

Accelerated Solution Environment G-Cloud 15





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1 Service Overview

Capgemini's Accelerated Solution Environment service can provide Design, Consultation and Business Analysis in support of the design and implementation of Cloud based services.

The Accelerated Solutions Environment (ASE) can be a stimulating, collaborative and creative workspace combined with a methodology that can help accelerate the creation of innovative solutions and business decision making. It can be a tool that is able to be used to help clients drive to long lasting, implementable and transformational Cloud solutions and can form a part of many of Capgemini's transformation programmes.

ASE events are planned and can be designed via a joint 'Sponsor Team' between Capgemini and the client.

The ASE Value Proposition can do one or more of the following:

- Help deliver results in a typically one-to-five-day DesignSession® that can otherwise take 3-9 months' worth of work using traditional methods.
- Help deliver results oriented collaborative work.
- Can be applied to a range of projects.
- Can be used to analyse complexity and integration issues.
- Can help enable knowledge transfer.
- Can help accelerate collective design of solutions.
- Can help enable resilient decision making.
- Can help energise participants towards implementing what they have designed.
- Can help create alignment and a sense of ownership.

Capgemini has a collaborative heritage, and the ASE can exemplify this through its experience of delivering the capability.

This service can support Cloud based projects and services.

2 Business Need

Capgemini's ASE can be positioned to play a key part in the development of government departments' ability to manage a pace of change, complex supplier and technology landscape and can help accelerate decision making. It can help address one or more of the following.

- The speed of change. The ASE can offer swifter, more effective decision making.
- The complexities (including supplier and technology) associated with mission critical decisions.
- To need to make decisions that stick, create ownership and move at pace, whilst engaging stakeholders in the process. The ASE can offer an approach that engages an organisation, enabling cross-organisation solution design.

In supporting the launch of new business capability, the ASE can engage in one or more of the following areas. It can help provide:

- Increased clarity on the priorities, challenges and objectives of a new business capability.
- Insights into how the new capability will function in terms of roles and responsibilities, driving the right behaviours across the business and driving better outcomes for customers and consumers.
- Increased clarity on questions still to be answered.
- Increased clarity on opportunities the capability can offer.
- Individual commitments from participants to making the new capability successful.



A local Government association used Capgemini's ASE to bring together approximately 50 of its senior leadership team and staff to look at some of the challenges currently facing local government. These included:

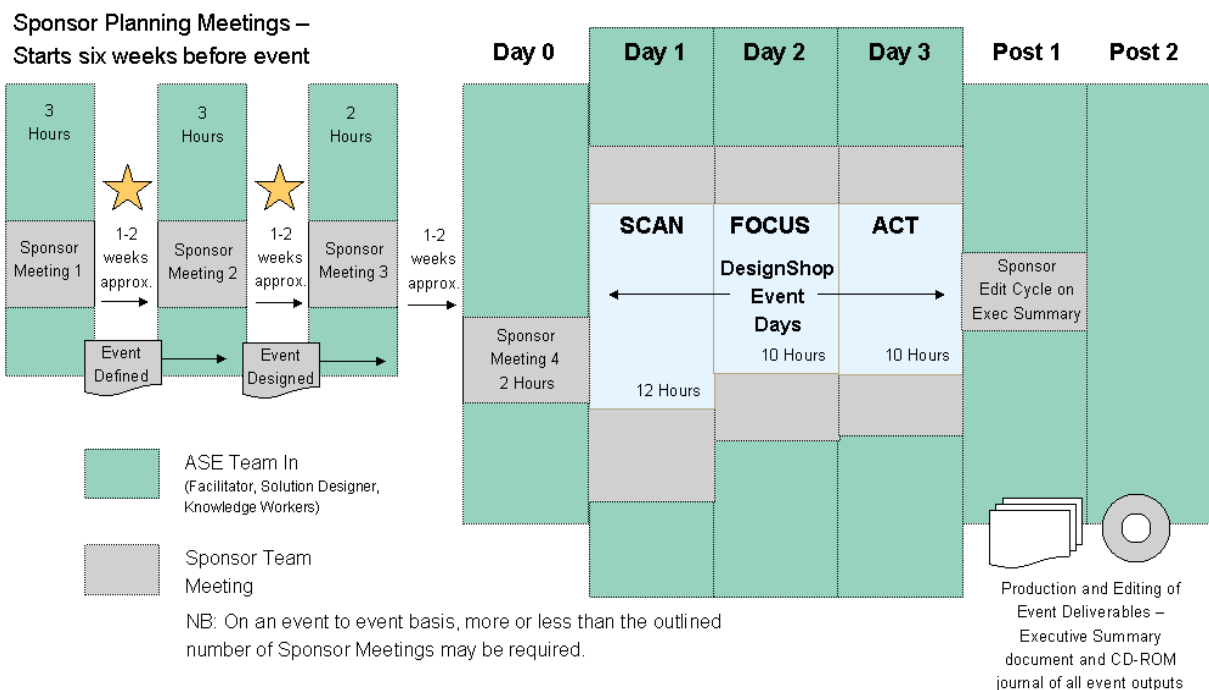
- Sustainable funding
- Adult social care & health
- Children
- Economic growth
- Welfare reform
- Independent local government

The event was designed to allow participants to understand the thinking so far, to start to identify what could be different in the future, and how this could be achieved. The participants then worked together to develop their conclusions.

3 Our Approach

Capgemini ASE events can be components of larger transformation programmes. The graphic below illustrates how Capgemini can engage with sponsors to help understand the approach and help them achieve results and value.

3.1 The Journey



how Capgemini can engage with sponsors to help understand the approach and help them achieve results and value

This diagram is for illustration only and does not represent any obligation or responsibility of Capgemini.

3.2 Capgemini's Event Methodology

3.2.1 Scan

The first part of the event can be to build a foundation for an ongoing working relationship, develop a common language, engage with trends and extensive experience, begin a broad exploration of specific themes and issues,



uncover critical assumptions and create visions of the solution. This section of an event may require participants to absorb a large amount of content, which can be presented in a variety of engaging formats that comprises of one or more of: plenary presentations, scribed presentations in small booths, posters of key content available for review around the environment, iPads, reading modules or web-based exploration. Scan modules can comprise of one or more of the following:

- **Senior leader direction setting:** an opportunity for senior leader(s) to set out the challenge and criticality of a piece of work or solution to the participant group.
- **Tradeshows:** brief interactive presentations that can provide a range of ideas from external or internal subject matter specialists that can be applied to the business issues at hand.
- **Optimal Experience:** learning from case studies around the world.
- **Stakeholder Requirements & Vision:** individuals can define opportunities for change and associated benefits from the perspective of different stakeholder groups such as customer-facing staff, operations, administration, suppliers and executives.

3.2.2 Focus

- Capgemini can bring collective experiences to build and test models for solutions, evaluate options, clarify expectations and remove barriers to change. Focus modules can comprise of one or more of:
 - **Design Challenge:** Parallel teams can design different components of the solution. This is iterated over multiple rounds of work in small teams, with periodic sharing of progress to the larger group for updates and feedback to refine ideas from various vantage points.
 - **Scenarios:** Teams can stress test the emerging solutions with plausible business scenarios.

3.2.3 Act

The 'Act' phase can develop different aspects of a solution through parallel processing with accompanying feedback and commitment to the results achieved. This part of the event is able to be designed in collaboration with the event sponsor team as the event progresses. This phase can produce the key products required to move a programme forward, comprising of one or more of: an integrated programme, key priorities or a model of a programme's structure.

Depending on the requirements, the outputs for an ASE event can comprise of:

- An agreed definition of the opportunities, challenges and initiatives.
- An agreed set of principles to define a way forward.
- A coalition of aligned, committed (and excited) change agents ready to lead the transition and engage the wider organisation.
- A roadmap of key people and elements required for the initiatives to be a success (project, owner and timing).
- Participants who have experienced a powerful, collaborative and productive work environment that will provide skills and references to apply within their organisation.

Some comments from CEOs and general managers from previous clients:

"We achieved in three days what would have taken us between three and six months."

"We achieved today what would have taken months without this process."

"We have overcome ten years of adversity to reach this point, and we really couldn't have done it without this process."

"This has turned out even better than I expected. This session was inspiring, and I am very proud of the great work toward making us a great Australasian company."



4 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

5 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.

6 On-boarding and Off-boarding

Prior to the execution of the Order, the Supplier and the Buyer will agree the scope of the exit plan for the Services and a timescale for delivering an exit plan to ensure continuity of service.

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form and an exit plan in line with the Call-Off Contract terms which will be charged for in accordance with the Pricing section for this service.

7 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

8 Vendor Accreditations/Awards



For the 13th year in a row, Capgemini has been recognised as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgement of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.



ISO 9001 Quality Management for Management Consultancy and IT Implementation and services to the Public Sector



ISO 27001:2013 - Provision (Delivery) of IT services including business applications development, maintenance and Data, Digital and Cloud technologies.



NelsonHall has identified Capgemini as a Leader in its 2022 NEAT Vendor Evaluation for Learning Services due to its ability to meet future client requirements as well as its capability to deliver immediate learning benefits to them.



Capgemini is the first amongst consultancy and technology firms to be recognized six times in a row for its thought leadership reports.



2023 Ecovadis Platinum Rating: We maintained a platinum rating, recognising us as a responsible and sustainable business in the top 1% of companies assessed.



Better Society Awards: Our collaboration with Code Your Future to offer digital skills training won a Better Society Award in 2022. The awards celebrate efforts by commercial organisations to create a better society.



Inclusive Top 50 UK Employers List: We achieved second place in the Inclusive Top 50 UK Employers List 2022/23 – a list that assesses companies for best practice on diversity, equality and inclusion



UK Best Workplaces for Women: We were listed as a Best Workplace for Women by Great Place to Work®. This listing is based on responses from our team to an anonymous survey about their employee experience.



UK Best Workplaces for Wellbeing: We are listed by Great Place to Work® as a Best Workplace for Wellbeing



Great Place to Work: We were certified as a Great Place to Work® in 2023, reflecting our employees' experience of working at Capgemini in the UK.

9 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

- Capgemini Technology Services India Limited.

10 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

All prices are in GBP and exclude VAT



11 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

12 Termination Terms

Please refer to the Supplier Terms for this service.

13 Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.

About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, generative AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2024 global revenues of €22.1 billion.

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