

PRICING DOCUMENT

AWS FINOPS AND COST OPTIMISATION

CACI offers a comprehensive FinOps (Financial Operations) service designed to help our customers optimise their cloud spending and maximise the value of their cloud investments. FinOps is a framework that combines financial management, cloud operations, and business strategy to enable effective cloud cost management, visibility, and accountability.

Our FinOps service follows a structured approach that begins with a thorough assessment of your cloud environment, identification of cost optimisation opportunities, and the development of a tailored FinOps strategy. We will work closely with your teams to implement best practices, establish governance policies, and allocate costs to specific projects or departments, fostering a culture of financial accountability and cost-awareness.

We deliver our FinOps service effectively by utilising a range of powerful tools and technologies, such as AWS

CACI prides itself in being easy to do business with. After actively engaging with our customers to make sure our solution is the right fit, we can offer a flexible commercial solution to ensure value for money. We have three typical models, namely Time & Materials, Fixed Price or Managed Service based. The following table provides more detail:

Model	Detail
Time and Materials (T&M)	T&M is appropriate where the requirements need further elaboration and are subject to change, or where customer consumption of certain elements, such as Architect or DevOps resource is variable. T&M is typically calculated on day rate using our published Lot 3 - Cloud Support Rate Card.
Fixed Price (FP)	Fixed pricing can be offered when the statement of work requirements are clearly defined and agreed by both parties. This necessitates the availability of mature and accurate input documents so that the amount of effort to achieve the project deliverables can be calculated. In addition, any project risks, issues, assumptions or dependencies need to be stated and measured. Pricing is available on request and is based upon the day rates shown in the Lot 3 - Cloud Support Rate Card.
Managed Service (MS)	Managed Services are typically delivered via CACI's 24x7, 3-tier technical support working within our ITIL aligned Service Management system. Pricing is tailored to meet the customer's Service Level Requirements and is based upon the day rates shown in the Lot 3 - Cloud Support Rate Card.

Full details and pricing can be found within CACI's Lot 3 - Cloud Support Rate Card which shows the range and cost of expertise.

For further information:

☎ **+44 (0)20 7602 6000**

✉ digital.marketplace@caci.co.uk

🌐 www.caci.co.uk