

G-Cloud 15

Modern Infra Advisory



Atos

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1. What is Modern Infra Advisory?

Modern Infrastructure Advisory is a service from Atos aimed at **changing the conversation**. Atos Experts and consultants put themselves **in our clients' shoes**, **deprioritise technology** while keeping it in mind, and focus on first discovering **what our clients need**.

The main goal is to **understand your business goals** and constraints in all dimensions and, later, see how technology can align with them. We aim to **provide valuable advice/ solutions/ ways out** in a professional and procedural manner.

Customers can leverage Atos' global experience and expertise at any or all four key Advisory stages – Define, Analyse, Strategise & Prepare. These are key to executing effective infrastructure transformation.

By considering the Modern Infra Advisory service, Customers are empowered to focus on strategy-driven outcomes

- **Simplify & Secure**
Turnkey, standardised deployments that reduce complexity, embed security, and lower incidents for predictable delivery.
- **Modernise & Future-Proof**
Roadmaps to cloud-centric, software-defined architectures (SASE, SDN, 5G, IoT) that enable new apps and services.
- **Empower Employees**
Secure BYOD and common collaboration tools to boost productivity, retention, and customer/partner engagement.
- **Reduce & Flex Spend**
Move CapEx to OpEx with pay-per-use/NaaS, cut license and infrastructure costs, and speed ROI with automation.
- **Accelerate Value**
Fast POCs and prescriptive analysis to de-risk transformation, surface hidden network value, and shorten time-to-benefit.



2. What does it deliver?

The offering is tailored to each client's unique needs, providing a robust, adaptable network infrastructure that supports business growth and innovation.

The advisory service delivers results in 4 stages. Customers determine the stage where they need assistance to enhance and clarify.

Define

Objective: Articulate the purpose and goals of the advisory function. To understand the current state of the infrastructure and identify any existing issues or gaps.

Scope: Identify the areas and issues the service will cover. We will gather data through assessments, surveys, and tools to map the infrastructure, performance metrics, security posture, and the goals and requirements for the required infrastructure.

Analyse

Objective: To develop a comprehensive review phase to address identified issues and achieve the defined objectives.

Scope: This includes creating a detailed report on network improvements, setting priorities, and planning for necessary changes or upgrades. It involves stakeholder engagement to ensure alignment with business goals and to allocate resources.

Strategise

Objective: To develop a comprehensive strategic roadmap to elevate and evolve the environment and achieve the defined objectives.

Scope: This includes creating a defined set of improvements, setting priorities, and planning for necessary changes or upgrades. It involves stakeholder engagement to ensure alignment with business goals and resource allocation

Prepare

Objective: To get ready for the implementation of the strategies developed in the previous phase.

Scope: This phase involves developing detailed implementation plans, training staff, allocating resources, and setting up monitoring and management processes. It ensures that all necessary preparations are in place for a smooth execution of the network strategy.

3. What technology does it use?

Modern Infra Advisory is an expertise-led engagement that helps in making confident infrastructure decisions. Atos brings proven advisory frameworks and best practices across hybrid cloud, data centre modernisation, security, resilience, and operations, working with technologies currently in use. Where tooling is used, it's to accelerate insight—discovery, cost/FinOps baselining, risk and security posture, and performance assessment—not to force a specific vendor choice. The outcome is a clear, business-aligned target architecture and roadmap with practical guardrails, enabling faster, lower-risk modernisation and measurable value.

The typical Modern infrastructure assessment typically includes:

- **Network Services:** Network connectivity, security, performance, resilience, and operational manageability will be assessed.
- **Mainframe/Midrange Modernisation:** A detailed review of strategy, tooling, skills, risk, and modernisation options will be conducted.
- **Database Modernisation:** Database estate, licensing, performance, migration paths, and managed services will be evaluated.
- **AI Infrastructure Implementation Services:** Compute, storage, networking, and MLOps readiness for AI workloads are assessed from AI Infra implementation readiness.
- **E2E Managed Edge:** We assess edge platform design, deployment, monitoring, security, and lifecycle operations.
- **Private AI Infrastructure:** Sovereign/private AI stack architecture, governance, and operating model requirements.
- **Data Centre & Hosting Managed Services:** We assess hosting operations, availability, capacity, security, and service management.
- **Modern Mainframe (Managed) Services:** We evaluate managed mainframe delivery, automation, DR, compliance, and SLAs.



4. What terms apply?

To the fullest extent permitted under G-Cloud 15 Framework Agreement and the Call-Off Contract, Atos will provide the Services in accordance with the Atos Supplier Terms (which will include, but may not be limited to , the Supplier Acceptable Use Policy, Supplier Data Processing Agreement, Supplier Specific Shared Responsibility Model, Supplier SLAs and Supplier Licence Terms and any applicable Third-Party Terms outlined in this Service Description document and the Order Form) and this Service Description document.

For clarity:

- Atos Supplier Terms may be modified in accordance with the provisions of the Call-Off Contract, and remain effective except where expressly overridden.
- Hyperlinks included in the Atos Supplier Terms and Service Description document remain effective where they point to Atos' or the relevant Third-Party Terms or documents. Should a hyperlink cease to function, Atos will work with the client to update it through the agreed procedure.



5. Termination

Termination shall be in accordance with:

- The G-Cloud 15 Framework terms and conditions
- Any terms agreed within the Order Form of the relevant Call-Off Contract
- For this specific service, by default Atos ask for at least thirty (30) days prior written notice of termination without cause.

Atos commits to the continued provision of services for the duration of the Call-Off Contract subject to the terms and conditions of the G-Cloud 15 Framework Agreement, the Call-Off Contract, the Atos Supplier Terms and the applicable Third Party Agreements (as defined in the Atos Supplier Terms and indicated in the Order Form) related thereto.



6. How do I order?

Please contact our team at: gcloud@atos.net

- We will prepare a quotation for your review, including any applicable volume discounts.
- Once the quotation is agreed, we will issue the necessary documentation (as required by the G-Cloud Framework) and request a purchase order from you.
- Upon receipt of your purchase order, we will configure the services in line with the agreed requirements. Where applicable, you will also receive access to our self-service portal to begin provisioning services.
- If you are a new customer, you may need to complete additional 'new supplier' forms.
- Invoices will be issued to you and to Crown Commercial Service (CCS), quoting the purchase order number, for the services procured.
- We will also submit the required monthly management information reports to Government Procurement.



7. Glossary

Term	Definition
5G	Fifth generation mobile network technology
AI	Artificial Intelligence
BYOD	Bring Your Own Device
DB	Database
FinOps	Cloud Financial Operations
IoT	Internet of Things
NaaS	Network as a Service
PoC	Proof of Concept
SASE	Secure Access Service Edge - a cloud-based framework that combines network and security into a single unified service
SDN	Software Define Network
E2E	End to End



8. Why Atos

Atos has been a trusted partner on every G-Cloud iteration since the framework began, helping public sector organisations modernise with confidence. We combine global expertise with deep UK experience, delivering secure, scalable cloud solutions that meet the highest government standards.

As Europe's leading provider of cloud and cybersecurity services, Atos offers end-to-end capabilities - from migration and hosting to SaaS and consultancy - supported by UK delivery centres and strategic partnerships with hyperscalers.

Our focus on innovation, sustainability, and social value ensures that customers not only achieve operational excellence but also contribute to a greener, fairer future. With Atos, you gain a proven partner committed to driving efficiency, resilience, and transformation across public service.



About Atos

Atos Group is a global leader in digital transformation with c. 67,000 employees and annual revenue of c. €10 billion, operating in 61 countries under two brands – Atos for services and Eviden for products. European number one in cybersecurity, cloud and high-performance computing, Atos Group is committed to a secure and decarbonized future and provides tailored AI-powered, end-to-end solutions for all industries. Atos Group is the brand under which Atos SE (Societas Europaea) operates. Atos SE is listed on Euronext Paris.

The purpose of Atos Group is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Learn more at: atos.net