

SAP Mobile Application Cloud Service on SAP Business Technology Platform G-Cloud 15





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1 Service Overview

Capgemini SAP Mobile Applications Service can use the SAP Cloud Platform to help develop and mobilise Customer's enterprise applications. By using the Web based Integrated Development Environment (Web IDE) to develop the application, uploading to SAP Business Technology Platform, the application can then be deployed to the Mobile Device using SAP Mobile Secure.

By using SAP Business Technology Platform Mobile Services, Capgemini can create and operate mobile applications with offline support, notification services, superior back-end integration and enterprise-grade security.

SAP Business Technology Platform, mobile service can integrate into existing on-premises landscapes by using the SAP Cloud Connector or can serve as a mobile channel for SAP Business Technology Platform based solutions.

For clients looking for a new set of mobile applications or to extend existing enterprise application for mobility, Capgemini has the capabilities to support agreed mobile cloud requirements.

Capgemini can offer the following two service offerings using the SAP Business Technology Platform for clients who would like to leverage the mobile channel to reach out to their users.

- **Implementation of the standard Fiori Mobile Applications** – Capgemini's services comprises of: preparing SAP Business Technology Platform, configuring the Cloud Connector to connect to Customer's backend system, ensuring pre requisites patches are in place, configuration for Mobile Apps, testing of end-to-end business process flow, development of training content and transition to the production systems.

The standard SAP Fiori Applications that can be mobilised are:

- Customer Relationship Management My Tasks, My Calendar, Leads, Opportunity
- Human Capital Management: My Leave Request, Approve Leave Request, My Timesheet, Approve Timesheet, Clock In Clock Out, My Services, My Team Services, My Benefits, My Paystubs, My Team Calendar, People Profile, Employee Look Up
- Enterprise Performance Management: Shopping Carts, Manage Products, Approve Purchase Order, Manage Purchase Orders, Post Goods Receipt.
- **Development of custom Mobile Applications** – Capgemini can design, develop and deploy mobile apps using SAP Business Technology Platform, as per the business requirements of Capgemini's clients. The SAP Business Technology Platform can provide the platform for development of custom applications and Mobile Security Suite to help provide the security framework for Customer's corporate data.

2 Business Need

Organisations all over the world are looking to making their workforces more dynamic and flexible – allowing field staff to perform functions on the go without concerns for computer accessibility. Alongside this, today's vast amount of available and constantly updating information dictates the requirement for timely and informed decision making, which can be enabled by staying constantly connected and up to date through mobile services. On the other hand, users now expect convenience in their communication with the organisation. Mobile applications can help respond to that by providing new channels and experience, delivered on the customer's personal device. All this can support the growing focus on adopting mobile services to remain compliant and efficient today.

Capgemini has developed its capability to create and implement mobile industry applications which can support organisations to become more efficient across the front and back office. Leveraging its experience in delivering SAP solutions, Capgemini can help build mobile applications across departments that can help simplify the internal or external users' interaction experience, all the while maintaining focus on security and information integrity.

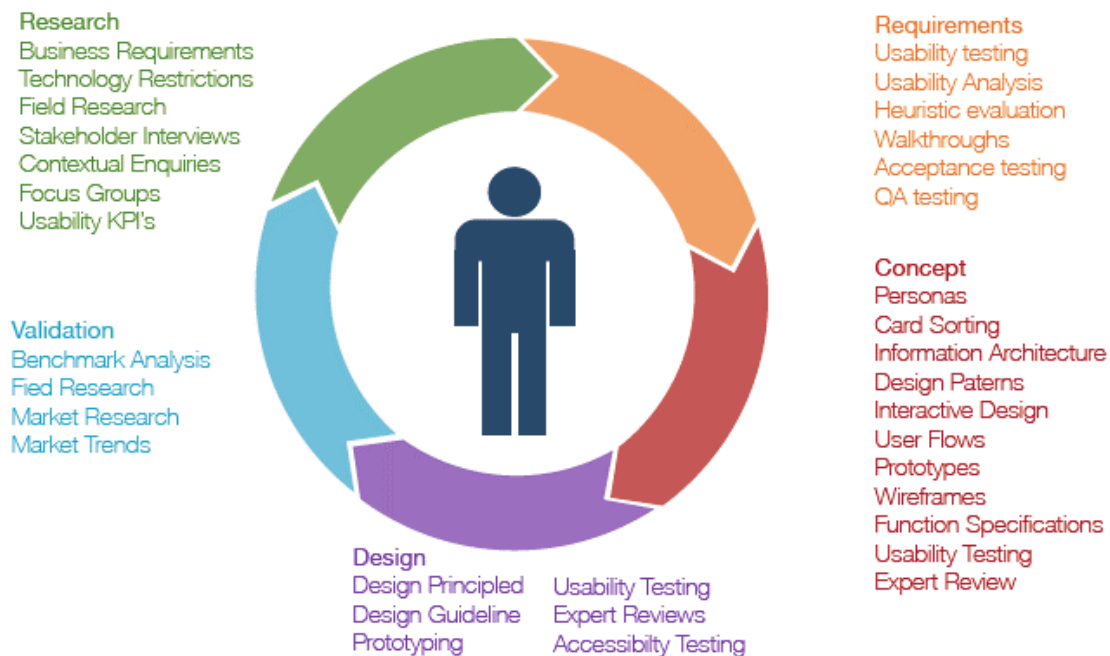


3 Our Approach

Capgemini can use the Ulsmart approach for Delivery. This is a service which can leverage Capgemini developed templates and SAP UI5 technology. It can create application interfaces that can centralise functionalities onto a single screen. This can help reduce the time and effort needed to accomplish task.

3.1 Design Thinking - User Centred Design

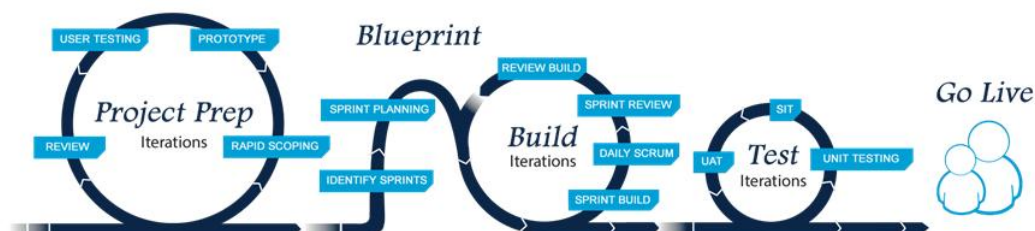
A user first approach follows 5 steps to inform, conceptualise and design a product that fits the user's needs.



This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.

3.2 Design Thinking - From Design to Build

Application of User Centred Design can be typically divided into five key steps, project preparation, blueprint, build, test and Go-Live, with many methods devised to inform each step before moving onto the next.



This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.

Capgemini's Mobility solutions can also offer Omni-channel experience to Capgemini's customers that can allow them to transition between Desktops, Tablets and Smartphones for both on premise, cloud and hybrid solutions.



4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

5 Service Management

Not Applicable.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form and an exit plan in line with the Call-Off Contract terms which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognized as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgment of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



As a leading global partner for SAP since 1994, Capgemini has continually invested in expanding and enhancing our SAP expertise, capabilities, assets, tools, methods, and approaches. Capgemini has a highly mature and acclaimed SAP capability, evidenced by our 'Leader' positioning with both industry analysts and SAP. With over 32,000 SAP resources globally, and skills across all SAP applications and modules, we offer our clients best-in-class SAP expertise.

Capgemini hold the following organisational accreditations from SAP:

- Global SAP S/4HANA Solution Operations and works with RISE with SAP
- Global SAP BTP Operations and works with RISE with SAP
- Global SAP SuccessFactors Solution Operations
- Global SAP DevOps
- Global SAP Hosting Operations
- Global SAP Business Suite Solutions Operations
- Global SAP SAP HANA Operations

Capgemini is held in high regard by our partners as evidenced by the following:

- 2025 SAP Pinnacle WINNER – SAP Business AI -Partner Innovation – Customer AI Use Case
- 2025 SAP Pinnacle FINALIST – SAP BTP Data and AI Growth
- 2025 SAP Global Line of business Partner awards FINALIST – SAP Business AI Customer Adoption
- 2025 SAP Innovation Awards WINNER – Transformation Titan
- 2025 SAP Innovation Award Finalist – Business Network Innovator – Twinings
- 2025 SAP EMEA award for service partner excellence WINNER Cloud Adoption
- 2025 SAP EMEA award for service partner excellence FINALIST Line of Business, Growth, RISE
- 2024 SAP Pinnacle FINALIST – Sales Success Large Enterprise
- 2024 Google Cloud WINNER – Global Specialization Partner of the Year award for SAP on Google Cloud
- 2024 SAP EMEA North Award for Partner Excellence – BTP
- 2023 SAP Pinnacle FINALIST – Industry Cloud
- 2023 WINNER: Partner of the Year, SAP on Microsoft Azure (Global)
- 2023 SAP EMEA North Award for Service Partner Excellence 2023 for Industry Cloud
- 2022 Winner Tricentis Global Partner Award (SAP Transformation Partner of the Year)
- 2022 Winner SAP Global SAP Customer Experience Partner Excellence Award for Sales Success – Large Enterprise
- 2022 SAP EMEA North Award for Service Partner Excellence 2022 for SAP Business Technology Platform Adoption
- 2022 SAP Pinnacle Award Finalist – Social Impact, Sustainability
- 2022 Finalist (Runner-up), Partner of the Year, SAP on Azure

Furthermore, we have received recent analyst recognition:

- Capgemini named a Leader and Customer Favourite in The Forrester Wave™: SAP Services in Europe Q2 2025
- Penteo has positioned Capgemini as a "Leader" in its report S/4 HANA 2025



- IDC named Capgemini as a “Leader” in their report: IDC Marketscape: Worldwide SAP Implementation Services 2025 Vendor Assessment
- Everest Group has positioned Capgemini as a “Leader and Star Performer” in its report SAP Business Application Services PEAK Matrix® Assessment 2025
- Recognized as a market leader by ISG for the sixth consecutive year in 2024
- Capgemini named a leader in the Forrester wave AI Services Q2 2024
- NelsonHall recognizes Capgemini for its commitment to sustainable supply chain transformations in 2024
- Leader in the 2024 ISG Provider Lens™ SAP Ecosystem for United Kingdom, Nordics, Germany, United States
- NelsonHall has named Capgemini as a Leader in their NEAT Evaluation Report: SAP Cloud Migration Services 2023; NelsonHall, Eric Levine, May 2023
- Leader: Avasant SAP S/4HANA Services 2022–2023 RadarView™
- Leader: Gartner 2022 Magic Quadrant for SAP S/4HANA Application Services, Worldwide
- Leader: in IDC MarketScape: Worldwide SAP Implementation Services 2022 Vendor Assessment (DOC #US48395822/ JUN 2022)
- Leader in the ISG 2022 Provider Lens™ SAP Ecosystem for United Kingdom, France, Germany
- Leader in the IDC MarketScape: Asia/Pacific SAP Implementation Services Vendor Assessment, 2022 (Doc # AP48871022/ Aug 2022)

10 Sub-contractors

None

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.



15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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