

G-Cloud 15

Cloud Security Transformation Workshop Service



Atos

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1. What is the Cloud Security Transformation Workshop Service?

Atos' Cloud Security Transformation Workshop offers expert guidance to public sector organisations navigating the complexities of cloud security. As businesses increasingly migrate their data, applications, and processes to the cloud, they encounter unique security challenges distinct from those in traditional IT environments.

Atos's Cloud Security experts will ensure that a public sector organisation's cloud infrastructure is resilient against cyber threats, compliant with relevant regulations, and aligned with the organisation's business objectives and risk management strategies.



2. What does it deliver?

Atos' Cloud Security Transformation Workshop provides a comprehensive suite of offerings tailored to help organisations secure their cloud environments, navigate complex security landscapes and align their cloud initiatives with business goals.

Our services can be tailored to meet specific requirements and typically include:

- **Security Assessment Reports:** Atos can provide detailed evaluations of the organisation's current cloud security posture, identifying vulnerabilities, misconfigurations and deviations from best practices or compliance standards
- **Cloud Security Strategy and Roadmap:** Atos can assist and provide a strategic plan that outlines the steps necessary to achieve a secure cloud environment for the organisation. This includes recommendations for security architecture, technologies, policies, and practices designed to protect against threats and reduce risks
- **Compliance and Governance Frameworks:** Atos can provide guidance and frameworks tailored to help organisations meet regulatory requirements and industry standards relevant to their business and sector. This will include data protection guidelines, audit readiness and compliance mapping
- **Risk Management Plans:** Atos can analyse potential security risks associated with cloud adoption and ongoing operations, accompanied by mitigation strategies to address these risks effectively
- **Incident Response and Recovery Protocols:** Atos can provide and assist with detailed plans and procedures for responding to security incidents and breaches, including steps for containment, eradication, recovery and post-incident analysis to prevent future occurrences
- **Cloud Security Architecture and Design:** Atos can provide technical expertise and recommendations on designing and implementing a secure cloud architecture that incorporates essential security controls, such as identity and access management, data encryption and threat detection mechanisms
- **Educational and Training Materials:** Atos can provide and facilitate training sessions and materials designed to raise awareness and educate the organisation's staff about cloud security best practices, emerging threats and safe cloud usage

- **Vendor and Technology Selection Guidance:** Atos can provide advice on selecting the most appropriate cloud services, security tools and technologies that align with the organisation's specific security requirements and business objectives

Atos can provide continuous support and advice to help organisations adapt to evolving security challenges, update their security practices and ensure long-term protection of their cloud environments.



3. What does a typical engagement look like?

Atos Cloud Security Transformation Workshop Services typically engage with public sector organisations through a structured process that ensures a thorough understanding of the organisation's requirements and which addresses the organisation's specific security needs, risks and compliance requirements associated with the target cloud environments.

Atos' engagement process typically includes:

- **Initial Customer workshop and requirements capture:** the objective is to understand the organisation's business objectives, cloud adoption strategy, existing infrastructure and specific security concerns
- **Security Assessment and Gap Analysis:** Atos technical experts, in full cooperation with the organisation, will evaluate the organisation's current cloud security posture, identify vulnerabilities and assess compliance with relevant regulations and standards. The aim is to identify gaps against best practices and compliance requirements
- **Strategy Development and Planning:** Atos, working closely with the organisation's key stakeholders, will develop a customised cloud security strategy and action plan that aligns with the organisation's business goals, risk tolerance and compliance needs
- **Implementation Guidance and Support:** Atos will assist the organisation in implementing the recommended security measures, architectures and controls. We will provide expert advice on configuring the recommended security services, selecting security tools and technologies and integrating best practices into the target cloud environment
- **Training and Awareness:** Atos will create bespoke training and awareness packages to educate the organisation's team on cloud security best practices, emerging threats and operational procedures
- **Continuous Monitoring and Improvement:** Atos will work with the organisation's key stakeholders to establish mechanisms for ongoing monitoring of the cloud environment's security posture and regular updates to security strategies as needed. This will include guidance for setting up targeted security monitoring tools, conducting regular security reviews and updating policies and controls in response to new threats and evolving cloud usage

- **Review and Feedback:** Atos will continually review and evaluate the effectiveness of the security strategy and adjust, as necessary, throughout the term of the engagement. Our Consulting Team will hold regular review meetings with the organisation to assess the engagement outcomes, discuss feedback and plan for future security needs or adjustments.

Commercial Model

Atos's commercial model for Cloud Security Transformation Workshop can be tailored to meet an organisation's specific requirements and budgets. Atos's consulting services are typically consumed in the following ways:

- **Fixed price engagement:** a set fee for a specific scope of work; this type of engagement is typically used for assessments, strategy development or specific compliance audits
- **Time and Materials:** Atos Consulting services can be charged based on the actual time spent and materials used regarding the organisation's engagement. This model is typically used for implementation support or ongoing consulting services.

Business Benefits of the Cloud Security Transformation Workshop

The Atos Cloud Security Transformation Workshop service offering will provide significant benefits to organisations, guiding them through the complexities of migrating to, and securing, cloud environments and ensuring their cloud initiatives align with broader business objectives. Specific benefits of the service include:

- **Expert Guidance and Best Practices:** Atos will provide the organisation with access to highly skilled and experienced security professionals with deep knowledge of cloud architectures, threat landscapes, and best practices. We will provide tailored advice on securing cloud environments effectively, avoiding common pitfalls, and leveraging the latest security technologies and methodologies
- **Enhanced Security Posture:** The Atos Cloud Transformation Workshop service will identify and guide the remediation of vulnerabilities and security gaps in cloud deployments. The Atos service will advise on improved defences to eliminate and defend against cyber threats, reduce the risk of data breaches and ensure the integrity and confidentiality of data
- **Compliance and Regulatory Assurance:** the Atos Cloud Security Transformation Workshop service will guide and assist in navigating complex regulatory requirements and ensuring compliance with data protection laws, industry standards and best practices

- **Strategic Security Planning:** the Atos Cloud Transformation Workshop service will guide and assist in developing a comprehensive cloud security strategy that aligns with business objectives, scales with growth and adapts to evolving threats. We will also help develop specific roadmaps for security architecture, policies and procedures that support secure cloud adoption and usage
- **Improving Cost Efficiency:** The Atos Cloud Security Transformation Workshop service will recommend cost-effective security tools, technologies and practices that provide robust security without unnecessary expenditure
- **Risk Management and Mitigation:** The Atos Cloud Security Transformation Workshop service will provide detailed risk assessments to provide insights into potential security threats and their impact on business operations. We will also provide tailored strategies for risk mitigation and incident response planning to minimise the impact of security incidents
- **Education and Training:** the Atos Cloud Security Transformation Workshop service will train in-house teams on cloud security best practices, emerging threats and operational procedures. This will empower internal teams to maintain and enhance the security posture proactively.



4. What terms apply?

To the fullest extent permitted under G-Cloud 15 Framework Agreement and the Call-Off Contract, Atos will provide the Services in accordance with the Atos Supplier Terms (which will include, but may not be limited to, the Supplier Acceptable Use Policy, Supplier Data Processing Agreement, Supplier Specific Shared Responsibility Model, Supplier SLAs and Supplier Licence Terms and any applicable Third-Party Terms outlined in this Service Description document and the Order Form) and this Service Description document.

For clarity:

- Atos Supplier Terms may be modified in accordance with the provisions of the Call-Off Contract, and remain effective except where expressly overridden.
- Hyperlinks included in the Atos Supplier Terms and Service Description document remain effective where they point to Atos' or the relevant Third-Party Terms or documents. Should a hyperlink cease to function, Atos will work with the client to update it through the agreed procedure.



5. Termination

Termination shall be in accordance with:

- The G-Cloud 15 Framework terms and conditions
- Any terms agreed within the Order Form of the relevant Call-Off Contract
- For this specific service, by default Atos ask for at least thirty (30) days prior written notice of termination without cause.

Atos commits to the continued provision of services for the duration of the Call-Off Contract subject to the terms and conditions of the G-Cloud 15 Framework Agreement, the Call-Off Contract, the Atos Supplier Terms and the applicable Third Party Agreements (as defined in the Atos Supplier Terms and indicated in the Order Form) related thereto.



6. How do I order?

Please contact our team at: gcloud@atos.net

- We will prepare a quotation for your review, including any applicable volume discounts.
- Once the quotation is agreed, we will issue the necessary documentation (as required by the G-Cloud Framework) and request a purchase order from you.
- Upon receipt of your purchase order, we will configure the services in line with the agreed requirements. Where applicable, you will also receive access to our self-service portal to begin provisioning services.
- If you are a new customer, you may need to complete additional 'new supplier' forms.
- Invoices will be issued to you and to Crown Commercial Service (CCS), quoting the purchase order number, for the services procured.
- We will also submit the required monthly management information reports to Government Procurement.



7. Why Atos

Atos has been a trusted partner on every G-Cloud iteration since the framework began, helping public sector organisations modernise with confidence. We combine global expertise with deep UK experience, delivering secure, scalable cloud solutions that meet the highest government standards.

As Europe's leading provider of cloud and cybersecurity services, Atos offers end-to-end capabilities - from migration and hosting to SaaS and consultancy - supported by UK delivery centres and strategic partnerships with hyperscalers.

Our focus on innovation, sustainability, and social value ensures that customers not only achieve operational excellence but also contribute to a greener, fairer future. With Atos, you gain a proven partner committed to driving efficiency, resilience, and transformation across public service.



About Atos

Atos Group is a global leader in digital transformation with c. 67,000 employees and annual revenue of c. €10 billion, operating in 61 countries under two brands – Atos for services and Eviden for products. European number one in cybersecurity, cloud and high-performance computing, Atos Group is committed to a secure and decarbonized future and provides tailored AI-powered, end-to-end solutions for all industries. Atos Group is the brand under which Atos SE (Societas Europaea) operates. Atos SE is listed on Euronext Paris.

The purpose of Atos Group is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Learn more at: atos.net