

Oracle API Management Services G-Cloud 15



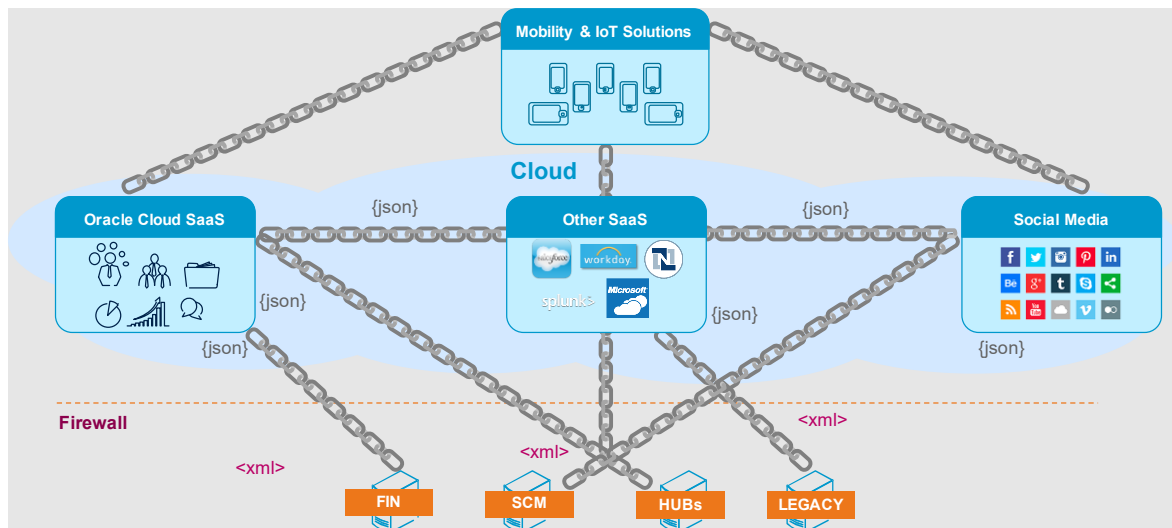


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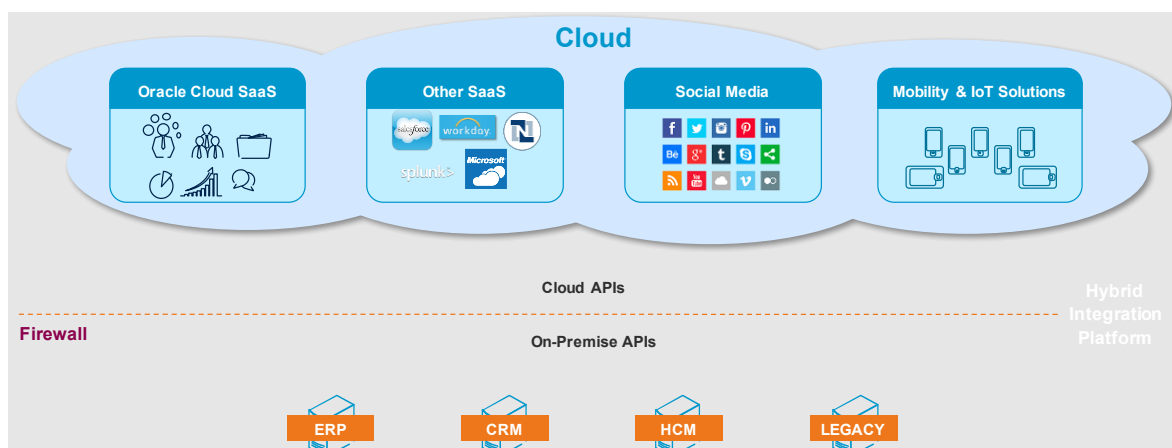
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1 Service Overview

A well-designed data, AI and digital strategy will outline how critical information assets, typically hidden in several systems of record, can be unlocked and shared with trusted partners and other consumers. Most modern enterprise organisations also leverage multi cloud approaches, as well as leveraging AI models from different providers who specialise on specific domains. Consuming AI models directly from applications can create point-to-point integration complexity. The benefits of creating a virtualisation layer with OCI API Gateway, are many and include improving value and supply chains, the addition of new revenue streams by monetising existing data, and AI models and outsourcing entire business processes.



Capgemini's API management offering enables organisations to expose key information, AI Models and functionality in a rapid, standardised, efficient and secure manner using Application Programming Interfaces (APIs).



The API management service is built on Oracle's Cloud Infrastructure (OCI) which provides a set of services to manage the lifecycle of APIs. Combined with Capgemini's API standards and best practices, we aim to offer the following capabilities as part of the service:

- A strategy for identifying and defining APIs for modern open standards-based integration. These can satisfy a variety of use cases, typically to support mobile applications, enhance system-to-system integration and for bots.
- A standard approach for implementing API management.
- Secure exposure of APIs that connect to backend systems, both cloud and legacy.
- Management and analytics capabilities to allow business and IT to gain real-time insights into how information is being consumed and by whom.



- Monetisation of key information assets and AI Models by converting APIs into a new source of revenue (data as a service).
- Capgemini's API management reference architecture and best practices for API design and configuration.
- Capgemini's operational support tooling and platform enhancements.
- Increase business agility and reduce time to market by making information assets readily accessible.
- Input from the expertise of 1500+ skilled Oracle delivery specialists.
- Reduction in CAPEX and OPEX by adopting a cloud-based solution.

2 Business Need

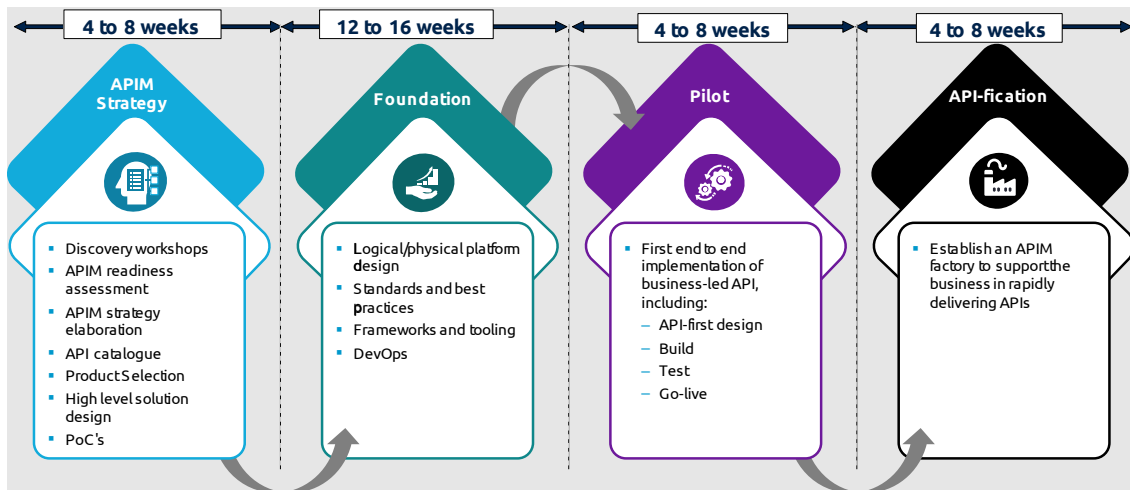
Digital strategies often fail to consider how critical business data and functionality, hidden in many legacy backends, can be accessed securely. An AI strategy focuses on how artificial intelligence creates value, but often requires the underlying foundational modernization of the digital strategy to further accelerate focused applications on specific technology. Without due consideration for the complexity and effort involved, a digital and AI strategy and its promised benefits could be at risk. As organisations move to the cloud, access to information, AI models and functionality should only be available using APIs. APIs provide a standardised and consistent way to expose data and AI Models, whilst at the same time virtualising the underlying implementation. Without a clear and well-defined API management strategy, organisations often create tactical solutions that aren't scalable or future-proof. Often, individual projects create APIs that merely act as an ad-hoc solution without considering the needs of the wider enterprise and the advancements in analytics and AI. Furthermore, as data becomes more federated across many clouds, first and second-generation API platforms fail to deliver the required capabilities.

To deliver scalable digitisation, the strategy needs to be underpinned by an API management solution that can provide access to business information in a fast, standard, reliant and secure way via Application Programming Interfaces (APIs). Such a solution should deliver a platform with processes and capability to:

- Expose APIs that can connect to any system, whether cloud, on-premise or legacy.
- Easily refine APIs so they can satisfy a variety of use cases and needs.
- Deliver robust management and analytics features, so the business can get real-time insights as to who is accessing the information and why.
- Deliver usage plans and quotas which can be leveraged to effectively control AI model consumption costs across the business.
- Monetise information assets, enabling APIs as a new source of revenue (data as a service).

3 Our Approach

Capgemini's approach to API management is based on many years of experience implementing large-scale API management solutions. We adopt a four-step approach:



1. **Strategy:** A small consultancy engagement to conduct discovery workshops and help identify business needs and relevant use cases. The outcome can be a strategy and a solution blueprint mapped to the identified needs.
2. **Foundation:** Implementation of a foundation framework with standards and core capabilities suitable to deliver a meaningful pilot.
3. **Pilot:** Delivery of a meaningful use case from inception to production that can demonstrate to the Buyer the business value of implementing APIs and API management.
4. **API-fication:** establish API management as an enterprise-wide capability and support other initiatives in the implementation of business APIs.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

- Buyer shall perform its obligations which are set out in the clauses of the Agreement and the Paragraphs of the Schedules
- Buyer shall comply with laws and regulations applicable to its business and be responsible for determining and directing the Supplier with respect to any processes and procedures applicable to its business which Supplier must follow.

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:



- Provide reasonably requested resources, stakeholders, information and materials in a timely manner
- Provide access to the appropriate process and subject matter experts to work with Capgemini to agree the design of the solution
- Provide business users to perform user acceptance testing based on the agreed plan
- Procure necessary software licenses and subscriptions as appropriate
- Provide access to existing systems or the data from the existing systems to enable data migration
- Provide Test instances of any 3rd party system that will be required to test inbound or outbound interfaces
- Enable employees are made available for training as appropriate
- Ensure the Buyers project team is empowered to make the decisions necessary in a quick and timely manner
- Review and sign-off all deliverables in a timely manner based on agreed acceptance criteria

If these responsibilities do not match your expectations, then please contact us in order that we can explore options to vary our approach.

5 Service Management

Not applicable.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact Capgemini to discuss.

7 On-boarding and Off-boarding

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.



9 Vendor Accreditations/Awards

Capgemini has been an Oracle Partner since 1997 and has helped the highest partnership statuses for many years. We participate in the Sell, Service and License & Hardware tracks of the Oracle Partner Network Program. Capgemini's global Oracle SaaS, PaaS and IaaS teams comprise of over 11,500 Oracle professionals and enable Capgemini to service clients across geographies and Oracle solution sets. Capgemini's UK SaaS, PaaS and IaaS teams have been developing and delivering Oracle solutions for over 20 years with deep experience in Public Sector. Capgemini UK Oracle experts collaborate with our colleagues across the world to develop and share best practice in the relentless pursuit of excellence for our customers. Our approach has been recognised globally in the last few years with numerous awards and analyst recognition, including:

- 2023: Oracle EMEA Business Impact Partner of the year for Cloud Technology
- 2022: Real IT Award for Cloud ERP
- 2020: OCI Partner of the Year Award
- 2019: UKOUG Industry Partner of the Year Award – Bronze
- 2019: UKOUG Middleware Partner of the Year Award – Bronze
- 2019: Oracle PaaS Forum; Best PaaS Contribution

Capgemini holds four published OPN Expertise in Western Europe region demonstrating our expertise in delivering Oracle Cloud Infrastructure solutions -

- Oracle Cloud Platform Integration
- Oracle Cloud Platform Business Analytics
- Oracle Cloud Platform Application Development
- Oracle Cloud Platform Security



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



IDC has positioned Capgemini as a "Leader" in their IDC MarketScape: Worldwide Supply Chain Oracle Ecosystem Services 2023 Vendor Assessment



Everest Group has positioned Capgemini as a "Major Contender" in its report Oracle Cloud Applications Services PEAK Matrix® Assessment 2023, and "Leader and Star Performer" in its report Application Automation Services PEAK Matrix® Assessment 2023



Capgemini is a Leader in Avasant's Oracle Cloud ERP Services 2023–2024 RadarView™.

ISG has positioned Capgemini as "Leaders" in all the regions and categories in its report Next-Gen ADM Services - 2023

10 Sub-contractors

None.



11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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