

G-Cloud 15: Pricing Document



Secure Cloud Storage & Backup Services

The future is exciting.

Ready?



Secure Object Storage

Secure Object Storage

The Managed Services listed within this guide are typically invoiced as a Monthly Recurring Charge with some services available as One Off Charge.

All prices **Exclude** Travel expenses where applicable

The Vodafone Secure Storage service provides secure object storage that is designed for customers with high security requirements and subject to strong compliance standards that require a solution that can grow with the business and is provided on a simple pay-as-you-go consumption based commercial model.

This solution has high data integrity, is low cost, highly available and grows with you as you require. Some typical use cases are application data storage, data protection and archiving.

Storage is charged based on the volume of data stored in GB measured at the end of each monthly billing cycle. The unit price is based on a set of volume bands as shown in the table below.

Volume of Data Stored	Service Measure	List Price UK
First 50 TB	Per GB of Data Stored	£0.0549
Next 450 TB	Per GB of Data Stored	£0.0541
Next 499 TB	Per GB of Data Stored	£0.0530
Over 1000 TB	Per GB of Data Stored	£0.0505



Secure Primary Storage

Secure Primary Storage

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These services are designed for customers with specific security requirements to handle critically sensitive information and want to minimise risks, improve data availability and recovery while managing ever-expanding volumes of data. At the same time, they remove the need for capital equipment purchases or dedicated storage operations staffing, all within an enhanced security environment that guarantees maximum security and compliance.

The Primary Storage service offers customers a choice of shared performance tiers and is based in secure Vodafone data centres so benefits from the controlled physical environment and security offered by these facilities.

Block-based storage

The Block-based storage service is charged as a fixed monthly recurring charge based on the volume of GB allocated to customer's servers and the performance tier option.

Performance Tier	Service Measure	List Price UK (MRC)
Tier 0 - 8 IOps/GB	Per GB allocated	£0.280
Tier 1 - 2 IOps/GB	Per GB allocated	£0.180
Tier 2 - 1 IOps/GB	Per GB allocated	£0.150

File-based storage

File based storage commonly referred to as Network Attached Storage (NAS) is available to customers presented via Internet Protocol (IP). The File Storage service is charged as a fixed monthly recurring charge based on the volume of GB allocated to customer.

Service	Service Measure	List Price UK (MRC)
File Storage	Per GB allocated	£0.193



Secure Dedicated Storage

Secure Dedicated Storage

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All prices **Exclude** Travel expenses where applicable

Our Secure Dedicated Storage service offers high-performance file and block-based dedicated storage arrays for customers with sensitive data requirements within Vodafone secured data centre locations. This service takes the operational maintenance, capacity management and overheads required to manage storage environments and provides this to you in a simple flexible commercial model.

These services are designed for customers who are unable to take advantage of multi-tenant platforms for either contractual or regulatory reasons. We can offer secure file and/or block based dedicated storage solutions. These managed secure dedicated storage solutions are provided with high security and performance standards that meet the demanding requirements for modern business critical applications.

Pricing for this service consists of a one-time charge and a monthly recurring charge based on the volume of GB required. There is a minimum volume of 50TB required and a minimum contract term of 36 months.

Pricing for a 50TB dedicated storage array is provided below

Description	List Price (OTC)	List Price UK (MRC)
Secure Dedicated Storage Array (50 TB)	£8,937	£8,275



Secure Data Protection

Secure Data Protection

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All prices **Exclude** Travel expenses where applicable

The Data Protection service offers customers with a choice of near-line (on-site), off-site and file application archiving backup and recovery services to ensure your data is always protected.

The service supports a wide range of server platforms and applications, reducing the complexity of integrating backup technologies. This service has a 12-month minimum contract and is charged on a Monthly Recurring basis measured on the quantity of GB stored at the end of each billing cycle (Month).

Description	Service Measure	List Price UK (MRC)
Backup as a Service - On Site	Per GB of Data Stored	£0.070
Backup Archiving - Off Site	Per GB of Data Stored	£0.054
File Application Archiving	Per GB of Data Stored	£0.050