

Crown Hosting AWS Outposts G-Cloud 15





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1 Service Overview

1.1 AWS Outposts

AWS Outposts is a fully managed service that brings AWS infrastructure and services directly into an on-premises Data Center or Edge location, thus enabling a consistent hybrid cloud experience. It:

- **Extends AWS to on-premises:** Outposts delivers AWS compute, storage, and services locally, while still being connected to an AWS Region.
- **Hybrid cloud solution:** It combines the security, scalability and agility of the cloud with the control and low-latency benefits of on-premises infrastructure.
- **Consistent tools & APIs:** Buyers can use the same AWS APIs, management consoles, and services as they would in the AWS cloud, ensuring seamless integration.

Since AWS Outposts involves the physical delivery of one or more AWS racks, it may have significant lead times, a design stage, and implementation and/or integration requirements.

1.2 Granularity of Service Offer

Most of the activities and solutions described throughout this offer can be ordered separately as smaller **"standalone"** engagements/work packages (**"modular"** approach). In some cases, activities/outputs may need to be combined to offer the best value and effectiveness for the Buyer. For this AWS Outpost offer to meet the Buyer's needs, the detail will need to be discussed with the Buyer in order to design the best-fit package(s) for the specific Buyer requirements. Should the Buyer have an existing VMware environment, VMC on Outposts could be offered to align existing operational practices.

Capgemini has been an effective partner of public sector clients for many years and understands the key priorities of the sector such as: Consistency and stability of service provision to the public, total cost of ownership (TCO) reduction, reliability and security improvement and time to market improvement to name a few. Combining Capgemini's experience of the sector, its comprehensive expertise in workplace technologies and ability to deliver in large, complex enterprises provides the public sector Buyer with the opportunity to work with a partner who demonstrably comprehends a sector that forms a core part of the foundation for the nation.

2 Business Need

For workloads not yet ready to transition to regional clouds, Outposts delivers cloud operating models within Crown Hosting.

- Customers can experience Outposts at pace, reducing the bar of entry
- Single tenant or multi-customer solutions available
- Native AWS services or VMC (VMware) on Outposts

There are many reasons the Buyer may consider using AWS Outposts, ranging from:



- Regulatory and data sovereignty
- Low latency Compute – e.g. tightly coupled to existing services in CHDC
- Edge Processing - e.g. localise processing to data for performance and/or optimal egress charges
- Application and datacentre modernisation/migration
- Business continuity and resilience
- VMware exit strategy
- Supports modern applications - leverage native AWS regional services and move to EC2 or migrate container micro-services to EKS
- Seamless integration with AWS Cloud - extend AWS Regional services to a local Data Center i.e. management control plane, Cloudwatch, System Manager, Lambda etc; noting requirement for resilient AWS Direct Connects architecture
- Managed Service – AWS handles installation, monitoring, patching and maintenance, including full hardware lifecycle management

Using AWS Outposts allows Buyers to harness innovation anywhere with AWS by bringing AWS services to any infrastructure. Using AWS Outposts allows datacentre modernisation and allows Buyers to extend AWS capabilities to the “edge”.

3 Our Approach

3.1 Service Description

3.1.1 AWS Outposts Single Tenant or Multi-Customer Platform

Capgemini provide single tenant or multi-customer AWS Outposts solution, with a secure and compliance landing zone aligned to AWS good practice. VMC on Outpost is available for customers wishing to retain VMware workloads, integrations and operational processes.

AWS Outposts extends AWS compute, networking, security, and other services on premises for low latency, local data processing, and data residency needs. It is fully managed infrastructure that reduces the time, resources, operational risk, and maintenance downtime required to manage IT infrastructure. Co-locating AWS Outposts within CHDC provides an effective integration point and migration path for workloads to x86 and cloud operating procedures.

Crown Hosting Data Centres (CHDC) Limited provide facilities management and data centre services including inter-data centre connectivity. CHDC is located in Spring Park Corsham and Cody Park Farnborough. The modern data centre facilities have been designed as Tier III+, with class leading power efficiency (PUE=1.15), using 100% Renewable Energy for the past 6 years. The CHDC organisation is set up to host secure and sensitive workloads for public sector and related bodies such as Central Government, Local Government, Defence, Transport, Education, Health, Police & Justice, UK Charities and certain regulated / licensed entities. Operationally CHDC and its subcontractors have the required security clearances to operate these workloads. CHDC has been assured by the Centre for the Protection of National Infrastructure (CPNI) and National Cyber Security Centre (NCSC).

3.2 Proof of Concept Environment (time limited)

Crown Hosting Datacentres (CHDC), AWS and Capgemini are working together to deliver a managed cloud transformation solution, based on AWS Outposts hosted within CHDC facilities. The purpose of this POC is to

1. Enable multiple UK Government customers to evaluate AWS Outposts as the pathway for migrating their legacy applications to AWS Cloud



2. Validate assumptions about the anticipated demand for a managed Cloud transformation service
3. Confirm the AWS service capabilities and architectures needed for the validated demand.

The solution will be based in the Cody Park, Farnborough CHDC facility and will be made available to prospective CHDC customers (primarily public sector), reducing the bar of entry for testing workloads on AWS Outposts. The platform is offered at no cost to users, subject to standard terms and selection criteria managed by Capgemini and third parties.

3.3 Prerequisite

Before contracting or placing an order, Capgemini would carry out initial consultations with the Buyer to establish the required outcomes. Using our collective experience of Capgemini, hardware providers and AWS to define the requirements and ensure a smooth implementation of AWS Outposts Solution.

3.4 Impact Assessment and Evaluation

This will include, but not limited to, evaluation of existing datacentre services and availability, including rack, power, cooling and physical security services. Evaluation of the types of services the Buyer is wishing to host on AWS Outposts or VMC on Outposts, and any migration volumetrics, and predicted growth, all of which define the initial “stamp” or size and type of the AWS Outposts deployment.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier’s Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Provide initial volumetrics of target payload on AWS Outposts or VMC on Outposts
- Provide growth expectations over the term of the AWS Outposts solution
- Provide access to SMEs and Architect resources from the Buyer to work with Capgemini in the design and implementation of AWS Outposts
- Allow Capgemini to work with AWS on behalf of the Buyer

If these responsibilities do not match your expectations, then please contact us in order that we can explore options to vary our approach.

5 Service Management

Capgemini Service Management provides a set of specialised organisational capabilities for providing value to clients in the form of services. It includes a full lifecycle approach to service management from service take-on, through strategy to operation and continual improvement. It can be offered either as a standalone service or in conjunction with other sourcing arrangements. UK only support is available for this service.

6 Protection of Data

This service is based on a security classification of ‘Official’, however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss. Additional requirements this may be subject to additional Charges in accordance with the SFIA Rate Card.



7 On-boarding and Off-boarding

Capgemini's service offer is based on 90 Working Days for completion of on-boarding activities and the production of an exit plan. Capgemini can provide additional consultancy to facilitate on-boarding and off-boarding should a Buyer have specific requirements they may wish Capgemini to consider. This additional consultancy (including any additional exit plans required) and any exit assistance, such as assisting with the handover of Capgemini provision of the Services back to the Buyer or another supplier the Buyer may appoint, shall (unless otherwise agreed) be performed, and fees paid, applying the applicable Fee Rates as set out in the "Service management" column of Capgemini SFIA rates table.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

Capgemini has been independently audited and certified to be in conformance with the below mentioned industry standards: ISO 27001: 2005, ISO 9001: 2008, ISO 20000-1:2005, ISO 9001: 2000, AS9100, TL9000

Capgemini is a global partner of AWS, see <https://aws.amazon.com/partners/capgemini/>

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.
- Capgemini Polska SP z O.O.
- Where offshore resources cannot be used, Capgemini will deliver using UK-based resources.

11 Business Continuity and Disaster Recovery

BCDR services are available upon request, subject to customer specific requirements.



12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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