

FinOps Tooling Advisory

G-Cloud 15





Table of Contents

1	Service Overview	3
2	Business Need	3
3	Our Approach.....	3
4	Buyer Responsibilities	4
5	Service Management	4
6	Protection of Data	4
7	On-boarding and Off-boarding	4
8	Skills and Knowledge Transfer	4
9	Vendor Accreditations/Awards	5
10	Sub-contractors	6
11	Business Continuity and Disaster Recovery	6
12	Pricing	6
13	Ordering and Invoicing	6
14	Termination Terms	6
15	Further Information	6



1 Service Overview

Capgemini has capabilities to provide an advisory service that supports Buyers in selecting and evaluating Cloud Cost Management and Optimisation (CCMO) and cloud financial management (FinOps) tools. This service is designed to help organisations understand their current maturity, assess tooling options, and validate suitability through structured proof of concept (POC) activities. Additionally, for organisations that have already invested in a CCMO or FinOps tool, Capgemini provides expert guidance to maximise the value derived from the tool - ensuring it is configured, adopted, and utilised effectively to meet business needs.

The service follows a structured methodology aligned to Capgemini's "Crawl, Walk, Run" maturity framework, and can be adapted to the specific context and priorities of the Buyer. Capgemini can provide independent, vendor-agnostic advice based on market insight and implementation experience.

2 Business Need

As cloud adoption increases, many organisations struggle to gain clear visibility of their cloud spend. Cost data is often spread across different platforms, cloud providers, and business units, making it difficult to track usage, allocate costs accurately, or drive accountability. Capgemini helps Buyers establish a baseline using structured FinOps maturity assessments to identify where visibility gaps exist and what capabilities are needed to move forward.

Selecting the right FinOps tooling can be a major challenge. The market includes a wide range of cloud-native and third-party tools, each offering different levels of functionality and specialisation. It can be difficult to compare tools fairly or understand which ones align with an organisations goals, cloud environment, or maturity level. Capgemini brings independent, vendor-neutral insight to help Buyers evaluate tooling options and understand the trade-offs between them.

Many organisations also lack internal experience in FinOps, which can limit their ability to define tooling requirements, test solutions effectively, or implement them successfully. Capgemini supports Buyers by designing and delivering short POC activities, allowing tools to be trialled in real-world conditions with minimal risk. This ensures better decision making before long term investment is made.

3 Our Approach

Discovery and Assessment: Capgemini runs structured workshops to capture the Buyers goals, constraints, and success criteria for FinOps tooling. This includes identifying which cloud platforms are in scope, what data is available, what internal systems the tool needs to connect to, and any existing tools in use. The output is a clear list of requirements to guide the evaluation.

Tooling Landscape Review: Capgemini reviews available FinOps tools – including cloud-native and third-party options – and compares them based on the Buyers requirements. Tools are evaluated on functionality, integration capabilities, reporting features, scalability, and commercial models. A shortlist is created and reviewed with the Buyer.

POC Execution: Selected tools are deployed in a test environment to run a time-boxed proof of concept (typically 6 to 8 weeks). The POC is used to check how well the tool meets core needs such as data ingestion, report configuration, ease of use, and integration with existing systems. Capgemini supports setup, testing, and validation activities.

Reporting and Advice: At the end of the engagement, Capgemini provides a summary report covering POC results, tool performance, and alignment to requirements. The report includes recommendations on next steps, including tool selection, procurement planning, and implementation options.

Implementation and Enablement: Capgemini supports the end-to-end implementation of the selected FinOps tool, including configuration, integration with internal systems, and alignment with governance and reporting frameworks. This ensures the tool is embedded effectively within the organisation's operating model.



Training and Embedding: To drive adoption and long-term success, Capgemini provides tailored training for key stakeholders and end users. This includes hands-on sessions, documentation, and knowledge transfer to ensure teams are confident in using the tool and applying FinOps practices.

Optimisation of Existing Tools: For organisations that have already invested in a FinOps tool but are not realising expected value, Capgemini offers a health check and optimisation service. This includes assessing current usage, identifying gaps in configuration or adoption, and providing actionable recommendations to improve effectiveness and return on investment.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

5 Service Management

Capgemini has managed and delivered many projects and programmes. Capgemini has an overall governance model, which can provide internal standards that Capgemini follows for both small projects and large programmes of work.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.



9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



ISO 9001 Quality Management for Management Consultancy and IT Implementation and services to the Public Sector



ISO 27001:2013 - Provision (Delivery) of IT services including business applications development, maintenance and Data, Digital and Cloud technologies.



NelsonHall has identified Capgemini as a Leader in its 2022 NEAT Vendor Evaluation for Learning Services due to its ability to meet future client requirements as well as its capability to deliver immediate learning benefits to them.



Capgemini is the first amongst consultancy and technology firms to be recognized six times in a row for its thought leadership reports.



2023 Ecovadis Platinum Rating: We maintained a platinum rating, recognising us as a responsible and sustainable business in the top 1% of companies assessed.



Better Society Awards: Our collaboration with Code Your Future to offer digital skills training won a Better Society Award in 2022. The awards celebrate efforts by commercial organisations to create a better society.



Inclusive Top 50 UK Employers List: We achieved second place in the Inclusive Top 50 UK Employers List 2022/23 – a list that assesses companies for best practice on diversity, equality and inclusion



UK Best Workplaces for Women: We were listed as a Best Workplace for Women by Great Place to Work®. This listing is based on responses from our team to an anonymous survey about their employee experience.



UK Best Workplaces for Wellbeing: We are listed by Great Place to Work® as a Best Workplace for Wellbeing



Great Place to Work: We were certified as a Great Place to Work® in 2023, reflecting our employees' experience of working at Capgemini in the UK.

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

Pricing is available as part of the associated G-Cloud rate card. Variations to standard scope (e.g. number of POCs, volume of stakeholder engagement, additional cloud platforms) may impact overall cost and would be subject to Buyer agreement via a Statement of Work (SoW).

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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