Public Sector Financial and Economic Assessment, Analysis and Modelling

G-Cloud 15

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1 Service Overview

Capgemini's financial and economic assessment, analysis, and modelling service can provide modelling for projects, programmes, and Business Critical Models. Analysis meets HM Treasury standards and can support government organisations in delivering AI, cloud, digital, and technology projects, programmes and portfolios, as well as other investments across HMG.

Capgemini's financial and economic modelling methodology adheres to HMT Green Book investment appraisal guidance, and can support business cases (Strategic Case, Economic Case, Commercial Case, Financial Case, and Management Case), impact assessments, spending review (SR) bids, project models, business critical models and NISTA/ GMPP reviews. Capgemini can also review economic and financial models which underpin current business cases, providing quality assurance. The methodology can be applied at any business case stage, whether strategic outline, outline case or full business case for projects, or a programme business case.

2 Business Need

The business need is to review the level at which the business case is developing and articulating the activities completed or planned to shape, plan and deliver public value from a project or programme.

Capgemini's approach to financial and economic modelling can support the client to deliver more robust business cases, impact assessment and spending review bids. This is because it can produce analysis and modelling which otherwise would not have sufficient detail or completeness of all cashable, monetisable, quantifiable, and qualitative benefits to individuals, businesses, government and society as a whole. This can unlock funding and demonstrate impact to the wider economy for cloud projects by improving the chances of approval from government organisations' internal processes, and the Treasury Approvals Process.

Capgemini's specialist financial & economic analysis can unlock funding for projects and programmes and maximise taxpayer Value for Money (VfM) by providing robust analysis and modelling. Capgemini's approach will also allow for the full inclusion of cashable, monetisable, quantitative, and qualitative costs and benefits to provide the preferred options during options appraisal.

3 Capgemini's Approach

Capgemini can use its financial and economic modelling methodology to assess existing and upcoming business cases, impact assessments, spending review bids and business critical models at any stage or maturity and provide stakeholders and approvers with increased delivery confidence. Capgemini specialise in AI, cloud, digital transformation, technology, IT, sustainability and natural capital projects and programmes.

Capgemini can deploy a multi-disciplinary team of financial and economic modelling experts. Capabilities include economic forecasting, complex cost modelling, financial models, economic appraisal and advise on evidencing benefits. Capgemini can produce micro and macroeconomic reports and updates on a range of key macroeconomic indicators, e.g. growth, GDP, GVA, productivity, job creation, tax, trade, place-based impacts, and government multipliers.

Capgemini have an in-house capability, in addition to access to specialist economic consultancy, the Centre for Economics and Business Research (Cebr). The Cebr can be utilised to conduct complex CBA (cost-benefit analysis), NPV (Net Present Value), BCR (Benefit-Cost Ratio) and EANDCB (equivalent annual net direct cost to business).

Capgemini can also conduct complex economic assurance and quality assurance (QA) of models, following government best practice for QA processes. Capgemini review economic and financial models and highlight assumptions or treatments of figures to be further validated with key stakeholders.

By applying Capgemini's financial and economic modelling methodology, increased value from major projects and programmes may be achieved by clients. Capgemini's methodology can:

- Unlock funding and maximise taxpayer Value for Money with robust analysis and modelling
- Can calculate and quantify complex CBA, NPV, BCR, and EANDCB
- Can identify and realise applicable societal benefits for business cases, impact assessments and business critical models
- Can support the development of business cases at all stages, e.g. Strategic Outline Business Case (SOBC), Outline Business Case (OBC), Full Business Case (FBC)
- Increase confidence in methodology and soundness by increasing analytical rigour and depth of analysis to get projects through approvals boards
- Can assess the impact of spending on the wider economy.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Adequate and timely provision of input data required for economic and financial modelling (if exists in the organisation)
- Adequate access to key stakeholders and decision makers (technical, policy, strategy, legal, comms, economic, commercial, financial and business SMEs).
- Identification of a Senior Responsible Owner(s) to sign off on the modelling

If these responsibilities do not match your expectations, then please contact us in order that Capgemini can explore options to vary our approach.

5 Service Management

This service can be delivered as a defined project or on a day rate basis.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan for continuity of service.

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form and an exit plan in line with the Call-Off Contract terms which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Capgemini's consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, Capgemini may use a standard approach, tailored to topic, skills-gap and individual, to support consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Partnerships/Alliances

There are no partners and/or alliances included as part of these Services.

10 Vendor Accreditations/Awards

Capgemini is accredited by APMG to deliver HM Treasury Better Business Cases for Government Foundation and Practitioner courses and examinations. Capgemini have over 170 consultants trained at least at the Foundation qualification (the recommended minimum level for delivering business cases in government), with over 20 consultants at Practitioner Level. Capgemini also offer internal Economics and Finance Coaching. Capgemini can offer all training to clients as part of our engagements.

For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

ISO 9001 Quality Management for Management Consultancy and IT Implementation and services to the Public Sector

ISO 27001:2013 - Provision (Delivery) of IT services including business applications development, maintenance and Data, Digital and Cloud technologies.

NelsonHall has identified Capgemini as a Leader in its 2022 NEAT Vendor Evaluation for Learning Services due to its ability to meet future client requirements as well as its capability to deliver immediate learning benefits to them.

Capgemini is the first amongst consultancy and technology firms to be recognized six times in a row for its thought leadership reports.

2023 Ecovadis Platinum Rating: We maintained a platinum rating, recognising us as a responsible and sustainable business in the top 1% of companies assessed.

Better Society Awards: Our collaboration with Code Your Future to offer digital skills training won a Better Society Award in 2022. The awards celebrate efforts by commercial organisations to create a better society.

Inclusive Top 50 UK Employers List: We achieved second place in the Inclusive Top 50 UK Employers List 2022/23 – a list that assesses companies for best practice on diversity, equality and inclusion.

UK Best Workplaces for Women: We were listed as a Best Workplace for Women by Great Place to Work®. This listing is based on responses from our team to an anonymous survey about their employee experience.

UK Best Workplaces for Wellbeing: We are listed by Great Place to Work® as a Best Workplace for Wellbeing

Great Place to Work: We were certified as a Great Place to Work® in 2023, reflecting our employees' experience of working at Capgemini in the UK.

11 Sub-contractors

Capgemini can offer these services using either onshore UK resources or offshore resources. Should the Customer choose an offshore service from India, then Capgemini UK may use the following subcontractors to deliver this service:

Capgemini Technology Services India Limited.

12 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

13 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

14 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

Capgemini would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

15 Termination Terms

Please refer to the Supplier Terms for this service.

16 Further Information

For more information about this or any of Capgemini's G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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