

SAP Analytics Cloud (SAC) Implementation Support G-Cloud 15





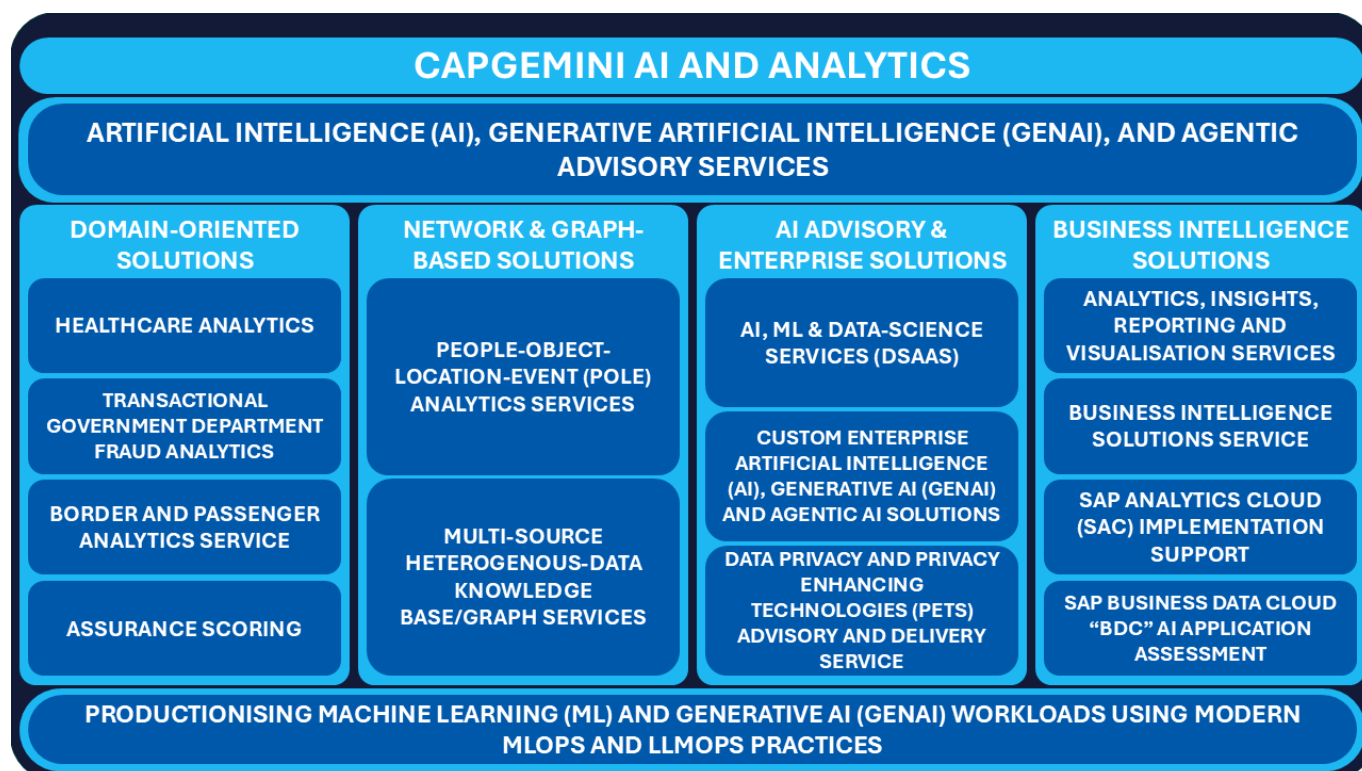
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1 Service Overview

Capgemini offers end-to-end support to help organisations transform their analytics with SAP Analytics Cloud (SAC). Legacy, on-premise reporting can often be baked into an organisation, with processes designed around slow-moving data and static reporting. Capgemini has developed a methodology for migrating business analytics, planning, forecasting and reporting to SAP Analytics Cloud. This methodology is agnostic of the existing environment in an organisation, as it aims to inspect and assess analytics requirements from the ground up, delivering analytics in the cloud to support leaner, modernised processes, leveraging the benefits of the cloud such as scalability, speed to insight and artificial intelligence.



This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.

The SAC Implementation can be tailored to business needs and infrastructure requirements, such as rationalising reporting, reusing existing artefacts and built-in security with encryption. It can also be tailored to industry requirements, such as Public Sector, using pre-built and Capgemini-developed industry business content. Rollout can run quicker using Capgemini's accelerators, which aid as-is assessment, automation and hybridisation, amongst other areas.

Capgemini can implement SAC as a standalone analytics platform or integrated with a SAP Business Technology Platform (BTP) environment, such as SAP Datasphere and S/4HANA Cloud, as well as in alliance with RISE with SAP and embedded deployments. By design, the service follows a collaborative approach to customise the solution to suit a huge array of SAP and non-SAP technical infrastructures depending on the buyer's requirements.

SAC forms an integral component of SAP's Business Data Cloud (BDC) platform. Capgemini provides comprehensive planning, implementation, and support services across the full BDC stack, encompassing SAC, SAP Datasphere, and SAP Databricks. This enables organisations to embed AI and data science capabilities directly within SAC and their enterprise data warehousing environments. Alongside SAC-focused solutions, Capgemini also delivers a tailored SAP Business Data Cloud Offer, providing end-to-end delivery to meet diverse business requirements.

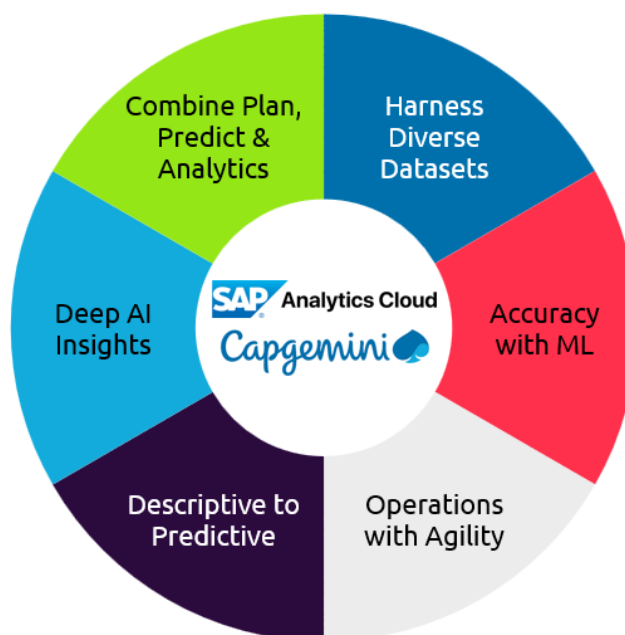
Capgemini offers expertise in both SAP technologies and visual analytics. We can drive best practice data visualisation providing accessible and insightful reports built to best practices. Capgemini can offer a team of experienced data scientists to help harness the power of SAC's artificial intelligence, machine learning and predictive capabilities.



Capgemini has proven expertise in all aspects of SAP cloud and is recognised as a Leader in cloud analytics implementations by analyst organisations such as Gartner and Forrester. We are also a Global Platinum Partner of SAP and have delivered multiple SAC implementations worldwide.

2 Business Need

SAP Analytics Cloud brings together modern analytics, planning, forecasting, AI analysis and self-service reporting in one place. Migration to SAC comes with numerous advantages, which are amplified by Capgemini's Implementation of service support.



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2.1 SAP Analytics Cloud Benefits

- **Cloud computing** – the SAP cloud offers the scalability and performance required for modern, large-scale analytics, modelling and data processing. Public or private, SAC can be elastic to reporting cadences with minimal downtime and built-in disaster recovery and backup.
- **Lower cost** – moving from on-premise legacy systems to cloud analytics allows for reduced Total Cost of Ownership (TCO), a shift to operational expenditure and an ability to only pay for what is necessary, with greater agility.
- **Cloud functionality** – SAC comes with several modern cloud features and drops new functionality on at least a quarterly basis. No longer do new features require costly, lengthy on-premise upgrades.
- **Artificial Intelligence** - SAC offers built-in AI and ML functionality such as:
 - JustAsk, where users can use natural language to ask questions of their data.
 - Smart Insights and Smart Discovery, where reporting is automated and analysis is provided in text and graphics.
 - Smart Predict, where forecasting is made easy using AI to perform predictive analysis.
 - Joule, SAC's Generative AI (GenAI) assistant.
- **Faster action to insight** – real-time reporting, self-service analytics with predict and recommend AI features and content designed for intelligent processes (i.e. order-to-cash, procure-to-pay, hire-to-retire) enable quick start deployment and low information latency once the environment is established.



- **Security built in** – Public cloud with data encryption or live database connectivity, ensuring data does not leave the premises. Use Live Data Connect to set up performant connections to secure data. Private cloud and sovereign cloud variants are also available for more sensitive data / stringent security requirements.
- **Microsoft Office integration** – SAC offers multiple native Office365 add-ins, allowing users to analyse, plan and report on data in an Microsoft 365 (M365) environment: Excel and PowerPoint.
- **The next step from SAP BusinessObjects (BOBJ)** – BOBJ will be end-of-life this decade, but SAC offers features to migrate from BOBJ and to reuse existing BOBJ investment via hybridisation. Capgemini can also offer migration from SAP Business Planning and Coordination (BPC) to Planning in SAC.

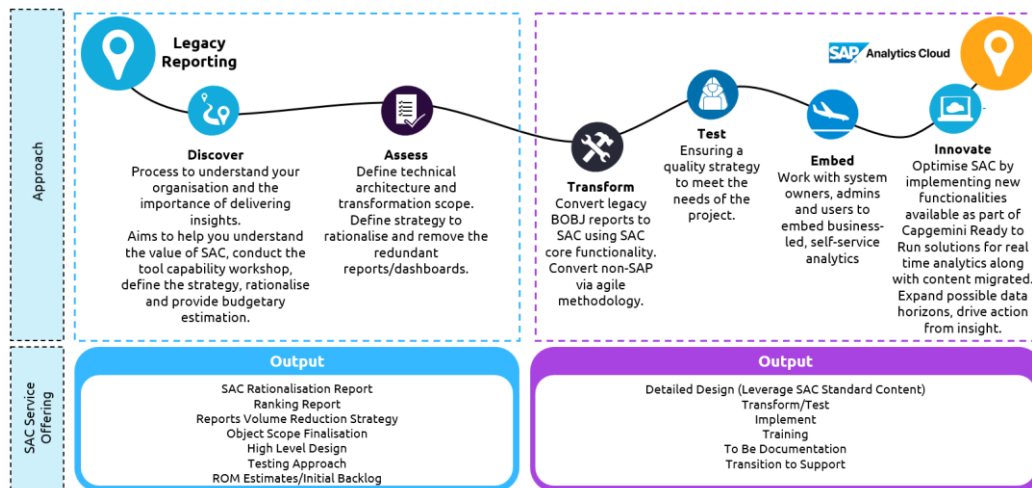
2.2 Implementation Support

- **Rationalisation of report environment** – Capgemini's discovery and assessment can help to uncover redundancies and inefficiencies in reporting and ensure these are removed in the SAC environment.
- **Analysis** – of existing reporting, particularly SAP WebI and Lumira, to plan migration of key functionality to SAC
- **Artefact reuse** – using SAC's hybrid features, existing BOBJ investment is not lost and can be reused or migrated.
- **One portal** – Capgemini can transform disparate analytics, reporting, planning and budgeting systems and scenarios into one single platform in SAC, with single-source-of-truth data and AI assistance.
- **Business ownership** – move away from traditional IT-led analytics to democratised data, where the organisation owns its processes and their systems, driving quicker development and leaner running.
- **SAP integration** – SAC sits natively on SAP BTP systems such as Datasphere and S/4HANA Cloud and is embedded in SAP cloud platforms such as SuccessFactors and Ariba. SAC supports SAP's Extended Planning and Analytics (xP&A) paradigm. Prebuilt and easily customisable business content is offered for processes and lines-of-business and Capgemini can offer accelerator content for process migration.
- **Application Management Service** – make use of Capgemini's extensive SAP partnership ecosystem, working with platforms such as Tricentis, Databricks, Collibra and Confluent.
- **Migrate to retire** – Capgemini can plan and handle migration away from and retirement of legacy on-premise systems, including technical support and knowledge transfer.

3 Our Approach

Capgemini can help the buyer to implement a fresh SAC environment, to migrate from a legacy non-SAP reporting system or to migrate from SAP BusinessObjects using our proven SAC Migration Methodology. This is an agile process with business-criticality at the forefront, aiming for low downtime and quick deployment of cloud-based analytics to a broad user base. This methodology envisages close cooperation between the user base and Capgemini to ensure a lean modernised analytics environment, taking advantage of the power and breadth of functionality of SAP Analytics Cloud.

The cloud-based methodology consists of the stages as shown in the diagram below:



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3.1 SAC Implementation Methodology

- Discover Phase** – The Discover Phase is a process of understanding the client’s organisation and reporting strategy, including business workshops and technical investigation to identify both redundancy and reusability, with the aim of roadmapping a lean journey to SAC. The Discover Phase will provide ways of thinking about cloud analytics delivery to, including self-service and AI capabilities as well as the shift to operational expenditure and scalability.
- Assess Phase** – The Assess Phase provides definition of the ‘to be’ world. This phase will identify criticality, scope, timelines and rationalisation opportunities and uses Capgemini’s BI Accelerators for fast insights into how legacy reporting systems can be transformed into SAC. At the end of the Assess Phase, businesses will know what should and can be taken into the cloud, what can be made leaner and have a costed plan to achieve this.
- Transform Phase** – The Transform Phase involves hands-on report migration and build, utilising both Capgemini and client resources to quickly scale up knowledge and usage. Using an agile approach, the aim will be to deliver usable reporting and analytics quickly and on a regular cadence. Where migrating from SAP BusinessObjects, hybrid connectivity between it and SAC can be leveraged to speed this process further and to avoid rebuild or redundancy. Where rebuilding or building new reporting capability, the Capgemini BuildPrint approach will be used, where functionality is delivered in sprints in a collaborative way.
- Test Phase** – Testing will take place at the appropriate time based on the project plan developed in earlier phases and will be a core deliverable throughout the journey. The Test Phase will be included to plan, execute and support testing at each functional release. The Test Phase will also include lessons learned and enhancements to the plan and Transformations to ensure that deliverables meet the needs of the business and their users.
- Embed Phase** – The Embed Phase has self-service and self-ownership at its core. In the Embed Phase, Capgemini will work with system owners, administrators and users to upskill and perform knowledge transfer both in formalised and informal training and support, as well as help the business to define their cloud reporting strategy in order that they can go forwards with SAC at the heart of their business processes. Capgemini will help the business to drive its own transformation.
- Innovate Phase** – The Innovate Phase is where organisations can truly take advantage of the new functionalities and opportunities that cloud analytics can offer. Using Capgemini’s ready-to-run SAC solutions, organisations can rethink their processes for the cloud, using built-in technology such as Artificial Intelligence, Machine Learning and Natural Language Processing. Once SAC is established in the organisation, Capgemini can aid innovation in processes such as smart predict forecasting, data science and AI analytics. Deeper, meaningful and actionable insights follow.
- Overarching Support** – Capgemini can provide end-to-end support through this process, including:



- Project management which can include tasks such as governance, planning, reporting, risk and issues management;
- Conducting workshops to map business processes to the processes and functionalities in the system;
- Implementing the business requirements and executing scripts to validate the business processes designed to assist the key users;
- Executing change management activities to assist the business users in the transformational journey;
- Performing data migration from a legacy system(s) and readiness assessment for deployment;
- Providing support during go-live and post go-live.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Buyer must ensure a project owner is available and empowered to make decisions when requested by the project delivery team, in a timely fashion
- Buyer must ensure that changes to project goals are documented and communicated to the project delivery team, in a timely fashion
- Buyer should ensure that the project owner attends regular project progress meetings.

If these responsibilities do not match Buyer's expectations, then please contact Capgemini in order that options can be explored to vary the approach.

5 Service Management

Not applicable

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed



at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognized as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgment of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

As a leading global partner for SAP since 1994, Capgemini has continually invested in expanding and enhancing our SAP expertise, capabilities, assets, tools, methods, and approaches. Capgemini has a highly mature and acclaimed SAP capability, evidenced by our 'Leader' positioning with both industry analysts and SAP. With over 27,000 SAP resources globally, and skills across all SAP applications and modules, we offer our clients best-in-class SAP expertise.

- Capgemini hold the following organisational accreditations from SAP:
- Global SAP S/4HANA Solution Operations
- Global SAP BTP Operations
- Global SAP SuccessFactors Solution Operations
- Global SAP Cloud and Infrastructure Operations
- Global SAP DevOps
- Global SAP Hosting Operations
- Global SAP Business Suite Solutions Operations
- Global SAP Support Centre Operations

Capgemini is held in high regard by our partners as evidenced by the following:

- 2025 SAP Pinnacle WINNER – SAP Business AI
- 2025 Winner Tricentis Global Partner Award (Global SAP Innovation Partner)
- 2025 SAP Innovation Award WINNER (Transformation Titan)
- 2025 SAP EMEA Award for Service Partner Excellence 2025 for Cloud Adoption Program
- 2024 SAP Pinnacle FINALIST – Sales Success
- 2024 SAP Innovation Award
- 2024 Global Specialization Partner of the year for SAP on Google Cloud
- 2024 SAP EMEA North Award for Partner Excellence 2024 for BPT2023 SAP Pinnacle FINALIST - Industry Cloud
- 2023 Winner: Partner of the Year, SAP on Microsoft Azure (Global)
- 2023 SAP EMEA North Award for Service Partner Excellence 2023 for Industry Cloud



- 2022 Winner Tricentis Global Partner Award (SAP Transformation Partner of the Year)
- 2022 Winner SAP Global SAP Customer Experience Partner Excellence Award for Sales Success – Large Enterprise
- 2022 SAP EMEA North Award for Service Partner Excellence 2022 for SAP Business Technology Platform Adoption
- 2022 SAP Pinnacle Award Finalist – Social Impact, Sustainability
- 2022 Finalist (Runner-up), Partner of the Year, SAP on Azure
- 2021 Co Innovation Excellence Award – Brose Group
- 2021 SAP Pinnacle Award Winner – Partner Learning Excellence
- 2021 SAP Innovation Awards (finalist) – Capgemini (Fieldglass), Excelerate Energy Projects (Blockchain) | 2020 - Truechain, Safety Workers

Furthermore, we have received recent analyst recognition:

Capgemini named a leader & customer favourite in the Forrester wave: SAP Services in Europe, Q2 2025 with the highest scores in the strategy & current offering categories

- Leader in the 2023 ISG Provider Lens™ SAP Ecosystem for United Kingdom, Nordics, Germany, United States
- NelsonHall has named Capgemini as a Leader in their NEAT Evaluation Report: SAP Cloud Migration Services 2023; NelsonHall, Eric Levine, May 2023
- Leader: Avasant SAP S/4HANA Services 2022–2023 RadarView™
- Leader: Gartner 2022 Magic Quadrant for SAP S/4HANA Application Services, Worldwide
- Leader: in IDC MarketScape: Worldwide SAP Implementation Services 2022 Vendor Assessment (DOC #US48395822/ JUN 2022)
- Leader in the ISG 2022 Provider Lens™ SAP Ecosystem for United Kingdom, France, Germany
- Leader in the IDC MarketScape: Asia/Pacific SAP Implementation Services Vendor Assessment, 2022 (Doc # AP48871022/ Aug 2022)
- Leader: Gartner's 2021 Magic Quadrant for SAP S/4HANA Application Services
- Leader in 2021: NelsonHall in its NEAT evaluation for SAP ERP Cloud Migration Services
- Leader: IDC MarketScape: Worldwide Supply Chain Ecosystem Services for SAP Vendor Assessment 2021 (Doc # US47537120)
- Leader in IDC MarketScape: Worldwide SAP Next-Generation Implementation Services 2020 Vendor Assessment (DOC #US46141520/ JUN 8, 2020)

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.



12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

Make it real. | www.capgemini.com



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