

PRICING OPTIONS

SYNERGY COSTING SOFTWARE

Synergy is CACI's costing solution and provides end-to-end reporting and management capability, bringing together your data, costs, income, and analytics to identify improvements and seize new opportunities.

Synergy provides NHS Organisations with the following key points:

- A solution providing English Trusts with the ability to calculate and submit patient level cost information to NHSE on an annual basis, called the National Costs Collection and with the ability to move to a single unified PLC solution in the future.
- A solution providing Scottish Health Boards the ability to build patient level cost information and to submit the Scottish Financial Return on an annual basis.
- A solution providing Northern Ireland Trusts the ability to build patient level cost information and to submit their annual return known as the CFR.
- A solution providing Welsh Health Boards and Trusts the ability to build patient level cost information and to submit their annual return known as the WCR.
- A solution which provides the ability to produce Service Line Reports showing the Trusts income and expenditure on an ongoing basis throughout the year, to allow the understanding of the cost of patient care to help improve service efficiency both at the local level through benchmarking and at national level by, for example, setting prices that better reflect costs.
- To implement a solution which provides full traceability of processing of data through the system to support better ways of working – cost information is useful in assessing the impact of clinical initiatives and new patient-centred models of care that cross traditional organisational and geographical boundaries.
- Provide a fully secure and hosted deployment for Trusts which meet all criteria of information and data security requirements and on-going managed service offering.
- Provide Trusts with a solid implementation plan to meet each timetable with a proven partner working with clients in the NHS to deliver successful patient level costing solutions.

Synergy can provide you with this deep insight even in complex organisations using a world leading analytic platform embedded into the software. The annual subscription fee includes the following:

- Access to the Synergy software
- Healthcare Costing Standards Configuration and ongoing changes as determined by NHSE.
- Additional insightful analytics provided out of the box.
- Hosting fee which includes the following.
 - The provision of the service
 - Provision of all upgrades and administration of the service including patching, monitoring, backup, and recovery
- Embedded Qlik Sense Analytics.

For further information:

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🌐 www.caci.co.uk

- A Cloud Data Platform which is very high-performance columnar database and would give the Trust access to all their Synergy data for local analysis and Trust wide reporting and the ability to upload data to the local FDP for the purpose of submitting the local cost collection. This will also future proof for the Trust enabling the sharing of patient-level costing (PLC) data both internally and externally which will enable them to make informed decisions, improve efficiency, and enhance patient care.

The following table provides details of the costs:

Description	Units	Initial Licence	Annual Support & Maintenance
This is an annual subscription fee and includes Synergy software, Healthcare Costing Standards Configuration, HSCN Hosting, embedded Qlik Sense Analytics and includes the Cloud Data Platform service and the ability to submit the local cost collection via the local FDP Tenant	1	£0	£32,618 per organisation
Additional OEM dataset bundle: - CACI's consumer segmentations - Acorn and Household Acorn - CACI's health and wellbeing segmentation - Wellbeing Acorn	1	£0	£14,063

Pricing Notes:

- The above price excludes Project Implementation costs - this will vary for each implementation depending on local requirements. Full details and pricing can be found below which shows the range and cost of expertise from £630 to £1,181 per person per day. Alternatively, CACI can provide a fixed price offering to deliver to a standard approach.
- All prices quoted exclude VAT.

Skills For the Information Age (SFIA) Definitions and rate card

Standard rate card

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	-	-	£630	£630	-	-
2. Assist	-	-	£683	£683	-	-
3. Apply	-	-	£788	£788	-	£788
4. Enable	£893	£893	£893	£893	-	£893
5. Ensure or advise	£971	£971	£971	£971	£971	£971
6. Initiate or influence	£1,129	£1,129	£1,129	£1,129	£1,129	£1,129
7. Set strategy or inspire	£1,181	£1,181	£1,181	£1,181	£1,181	£1,181

Standards for consultancy day rate cards

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** To be recharged at cost for onsite deployments.
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate.

Level definitions

	Autonomy	Influence	Complexity	Business skills	Knowledge
1. Follow	Works under close direction. Uses little discretion in attending to enquiries. Is expected to seek guidance in unexpected situations.	Minimal Influence. May work alone or interact with immediate colleagues.	Performs routine activities in a structured environment. Requires assistance in resolving unexpected problems. Participates in the generation of new ideas.	• Has sufficient oral and written communication skills for effective engagement with immediate colleagues. • Uses basic systems and tools, applications and processes. • Demonstrates an organised approach to work. Has basic digital skills to learn and use applications and tools for their role. • Learning and professional development — contributes to identifying own development opportunities. • Security, privacy and ethics — understands and complies with organisational standards.	Has a basic generic knowledge appropriate to area of work. Applies newly acquired knowledge to develop new skills.
2. Assist	Works under routine direction. Uses limited discretion in resolving issues or enquiries.	Interacts with and may influence immediate colleagues.	Performs a range of work activities in varied environments. May contribute to routine issue resolution. May apply	• Has sufficient oral and written communication skills for effective engagement with	Has gained a basic domain knowledge. Demonstrates application of essential generic

	Autonomy	Influence	Complexity	Business skills	Knowledge
	Determines when to seek guidance in unexpected situations. Plans own work within short time horizons.	May have some external contact with customers, suppliers and partners. Aware of need to collaborate with team and represent users/customer needs..	creative thinking or suggest new ways to approach a task.	colleagues and internal users/customers. • Understands and uses appropriate methods, tools, applications and processes. • Demonstrates a rational and organised approach to work. • Has sufficient digital skills for their role. • Learning and professional development — identifies and negotiates own development opportunities. • Security, privacy and ethics — is fully aware of organizational standards. Uses appropriate working practices in own work.	knowledge typically found in industry bodies of knowledge. Absorbs new information when it is presented systematically and applies it effectively
3. Apply	Works under general direction. Receives specific direction, accepts guidance and has work reviewed at agreed milestones. Uses discretion in identifying and responding to complex issues related to own	Interacts with and influences colleagues. May oversee others or make decisions which impact routine work assigned to individuals or stages of	Performs a range of work, sometimes complex and nonroutine, in a variety of environments. Applies a methodical approach to routine and moderately complex issue definition and resolution. Applies and contributes to creative thinking or finds	• Demonstrates effective oral and written communication skills when engaging on issues with colleagues, users/ customers, suppliers and partners. • Understands and effectively applies appropriate methods,	Has sound generic, domain and specialist knowledge necessary to perform effectively in the organisation typically gained from recognised bodies of knowledge and organisational information. Has an appreciation of the

	Autonomy	Influence	Complexity	Business skills	Knowledge
	assignments. Determines when issues should be escalated to a higher level. Plans and monitors own work (and that of others where applicable) competently within limited deadlines.	projects. Has working level contact with customers, suppliers and partners. Understands and collaborates on the analysis of user/customer needs and represents this in their work. Contributes fully to the work of teams by appreciating how own role relates to other roles.	new ways to complete tasks.	tools, applications and processes. • Demonstrates judgement and a systematic approach to work. • Effectively applies digital skills and explores these capabilities for their role. • Learning and professional development — takes the initiative to develop own knowledge and skills by identifying and negotiating appropriate development opportunities. • Security, privacy and ethics — demonstrates appropriate working practices and knowledge in non-routine work. Appreciates how own role and others support appropriate working practices.	wider business context. Demonstrates effective application and the ability to impart knowledge found in industry bodies of knowledge. Absorbs new information and applies it effectively
4. Enable	Works under general direction within a clear framework of accountability. Exercises substantial personal responsibility and autonomy. Uses	Influences customers, suppliers and partners at account level. Makes decisions which	Work includes a broad range of complex technical or professional activities, in a variety of contexts. Investigates, defines and resolves complex issues. Applies, facilitates and develops	• Communicates fluently, orally and in writing, and can present complex information to both technical and non-technical audiences when	Has a thorough understanding of recognised generic industry bodies of knowledge and specialist bodies of knowledge as necessary. Has

	Autonomy	Influence	Complexity	Business skills	Knowledge
	substantial discretion in identifying and responding to complex issues and assignments as they relate to the deliverable/scope of work. Escalates when issues fall outside their framework of accountability. Plans, schedules and monitors work to meet given objectives and processes to time and quality targets.	influence the success of projects and team objectives. May have some responsibility for the work of others and for the allocation of resources. Engages with and contributes to the work of cross-functional teams to ensure that customers and user needs are being met throughout the deliverable/scope of work. Facilitates collaboration between stakeholders who share common objectives. Participates in external activities	creative thinking concepts or finds innovative ways to approach a deliverable	engaging with colleagues, users/customers, suppliers and partners. • Selects appropriately from, and assesses the impact of change to applicable standards, methods, tools, applications and processes relevant to own specialism. • Demonstrates an awareness of risk and takes an analytical approach to work • Maximises the capabilities of applications for their role and evaluates and supports the use of new technologies and digital tools. • Contributes specialist expertise to requirements definition in support of proposals. • Shares knowledge and experience in own specialism to help others. • Learning and professional development — maintains an awareness of developing practices and their	gained a thorough knowledge of the domain of the organisation. Is able to apply the knowledge effectively in unfamiliar situations and actively maintains own knowledge and shares with others. Rapidly absorbs and critically assesses new information and applies it effectively

	Autonomy	Influence	Complexity	Business skills	Knowledge
		related to own specialism.		application and takes responsibility for driving own development. Takes the initiative in identifying and negotiating their own and supporting team members' appropriate development opportunities. Contributes to the development of others. • Security, privacy and ethics — fully understands the importance and application to own work and the operation of the organisation. Engages or works with specialists as necessary	
5. Ensure or advise	Works under broad direction. Work is often self-initiated. Is fully responsible for meeting allocated technical and/or group objectives. Analyses, designs, plans, executes and evaluates work to time, cost and quality targets. Establishes milestones and has a significant role in the assignment of tasks	Influences organisation, customers, suppliers, partners and peers on the contribution of own specialism. Makes decisions which impact the success of assigned work, i.e. results,	Implements and executes policies aligned to strategic plans. Performs an extensive range and variety of complex technical and/or professional work activities. Undertakes work which requires the application of fundamental principles in a wide and often unpredictable range of contexts. Engages and coordinates with subject matter experts to resolve	• Demonstrates leadership in operational management. • Analyses requirements and advises on scope and options for continual operational improvement. • Assesses and evaluates risk. • Takes all requirements into account when making proposals. • Shares own knowledge and experience and	Is fully familiar with recognised industry bodies of knowledge both generic and specific, and knowledge of the business, suppliers, partners, competitors and clients. Develops a wider breadth of knowledge across the industry or business. Applies knowledge to help to define the

	Autonomy	Influence	Complexity	Business skills	Knowledge
	and/or responsibilities.	deadlines and budget. Has significant influence over the allocation and management of resources appropriate to given assignments. Leads on user/customer and group collaboration throughout all stages of work. Ensures users' needs are met consistently through each work stage. Builds appropriate and effective business relationships across the organisation and with customers, suppliers and partners. Creates and supports collaborative ways of	complex issues as they relate to customer/organisational requirements. Understands the relationships between own specialism and customer/organisational requirements.	encourages learning and growth. • Advises on available standards, methods, tools, applications and processes relevant to group specialism(s) and can make appropriate choices from alternatives. • Understands and evaluates the organisational impact of new technologies and digital services. • Creatively applies innovative thinking and design practices in identifying solutions that will deliver value for the benefit of the customer/stakeholder. • Clearly demonstrates impactful communication skills (oral, written and presentation) in both formal and informal settings, articulating complex ideas to broad audiences. • Learning and professional development — takes initiative to advance own skills and identify and manage	standards which others will apply

	Autonomy	Influence	Complexity	Business skills	Knowledge
		working across group/area of responsibility. Facilitates collaboration between stakeholders who have diverse objectives.		development opportunities in area of responsibility. • Security, privacy and ethics — proactively contributes to the implementation of appropriate working practices and culture.	
6. Initiate or influence	Has defined authority and accountability for actions and decisions within a significant area of work, including technical, financial and quality aspects. Establishes organisational objectives and assigns responsibilities.	Influences policy and strategy formation. Initiates influential relationships with internal and external customers, suppliers and partners at senior management level, including industry leaders. Leads on collaboration with a diverse range of stakeholders across competing objectives within the	Contributes to the development and implementation of policy and strategy. Performs highly complex work activities covering technical, financial and quality aspects. Has deep expertise in own specialism(s) and an understanding of its impact on the broader business and wider customer/ organisation.	• Demonstrates leadership in organisational management. • Understands and communicates industry developments, and the role and impact of technology. • Manages and mitigates organisational risk. • Balances the requirements of proposals with the broader needs of the organisation. • Promotes a learning and growth culture in their area of accountability. • Leads on compliance with relevant legislation and the need	Has developed business knowledge of the activities and practices of own organisation and those of suppliers, partners, competitors and clients. Promotes the application of generic and specific bodies of knowledge in own organisation. Develops executive leadership skills and broadens and deepens their industry or business knowledge.

	Autonomy	Influence	Complexity	Business skills	Knowledge
		organisation. Makes decisions which impact the achievement of organisational objectives and financial performance.		for services, products and working practices to provide equal access and equal opportunity to people with diverse abilities. • Identifies and endorses opportunities to adopt new technologies and digital services. • Creatively applies a wide range of innovative and/or management principles to realise business benefits aligned to the organisational strategy. • Communicates authoritatively at all levels across the organisation to both technical and non-technical audiences articulating business objectives. • Learning and professional development — takes the initiative to advance own skills and leads the development of skills required in their area of accountability. • Security, privacy and ethics — takes a leading role in promoting and	

	Autonomy	Influence	Complexity	Business skills	Knowledge
				ensuring appropriate working practices and culture throughout own area of accountability and collectively in the organisation.	
7. Set Strategy and inspire	At the highest organisational level, has authority over all aspects of a significant area of work, including policy formation and application. Is fully accountable for actions taken and decisions made, both by self and others to whom responsibilities have been assigned.	Inspires the organisation, and influences developments within the industry at the highest levels. Makes decisions critical to organisational success. Develops long-term strategic relationships with customers, partners, industry leaders and government. Collaborates with leadership stakeholders ensuring alignment to corporate	Applies the highest level of leadership to the formulation and implementation of strategy. Performs extensive strategic leadership in delivering business value through vision, governance and executive management. Has a deep understanding of the industry and the implications of emerging technologies for the wider business environment.	• Has a full range of strategic management and leadership skills. • Communicates the potential impact of emerging practices and technologies on organisations and individuals and assesses the risks of using or not using such practices and technologies. • Establishes governance to address business risk. • Ensures proposals align with the strategic direction of the organisation. • Fosters a learning and growth culture across the organisation. • Assess the impact of legislation and actively promotes compliance and inclusivity. • Advances the knowledge and/or exploitation of technology	Has established a broad and deep business knowledge including the activities and practices of own organisation and a broad knowledge of those of suppliers, partners, competitors and clients. Fosters a culture to encourage the strategic application of generic and specific bodies of knowledge within their own area of influence.

	Autonomy	Influence	Complexity	Business skills	Knowledge
		vision and strategy.		within one or more organisations. • Champions creativity and innovation in driving strategy development to enable business opportunities. • Communicates persuasively and convincingly across own organisation, industry and government to audiences at all levels. • Learning and professional development — ensures that the organisation develops and mobilises the full range of required skills and capabilities. • Security, privacy and ethics — provides clear direction and strategic leadership for the implementation of working practices and culture throughout the organisation.	

