

Immersive Cybersecurity Training and Development G-Cloud 15





Table of Contents

1	Service Overview	3
2	Business Need	3
3	Our Approach.....	4
3.1	Training Platform.....	4
3.2	Engagement and Adoption	4
3.3	Measurement and Integration	4
4	Buyer Responsibilities	5
5	Service Management	6
6	Protection of Data	6
7	On-boarding and Off-boarding	6
8	Skills and Knowledge Transfer	6
9	Vendor Accreditations/Awards	7
10	Sub-contractors	8
11	Business Continuity and Disaster Recovery	8
12	Pricing	8
13	Ordering and Invoicing	8
14	Termination Terms	8
15	Further Information	9



1 Service Overview

Capgemini's Immersive Cybersecurity Training and Development Service introduces a people-centric approach for training and developing all audiences to add a layer of cyber defence that is simple, scalable and positive. The service can be used to upskill cyber workforce across the Buyer's organisation, including technical engineers and analysts, developers, executives, and even apprentices. It can help individuals and teams to build and verify their up-to-date cybersecurity skills, gain real-time development advice and monitor skill development.

The service has been designed to be fun, competitive and engaging for users. Whether undertaking hands-on training, competing in team or company-wide tournaments, being aided by a real-time coaching plug-in, or completing assessments, the Service has a unique approach to embed security techniques and knowledge into the mind-set of users.

Capgemini's managed service comprises:

- Secure, cloud hosted service
- Gamified training platform
- Training design and delivery support
- Personalised development pathway for all audiences including wider cybersecurity development strategy and career progression.

The service is typically delivered by leveraging Capgemini's partner, Immersive Labs' proven suite of challenge-based training tools. With no capital investment costs, or development of bespoke training materials required, training implementation can be accelerated, cost effective and can help return rapid results.

The service helps Buyers develop a positive security culture amongst the cybersecurity community by:

- Training and equipping users to think and act with a security mind-set
- Making learning about security fun, competitive and engaging

The service provides users with an environment to:

- Build their skills online with hands-on exercises based on the roles
- Receive real-time advice through the labs
- Verify their skillset through online assessments and certifications
- Monitor and measure their skill improvements and ROI

This service supports Cloud-based projects and services.

2 Business Need

Traditional training and development for the cyber workforce suffers from a few challenges:

- Inflexible - Courses are mostly classroom-based and required planned timeout for attendance at off-site training facilities
- Obsolete easily – Instructor-led courses easily become out of date due to the ever-changing threat landscape
- Textbook-based, one dimension - Most courses take employees through a course book. One directional lectures often do not translate into on-the-job application, such as interpreting intrusion
- Costly - Courses cost between £1000-£5000 each.

For organisations to be ready to respond to cyber threats, it is very important to provide training and development for the cyber workforce that is:



- Updated with emerging threats
- Available on-demand
- Accessible remotely for continuous learning that fits into their work pattern

There is a strong need to train and equip users to think and act with a security mind-set. Cybersecurity workforces are typically working under tough time constraints, and it is important to make training and development about security fun, competitive and engaging to get their buy-in.

3 Our Approach

Capgemini's Immersive Cybersecurity Training and Development Service can help simplify the delivery of a cybersecurity training programme for the Buyers' organisation utilising the platform and can teach users about the latest cyber threats and detect vulnerabilities in the organisation's environment. The approach comprises:

- Training platform
- Engagement and Adoption
- Measurement and Integration

3.1 Training Platform

The platform can provide self-paced, on-demand and gamified training packages for users in a wide range of cybersecurity roles and functions, such as technical engineers and analysts, developers, executives, and even apprentices. Each user can be provided with individual access to the platform to engage with the interactive materials.

3.2 Engagement and Adoption

In order to maximise the return on the training platform in risk reduction to the Buyer organisation, Capgemini can provide an "engagement and adoption" service around the training platform to create a proactive, continuous learning mindset.

- **Create a learner community:** Facilitated by voluntary champions / ambassadors; exchange knowledge and experience; peer-to-peer learning and competition; utilises channels on platform and F2F events
- **Communicate to drive engagement:** Use your existing communication channels; event / workshops; push notifications and reminders
- **Drive targeted learning:** Learning agenda for different audiences and requirements (executive, technical, and risk) based on our ability to tailor to your organisations needs
- **Build partner ecosystem:** Support you to integrate internal & external content partners for fresh and different material; digital partners to plug in other digital capabilities
- **Innovative learning experiences:** Create a blended approach to learning which fits a diverse workforce

3.3 Measurement and Integration

Capgemini can work with the Buyer to provide periodic reports that illustrate various views of status and results gained using the platform. Reports can be provided on a regular schedule as agreed, and/or upon request by the Buyer.

Capgemini can also work with the Buyer to refresh their training and development strategy and career progression for the cyber workforce to provide that the learning tool facilitates skill assessment for career progress purposes.



4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Resolving IT and compliance requirements in the consumption of this service
- Identifying the training audience and defining the vision and objectives for the training
- Approving and signing off any supplier deliverables within a reasonable and agreed timescale

If these responsibilities do not match Buyer's expectations, then please contact Capgemini in order to explore options to vary Capgemini's approach.

The Buyer will need to appoint a project lead who will be the primary point of contact for the Capgemini Service Manager. The Buyer project lead will be responsible for working with Capgemini to scope the project, ensuring internal Buyer technical readiness, supplying the necessary information and acquiring any necessary or appropriate internal Buyer approvals for the use of the SaaS platform and to conduct training and assessments.

Further responsibilities are illustrated in the typical project plan below and can be agreed within the Order Form.

Initial Planning		
	Activity	Responsibility
	Develop strategy: ▪ Assess, Train, Assess; ▪ Define Timeline; ▪ Engage Stakeholder; ▪ Plan for possible announcements/ notifications to developers.	Buyer/Capgemini
Technical Readiness		
	IT Issues	Buyer
Cyber Workforce		
	Define who will be Trained Provide the user list with the following data elements <i>Email, First Name, Last Name, Department, Group, Location</i>	Buyer
	Segment users based on Training and Assessment requirements and reporting needs	Buyer
	Format Contact List	Capgemini
	Upload Contact List	Capgemini
	Ongoing changes to Contact lists	Capgemini



	Upload changes to Contact lists	Capgemini
Engagement and Adoption		
	Outline how Engagement and Adoption will be delivered ▪ Develop Engagement and Adoption Plan and Timeline ▪ Develop Engagement and Adoption products ▪ Develop measurement and success criteria	Capgemini
	▪ Approve Engagement and Adoption Plan and Timeline ▪ Approve Engagement and Adoption products ▪ Approve measurement and success criteria	Buyer

5 Service Management

Capgemini provide dedicated service management support that operates 9am-5pm GMT Monday to Friday (excluding UK public holidays).

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Capgemini's service offer is based on 20 Working Days for completion of on-boarding activities and the production of an exit plan. Capgemini can provide additional consultancy to facilitate on-boarding and off-boarding should a Buyer have specific requirements they may wish Capgemini to consider. This additional consultancy (including any additional exit plans required) and any exit assistance, such as assisting with the handover of Capgemini provision of the Services back to the Buyer or another supplier the Buyer may appoint, shall (unless otherwise agreed) be performed, and fees paid, applying the applicable Fee Rates as set out in the "Service management" column of Capgemini SFIA rates table.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Capgemini's consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to support consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by Capgemini's teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be



applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



ISO 9001 Quality Management for Management Consultancy and IT Implementation and services to the Public Sector



ISO 27001:2013 - Provision (Delivery) of IT services including business applications development, maintenance and Data, Digital and Cloud technologies.



NelsonHall has identified Capgemini as a Leader in its 2022 NEAT Vendor Evaluation for Learning Services due to its ability to meet future client requirements as well as its capability to deliver immediate learning benefits to them.



Capgemini is the first amongst consultancy and technology firms to be recognized six times in a row for its thought leadership reports.



2023 Ecovadis Platinum Rating: We maintained a platinum rating, recognising us as a responsible and sustainable business in the top 1% of companies assessed.



Better Society Awards: Our collaboration with Code Your Future to offer digital skills training won a Better Society Award in 2022. The awards celebrate efforts by commercial organisations to create a better society.



Inclusive Top 50 UK Employers List: We achieved second place in the Inclusive Top 50 UK Employers List 2022/23 – a list that assesses companies for best practice on diversity, equality and inclusion



UK Best Workplaces for Women: We were listed as a Best Workplace for Women by Great Place to Work®. This listing is based on responses from our team to an anonymous survey about their employee experience.



UK Best Workplaces for Wellbeing: We are listed by Great Place to Work® as a Best Workplace for Wellbeing



Great Place to Work: We were certified as a Great Place to Work® in 2023, reflecting our employees' experience of working at Capgemini in the UK.

10 Sub-contractors

Capgemini can offer these services using either onshore UK resources or offshore resources. Should the Customer choose an offshore service from India, then Capgemini UK may use the following subcontractors to deliver this service:

Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced on a per user per annum basis using the rates in the Pricing document. In case additional consultancy support is required, that will be priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Consultancy can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of Capgemini's service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.



15 Further Information

In addition to interactive cybersecurity training services, Capgemini can provide a range of cybersecurity services such as – cybersecurity awareness, behaviours and culture, security management, security strategy and transformation, governance risk and compliance, architecture design & implementation, identity and access management, cyber analytics & protective monitoring, digital forensics and testing.

Capgemini has a comprehensive security organisation in the UK, with over 500 Cyber and Information Security professionals employed, and a global capability of approximately 1,000 security specialists, in addition to a wide range of certifications and expertise

For more information about this or any of Capgemini's G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

Make it real. | www.capgemini.com



This presentation contains information that may be privileged or confidential and is the property of the Capgemini Group.

Copyright © 2026 Capgemini. All rights reserved.