

Crown Hosting Microsoft Azure Stack G-Cloud 15





Table of Contents

1	Service Overview	3
1.1	Granularity of Service Offer	3
2	Business Need	3
3	Our Approach.....	3
3.1	Service Description.....	4
3.2	Prerequisite.....	4
3.3	Impact Assessment and Evaluation.....	4
4	Buyer Responsibilities	4
5	Service Management	5
6	Protection of Data	5
7	On-boarding and Off-boarding	5
8	Skills and Knowledge Transfer	5
9	Vendor Accreditations/Awards	6
10	Sub-contractors	6
11	Business Continuity and Disaster Recovery	6
12	Pricing	6
13	Ordering and Invoicing	6
14	Termination Terms	7
15	Further Information	7



1 Service Overview

1.1 Granularity of Service Offer

Most of the activities and solutions described throughout this offer can be ordered separately as smaller **“standalone”** engagements/work packages (**“modular”** approach). In some cases, activities/outputs may need to be combined to offer the best value and effectiveness for the Buyer. For this Azure Stack offer to meet the Buyer’s needs, the detail will need to be discussed with the Buyer in order to design the best-fit package(s) for the specific Buyer requirements.

Capgemini has been an effective partner of public sector clients for many years and understands the key priorities of the sector - consistency and stability of service provision to the public, total cost of ownership (TCO) reduction, reliability and security improvement and time to market improvement to name a few. Combining Capgemini’s experience of the sector, its comprehensive expertise in workplace technologies and ability to deliver in large, complex enterprises provides the public sector’s Buyer with the opportunity to work with a partner who demonstrably comprehends a sector that forms a core part of the foundation for the nation.

2 Business Need

There are many reasons the Buyer may consider using Microsoft Azure Stack, ranging from:

- Regulatory and data sovereignty
- Low latency and edge workloads
- Application and datacenter modernisation
- Business continuity and resilience

Using Microsoft Azure Stack can allow Buyers to harness innovation anywhere with Azure by bringing Azure services to any infrastructure. Using Azure Stack allows datacenter modernisation and allows Buyers to extend Azure capabilities to the “edge”.

3 Our Approach

Capgemini works with OEM hardware providers and Microsoft to deliver the Azure Stack portfolio which can allow the Buyer to extend Azure to consistently build and run hybrid applications across cloud, datacenter and edge.



Azure Stack Hub – Cloud-native integrated system

- Supports disconnected scenarios
- Data sovereignty
- Application modernisation



Azure Stack HCI – Hyperconverged solution

- Scalable virtualisation and storage
- Remote branch office
- High-performance workloads



Azure Stack Edge – Cloud-managed appliance

- Machine learning at the edge
- Edge compute and IoT solutions
- Network data transfer to cloud

3.1 Service Description

Azure Stack is a portfolio of products that extend Azure services and capabilities to Buyer's environment of choice—from the datacentre to edge locations and remote offices; build and deploy hybrid and edge computing applications and run them consistently across location boundaries.

For Government Buyers it can efficiently provide and improve citizen services by innovating faster and meeting Buyer privacy requirements.



Update and extend legacy apps

Take advantage of enhanced security, scalability, and flexibility by extending legacy apps to the cloud—and improve the performance of on-premises apps that aren't yet ready for the cloud.



Improve citizen services

Provide practical, predictive, and efficient services for citizens by enhancing Buyer's on-premises app and database performance.



Meet compliance regulations

Adhere to specific data compliance, regulatory, and policy requirements by using a common set of tools for building and managing data and apps.

Capgemini can assist the Buyer in all aspects of an Azure Stack deployment, from initial decisions on the type of Azure Stack solution, to initial sizing and requirements, placement and complementary services, procurement and liaising with OEM hardware providers and Microsoft, ordering and site surveys, detailed design, implementation and Azure public connectivity, migration services and on-going management of the solutions. Capgemini recommends the Buyer to contact Capgemini for a detailed overview discussion to ascertain the correct type of solution required that meets the business need and desired outcomes.

3.2 Prerequisite

Before contracting or placing an order, Capgemini would carry out initial consultations with the Buyer to establish the required outcomes, using collective experience of Capgemini, hardware providers and Microsoft to define the requirements and ensure a smooth implementation of Microsoft Azure Stack services.

3.3 Impact Assessment and Evaluation

This will include evaluation of existing datacenter services and availability, including rack, power, cooling and physical security services. Evaluation of the types of services the Buyer is wishing to host on Azure Stack, and any migration volumetrics, and predicted growth, all of which define the initial "stamp" or size and type of the Azure Stack deployment.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.



The Buyer responsibilities as part of this service are as follows:

- Provide initial volumetrics of target payload on Azure Stack
- Provide growth expectations over the term of the Azure stack solution
- Provide access to SMEs and Architect resources from the Buyer to work with Capgemini in the design and implementation of Azure Stack
- Allow Capgemini to work with hardware providers and Microsoft on behalf of the Buyer

If these responsibilities do not match your expectations, then please contact Capgemini, so it can explore options to vary Capgemini's approach.

5 Service Management

Capgemini Service Management provides a set of specialized organisational capabilities for providing value to clients in the form of services. It includes a full lifecycle approach to service management from service take-on, through strategy to operation and continual improvement. It can be offered either as a standalone service or in conjunction with other sourcing arrangements.

6 Protection of Data

This service is based on a security classification of 'Official', however should Buyer have a requirement for a different security classification that you would like Capgemini to consider, please contact Capgemini to discuss. Additional requirements may be subject to additional Charges in accordance with the SFIA Rate Card.

7 On-boarding and Off-boarding

Capgemini's service offer is based on 90 Working Days for completion of on-boarding activities and the production of an exit plan. Capgemini can provide additional consultancy to facilitate on-boarding and off-boarding should a Buyer have specific requirements they may wish Capgemini to consider. This additional consultancy (including any additional exit plans required) and any exit assistance, such as assisting with the handover of Capgemini provision of the Services back to the Buyer or another supplier the Buyer may appoint, shall (unless otherwise agreed) be performed, and fees paid, applying the applicable Fee Rates as set out in the "Service management" column of Capgemini SFIA rates table.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Capgemini's consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, Capgemini may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by Capgemini's teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.



9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

More than two decades of partnership with Microsoft	Experience you can depend on	Analyst Recognitions
Azure 18 Gold Competencies along with Advanced Specialization. - Participant in Microsoft Azure Advisory Councils, and Microsoft Cloud Preview and Early Adopter programs. - Won seven Microsoft awards in 2021 including - Partner of the Year, GSI Digital Transformation - Partner of the Year, Financial Services - Partner of the Year, Analytics	7000+ Cloud resources globally - Delivered 5,000 Cloud Projects globally 12000+ Azure & Analytics Practitioners 7950 certifications supporting Enterprise Portfolio Modernization. - Serving 100+ Microsoft enabled enterprises in 35 countries across America, Europe and Asia Pacific. 40+ Delivery and Solution Design Centers in 11 countries Domain Led Solutions/IP - Deep domain knowledge, unparalleled thought leadership - Over 22 years of partnership with Microsoft - A Wide range of industrialized services in data centers	- Capgemini has been positioned as a Leader in ISG ProviderLens™ Next-Gen Private/Hybrid Cloud - Data Centre Services & Solutions 2020 - Capgemini has been positioned as a Leader in their Wave Report on Multicloud Managed Services Providers 2020 - Capgemini has been positioned as a Leader in Everest Group Cloud Services PEAK Matrix™ Assessment 2020. - Capgemini has been positioned as a Leader in Worldwide Cloud Business Analytics Services 2020 Vendor Assessment.
Innovation and Investment		
- Assess Cloud Readiness - Fast track Cloud migration. - Cloud-agnostic and vendor-neutral-Cloud Operation delivery. - Powered by Azure Sentinel		

Capgemini has been independently audited and certified to be in conformance with the below mentioned industry standards: ISO 27001: 2005, ISO 9001: 2008, ISO 20000-1:2005, ISO 9001: 2000, AS9100, TL9000

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.
- Capgemini Polska SP z O.O.

Where offshore resources cannot be used, Capgemini will deliver using UK-based resources.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.



14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

Make it real. | www.capgemini.com



This presentation contains information that may be privileged or confidential and is the property of the Capgemini Group.

Copyright © 2026 Capgemini. All rights reserved.