

PRICING DOCUMENT

STRATEGY SERVICES

CACI has experience in developing strategy focused on cloud, digital, data and technology to ensure the right roadmap for a cloud migration for your organisation. Features of the service include:

- Digital Strategy: delivering value through digitalisation aligned to business drivers
- Optimising use of digital and emerging technologies, e.g. machine learning
- Data and Information Strategy: developing a data-driven business model
- Decision making with data analytics
- Technology Strategy: delivering the right technology and approach to cloud
- The right technology approach, e.g. open-source, buy-or-build, SaaS, PaaS, IaaS
- Optimal re-use of existing technology and reduction of technical debt
- Cloud Migration Strategy: how to move your organisation to Cloud
- Choosing the right Cloud platform, such as AWS or Azure
- Roadmap for change; actionable strategy through achievable roadmap

CACI prides itself in being easy to do business with. After actively engaging with our customers to make sure our solution is the right fit, we can offer a flexible commercial solution to ensure value for money. We have three typical models, namely Time & Materials, Fixed Price or Managed Service based. The following table provides more detail:

Model	Detail
Time and Materials (T&M)	T&M is appropriate where the requirements need further elaboration and are subject to change, or where customer consumption of certain elements, such as Architect or DevOps resource is variable. T&M is typically calculated on day rate using the published Lot 3 - Support Rate Card.
Fixed Price (FP)	Fixed pricing can be offered when the statement of work requirements are clearly defined and agreed by both parties. This necessitates the availability of mature and accurate input documents so that the amount of effort to achieve the project deliverables can be calculated. In addition, any project risks, issues, assumptions or dependencies need to be stated and measured. Pricing is available on request and is based upon the day rates shown in the published Lot 3 - Support Rate Card.
Managed Service (MS)	Managed Services are typically delivered via CACI's 24x7, 3-tier technical support working within our ITIL aligned Service Management system. Pricing is tailored to meet the customer's Service Level Requirements and is based upon the day rates shown in the published Lot 3 - Support Rate Card.

Full details and pricing can be found within CACI's published Lot 3 - Support Rate Card which shows the range and cost of expertise.

For further information:

 **+44 (0)20 7602 6000**

 [**digital.marketplace@caci.co.uk**](mailto:digital.marketplace@caci.co.uk)

 [**www.caci.co.uk**](http://www.caci.co.uk)