

G-Cloud 15

Managed Data Centre Network



Atos

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1. Pricing

Atos Network Services delivers the connectivity required by successful modern enterprises, empowering them to differentiate in their industry. Atos offers a comprehensive Intelligent Network portfolio that combines best-in-class technologies and vendor solutions with our extensive UK sovereign and global delivery service capabilities.

Managed Data Centre Network represents Lot 2a Network management [C-203-000-000], specifically Network infrastructure software [C-203-301-000]. Hence, Atos is submitting the unit cost.

These prices represent current unit values. Final pricing will be confirmed through the appropriate commercial process, based on customer requirements, scope, scale, service options and any additional delivery considerations.

To arrive at a representative value, the following assumptions are placed

Fabric architecture is based on a leaf-spine design.
120 leaf switches represent Top-of-Rack devices across two DCs.
8 spine switches provide the core L3 fabric.
Active port count excludes inter-switch uplinks; only customer-usable ports are counted.
6 routers are dual-WAN edge routers across two DCs.
No IPN switches included, as the design assumes a single pod per DC.
Power estimates based on typical vendor data sheets with 30% headroom for maximum load.

Based on the above, below volumn matrix is considered for the unit per month cost calculation:

Dedicated - Number of active ports	4600
Dedicated - Number of Spine switches	8
Dedicated - Number of Leaf switches	120
Dedicated - Number of routers	6
Dedicated - Number of IPN switches	0
Dedicated - Typical Power (Watt)	28000
Dedicated - Maximum Power (Watt)	38000

To facilitate a unit-volume-based per-unit-per-month pricing model, the number of active ports is used as the base unit.

	3 Year Total	Annual	Monthly	Per unit Per Month in Euro	Per Unit in Pound
DC-Fabric	€ 874,889	€ 291,630	€ 24,302	€ 5.29	£ 4.55

Euro to Pound conversion rate is 1Euro = 0.86 Pound

Atos can provide Support services based on a time and material pricing model

In such a case, Atos will provide the appropriate skilled resources and issue an invoice for the work performed. Atos works closely with its customers to help articulate and define requirements and deliverables; the customer will be responsible for finalising the scope and deliverables.



About Atos

Atos Group is a global leader in digital transformation with c. 67,000 employees and annual revenue of c. €10 billion, operating in 61 countries under two brands – Atos for services and Eviden for products. European number one in cybersecurity, cloud and high-performance computing, Atos Group is committed to a secure and decarbonized future and provides tailored AI-powered, end-to-end solutions for all industries. Atos Group is the brand under which Atos SE (Societas Europaea) operates. Atos SE is listed on Euronext Paris.

The purpose of Atos Group is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Learn more at: atos.net