

Oracle Cloud Migration Service G-Cloud 15





Table of Contents

1	Service Overview	3
2	Business Need	3
3	Our Approach.....	4
3.1	Integrated.....	4
3.2	Methodology.....	4
3.3	Proven.....	4
3.4	Accelerated	4
3.5	Cloud	4
3.6	Transformation.....	4
4	Buyer Responsibilities	4
5	Service Management	5
6	Protection of Data	5
7	On-boarding and Off-boarding	5
8	Skills and Knowledge Transfer	5
9	Vendor Accreditations/Awards	6
10	Sub-contractors	7
11	Business Continuity and Disaster Recovery	7
12	Pricing	7
13	Ordering and Invoicing	7
14	Termination Terms	7
15	Further Information	7



1 Service Overview

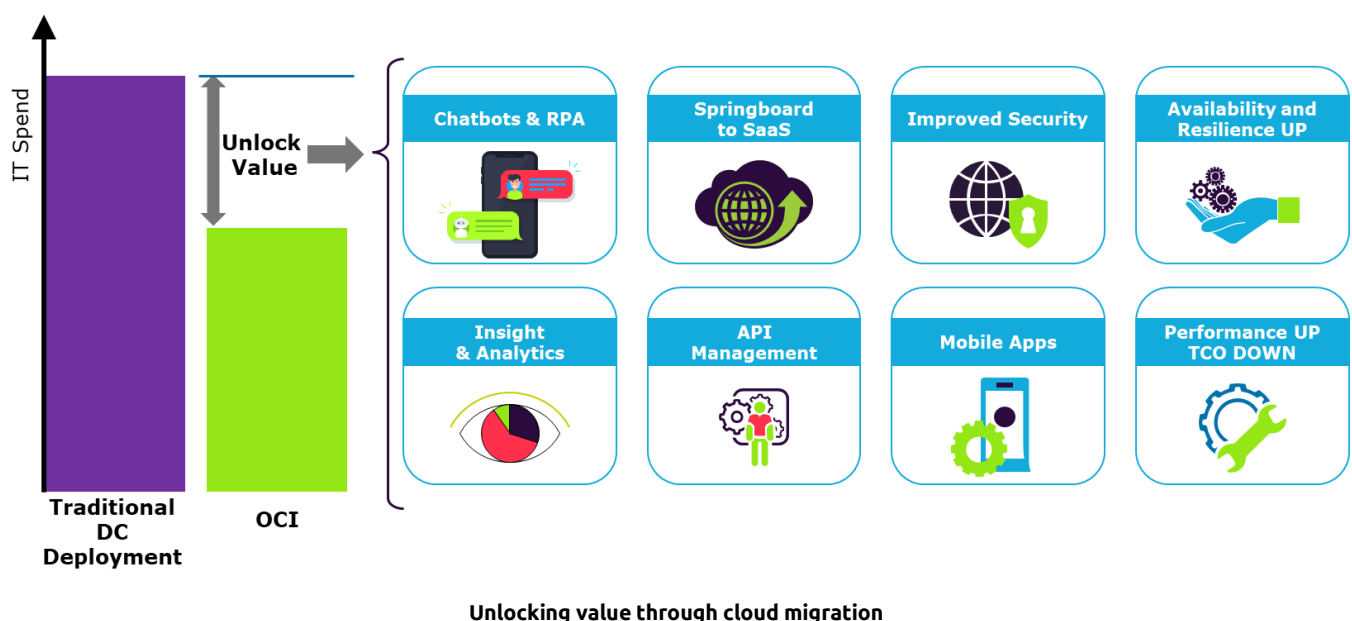
This service helps clients migrate existing on-premise Oracle based COTS, or custom-built applications, to Cloud platforms. It seeks to provide clients with a lower cost more flexible platform for Business As Usual (BAU) activities while also unlocking budget for strategic investment. A Cloud platform will provide greater agility for future project execution and afford an opportunity to reduce Total Cost of Ownership (TCO). The service provides a readiness assessment, advises on steps required to prepare for migration to the Cloud and a framework to facilitate the Cloud migration. Beyond this service Capgemini will provide a project framework under the governance of ha, Capgemini's Cloud Delivery Methodology to assist the client's move to the Cloud and realise the benefits of the move.

Oracle Applications can be deployed on Oracle OCI / UK Sovereign Cloud- Infrastructure as a Service (IaaS) or on-premise in your own data centre using Oracle Compute Cloud@Customer, Compute Cloud@Customer Isolated (OCCA) and Oracle Exadata Cloud@Customer (ExaCC). The OCCA and ExaCC options can be attractive to customers with very demanding security requirements where Cloud based hosting may not be favoured. The configuration is exportable, allowing a combination of IaaS Cloud based and on-premise environments if desired to suite your production, test, development and support needs.

2 Business Need

Supporting and managing traditional, on-premise application software can be time-consuming, costly and can inhibit business process agility. In particular, the requirement to manage a number of non-production environments, the patching of these environments and the associated costs of the underpinning infrastructure. These costs can be reduced by moving to a Cloud-based subscription model, helping to reduce TCO. A modern, enterprise-grade application, deployed in the Cloud and combined with the expertise of a reliable integrator, can help transform the client's business processes and deliver the best of both worlds – the agility and cost efficiency of Cloud computing and everything you expect from a traditional application.

Security of any application, production or non-production in the Cloud is a key consideration of the migration, hence the option to deploy the OCCA and ExaCC on client premises. Capgemini can assist in the determination of the security requirements for the client and its data and therefore an appropriate location for hosting.





3 Our Approach

Capgemini can help the client improve and realise the potential of their Oracle Applications through CCDM, Capgemini's accelerated methodology for implementing Oracle Applications in the Cloud. Capgemini leverages its experience with the Cloud, its partnership with Oracle and its implementation experience in the areas of Oracle Fusion Middleware, Oracle Managed Services, and other Platform as a Service (PaaS) and IaaS solutions to align the platform to the client's specific needs. Using CCDM, we can help you deploy your Oracle applications in the Cloud the way you want and help realign your strategy as your business requirements evolve, leveraging the strength of our Business Process Creation and Business Process Management (BPM) practices to do so.

3.1 Integrated

Our integrated approach to Cloud migration under the governance of CCDM is staged. It typically starts with an assessment of how Cloud can fit into a client's organisation and how ready the client's organisation is for the Cloud. This assessment includes advice on security, system and data access, scope and deployment options. Following on from this assessment, based on the deployment options chosen, a plan would be developed and executed to deliver a solution that could range from development and testing through to full production in the Cloud. This staged approach can help the client to make the most appropriate decision for its requirements, whether those are a full Cloud deployment, or moving non-production environments to the Cloud.

3.2 Methodology

Capgemini's Collaborative Business Experience™ can offer a people-centric approach to technology and a collaborative culture that supports the Client to achieve a successful Cloud transformation. Proprietary collaborative tools can help engender a collaborative environment in which the client can review its strategy moving forwards and help to look at the bigger picture.

3.3 Proven

Capgemini's tried-and-tested implementation methodology offered in partnership with Oracle is based on over a decade of global Oracle application implementation experience and industry-specific knowledge for business process modelling to help the client realise actionable business solutions.

3.4 Accelerated

Capgemini-developed toolsets and processes enable our consulting team to apply industry good practices and standards to help minimise risk, configuration effort, and customisation.

3.5 Cloud

Capgemini has made large investments in Oracle Centres of Excellence globally that focus on Cloud adoption and produce proprietary solutions designed to help reduce risk whilst helping clients to accelerate delivery and customer value from Cloud adoption.

3.6 Transformation

Our consulting teams and technical resources can help the client to realise the business transformation potential of Oracle Cloud based applications and achieve actionable business-driven solutions.

4 Buyer Responsibilities



Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Provide all reasonably requested resources, stakeholders, information and materials in a timely manner
- The appropriate process experts and subject matter experts to work with Capgemini to agree the design of the solution
- Provide business users to perform user acceptance testing based on the agreed plan
- Procure all necessary software licenses and subscriptions including SaaS, PaaS and IaaS as appropriate ensuring that all environments are adequately provisioned for security and performance to satisfy the Buyer's requirements
- Provide access to existing systems or the data from the existing systems to enable data migration
- Provide Test instances of any 3rd party system that will be required to test inbound or outbound interfaces
- Enable all employees are made available for training as appropriate
- Ensure the Buyers project team is empowered to make the decisions necessary in a quick and timely manner
- Buyer shall perform its obligations which are set out in the clauses of the Agreement and the Paragraphs of the Schedules
- Buyer shall comply with laws and regulations applicable to its business and be responsible for determining and directing the Supplier with respect to any processes and procedures applicable to its business which Supplier must follow.

Review and sign-off all deliverables in a timely manner based on agreed acceptance criteria. If these responsibilities do not match your expectations, then please contact us in order that we can explore options to vary our approach.

5 Service Management

Not applicable.

6 Protection of Data

This service is based on a security classification of 'Official'. Should the Buyer have a requirement for a different security classification, please contact Capgemini to discuss.

7 On-boarding and Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form and an exit plan in line with the Call-Off Contract terms which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer



Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards

Capgemini has been an Oracle Partner since 1997, and has held the highest partnership statuses for many years. We participate in the Sell, Service, and License & Hardware tracks of the Oracle Partner Network Program. Capgemini's global Oracle SaaS, PaaS and IaaS teams comprise of over 11,500 Oracle professionals and enable Capgemini to service clients across geographies and Oracle solution sets. Capgemini's UK SaaS, PaaS and IaaS teams have been developing and delivering Oracle solutions for over 20 years with deep experience in Public Sector. Capgemini UK Oracle experts collaborate with our colleagues across the world to develop and share best practice in the relentless pursuit of excellence for our customers. Our approach has been recognised globally in the last few years with numerous awards and analyst recognition, including:

- 2023: Oracle EMEA Business Impact Partner of the year for Cloud Technology
- 2022: Real IT Award for Cloud ERP
- 2020: OCI Partner of the Year Award
- 2019: UKOUG Industry Partner of the Year Award – Bronze
- 2019: UKOUG Middleware Partner of the Year Award – Bronze
- 2019: Oracle PaaS Forum; Best PaaS Contribution

Capgemini holds four published OPN Expertise in Western Europe region demonstrating our expertise in delivering Oracle Cloud Infrastructure solutions -

- Oracle Cloud Platform Integration
- Oracle Cloud Platform Business Analytics
- Oracle Cloud Platform Application Development
- Oracle Cloud Platform Security



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



IDC has positioned Capgemini as a "Leader" in their IDC MarketScape: Worldwide Supply Chain Oracle Ecosystem Services 2023 Vendor Assessment



Everest Group has positioned Capgemini as a "Major Contender" in its report Oracle Cloud Applications Services PEAK Matrix® Assessment 2023, and "Leader and Star Performer" in its report Application Automation Services PEAK Matrix® Assessment 2023



Capgemini is a Leader in Avasant's Oracle Cloud ERP Services 2023–2024 RadarView™.

ISG has positioned Capgemini as "Leaders" in all the regions and categories in its report Next-Gen ADM Services - 2023

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

As this is a design service, no disaster recovery plan is provided as part of it.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

Make it real. | www.capgemini.com



This presentation contains information that may be privileged or confidential and is the property of the Capgemini Group.

Copyright © 2026 Capgemini. All rights reserved.