



FinOps Services



Maximise business value for every Pound or Dollar spent in Public Cloud



Maximise ROI. Minimise Waste.
Make Cloud Spend Work for You.



What is FinOps?

A collaborative financial practice that ensures every pound spent in the cloud delivers business value. It connects Engineering, Finance, and Procurement — with shared accountability, visibility, and continual optimisation.

Why Bytes for FinOps?

We've invested in a high-calibre and Certified FinOps team and built our own tooling (Quantum). Our approach blends practical governance with deep technical insight, underpinned by real-world experience.

FinOps Landscape

Optimisation First

50% of organisations say cutting waste is their top priority.

☞ *We find and deliver real savings fast.*

Beyond Cloud

65% of FinOps teams now manage SaaS, licences, and data centres.

☞ *We bring visibility and control across all tech spend.*

AI Spend Doubled

63% now track AI costs—up from **31%** last year.

☞ *We help you stay in control as AI spend grows.*



Visibility

Comprehensive reporting to keep you informed and in control, with tool-based reporting via tagging and multi-dimensional reporting



Expertise

Our team of experts will guide you every step of your FinOps journey, providing insights and recommendations to optimize your cloud spend



Optimisation

Continuous optimization to ensure you get the most out of your cloud investments, including identifying oversized instances and suggesting rightsizing opportunities



Customisation

Tailored solutions to meet your unique business needs, ensuring that your FinOps strategy aligns with your business goals.

How we engage with customers

In today's rapidly evolving digital landscape, managing cloud finances efficiently is crucial for businesses to stay competitive and maximize their return on investment. Bytes FinOps services are designed to help organizations achieve financial excellence in their cloud operations. Our FinOps Enhanced & FinOps Expert services follow a comprehensive phased delivery model to ensure all project expectations, including baselines, KPIs, stakeholders, success criteria, and detailed delivery scope, are identified, mapped, and agreed upon before the project begins

At Bytes, we understand that every organization has unique needs and challenges when it comes to managing cloud finances. That's why our FinOps services are tailored to provide customized solutions that align with your business goals. Our approach is built on a foundation of collaboration, transparency, and continuous improvement, ensuring that you receive the highest level of service and support throughout your FinOps journey.

A service model that grows with you

OUR SERVICE MODULES	CORE	ENHANCED	EXPERT
Quantum Azure <i>Our proprietary FinOps visibility & cost management solution</i>			
Quantum365: <i>Our proprietary M365 visibility & cost management solution</i>			
Discovery & Baseline: <i>Establish a solid foundation for your FinOps journey</i>			
Onboarding & Setup: <i>Seamless integration and setup to get you started</i>			
Governance: <i>Define and maintain a joint customer/Bytes delivery & governance model</i>			
Visibility & Showback: <i>Provide tool-based reporting via tagging</i>			
Ongoing Optimisation: <i>Identify oversized instances and suggest rightsizing opportunities</i>			
Custom Delivery Journey: <i>Tailored solutions to meet your specific needs</i>			
Operating Model: <i>Assigned dedicated project/programme manager for consistent service delivery</i>			
Budgeting & Forecasting: <i>Establish a solid foundation for your FinOps journey</i>			
KPI Reporting <i>Create and maintain financial and operational KPIs</i>			
Cost Allocation: <i>Help with tagging automation of cost allocations via smart tagging</i>			

 **Fast Track FinOps**
Deliver an instant lift in **maturity** — no recruitment delays, no onboarding gaps, just expert-led execution from the

 **Negotiate Better**
We don't just analyse your cloud spend — we strengthen your position with **vendors**. Backed by decades of commercial experience and tooling intelligence, Bytes helps you renegotiate commitments, unlock hidden entitlements, and make data-backed purchasing decisions that boost your bottom

 **Strategy**
Bytes connects FinOps to your strategic goals — not just your invoices. Whether you're scaling new products, entering new markets, or modernising infrastructure, our approach ensures cloud investments are tightly mapped to growth and transformation priorities.