

SAP API Management Services G-Cloud 15



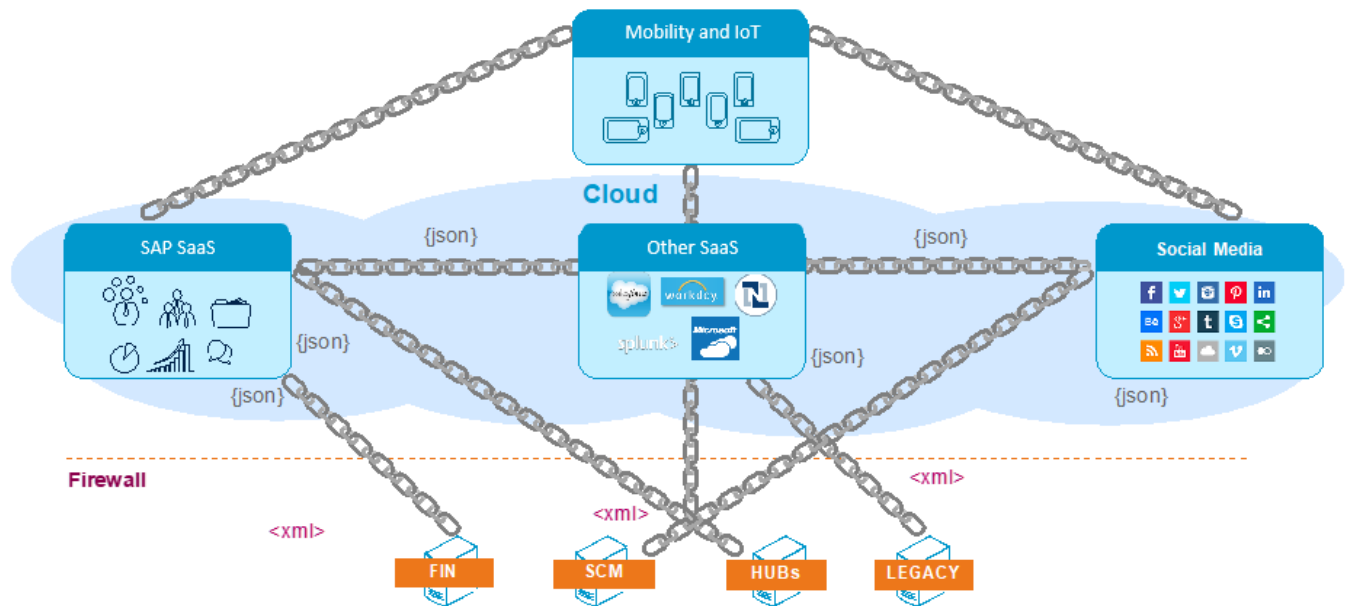


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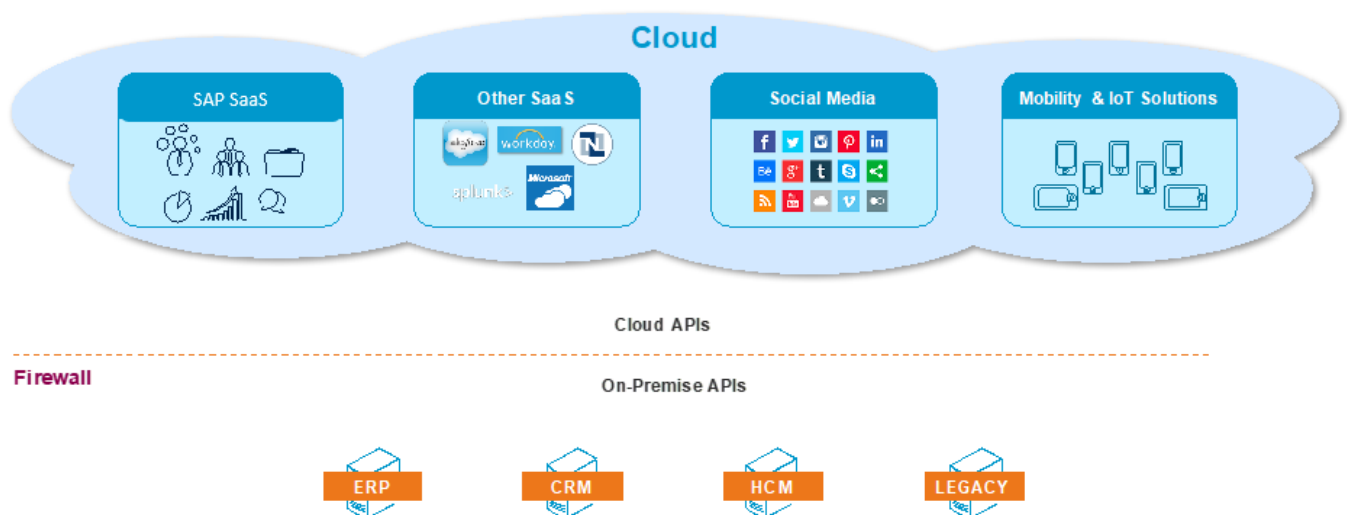
1 Service Overview

A well-designed digital strategy must outline how critical information assets, typically hidden in several systems of record, can be unlocked.



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Capgemini's API management offering can make it possible to gain access to key information and functionality in a rapid, standard, efficient and secure way by implementing Application Programming Interfaces (APIs) with SAP API Management Platform Cloud Service.



This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.

Capgemini's API management solution is built on a robust foundation based on SAP API platform. This solid foundation combined with Capgemini's API management practices can offer the following features:

- Securely expose APIs that can connect to backend systems: cloud and legacy systems
- Help tailor APIs so they can satisfy a variety of use cases and needs typically mobile applications or bots
- Management and analytics capabilities that can allow business and IT users to get real-time insights into how the information is being consumed and by whom



- Help monetise on key information assets by converting APIs into a new source of revenue (data as a service)
- Use of Capgemini's API management reference architecture
- An approach to implement API management.

2 Business Need

Digital strategies don't typically focus enough on how to get access to critical business data and functionality hidden in many systems of records. Although the focus isn't necessarily wrong, is not enough. Taking for granted the complexity and effort involved in accessing several systems of record puts at risk a digital strategy and its promised benefits (agility, speed-to-market and innovation).

An organisation move to cloud, access to information and functionality is via APIs. Without an API management strategy defined up-front organisations produce tactical solutions that aren't scalable or future proof.

Added to this is the fact that individual projects often try to solve this problem their own way, creating ad-hoc solutions that deliver benefits to the project but not to the enterprise.

A successful digital strategy should be underpinned by an API management solution capable of providing access to any business information in a fast, standard, reliant and secure way via Application Programming Interfaces (APIs). Such solution should deliver a robust platform with processes and capability around it to:

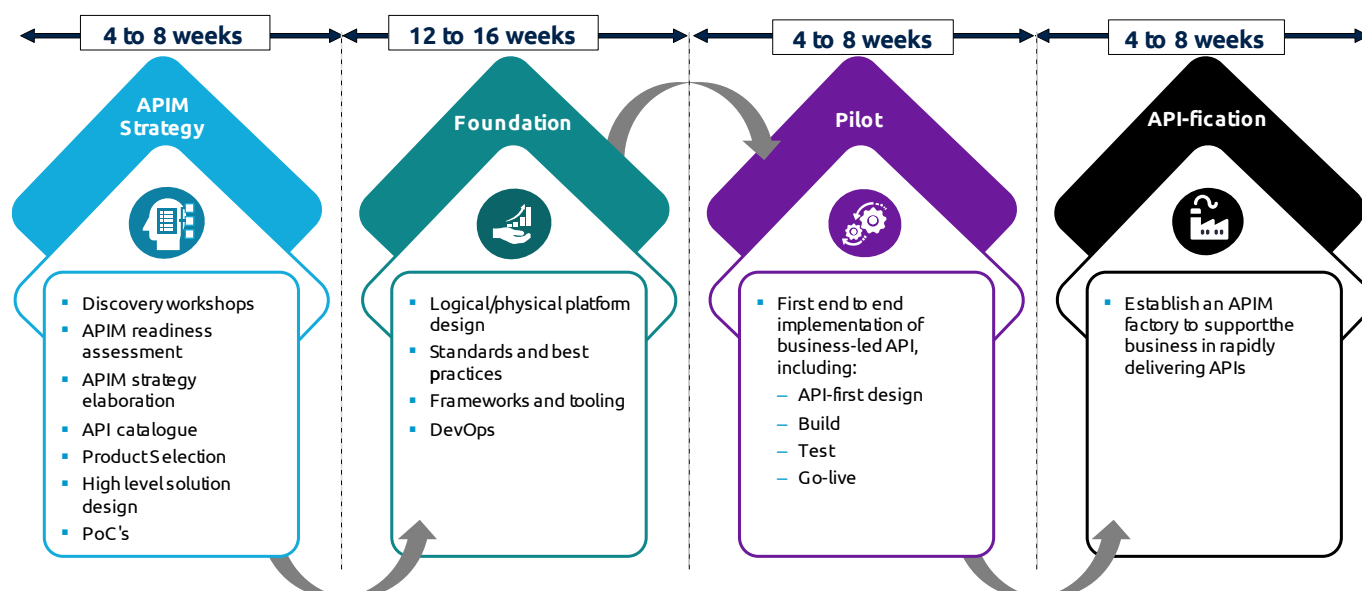
- Expose APIs that can connect to any system. Typically cloud, locally hosted or legacy systems
- Tailor APIs so they can satisfy a variety of use cases and needs
- Robust management and analytics features so the business can get real-time insights as to why and who is accessing the information
- Monetise on the information assets by making APIs a new source of revenue (data as a service).

With these requirements in mind, Capgemini's API management solution can help achieve the following benefits:

- Enable a digital strategy by making it possible to access information consistently through multiple channels
- Enable a 2 speed IT organisation by making information assets quickly accessible
- Reduction in complexity hence risks and costs by leveraging Capgemini's API management accelerators and proven API management reference architecture
- Potential to monetise on key information assets by making APIs a new engagement channel
- Access to Capgemini's proven governance methods and technical experience
- Help increase business agility and reduction in time to market by making information assets accessible
- Reduction in CAPEX and OPEX by adopting a cloud-based solution.

3 Our Approach

Capgemini's approach to implement API management is based upon previous experiences implementing large-scale API management solutions and usually consists of a four-step approach:



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1. **Strategy:** A small consultancy engagement to conduct discovery workshops and help identify business need and relevant use cases. The outcome can be a strategy and a solution blueprint mapped to the identified needs
2. **Foundation:** Implementation of a foundation framework with standards and core capabilities suitable to deliver a meaningful pilot
3. **Pilot:** Delivery of a meaningful use case from inception to production that can demonstrate to the Buyer the business value of implementing APIs and API management
4. **API-fication:** establish API management as an enterprise-wide capability and support other initiatives in the implementation of business APIs.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

5 Service Management

Not applicable.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact Capgemini to discuss.

7 On-boarding and Off-boarding



Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognized as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgment of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

As a leading global partner for SAP since 1994, Capgemini has continually invested in expanding and enhancing our SAP expertise, capabilities, assets, tools, methods, and approaches. Capgemini has a highly mature and acclaimed SAP capability, evidenced by our 'Leader' positioning with both industry analysts and SAP. With over 32,000 SAP resources globally, and skills across all SAP applications and modules, we offer our clients best-in-class SAP expertise.

Capgemini hold the following organisational accreditations from SAP:

- Global SAP S/4HANA Solution Operations and works with RISE with SAP
- Global SAP BTP Operations and works with RISE with SAP
- Global SAP SuccessFactors Solution Operations
- Global SAP DevOps
- Global SAP Hosting Operations
- Global SAP Business Suite Solutions Operations
- Global SAP SAP HANA Operations

Capgemini is held in high regard by our partners as evidenced by the following:

- 2025 SAP Pinnacle WINNER – SAP Business AI -Partner Innovation – Customer AI Use Case
- 2025 SAP Pinnacle FINALIST – SAP BTP Data and AI Growth
- 2025 SAP Global Line of business Partner awards FINALIST – SAP Business AI Customer Adoption
- 2025 SAP Innovation Awards WINNER – Transformation Titan
- 2025 SAP Innovation Award Finalist – Business Network Innovator – Twinings



- 2025 SAP EMEA award for service partner excellence WINNER Cloud Adoption
- 2025 SAP EMEA award for service partner excellence FINALIST Line of Business, Growth, RISE
- 2024 SAP Pinnacle FINALIST – Sales Success Large Enterprise
- 2024 Google Cloud WINNER – Global Specialization Partner of the Year award for SAP on Google Cloud
- 2024 SAP EMEA North Award for Partner Excellence – BTP
- 2023 SAP Pinnacle FINALIST – Industry Cloud
- 2023 WINNER: Partner of the Year, SAP on Microsoft Azure (Global)
- 2023 SAP EMEA North Award for Service Partner Excellence 2023 for Industry Cloud
- 2022 Winner Tricentis Global Partner Award (SAP Transformation Partner of the Year)
- 2022 Winner SAP Global SAP Customer Experience Partner Excellence Award for Sales Success – Large Enterprise
- 2022 SAP EMEA North Award for Service Partner Excellence 2022 for SAP Business Technology Platform Adoption
- 2022 SAP Pinnacle Award Finalist – Social Impact, Sustainability
- 2022 Finalist (Runner-up), Partner of the Year, SAP on Azure

Furthermore, we have received recent analyst recognition:

- Capgemini named a Leader and Customer Favourite in The Forrester Wave™: SAP Services in Europe Q2 2025
- Penteo has positioned Capgemini as a “Leader” in its report S/4 HANA 2025
- IDC named Capgemini as a “Leader” in their report: IDC Marketscape: Worldwide SAP Implementation Services 2025 Vendor Assessment
- Everest Group has positioned Capgemini as a “Leader and Star Performer” in its report SAP Business Application Services PEAK Matrix® Assessment 2025
- Recognized as a market leader by ISG for the sixth consecutive year in 2024
- Capgemini named a leader in the Forrester wave AI Services Q2 2024
- NelsonHall recognizes Capgemini for its commitment to sustainable supply chain transformations in 2024
- Leader in the 2024 ISG Provider Lens™ SAP Ecosystem for United Kingdom, Nordics, Germany, United States
- NelsonHall has named Capgemini as a Leader in their NEAT Evaluation Report: SAP Cloud Migration Services 2023; NelsonHall, Eric Levine, May 2023
- Leader: Avasant SAP S/4HANA Services 2022–2023 RadarView™
- Leader: Gartner 2022 Magic Quadrant for SAP S/4HANA Application Services, Worldwide
- Leader: in IDC MarketScape: Worldwide SAP Implementation Services 2022 Vendor Assessment (DOC #US48395822/ JUN 2022)
- Leader in the ISG 2022 Provider Lens™ SAP Ecosystem for United Kingdom, France, Germany
- Leader in the IDC MarketScape: Asia/Pacific SAP Implementation Services Vendor Assessment, 2022 (Doc # AP48871022/ Aug 2022)

10 Sub-contractors

None.



11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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