azeuscare

Response to the G-Cloud 15 Framework Agreement

AzeusCare SaaS – Pricing

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INFORMATION CLASSIFICATION – This document is marked PROPRIETARY

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1 AzeusCare Services SaaS Pricing Model

1.1 AzeusCare – a Case Management Application Suite

AzeusCare is a highly flexible person and family-centric, birth-to-grave case management application suite. Designed for use in local authorities, ICBs and third-sector organisations it supports case recording, provisioning, service delivery management and finance management for children's social care, adult social care, non-clinical health and community health services.

The AzeusCare solution is delivered either as an on-premise installation or as a SaaS model.

The pricing here is for AzeusCare SaaS. Pricings for on-premise or other types of hosted solution are available from sales@azeuscare.com.

1.2 Commercial-off-the-shelf (COTS) Configurations

The AzeusCare Case Management Applications Suite comprises a set of core components and a range of forms and reports specifically designed to support the business processes of a range of service types. They can be used from date of delivery or either localised or replaced using the inbuilt administration and drafting tools. Where there is a requirement for data capture to comply with statutory returns, these are clearly indicated. Any number of new forms and reports can be created by the customer, following a short training programme, without further recourse to Azeus.

1.3 Core Functionality for each COTS Configuration

Each COTS configuration will have at its heart the core functionality of the system. This common to all configurations and includes

- Person and Family database with extensive attributes recording and search capabilities
- Directories of professionals and organisations with search capabilities
- Integral Document Store
- Integral Letter Generation and Forms Engine

- Common Case Recording functions including Consent Recording, Case Notes, Chronology Builder, Case Closure/Transfer routines, Subject Access Request History etc.
- Flexible Registry Creator
- Dashboard Reports creator and the embedded JasperReports reporting tool
- Service Workload Management
- User configurable personal desktop
- User and Client Calendar, Meetings/Panels Manager
- System Administration functions

(A full specification of core functionality is available on request from sales@azeuscare.com)

1.4 Pricing Mechanism

Case Management Application: for each configuration, the user licence pricing for the application is tiered in bands according to the number of users.

Mobile Application: for each configuration the price for the downloadable Mobile Application is a yearly charge in addition to the licence for the Case Management Application.

Portals: for each configuration there is an annual charge for the portal.

2 AzeusCare for Children's Social Care - SaaS Pricing

This configuration supports Children, Family and Group case recording and statutory compliance for the key processes. Statutory returns are included and annually updated and the accredited CP-IS module is supplied as standard. Further, this configuration includes the Foster Carer and Adopter Recruitment and Management modules and the payments modules. The Local Authority Designated Officer (LADO) module is also supplied.

Chargeable options include the MASH Portal, Child and Family Portal, Information and Advice Portal and Partner Portal.

For a full specification of the functionality, plus a list of all of the reports and forms for the COTS configuration, please contact sales@azeuscare.com.

Application	User Licence Scale	Licence Named	Price user	per per

		annum
Case Management Application (minimum 200 user licences)	First 200 licences	£760
	Licence numbers 201st-300th	£600
	Licence numbers 301st-400th	£450
	Licence numbers 401st-500th	£290
	Licence numbers 501st-1000th	£200
	Licence numbers 1000th+	Price on request
Mobile Application	Licence Price per Named user per annum	£200.00
Child and Family Portal	Annual Charge	£60,000
MASH Portal	Annual Charge	£60,000
Information and Advice Portal (for SEND Local Offer)	Annual Charge	£60,000
Partner Portal	Annual Charge	£60,000

All prices are subject to a 5% annual uplift after Year 2 of the subscription.

3 AzeusCare for Adult Social Care - SaaS Pricing

This configuration supports Client, Carer and Group case recording and statutory compliance for the key Care Act processes. Statutory returns are included and annually updated. Further, it includes an extensive and fully integrated Financial Management module incorporating an advanced and flexible Rules Engine to enable local rules for Needs, Financial Assessments and DPA interest charges etc. to be factored in. Provider Management, Contract Management and Financial monitoring and forecasting functionality is supplied as standard.

NHS Spine integration is a chargeable option as is the Customer Service Portal (for self assessment), the Provider Portal, the Partner Portal and Information and Advice Portal.

For a full specification of the functionality, plus a list of all of the reports and forms for the COTS configuration, please contact sales@azeuscare.com.

Application	User Licence Scale	Licence Price per Named user per annum
Case Management Application (minimum 200 user licences)	First 200 licences	£760
	Licence numbers 201st-300th	£600
	Licence numbers 301st-400th	£450
	Licence numbers 401st-500th	£290
	Licence numbers 501st-1000th	£200
	Licence numbers 1000th+	Price on request
Mobile Application	Licence Price per Named user per annum	£200.00
Customer Service Portal	Annual Charge	£60,000
Provider Portal	Annual Charge	£60,000
Information and Advice Portal	Annual Charge	£60,000
Partner Portal	Annual Charge	£60,000

All prices are subject to a 5% annual uplift after Year 2 of the subscription.

4 AzeusCare for Children's and Adult Social Care - SaaS Pricing

This configuration supports both the Children's Social Care configuration and the Adult Social Care configuration described above on the same database.

All portal options are available.

For a full specification of the functionality, plus a list of all of the reports and forms for the COTS configuration, please contact sales@azeuscare.com.

Application	User Licence Scale	Licence Price per Named user per annum
Case Management Application (minimum 300 user licences)	First 200 licences	£890
	Licence numbers 201st-300th	£730
	Licence numbers 301st-400th	£580
	Licence numbers 401st-500th	£420
	Licence numbers 501st-1000th	£320
	Licence numbers 1000th+	Price On request
Mobile Application Adult	Licence Price per Named user per annum	£200.00
Mobile Application Children	Licence Price per Named user per annum	£200.00
Customer Service Portal	Annual Charge	£60,000
Provider Portal	Annual Charge	£60,000
Information and Advice Portal	Annual Charge	£60,000
Partner Portal	Annual Charge	£60,000
Child and Family Portal	Annual Charge	£60,000
MASH Portal	Annual Charge	£60,000

All prices are subject to a 5% annual uplift after Year 2 of the subscription.

5 AzeusCare for Hospice Management - SaaS Pricing

This configuration supports Client and Family case recording and a range of tools for Hospice Management including Respite Bed Booking and Day Care Activity Booking.

The case management system is closely linked to the public-facing portal which in this configuration supports online bookings and online referrals.

For a full specification of the functionality, plus a list of all of the reports and forms for the COTS configuration, please contact sales@azeuscare.com.

The pricing for this solution is available on request. Please contact sales@azeuscare.com.

6 AzeusCare for Fostering/Adoption Agencies- SaaS Pricing

This configuration supports Fostering and Adoption Agencies in the recruitment, training, management and payment of their carers as well as child matching. A sub-set of functions from the Children's Social Care configuration are also included.

For a full specification of the functionality, plus a list of all of the reports and forms for the COTS configuration, please contact sales@azeuscare.com.

The pricing for this solution is available on request. Please contact sales@azeuscare.com.

7 Optional and Additional Modules

To advance the business value of AzeusCare to its customer base, Azeus UK produces on a regular basis a number of additional add-on modules and smaller enhancements to support specific processes. All are fully integrated into the suite. Some are offered under separate licence arrangements. Please contact sales@azeuscare.com for details.

8 Open Source Reporting

AzeusCare utilises as its embedded ad hoc reporting tool JasperReports, the world's leading Open Source Reporting tool. JasperSoft Studio can be downloaded free of charge from https://community.jaspersoft.com/project/jaspersoft-studio. This offers a significant saving to customers.

It should be noted that other third-party reporting tools can also be used with AzeusCare (e.g., SSRS or Business Objects).

9 Integrations

All AzeusCare COTS configurations include our inbuilt Open Standards API which facilitates integration with other systems. Azeus UK is a signatory to the TechUK Interoperability Charter and actively invites other suppliers to integrate with AzeusCare. The API specification is available on request from sales@azeuscare.com.

The price for our integration services is quoted once analysis has been undertaken and is in accordance with the ancillary professional services costs listed below. A further maintenance charge of 20% of the services cost is usually applicable annually thereafter.

10 On-boarding Services Packages

A range of On-boarding Services are available to support the speedy uptake of the system for either SaaS cloud-hosted or other hosted-type solutions. These include, for example,

1. Initial setup and installation
2. Business Process Consultancy and System Configuration
3. Data Migration
4. Ad hoc Reports and Recording Templates development
5. User training and eLearning

Prices for ancillary professional services are listed below

11 Ancillary Professional Services (Day Rates)

- Billing unit: 1 day = 8 hours (UK time)
- Minimum charge: 1 day per work package (unless agreed otherwise)
- Delivery location: remote by default; on-site available (travel/subsistence at cost with prior approval)

Service Area	Role	Level	Day Rate (GBP)
Delivery & governance	Delivery Manager	Practitioner	£950
Product & discovery	Product Manager	Practitioner	£950
Engineering (build/config)	Software Engineer	Practitioner	£950
Engineering (architecture)	Technical Lead / Architect	Lead	£1,100
Quality assurance	Test Engineer / QA	Practitioner	£950
Data & reporting	Data Analyst / Reporting Specialist	Practitioner	£950

12 Remarks

The above pricing is for the standard basic AzeusCare solution. Actual price may vary depending on the user requirements. A full quotation will be provided upon receipt of detailed requirements from customers.

The above pricing is exclusive of setup and implementation services cost such as project management, data migration, integrations, testing, etc. as well as third party licenses or services.

13 Discussing your Requirements with Azeus UK

Moving to a new IT system does not need to be either an unduly complex nor unduly expensive operation. Please contact sales@azeuscare.com to discuss how we at Azeus UK can help you transform your business by tailoring our highly flexible and adaptable system to your specific needs.