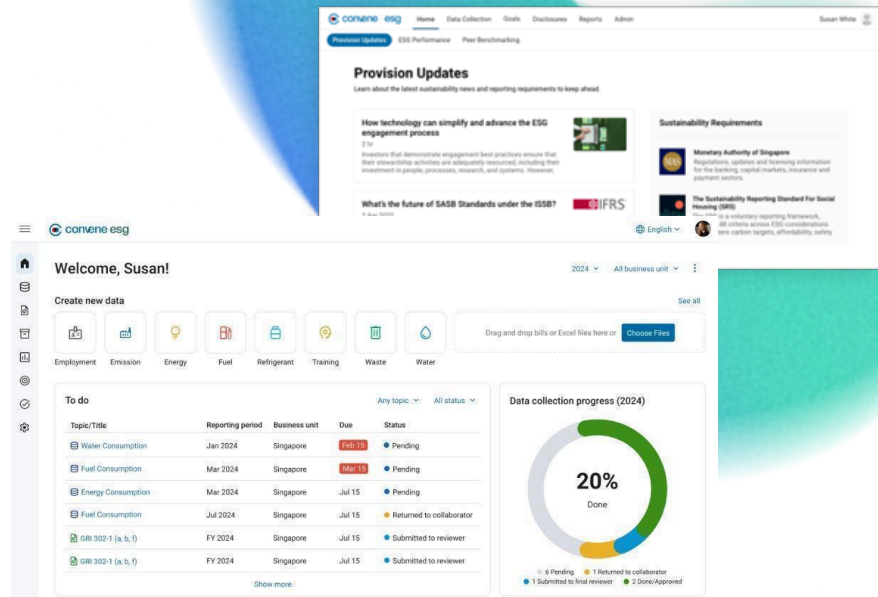


PRESGO UK Carbon Calculator

Detailed Pricing Submission: G-CLOUD 15 SUBMISSION

Pricing



Information Classification: Proprietary — Not for Disclosure to Third Parties

1. Pricing

1.1. Carbon Calculator

At PRESGO our customisable modular platform can be configured to your businesses specific needs. Furthermore PRESGO is an adaptable product that can help you report against multiple frameworks or customised reporting standards.

PRESGO contains a combination of three stand alone products, a Carbon Calculator, Supplier Module and Reporting Module are included in the standard Presgo packages offered below. A separate G-Cloud listing can be found for the Carbon Calculator. PRESGO ONE, PRESGO PRO and PRESGO ENTERPRISE offer three distinct options for public sector businesses.

Additional features may be purchased separately from PRESGO at any time during the procurement or during the course of the contract. PRESGO is designed to grow and scale with your business and adapt to changing requirements on your ESG reporting journey.

GHG Protocol Scopes	Features
Scope 1	Scope 1 GHG categories as defined by the GHG Protocol Corporate Standard: <ol style="list-style-type: none"> 1. Direct Stationary Combustion 2. Direct Mobile Combustion 3. Direct Fugitive Emissions 4. Direct Process Emissions
Scope 2	Scope 2 GHG categories as defined by the GHG Protocol Corporate Standard: <ol style="list-style-type: none"> 1. Purchased Electricity 2. Purchased Steam, Heating, and Cooling
Scope 3	Scope 3 GHG categories as defined by the GHG Protocol Corporate Standard: Upstream Emissions <ol style="list-style-type: none"> 1. Purchased Goods and Services 2. Capital Goods 3. Fuel- and Energy-Related Activities (not included in Scope 1 or 2) 4. Upstream Transportation and Distribution 5. Waste Generated in Operations 6. Business Travel 7. Employee Commuting 8. Upstream Leased Assets

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	Downstream Emissions 9. Downstream Transportation and Distribution 10. Processing of Sold Products 11. Use of Sold Products 12. End-of-Life Treatment of Sold Products 13. Downstream Leased Assets 14. Franchises 15. Investments
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1.2. Set-up and Development Costs

A basic fixed set up cost of **£1,500** is added to all products in the Azeus product suite including Presgo Carbon Calculator. This cost is applied to all new contracts regardless of the size of the business or the package chosen. Included within this set-up costs is the basic platform configuration, loading of historical data for the past 3 years (annual data from published SR only), on-boarding and creation of the company specific platform eg: XYZ@presgo.com.

Specific development requests which go above and beyond reasonable set-up customisation and personalisations will be charged as per the development cost table as laid out in 2.3.1. A consultation with one of our ESG domain experts and the relevant product/security/consultants will determine the extent of the customisation work needed and the hours expected to complete the work. Development work is charged per day.

At Presgo we are proud to have a highly experienced, multi-lingual and flexible in-house development located worldwide. This allows us to offer competitive pricing to our clients without compromising on quality.

1.3. On-boarding, Training and Support

As standard all on-boarding, platform training and technical support is included in all 3 packages. Our European Head of on-boarding and presales: Valerio Viale, will meet with each new client and devise a tailor made on-boarding plan that meets the specific client needs with a domain expert being assigned to assist new clients in the process.

At Presgo we aim to on-board all new clients within 3-6 weeks depending on the size of the new clients team, provision of data, customisation and development work and level of responsiveness.

Upon request for an additional cost, on-site training may be held. Otherwise all training will be conducted remotely by our EMEA team through English.

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Multi-lingual support and training may be offered in (English, Spanish, German, French, Greek, Portuguese and Italian).

Our AI powered chat-bot is active 24/7 for quick fixes and assistance with a dedicated security team aiming to respond to all enquiries within (24 hours). A customer success account manager will be assigned to each client and will also be available 9-18 GMT, M-F for all other enquiries.

1.3.1 Further Support

PRESGO is a configurable, modular SaaS platform. The fixed set-up fee covers initial tenant creation and standard configuration. Where a Buyer requires additional configuration, enhancement, bespoke reporting, new module build, or framework enablement that goes beyond standard set-up, this is delivered as a discrete professional services work package and charged on a time-and-materials basis using the day rates below. Additional chargeable development/configuration may include (non-exhaustive):

- implementing new reporting frameworks/standards not currently supported
- bespoke dashboards, data transformations, or custom exports beyond standard outputs
- bespoke integrations beyond standard API capability, or novel authentication/security patterns required by the Buyer
- bespoke automations, validation rules, or complex multi-entity operating models

Ancillary Professional Services (Day Rates)

- Billing unit: 1 day = 8 hours (UK time)
- Minimum charge: 1 day per work package (unless agreed otherwise)
- Delivery location: remote by default; on-site available (travel/subsistence at cost with prior approval)

Service Area	Role	Level	Day Rate (GBP)
Delivery & governance	Delivery Manager	Practitioner	£950
Product & discovery	Product Manager	Practitioner	£950
Engineering (build/config)	Software Engineer	Practitioner	£950
Engineering (architecture)	Technical Lead / Architect	Lead	£1,100
Quality assurance	Test Engineer / QA	Practitioner	£950
Data & reporting	Data Analyst / Reporting Specialist	Practitioner	£950
Sustainability advisory	Sustainability Consultant	Practitioner	£750
Sustainability advisory	Senior Sustainability Consultant / SME	Lead	£1,100

1.4. API Integrations

PRESGO supports API integrations, all of the ESG data and narrative data points, including carbon-related data, are available through an inherent API layer using the OData Protocol. Ingestion of data through API is possible with CSV, XML, and JSON formats.

While we have yet to establish a library of out of the box APIs to the most common ERPs, finance or other systems for clients to use, the requirement for API integration is initiated upon the clients' request. As standard APIs have a cost of £2,500*.

(The cost of API integration will be determined subject to the scope of development work needed and a consultation with the on-boarding manager and security team, the standard range is £2,500-£7,500)

2. Pricing

2.1 Price Table

**Prices are listed on an annual basis, based on a 3 year standard contract, with the possibility of extension.*

Package	Features	Price
Presgo Carbon Calculator	<ul style="list-style-type: none"> • 10 Users • 5 Business Units • 500 AI Actions • On-boarding and Account Manager • GHG Protocol Scope 1,2 and 3 	£5,000 + £1,500 (set-up fee)
Presgo Carbon Calculator Plus	<ul style="list-style-type: none"> • 15 Users • 10 Business Units • 2000 AI Actions • On-boarding and Account Manager • GHG Protocol Scope 1, 2 and 3 • DEFRA Guidelines & Emissions Factors 	£8,500 + £1,500 (set-up fee)