

SAP Hybrid Integration Services G-Cloud 15





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1 Service Overview

The Capgemini SAP Hybrid Integration Cloud service provides integration solutions for In-house to In-house, In-house to Cloud, or Cloud to Cloud. The service is based on the SAP Integration Platform Suite.

This platform can enable the customer to realise the cost and efficiency benefits of connecting solutions including Software as a Service (SaaS) with both cloud-hosted and in-house business applications.

The SAP Integration Platform Suite can be implemented to provide for any, or all, of the following scenarios, according to the customer's business drivers, strategy, and objectives:

- Extending business functionality to SaaS applications;
- Migrating existing in-house SAP PO(PI, BPM, BRM) applications to public or private cloud platforms;
- Integrating SaaS (both SAP and Non SAP) applications with existing business solutions;
- Building & deploying new integration services in the cloud;
- Upgrading Premise Integration applications;
- Migrating Premise Integration interface to Cloud based integration;
- Developing hybrid environment profiles - Development and Test in cloud, Production in-house.

Capgemini has extensive experience in designing and building integration components required for deploying and integrating both in-house and Cloud-based SAP solutions. For 10+ years Capgemini have typically recommended that its customers using SAP business applications use SAP Process Integration to meet their integration requirements. With the adoption of Cloud, Capgemini have seen an increase in Cloud Integration and this has evolved to a Hybrid platform. In the past 5 years we have been working closely with SAP to understand how their platform suite has evolved to enable Capgemini to work with its customers to implement new integration solutions. With this, Capgemini have continued building its expertise and thought-leadership across this portfolio. The principal aim is to reduce integration complexity and duplication by minimising the number of direct connections through implementation of highly interoperable and reusable, scalable services and the adoption of Service Orientated Architecture and related best practices. The accelerated methods and best practices that we have established for SAP product solutions have become equally suited to hybrid cloud architectures, where principles such as loose coupling and interoperable standards are vital for controlling the cost and impact of business change.

Whilst SAP Integration Suite remains a traditional and core competency for Capgemini, Capgemini can assist in choosing the most suitable SAP product(s) for the realisation of integrated in-house applications, information systems, enterprise data sources, etc. The SAP Hybrid Integration Cloud platform makes use of the following SAP technologies to provide the appropriate level of integration between cloud and in-house applications:

- SAP Process Integration
- SAP Business Process Management and Business Rules
- SAP Data Services
- SAP NetWeaver Gateway
- SAP Cloud Connector
- SAP Cloud Platform Integration
- SAP Cloud Platform Workflow and Business Rules
- SAP Cloud Platform API Management
- SAP Cloud Platform Messaging Service
- SAP Cloud Platform Connectors



2 Business Need

The typical modern IT landscape consists of a portfolio of in-house commercial enterprise applications alongside legacy systems, with a growing number of applications in the cloud. Large organisations are increasingly extending the integration of SaaS applications, with the aim of realising the benefits of improved business agility, time-to-market, efficiency and simplified operational cost management. Most enterprises no longer wish to manage and maintain large scale infrastructure to operate their business processes, and that includes integration solutions.

Although the benefits of cloud platforms and Software as a Service are widely acknowledged, the majority of organisations will have hybrid architecture for the next 5-10 years as they continue to migrate their applications to the cloud. Hybrid integration platforms in the cloud are therefore becoming critical to achieving the desired simplification of infrastructure and platforms.

Common business needs that can be realised through adoption of a hybrid integration cloud platform include:

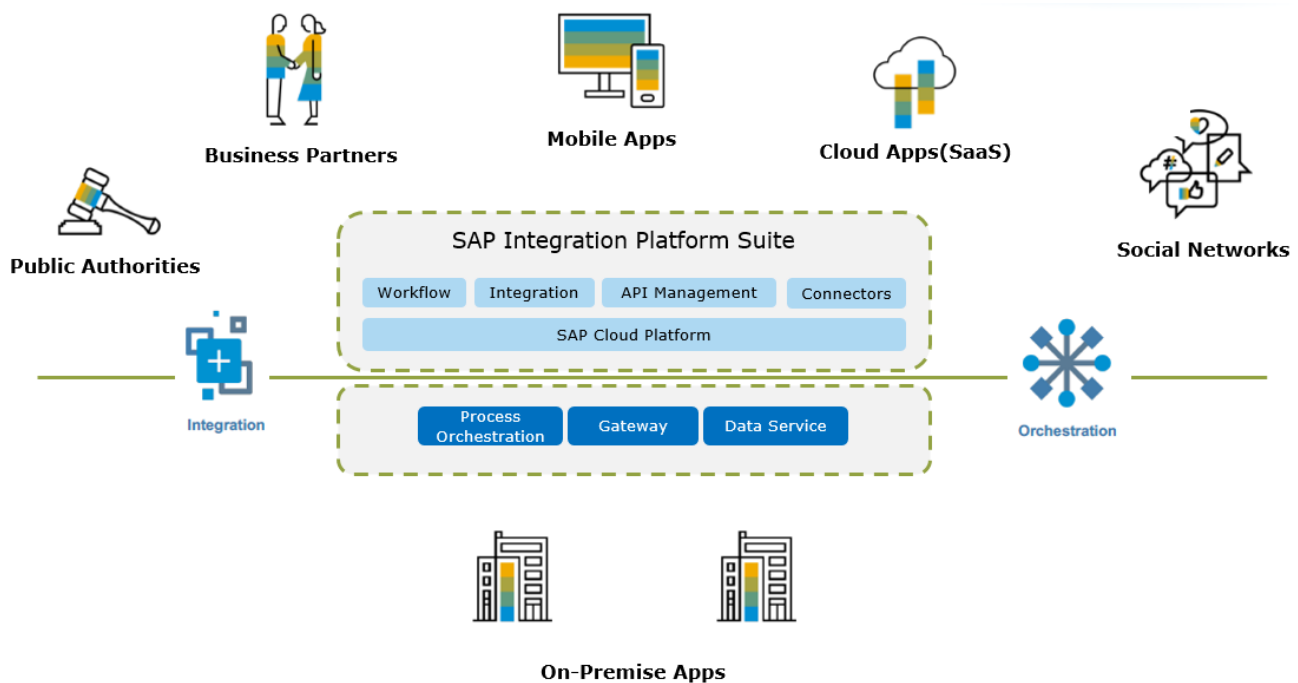
- Reduced capital expenditure;
- Migration towards an inexpensive, subscription-based IT model;
- Low initial investment;
- Faster response to changing business requirements through SaaS integration;
- Maintenance of both cloud and in-house solutions according to security, regularity and business conditions;
- Simplified management of costs and skills;
- Flexibility to scale up and down as needed;
- Develop and test on cloud, but host Production on premise.

3 Our Approach

A key feature of SAP Integration Suite is the ability to integrate the disparate capabilities of cloud applications with existing in-house applications. Capgemini's approach to hybrid integration is to exploit SAP Integration Technologies to build highly interoperable business services that can communicate with the full range of application deployment strategies and protocols, from cloud-based services to in-house COTS applications, 3rd party APIs and legacy systems. This approach provides the flexibility for the customer to control their long-term roadmap for migration from in-house to cloud solutions through manageable and robust hybrid integration.

Capgemini's service can include the following elements, depending on the client's aspirations and their current level of cloud integration maturity:

- Establishment of a Cloud Integration Competency Centre (aka Centre of Excellence), extending in-house skills and knowledge to include cloud technologies;
- Creation of a Hybrid Cloud Integration Roadmap to plan the transition to integration of in-house and Cloud-based applications;
- Delivery of a Hybrid Cloud Reference Architecture, aligned to existing in-house delivery frameworks, and integration design patterns to support the Roadmap;
- Mature and proven integration delivery accelerators, including common information models, utility services and instrumentation tools, to facilitate rapid delivery;
- Tried and tested Cloud OSB error handling and recovery utility for the asynchronous message exchange pattern which enables users to resubmit error messages based on integration milestones;
- Design, implementation and operation of reusable Cloud-hosted business services that can be consumed internally and exposed to business partners.



Hybrid blend of in-house, private cloud and public cloud services

This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.

Capgemini's approach to building cloud integration solutions that can add value to our customers' business strategies is built on these foundations:

- Commitment to service-oriented design principles that places adaptability at the core of hybrid cloud integration strategy;
- Integration delivery accelerators that can achieve significant savings in cost/time from requirement to deployment;
- Extensive experience and understanding of how to construct reliable and scalable cloud integration platforms from SAP technologies;
- Incorporation of international standards, enabling the maximum level of interoperability with external SaaS services and PaaS platforms;
- Tried and tested solutions to common business integration requirements;
- Maximum re-use of investment in existing application assets;
- Global alliance with SAP - Platinum Partner status and regular winner of SAP Partner awards;
- SAP trained resources providing our global Rightshore® Delivery model.

Within the UK, we have successfully delivered SAP integrations between a number of in-house applications and cloud platforms as well as cloud to cloud using our SAP Delivery method.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.



5 Service Management

Not applicable.

6 Protection of Data

This service is based on a security classification of 'Official', however, should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form and an exit plan in line with the Call-Off Contract terms which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognized as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgment of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

As a leading global partner for SAP since 1994, Capgemini has continually invested in expanding and enhancing our SAP expertise, capabilities, assets, tools, methods, and approaches. Capgemini has a highly mature and acclaimed SAP capability, evidenced by our 'Leader' positioning with both industry analysts and SAP. With over 32,000 SAP resources globally, and skills across all SAP applications and modules, we offer our clients best-in-class SAP expertise.

Capgemini hold the following organisational accreditations from SAP:

- Global SAP S/4HANA Solution Operations and works with RISE with SAP
- Global SAP BTP Operations and works with RISE with SAP



- Global SAP SuccessFactors Solution Operations
- Global SAP DevOps
- Global SAP Hosting Operations
- Global SAP Business Suite Solutions Operations
- Global SAP SAP HANA Operations

Capgemini is held in high regard by our partners as evidenced by the following:

- 2025 SAP Pinnacle WINNER – SAP Business AI -Partner Innovation – Customer AI Use Case
- 2025 SAP Pinnacle FINALIST – SAP BTP Data and AI Growth
- 2025 SAP Global Line of business Partner awards FINALIST – SAP Business AI Customer Adoption
- 2025 SAP Innovation Awards WINNER – Transformation Titan
- 2025 SAP Innovation Award Finalist – Business Network Innovator – Twinings
- 2025 SAP EMEA award for service partner excellence WINNER Cloud Adoption
- 2025 SAP EMEA award for service partner excellence FINALIST Line of Business, Growth, RISE
- 2024 SAP Pinnacle FINALIST – Sales Success Large Enterprise
- 2024 Google Cloud WINNER – Global Specialization Partner of the Year award for SAP on Google Cloud
- 2024 SAP EMEA North Award for Partner Excellence – BTP
- 2023 SAP Pinnacle FINALIST – Industry Cloud
- 2023 WINNER: Partner of the Year, SAP on Microsoft Azure (Global)
- 2023 SAP EMEA North Award for Service Partner Excellence 2023 for Industry Cloud
- 2022 Winner Tricentis Global Partner Award (SAP Transformation Partner of the Year)
- 2022 Winner SAP Global SAP Customer Experience Partner Excellence Award for Sales Success – Large Enterprise
- 2022 SAP EMEA North Award for Service Partner Excellence 2022 for SAP Business Technology Platform Adoption
- 2022 SAP Pinnacle Award Finalist – Social Impact, Sustainability
- 2022 Finalist (Runner-up), Partner of the Year, SAP on Azure

Furthermore, we have received recent analyst recognition:

- Capgemini named a Leader and Customer Favourite in The Forrester Wave™: SAP Services in Europe Q2 2025
- Penteo has positioned Capgemini as a “Leader” in its report S/4 HANA 2025
- IDC named Capgemini as a “Leader” in their report: IDC Marketscape: Worldwide SAP Implementation Services 2025 Vendor Assessment
- Everest Group has positioned Capgemini as a “Leader and Star Performer” in its report SAP Business Application Services PEAK Matrix® Assessment 2025
- Recognized as a market leader by ISG for the sixth consecutive year in 2024
- Capgemini named a leader in the Forrester wave AI Services Q2 2024
- NelsonHall recognizes Capgemini for its commitment to sustainable supply chain transformations in 2024
- Leader in the 2024 ISG Provider Lens™ SAP Ecosystem for United Kingdom, Nordics, Germany, United States



- NelsonHall has named Capgemini as a Leader in their NEAT Evaluation Report: SAP Cloud Migration Services 2023; NelsonHall, Eric Levine, May 2023
- Leader: Avasant SAP S/4HANA Services 2022–2023 RadarView™
- Leader: Gartner 2022 Magic Quadrant for SAP S/4HANA Application Services, Worldwide
- Leader: in IDC MarketScape: Worldwide SAP Implementation Services 2022 Vendor Assessment (DOC #US48395822/ JUN 2022)
- Leader in the ISG 2022 Provider Lens™ SAP Ecosystem for United Kingdom, France, Germany
- Leader in the IDC MarketScape: Asia/Pacific SAP Implementation Services Vendor Assessment, 2022 (Doc # AP48871022/ Aug 2022)

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.



15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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