FinOps Maturity Assessment
G-Cloud 15

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1 Service Overview

As a discipline, Cloud FinOps is a culture backed by people, tools and processes. It brings financial accountability to the variable spend model of cloud, enabling distributed teams to make business trade-offs between speed, cost, and quality.

Capgemini's FinOps Maturity Assessment service provides Consultation and Business Analysis in support of the management of Cloud infrastructure both in terms of usage and how much the organisation pays.

Capgemini has developed a structured and standardised approach to identifying the critical areas where a Buyer's IT organisation can focus to benchmark its current maturity estate and map out its desired or recommended state for its FinOps capability within the Cloud Operating Model. This can help the Buyer quantify the point-in-time Cloud FinOps Maturity of the organisation and compare it with a recommended state, or past assessments.

Capgemini can use data collection and analysis tools that allow a comparison of the Buyer's existing and future capabilities against Key Performance Indicators and industry benchmarks. This can enable Capgemini to provide recommendations of the areas of focus most likely to enhance FinOps maturity and capability or to benchmark performance against a previous assessment.

Analysis can be carried out to define the root causes of capability gaps, identify appropriate remediation actions, including which governance, standards, policies, and processes that are required. This will provide an assessment of the organisation's potential to achieve its desired state and define a programme of works.

2 Business Need

One of the government's main challenges is achieving efficiency savings and this is a key focus area for Digital Leaders. Digital transformation and modernisation of its services and data are instrumental in achieving efficiencies, with huge gains to be achieved if all government services were modernised (NAO Report 2023).

The challenge for Digital Leaders can be to create the financial and operational capacity together with the agility to adopt and exploit the new technologies. Concurrently, Digital Leaders may need to be able to understand the cost of the current estate together with how sustainable cloud cost management controls can be achieved in order to manage current budgets, forecast for the future and demonstrate value for money in cloud spend.

Capgemini has extensive experience in providing FinOps Maturity Assessments with a dedicated team of Cloud Economics and FinOps Professionals who have created a standardised approach and framework. This can be delivered as an assessment and can be supported by data collection and analysis tools specifically designed to support the method.

Key to the approach can be an analysis model of cloud infrastructure management capabilities, standards, policies and processes, and how they are measured against Objectives and Key Results (OKRs) and Key Performance Indicators (KPIs). This analysis model can enable Capgemini to focus on the hot spots, based on data balanced against a defined set of remedial action recommendations.

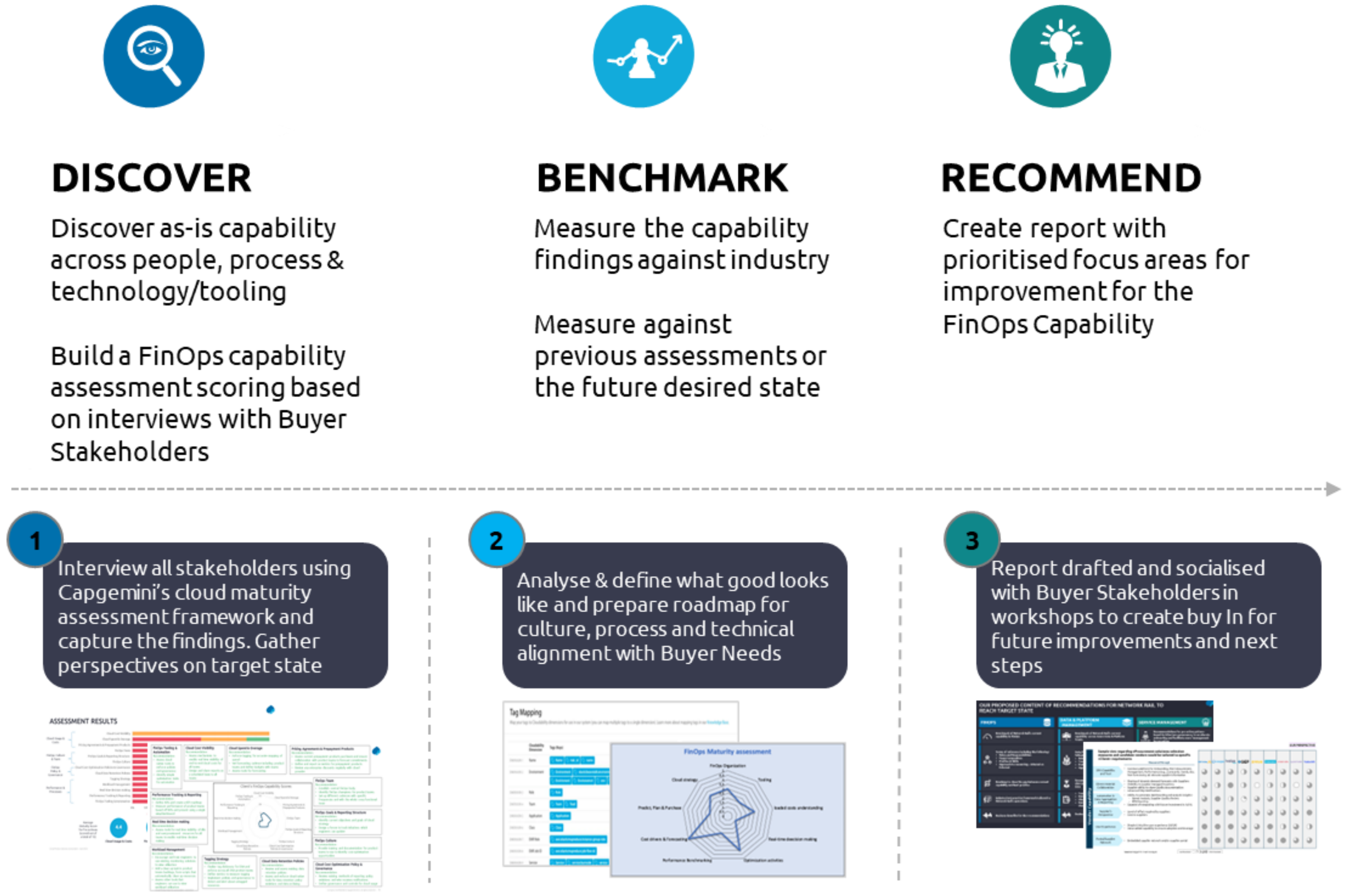
3 Our Approach

Capgemini's Cloud FinOps Maturity Assessment for public sector is delivered by security-cleared, UK-based teams. Our FinOps methodology is informed by industry best practices based on the FinOps Foundation and developed through our partnerships with the leading Cloud Service Providers. Additionally, Capgemini can support your newly transformed services or help you to have the necessary staff capable of operating within your new environments, technologies, and processes.

The service can be delivered as an assessment followed by a meeting to discuss our findings and recommendations which will also be presented in a written report over an agreed period. The method can be structured to align to the industry best-practice of the FinOps Framework (FinOps Foundation), which can be used as a detailed assessment of what areas for development of the Buyer's cloud cost management and FinOps capability might be achieved and what the potential benefits could be provided.

The assessment is designed with a collaborative approach with multiple stakeholders across the Buyer's organisation, including IT Finance, Product and Application Owners, Architects and Engineering Leads, Executives and FinOps personas. This can provide a rich data set of the existing maturity state to benchmark against the previous assessments or against the future desired state.

For each activity, Capgemini has developed a specific analysis approach for the assessment which can measure progress against expected or previous assessment or identify prioritisation of focus areas for improvement to achieve a desired state. It is important to note that we recognise that the Buyer may not seek mastery of all areas of the FinOps Domains and capabilities at the point of time for the service, this assessment is designed to allow the Buyer to choose what level of mastery they seek to achieve, in which domains and capabilities – then create a gap analysis on how to achieve it based on identified and prioritised focus areas.



These findings can be presented in a report and discussed in a workshop to identify the current position and help map out future development actions. This can be the first deliverable from the service. Having identified and prioritised the most impactful focus areas, a comprehensive Capability Uplift programme can be defined. This can be the second key deliverable from the service.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

If these responsibilities do not match your expectations, then please contact us in order that we can explore options to vary our approach.

5 Service Management

The service can be delivered as a defined project or on a day rate basis.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual for consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Partnerships/Alliances

Capgemini has strategic alliances with Amazon Web Services, Microsoft and Google. Capgemini can leverage these alliances to find potential funding and preferred rate negotiations with these Cloud Service Providers. This option can be requested by you when you request this service.

10 Vendor Accreditations/Awards

For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

ISO 9001 Quality Management for Management Consultancy and IT Implementation and services to the Public Sector

ISO 27001:2013 - Provision (Delivery) of IT services including business applications development, maintenance and Data, Digital and Cloud technologies.

NelsonHall has identified Capgemini as a Leader in its 2022 NEAT Vendor Evaluation for Learning Services due to its ability to meet future client requirements as well as its capability to deliver immediate learning benefits to them.

Capgemini is the first amongst consultancy and technology firms to be recognised six times in a row for its thought leadership reports.

2023 Ecovadis Platinum Rating: We maintained a platinum rating, recognising us as a responsible and sustainable business in the top 1% of companies assessed.

Better Society Awards: Our collaboration with Code Your Future to offer digital skills training won a Better Society Award in 2022. The awards celebrate efforts by commercial organisations to create a better society.

Inclusive Top 50 UK Employers List: We achieved second place in the Inclusive Top 50 UK Employers List 2022/23 – a list that assesses companies for best practice on diversity, equality and inclusion

UK Best Workplaces for Women: We were listed as a Best Workplace for Women by Great Place to Work®. This listing is based on responses from our team to an anonymous survey about their employee experience.

UK Best Workplaces for Wellbeing : We are listed by Great Place to Work® as a Best Workplace for Wellbeing

Great Place to Work: We were certified as a Great Place to Work® in 2023, reflecting our employees' experience of working at Capgemini in the UK.

11 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

12 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

13 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

14 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

15 Termination Terms

Please refer to the Supplier Terms for this service.

16 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.
Phone: 0370 904 4858
Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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