

SAP Business Data Cloud “BDC” AI application assessment G-Cloud 15





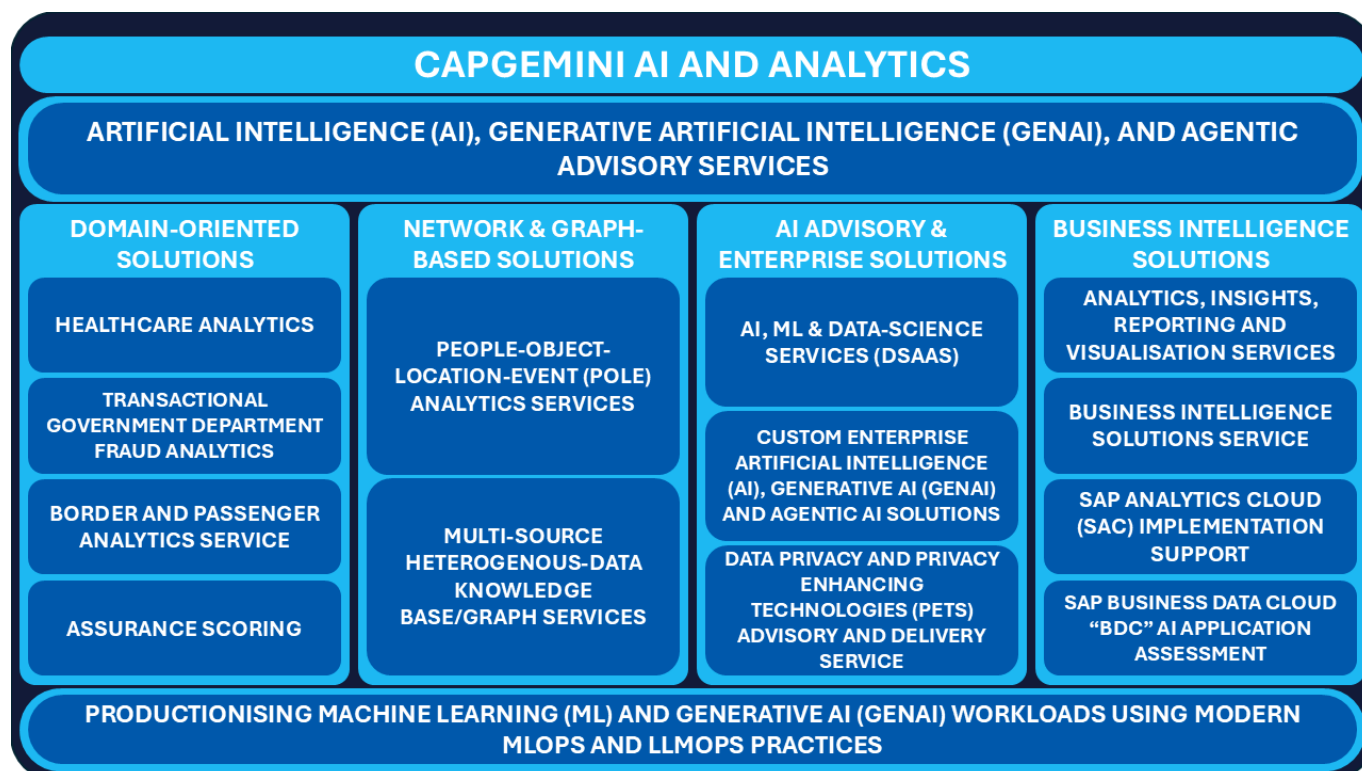
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1 Service Overview

Capgemini offers end-to-end support to help businesses transform their analytics with AI capabilities delivered by SAP Business Data Cloud leveraging Intelligent Applications. An integral component of the Business Data Cloud, is iJoule Co-Pilot and an Agentic AI agent builder designed to provide end users with advanced AI support. This initiative aims to identify practical applications and business advantages relevant to specific business streams through the adoption of this technology.



This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.

The engagement will commence with an exploratory phase focused on understanding business needs and challenges, subsequently progressing to a detailed analysis of how SAP solutions can address these issues. The final stage will present a comprehensive implementation roadmap and highlight opportunities for commercial development of proposed solutions. These solutions will look to leverage prepackaged Intelligent Applications where possible so as to accelerate delivery or implement custom solutions based on data products and the BDC architecture.

Capgemini has developed a methodology for migrating business analytics, planning, forecasting and reporting to SAP Analytics Cloud (SAC). This methodology is agnostic of the existing enterprise environment, as it aims to inspect and assess AI requirements from the ground up, delivering AI in the cloud to support leaner, modernised processes, leveraging the benefits of the cloud such as scalability, speed to insight and artificial intelligence.

By design, the service follows a collaborative approach to customise the solution to suit a huge array of SAP and non-SAP technical infrastructures depending on the buyer's requirements.

Capgemini offers expertise in AI, SAP technologies and visual analytics. Capgemini can drive best practice AI and data visualisation providing accessible and insightful reports built to best practices. Capgemini can offer a team of experienced data scientists to help harness the power of SAC's artificial intelligence, machine learning and predictive capabilities.

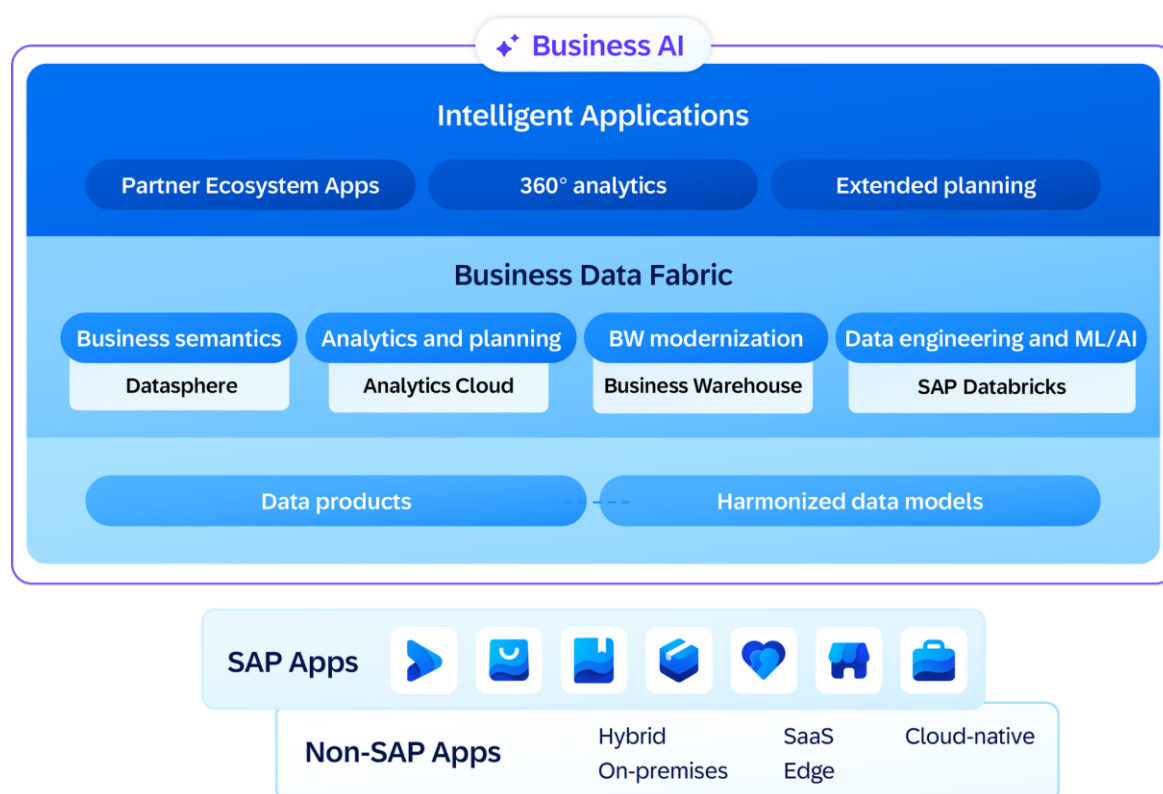
SAC forms an integral component of SAP's Business Data Cloud (BDC) platform. Alongside this BDC-focused solution, Capgemini also delivers a tailored SAP Analytics Cloud Offer, providing end-to-end delivery to meet diverse business requirements within the analytics and generative AI space. Capgemini provides comprehensive planning, implementation, and support services across SAC's analytics and planning functionality. This enables



organisations to embed AI, analytics and planning capabilities directly within SAC and their enterprise data warehousing environments. Capgemini has proven expertise in all aspects of SAP cloud and is recognised as a Leader in cloud analytics implementations by analyst organisations such as Gartner and Forrester. Capgemini is also a Global Platinum Partner of SAP and have delivered multiple SAC implementations worldwide.

2 Business Need

SAP Business Data Cloud “BDC” provides a modern platform for analytics, planning, forecasting, and AI-driven reporting. Migrating to BDC offers significant advantages, including cloud scalability, reduced total cost of ownership, and enhanced agility. The platform supports real-time analytics, predictive modelling, and self-service reporting, all underpinned by robust data governance and compliance with GDPR. Business Data Cloud delivers semantically rich data to AI agents and AI-powered applications, so they understand the clients business context and deliver trusted recommendations. Adopting SAP business AI can drive efficiency across every business function with access to over 310 AI-powered scenarios—expanding to 400 by the end of 2025. With Joule, complete everyday tasks up to 90% faster and get business insights up to 80% faster.*



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*Numbers assumed for consumer products company, €1bn in revenue, and 2,000 employees. Annual benefits result from one or more value drivers. Source: SAP Value Benchmarking. Source : [SAP Business AI / AI Software Solutions / AI For Business](#)

2.1 SAP Business Data Cloud Benefits

- **Cloud computing:** BDC delivers elastic scalability, high performance, and built-in disaster recovery, supporting large-scale analytics and modelling.
- **Lower cost:** Transitioning from legacy systems to BDC reduces infrastructure overhead and shifts expenditure to an operational model.
- **Continuous innovation:** BDC receives regular feature updates, eliminating the need for costly on-premise upgrades.



- **Artificial Intelligence:** Embedded AI and machine learning capabilities, including natural language querying, smart insights, and predictive analytics, accelerate time to insight.
- **Real-time analytics:** Self-service reporting and AI-driven recommendations enable rapid deployment and low latency.
- **Security:** Data encryption, live connectivity, and options for private or sovereign cloud ensure compliance with stringent security requirements.
- **Integration:** Native support for SAP and non-SAP systems, including Office365, enables unified analytics and planning.
- **Migration support:** Capgemini facilitates migration from legacy platforms, preserving existing investments and enabling hybrid scenarios.

2.2 Implementation Support

- Capgemini provide comprehensive implementation support throughout the delivery lifecycle. This includes:
- **Environment Setup and Configuration:** Assistance with provisioning SAP Business Technology Platform subaccounts, configuring SAP Datasphere, SAP Analytics Cloud, and SAP Databricks, and establishing secure connectivity to source systems.
- **Integration and Modelling:** Support for data federation patterns, semantic modelling, and publishing governed data products aligned to public sector reporting requirements.
- **Governance and Security Enablement:** Guidance on implementing RBAC, lineage tracking, data quality rules, and GDPR-compliant policies.
- **Testing and Assurance:** Execution of functional and non-functional tests, performance baselines, and defect resolution.
- **Knowledge Transfer and Training:** Role-based enablement for administrators, data stewards, and analysts, including runbooks and operational documentation.
- **Transition to BAU:** Handover of artefacts, operational procedures, and an exit plan to ensure continuity and compliance.
- **Managed Services:** Ongoing support, monitoring, and enhancements.
- **Migrate to retire:** Plan and handle migration away from and retirement of legacy on-premise systems, including technical support and knowledge transfer.

3 Our Approach

Capgemini's BDC AI assessment is agile and business-focused, the assessment will conduct an initial discovery phase to work with the business to define business benefits and define possible use cases. It will identify and map core business challenges defining measurable success criteria. Current State to Future state.

These defined use cases will then be mapped to the functionality and available capabilities of AI in Business Data Cloud, specific agents and AI processes can be identified and Intelligent Applications could be deployed to meet the business need.



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3.1 BDC Assessment Methodology

Phase 1: Identify Key Business Questions and Challenges

Objective: Establish a clear understanding of the current state and uncover high-impact opportunities for AI within SAP Business Data Cloud.

Steps:

- **Stakeholder Interviews:** Engage key business and technical leads to capture strategic objectives, operational pain points and data challenges.
- **Current State Analysis:** Perform an “As-Is” assessment of existing SAP Business Data Cloud environments, focusing on:
 - Data quality and governance
 - Metrics and KPIs
 - Usability and integration gaps
- **Value Case Prioritisation:** Rank potential AI use cases based on business value, feasibility, and alignment with SAP BDC capabilities.

Phase 2: Future State Alignment and Scope Refinement

Objective: Define the target state for AI-enabled business processes and analytics within SAP BDC.

Steps:

- **Workshops for Gap Analysis:** Conduct collaborative sessions to validate findings and address gaps in data, processes and technology.
- **Target State Definition:** Align on future-state architecture for AI-driven insights and Intelligent Applications leveraging SAP Business Data Cloud.
- **Final Use Case Selection:** Prioritise AI use cases based on measurable success criteria: business impact, technical feasibility and scalability.

Phase 3: Agree Future State Approach

Objective: Establish a roadmap for implementing AI solutions within SAP Business Data Cloud.

Steps:

- **Transition Scope Definition:** Outline high-level business and technical architecture for AI integration.
- **Implementation Roadmap:** Develop a phased plan detailing:
 - Ownership and responsibilities
 - Dependencies and timelines



- Delivery milestones for AI agents and Intelligent Applications
- **Enablement Strategy:** Ensure availability of resources and governance for successful deployment.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.

The Buyer responsibilities as part of this service are as follows:

- Buyer must ensure a project owner is available and empowered to make decisions when requested by the project delivery team, in a timely fashion
- Buyer must ensure that changes to project goals are documented and communicated to the project delivery team, in a timely fashion
- Buyer should ensure that the project owner attends regular project progress meetings.

If these responsibilities do not match Buyer's expectations, then please contact Capgemini in order that options can be explored to vary the approach.

5 Service Management

Not applicable

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.



9 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognized as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgment of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

As a leading global partner for SAP since 1994, Capgemini has continually invested in expanding and enhancing our SAP expertise, capabilities, assets, tools, methods, and approaches. Capgemini has a highly mature and acclaimed SAP capability, evidenced by our 'Leader' positioning with both industry analysts and SAP. With over 27,000 SAP resources globally, and skills across all SAP applications and modules, we offer our clients best-in-class SAP expertise.

- Capgemini hold the following organisational accreditations from SAP:
- Global SAP S/4HANA Solution Operations
- Global SAP BTP Operations
- Global SAP SuccessFactors Solution Operations
- Global SAP Cloud and Infrastructure Operations
- Global SAP DevOps
- Global SAP Hosting Operations
- Global SAP Business Suite Solutions Operations
- Global SAP Support Centre Operations

Capgemini is held in high regard by our partners as evidenced by the following:

- 2025 SAP Pinnacle Award WINNER – SAP Business AI | Partner Innovation – Customer AI Use Case
- 2025 Winner Tricentis Global Partner Award (Global SAP Innovation Partner)
- 2025 SAP Innovation Award WINNER (Transformation Titan)
- 2025 SAP EMEA Award for Service Partner Excellence 2025 for Cloud Adoption Program
- 2024 SAP Pinnacle FINALIST – Sales Success
- 2024 SAP Innovation Award
- 2024 Global Specialization Partner of the year for SAP on Google Cloud
- 2024 SAP EMEA North Award for Partner Excellence 2024 for BPT
- 2023 SAP Pinnacle FINALIST - Industry Cloud
- 2023 Winner: Partner of the Year, SAP on Microsoft Azure (Global)
- 2023 SAP EMEA North Award for Service Partner Excellence 2023 for Industry Cloud
- 2022 Winner Tricentis Global Partner Award (SAP Transformation Partner of the Year)
- 2022 Winner SAP Global SAP Customer Experience Partner Excellence Award for Sales Success – Large Enterprise
- 2022 SAP EMEA North Award for Service Partner Excellence 2022 for SAP Business Technology Platform Adoption
- 2022 SAP Pinnacle Award Finalist – Social Impact, Sustainability
- 2022 Finalist (Runner-up), Partner of the Year, SAP on Azure
- 2021 Co Innovation Excellence Award – Brose Group



- 2021 SAP Pinnacle Award Winner – Partner Learning Excellence
- 2021 SAP Innovation Awards (finalist) – Capgemini (Fieldglass), Excelerate Energy Projects (Blockchain) | 2020 - Truechain, Safety Workers

Furthermore, we have received recent analyst recognition:

Capgemini named a leader & customer favourite in the Forrester wave: SAP Services in Europe, Q2 2025 with the highest scores in the strategy & current offering categories

- Leader in the 2023 ISG Provider Lens™ SAP Ecosystem for United Kingdom, Nordics, Germany, United States
- NelsonHall has named Capgemini as a Leader in their NEAT Evaluation Report: SAP Cloud Migration Services 2023; NelsonHall, Eric Levine, May 2023
- Leader: Avasant SAP S/4HANA Services 2022–2023 RadarView™
- Leader: Gartner 2022 Magic Quadrant for SAP S/4HANA Application Services, Worldwide
- Leader: in IDC MarketScape: Worldwide SAP Implementation Services 2022 Vendor Assessment (DOC #US48395822/ JUN 2022)
- Leader in the ISG 2022 Provider Lens™ SAP Ecosystem for United Kingdom, France, Germany
- Leader in the IDC MarketScape: Asia/Pacific SAP Implementation Services Vendor Assessment, 2022 (Doc # AP48871022/ Aug 2022)
- Leader: Gartner's 2021 Magic Quadrant for SAP S/4HANA Application Services
- Leader in 2021: NelsonHall in its NEAT evaluation for SAP ERP Cloud Migration Services
- Leader: IDC MarketScape: Worldwide Supply Chain Ecosystem Services for SAP Vendor Assessment 2021 (Doc # US47537120)
- Leader in IDC MarketScape: Worldwide SAP Next-Generation Implementation Services 2020 Vendor Assessment (DOC #US46141520/ JUN 8, 2020)

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.



13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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