

Software License Inventory Management

G-Cloud 15





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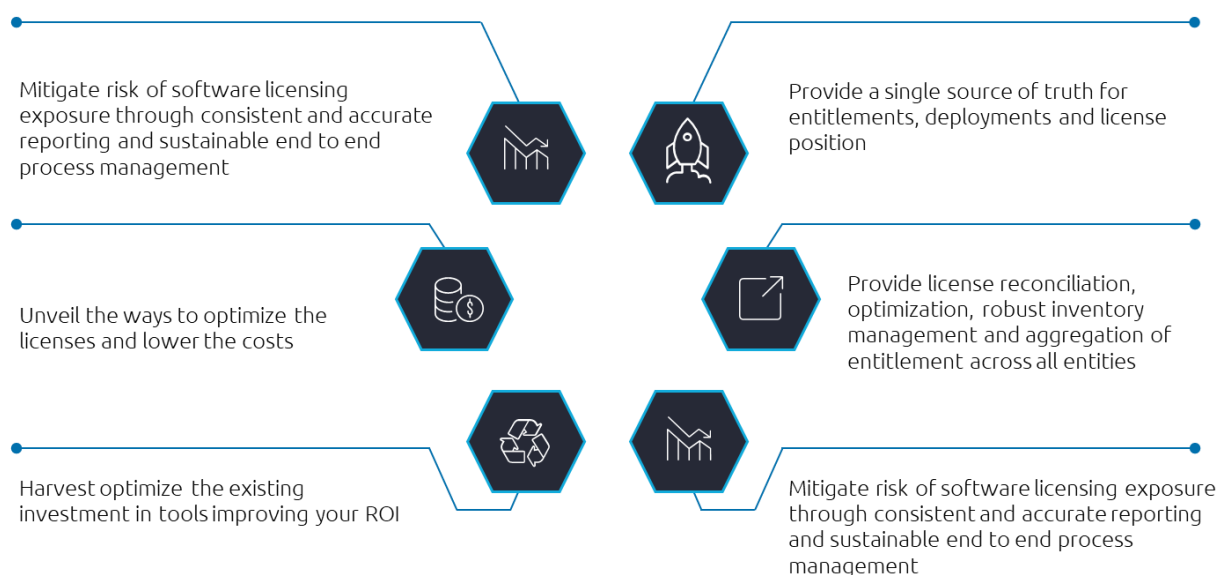


1 Service Overview

Capgemini's SLIM (Software License and Inventory Management) is a global, multi-client hosted service designed to help organisations manage their software assets and licensing with precision and confidence. Our SLIM offering delivers end-to-end software asset management (SAM) capabilities, enabling businesses to optimise costs, ensure compliance, and improve operational efficiency. Capgemini's SLIM offering helps organisations mitigate risk, reduce costs, and gain control over their software assets through consistent reporting and sustainable, end-to-end process management.

The core components of our SLIM services are:

- **License Optimisation:** Harvesting and maximising existing investments in tools to improve ROI
- **Single Source of Truth:** Consolidating entitlements, deployments, and license positions across all entities
- **Reconciliation and Aggregation:** Providing robust inventory management and entitlement aggregation to ensure accuracy and transparency
- **Risk Mitigation:** Reducing exposure to software licensing risks through consistent and accurate reporting
- **Sustainable SAM Processes:** Enabling long-term governance and compliance through structured lifecycle management



Capgemini SLIM Service Overview

In summary, our SLIM solution is a strategic service that transforms software license management from a reactive necessity into a proactive business enabler. By aligning technology, governance, and process, our SLIM service empowers organisations to confidently manage their software licensing landscape.

2 Business Need

Software license management can be complex in nature and can lead to excessive costs and compliance risks. Analyst reports indicate that businesses struggle with convoluted license management, resulting in potential overspending and regulatory non-compliance. Key challenges can lead to real problems if not address adequately, these may include:

- Embracing software asset management importance
- Difficulty in quantifying licensing risks



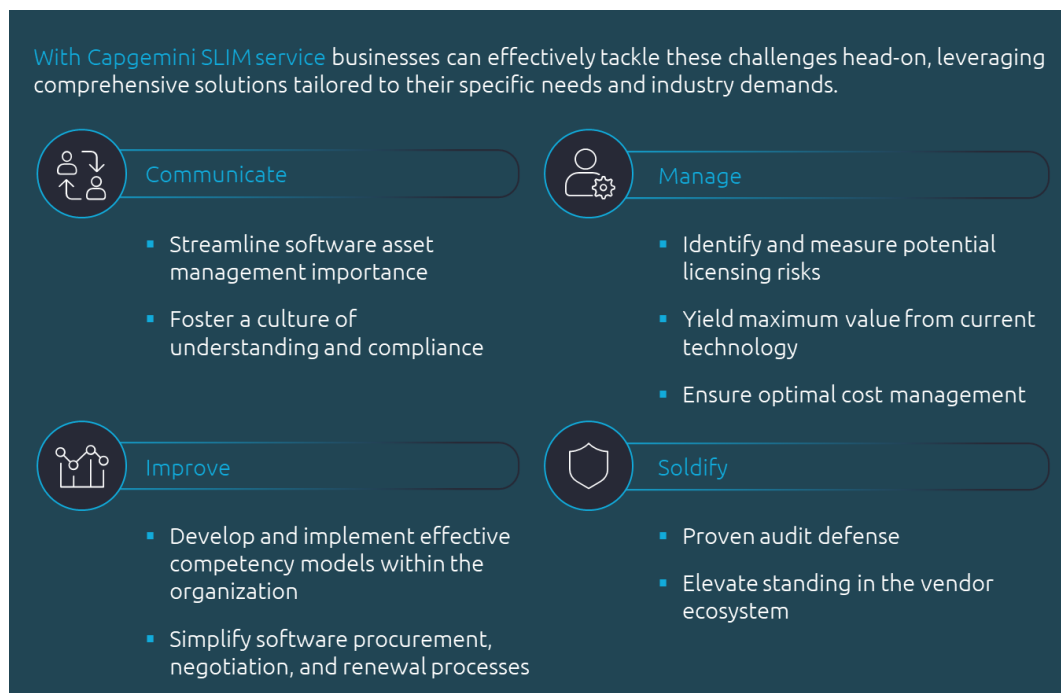
- Risks from unvalidated project purchases
- Complexities in software licensing during cloud migrations
- Potential license overspend
- Unquantified renewal management

Some software license management key findings, trends and facts & figures under-pinning business needs include:

- Almost 42% of IT professionals spend between 10 – 25% of their yearly budget on licensing fees
- 33% of respondents reportedly paid software vendors up to £500,000 in license penalties over the past year, while 10% paid over £5 million
- Over half of audited mid-sized companies have paid fines of up to £1 million in the last three years
- 76% respondents admit to over-licensing in fear of audits, and 67% of companies do not have an adequate process in place to manage licenses
- 32% utilized or activated unlicensed features
- 25% fell short on purchasing enough licenses
- 23% grappled with the complexity of using the wrong license types

2022 Survey on Enterprise Software Licensing and Audit Trends - Unisphere Research, 2022

The challenges and issues highlighted above can result in overspending, audit failures, and missed opportunities for optimisation. The Capgemini SLIM offering addresses these pain points by providing a structured, proactive approach to SAM, helping organisations move from ad hoc practices to strategic, optimised license management. We've built our service around 4 key pillars, these are Communicate, Improve, Manage and Solidify (see figure below).



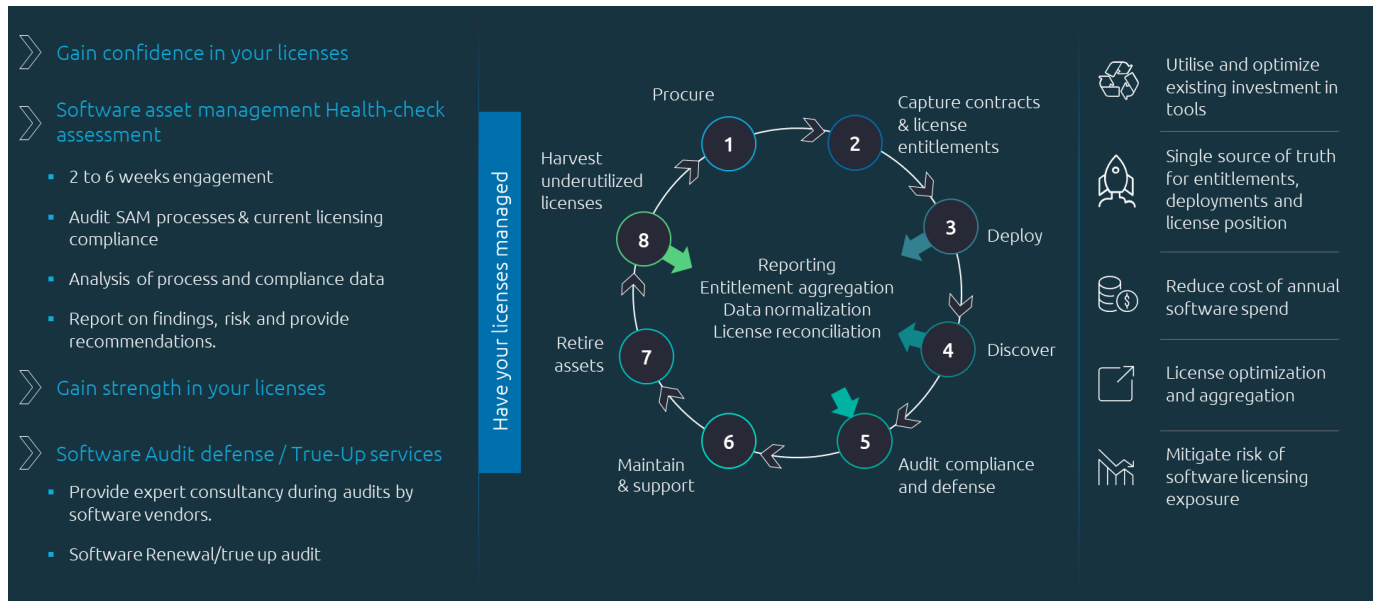
Capgemini SLIM – 4 Service Pillars

We see our SLIM service is particularly valuable during cloud migrations, software renewals, and vendor audits, where licensing complexity and risk are highest. By aligning procurement, deployment, and compliance processes, our SLIM will ensure that your organisation will manage your software assets effectively and confidently.



3 Our Approach

Capgemini's SLIM service follows a structured, circular lifecycle approach to software license and inventory management. This model ensures continuous optimisation, compliance, and value realisation across every stage of the software asset journey.



Capgemini SLIM Circular Stepped Approach

1 Procure

This foundational step enables accurate license tracking and sets the stage for optimisation. This leads to smarter investments and reduced software spend. SLIM supports strategic procurement by:

- Identifying underutilised licenses and shelfware
- Informing future purchasing decisions with accurate data
- Enhancing vendor negotiations through improved posture and insights

2 Capture

We gather and centralise all relevant contract and entitlement data, creating a single source of truth. This step is critical for reconciliation and compliance assurance. This includes:

- Capturing license agreements, purchase records, and renewal terms
- Aggregating entitlements across business units
- Enabling transparency for audits and vendor negotiations

3 Deploy

SLIM ensures that software deployment aligns with entitlements and business needs. Proper deployment management reduces risk and improves operational efficiency. We help:

- Map deployments to license types
- Avoid unauthorised or non-compliant installations
- Ensure efficient use of existing licenses

4 Discover

We begin by identifying all deployed software assets across your IT environment. This includes:

- Scanning infrastructure for installed software



- Normalising data to ensure consistency
- Establishing visibility into usage patterns and deployment footprints

5 Audit

Our audit services have saved clients millions in potential fines. SLIM provides robust audit defence and compliance support:

- Preparing for vendor audits with validated data
- Defending license positions with expert analysis
- Mitigating risk and avoiding penalties

6 Maintain & Support

We help manage ongoing license maintenance and support activities, this ensures continuity and avoids unexpected costs or disruptions. We include:

- Renewal tracking and optimisation
- Alignment with publisher audit methodologies
- Proactive adjustments to licensing changes

7 Retire

SLIM ensures proper decommissioning of software assets:

- Retiring licenses and associated contracts
- Updating inventory and entitlement records
- Preventing compliance issues from legacy software

8 Harvest

We identify and reclaim under-utilised or unused licenses to maximise ROI. This closes the lifecycle loop and prepares the environment for future optimisation. This step also unlocks hidden value in your existing investments by:

- Reclassifying licenses to better match usage
- Redeploying surplus licenses across the organisation
- Reducing unnecessary spend and improving efficiency

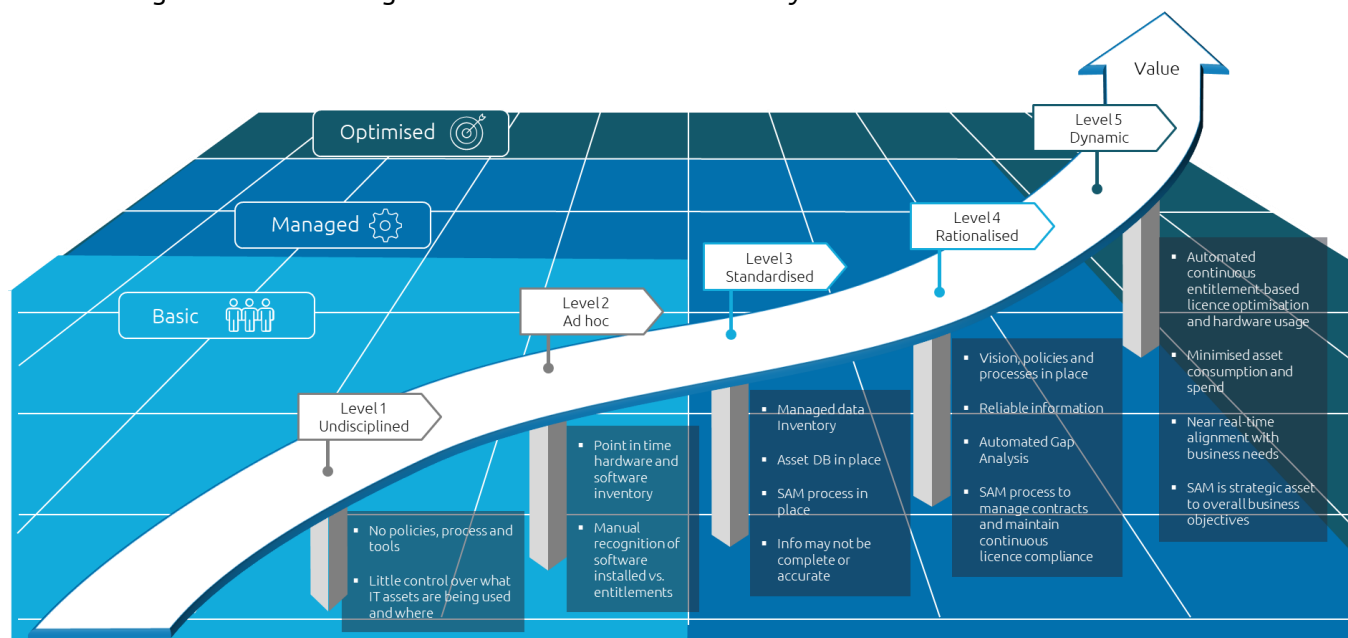
Capgemini's Software License Inventory Management (SLIM) service helps organisations progress through the SAM maturity curve by providing structured, scalable solutions. At the early stages (Levels 1–2), Capgemini supports discovery and normalization of hardware and software assets, replacing ad hoc inventories with automated data collection and entitlement reconciliation.

Moving to Level 3 (Standardised), Capgemini implements robust asset databases and standardized processes, ensuring accurate license data and compliance reporting. At Level 4 (Rationalised), the offering introduces advanced analytics, automated compliance checks, and governance frameworks to maintain continuous license optimization.

Finally, at Level 5 (Dynamic), Capgemini enables real-time alignment of SAM with business objectives through predictive analytics, automated license optimisation, and integration with IT and financial systems—



transforming SAM into a strategic asset that drives cost efficiency and business value.



Capgemini Software Asset Management Maturity Model

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Digital Marketplace.

If these responsibilities do not match your expectations, then please contact us in order that we can explore options to vary our approach.

5 Service Management

Not applicable.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 Additional Associated Services

Several additional associated services can be offered as shown below. Additional Associated G-Cloud Services shall be priced based on the price defined in the offer.

- Service Configuration Management
- IT Asset Management
- Digital SIAM: Maturity Assessment, Design, Implementation, Run and Transformation
- ServiceNow: Readiness Assessment, New Platform Implementation, and, Platform Maintenance and Upgrades



- Intelligent Service Monitoring (ISM): Proof of Value, Maturity Assessment, Design, Implementation, Run and Optimisation

8 On-boarding and Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form and an exit plan in line with the Call-Off Contract terms which will be charged for in accordance with the Pricing section for this service.

9 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

10 Vendor Accreditations/Awards

Capgemini has received several awards and accreditations that directly relate to engagements involving Cloud services. The following are some of Capgemini's most recent achievements:



Accredited Learning Provider



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



In May 2018, Capgemini received the Program of the Year award at Skillsoft's Perspectives Innovation Awards. Capgemini was recognised for its Outstanding Women in Leadership program, demonstrating the strength of the Capgemini University's innovative learning programs and commitment to further developing the capabilities of its female leaders.

10.1 Other Awards

- Capgemini is a Managed Gold Certified Partner with Microsoft. Achieving gold competencies in Microsoft Cloud Center of Excellence in Gold Cloud Platform, Gold Cloud Productivity, Gold Customer Relationship Management and Gold Data center.
- Capgemini is a Premier Consulting Partner in the AWS Partner Network (APN) and an AWS Managed Service Partner.
- Capgemini is a Global Alliance partner of IBM, spanning 20 countries, since 2001, covering areas such as Cloud, Big Data & Analytics, Internet of Things, Security.



- 2018 SAP Pinnacle Award, Customer Choice Partner of the Year – Large Enterprises
- Oracle Cloud Premier Platinum Partner, Oracle Cloud Premier Certificate, Oracle Cloud Managed Service Provider Certificate, Oracle Cloud Excellence Implementer (CEI) accreditation
- HFS Research ranked Capgemini at #2 for RPA Services in the Top 10 RPA Service Providers 2018 report. Capgemini positioned as “a global service provider focused on process optimisation and RPA industrialisation”
- 2018 Capgemini awarded Regional (North EMEA, including UK) Partner of the Year by SAS
- 2018 Capgemini awarded Global Partner of the Year by MuleSoft
- Capgemini positioned as a Leader in Gartner’s 2019 Magic Quadrant for Data and Analytics Service Providers, Worldwide
- Capgemini positioned as a Leader in Gartner Magic Quadrant for Managed Workplace Services, Europe report.

11 Sub-contractors

Where appropriate, and in agreement with each buyer, Capgemini UK may use the following sub-contractors to deliver this service:

- Capgemini Technology Services India Limited
- Capgemini Polska SP z O.O.

Where offshore resources cannot be used, Capgemini will deliver using UK-based resources.

12 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

13 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

All prices are in GBP and exclude VAT.

14 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

15 Termination Terms

Please refer to the Supplier Terms for this service.



16 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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