

G-Cloud 15: Pricing Document



Professional Services: Data Local Optimisation

The future is exciting.

Ready?



Data Location Optimisation

Data Location Optimisation provides our customers the capability to efficiently manage unstructured data across all platforms. Ensuring that the customer's data is analysed, efficiently managed, secured and stored in the most optimal space that meet cost, performance, and availability needs.

To deliver this service we provide access to StorageX, an unstructured data migration software from DataDynamics that delivers automated policy-based data migration with no vendor lock-in. Along with the core StorageX software, optional add-on modules are available at an additional charge:

- **Insight AnalytiX** – strongly recommended. Through data discovery, data classification and data analysis tools, this module enables organisations to identify, manage and secure sensitive data to avoid the risk of exposure.
- **Archive** – Intelligently archive your data with analytics by identifying files to move to low-cost object storage for long-term archival or cloud tiering.
- **Migration** – Data migration software that can quickly and accurately move petabytes of data across shares and exports to ensure your migration runs smoothly and on schedule.
- **ControlX** – Mitigate the risk of sensitive data access and misuse through a multi-aprover remediation workflow, data quarantine and immutable audit logs powered by blockchain.

1. Charges

Charges	The Charges shall be set out in the Order and shall be exclusive of VAT at the prevailing rate.
Invoice	Project Charges shall be invoiced upon completion of all Project Phases as set out in section 3 of this Statement of Work. Third party costs for any applicable migration tool sets shall be invoiced upon order.
Order	Order means the ordering document that includes the description and price of the Service/Service Elements and/or Equipment and may include the Initial Term and Renewal Term of the Service/Service Element. Service Elements are delivered based on an Order. No standard terms or conditions on any Customer purchase order or other Customer purchase documents shall form part of the Customer Agreement. An Order may be expressly accepted by the party receiving the Order or will be deemed accepted upon commencement of performance by Vodafone.
Billing Frequency	One-off Charges
Expenses	Expenses will be based on actuals and estimated expenses Any additional expenses must be approved by the Centrality and Customer Project Managers and in the event that expenses exceed the estimate set out in this SOW, Customer and Vodafone will agree the additional estimated expenses in writing signed by both Parties.
Pricing Assumptions	1. All fees are exclusive of VAT and expenses. 2. All Services (including the Minimum Call-Off Days) are invoiced on the basis that work will be undertaken during Normal Office Hours. Any work carried out outside of Normal Office Hours will be charged at twice Vodafone's 's then current day rate:



	3. Vodafone's Consultants record all time spent on an assignment including time spent travelling for the purposes of the assignment. Time is accounted for in units of half a day unless otherwise agreed in a Statement of Work. No charge is made for periods when the Consultant is absent due to illness or holidays. 4. As a worked example, if Vodafone was required to work from 9:00am until midnight on a Working Day, the rate would be two and half days. 5. To the extent Vodafone is required to work outside Normal Office Hours, the Customer shall be permitted to set off any surcharge incurred in accordance with paragraphs 2.1 to 2.3 of this Appendix 1 against any Unutilised Days. For the avoidance of doubt, to the extent the Customer does not have sufficient Unutilised Days to satisfy the surcharge payable in accordance with paragraph 2 of this Appendix 1, Vodafone shall invoice the Customer for any shortfall amount.
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2. Charges Types

One-off Charges means any One-off Charges including, for example, software licenses based on terabytes ordered and time and materials for Onboarding Activities. One-off Charges may be billed from the effective date as set out in the Order (or if not set out, then upon the acceptance of the Order by the relevant Parties).

Software Install and Configuration

Software Licence (24mth /until TB used)

Size	Modules	Usage	VF List Price	Licence Price	VF List Price	Total Price
Small (150TB)	StorageX	Required	£ 60,142	£ 15,666	£ 27,484	£ 87,626
	Insight AnalytiX	Strongly Recommended	£ 60,142	£ 106,815	£ 187,395	£ 247,537
	Archive	Optional	£ 60,142	£ 17,625	£ 30,920	£ 91,063
	Migration*	Optional	£ 60,142	£ 38,453	£ 67,462	£ 127,604
	ControlX	Optional	£ 60,142	£ 106,815	£ 187,395	£247,537