;
- Integration of client's requirements and preference to deliver additional value at a significantly reduced Total Cost of Ownership (TCO); ("Capgemini Proposal Template")
- Leveraging of Capgemini's capacity, capabilities, cost advantages, and competencies across geographies to achieve customer satisfaction. The diagram below is illustrative only:

Capgemini India is the global IT hub for Capgemini and is the centre of choice for the Rightshore® approach.

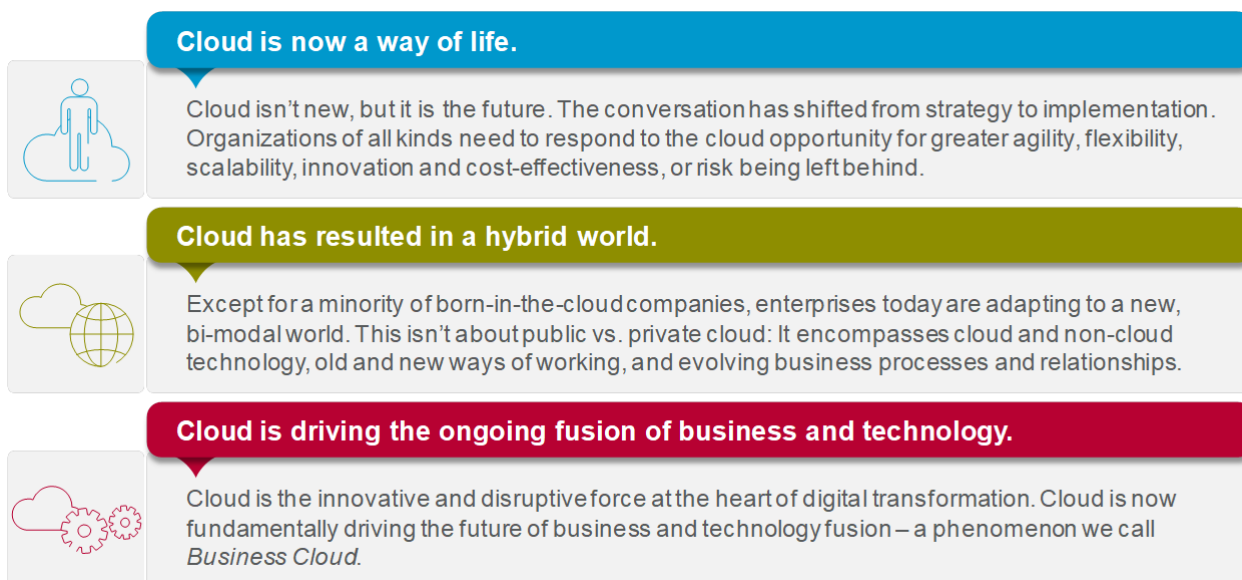


"This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini." ("Word Template")

7 Business Need

Capgemini's buyers are seeking to streamline costs, enhance agility, foster innovation, and accelerate their journey to cloud transformation without compromising on security. To achieve this, they require expert guidance in evolving both their technology landscape and business operations to fully embrace the cloud model.

Capgemini recognises AWS as a significant opportunity to unlock new value streams for organisations. By aligning AWS cloud strategies with overall business objectives, Capgemini ensures the right solutions are implemented for each workload, enabling clients to transform their business and harness the full advantages of the cloud—driving greater agility, continuous innovation, and improved operational efficiency.



"This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini." ("Word Template")

AWS is one of the leading cloud solutions: many clients across both the public and private sectors have chosen AWS and are advancing their cloud transformation journey. This service has been developed for buyers who have selected AWS and are seeking expert advice and guidance on the next stages of their cloud transformation.

8 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.



9 Service Management

Not applicable.

10 Protection of Data

This service is based on a security classification of 'Official,' however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

11 On-boarding and Off-boarding

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

12 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients. We can run services for the buyer and we can then transition operational responsibility back to the buyer using a tried and trusted structured approach to handback.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

13 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

Capgemini is a long-standing AWS Premier Consulting Partner, with extensive certifications, competencies, and recognitions that validate its expertise in delivering secure, innovative cloud solutions on AWS. It has also been recognised for **thirteen** consecutive years as one of the World's Most Ethical Companies® by the Ethisphere® Institute, underscoring its commitment to ethical leadership and responsible business practices.

Capgemini and AWS Partnership –

- **AWS Premier Consulting Partner:** Capgemini has been an AWS partner for over 16 years, holding Premier Consulting Partner status—the highest tier in the AWS Partner Network (APN).
- **Scale of Expertise:** Capgemini has delivered 5,000+ cloud projects, employs 15,500+ AWS-certified consultants, and offers 75+ industry solutions.



- Winner of several AWS Partner of the Year awards in 2024 including Global Sustainability Partner of the Year following 2023 AI/ML Partner of the Year and Global Innovation Partner of the Year.

AWS Competencies: Capgemini holds 10 AWS Competencies, which validate deep technical expertise and proven customer success in areas such as –

- Migration
- DevOps
- Security
- Data & Analytics
- Machine Learning
- Financial Services
- SAP on AWS
- Healthcare
- Retail
- Industrial Software

AWS Specializations and Advanced Validations –

- AWS Specializations: Capgemini participates in the AWS Specialization Program, which requires rigorous technical assessments and customer success validations to demonstrate excellence in specific solution areas.
- Generative AI Collaboration: In January 2024, Capgemini and AWS announced a multi-year strategic collaboration agreement to accelerate enterprise adoption of generative AI. This partnership supports clients in moving from pilot projects to large-scale production, leveraging Capgemini's AWS Centres of Excellence (CoE's).

Global Delivery and Client Value –

- Capgemini leverages its global footprint to provide specialized technical skills from cost-effective locations, accelerating development and testing of cloud-native and AI-driven applications.
- This global capability ensures clients can modernize their application estates efficiently while maintaining robust security, compliance, and innovation on AWS.

14 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

15 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

16 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.



All prices are in GBP and exclude VAT.

17 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

18 Termination Terms

Please refer to the Supplier Terms for this service.

19 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

Make it real. | www.capgemini.com



This presentation contains information that may be privileged or confidential and is the property of the Capgemini Group.

Copyright © 2026 Capgemini. All rights reserved.