

G-Cloud 15

Advising and Delivering Transformation



AtoS

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1. What is Advise and Deliver Transformation?

Atos is a global leader in digital transformation, including business and cloud transformation, with a strong presence in the public sector. As part of our Advice and Delivery Transformation offerings, we provide end-to-end transformation services covering advisory, planning, implementation and management services across the transformation lifecycle with tailored approaches across different elements of the public sector.

From a cloud-centric perspective, this includes provision of consulting, platform integration, security and application modernisation and the proven ability to migrate, modernise and manage cloud environments, employing lift and shift, re-platforming and application modernisation approaches. Atos'

Delivery Road Mapping Services

Atos' service aligns IT delivery with business goals, setting a clear timeline for implementing, upgrading or transforming services and managing dependencies across systems and teams. This improves transparency for stakeholders, enables prioritisation and sequencing of initiatives and supports Agile adaptation while maintaining strategic direction. This can be provided on its own or as part of our wider services.

Agile Transformation approaches

We advise on the adoption of Agile IT operating models and architectural approaches to enhance operational excellence.

We co-design the optimal delivery model for the cloud implementation with our customers. We apply Agile, Scaled Agile, and Product Management best practices, along with experience from previous cloud deliveries. Where required, we then augment existing government teams with Agile delivery roles, e.g., Product Managers, User Researchers, Business Analysts, Delivery Managers, etc. Typical examples of where we have provided support include:

- **A pivot from Projects to Product** – We help set up a Product Management structure with Agile delivery squads.
- **Scaling Agile Delivery** – Atos focuses on funding, governance, and multi-squad delivery applying Scaled Agile/SAFe best practice.
- **Agile Transformation Knowledge Transfer** – We augment existing government teams covering any capability gaps.

- **Supporting Agile Governance & Finance** – Working with stakeholders to agree on governance and financial processes that support Agile delivery.

We can supply resources and expertise across all stages:

- **(Discovery) Define & Discover** – We provide user research, service design and strategy/policy expertise to help government departments understand user and business needs for the cloud implementation. At this stage, we also review the future team requirements and the Agile finance and governance models.
- **(Alpha) Design** – We provide prototyping and co-design expertise to help government departments design the optimal cloud configuration.
- **(Beta) Develop & Deliver** – We provide product/delivery management expertise to help government departments iteratively build and test the cloud implementation.
- **(Live) Drive** – We provide product management and measurement expertise to help government departments track implementation benefits and build a backlog of improvements.

We have extensive experience working in blended/rainbow teams that include multiple suppliers and embedded government staff (see Figure 3 for an example blended team).

Designing and implementing robust project structures and governance frameworks

We provide scalable, integrated project, programme, or portfolio management services (or a combination thereof). Atos has extensive experience in **designing and implementing robust project structures and governance frameworks** tailored to meet client needs.

- **Layered Governance:** Typically, we establish models with three layers - Strategic, Tactical, and Operational – to ensure decision-making is delegated to the lowest practical level while maintaining clear escalation points for complex issues.
- **Collaborative Governance:** We establish forums and processes during project mobilisation to ensure transparency, rapid issue escalation, and prompt decision-making. These forums are jointly agreed and align with your own structures.
- **Tailored Governance:** these are always tailored depending on the size, stakeholders, and management styles of each project. This includes creating RACI matrices, defining roles and responsibilities, and ensuring end-to-end SLAs and KPIs are in place to maintain consistency and accountability.



2. What does it deliver?

The service that we provide will depend more specifically on your needs.

Delivery Roadmap Services

Our **Delivery Roadmap Atos' Services** align IT delivery with your business goals, providing a time-phased, dependency-aware plan that sequences initiatives to maximise value while preserving strategic direction. Whether delivered as a standalone service or integrated with other programme/portfolio management, it guides transformations including cloud migration, application modernisation, and digital change.

Atos Programme Managers and Architects are experienced in collaborating with clients to create, validate, and maintain a delivery roadmap for services. We provide staff who are suitably qualified and experienced with a balance of sector and functional expertise. This includes experience with a range of public sector clients, including Defra, HMRC, the Home Office, the Police, the Ministry of Defence, AWE, Sellafield, Network Rail, the Ministry of Justice, DHSC, and a range of health trusts and organisations.

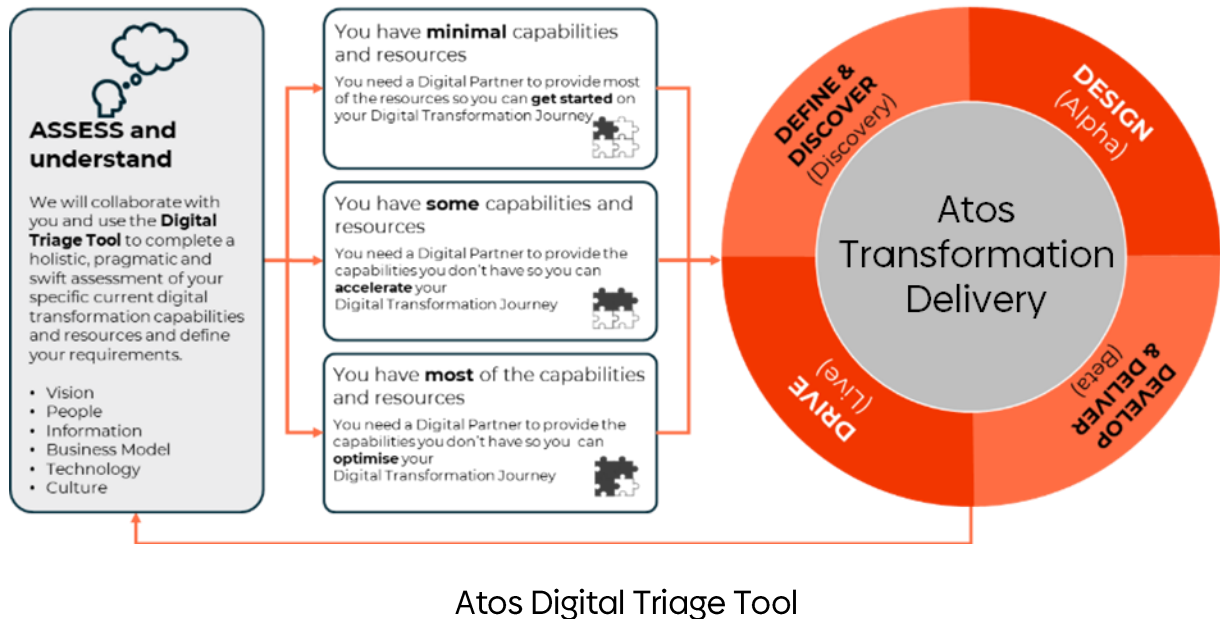
Our methodology uses a phased, iterative delivery approach. As part of our discovery and analysis phase, we will review existing documentation, hold stakeholder workshops and interviews to understand requirements and assess current and future plans. We will create the roadmap, dependency plan and executive summary and validate this with key stakeholders.

Example deliverables include:

- High-level plan with objectives, scope, and outcomes
- High-level roadmap showing phases, major milestones
- Release and milestone plan with governance decision points
- Dependency map and risk/assumption register
- Benefits map linked to roadmap milestones; business case inputs, including options analysis
- Implementation roadmap to BAU, with resource and cadence overview
- Governance and ways of working pack (including ceremonies, RACI, reporting) that integrates with your existing Governance structure

Agile exploitation and optimisation services

To help scope the support our customers need, we use our Digital Triage Tool.



This assesses the following elements:

- **Vision** – identify the future vision state for the transformation/cloud implementation
- **Business model** – to establish the right delivery model for the cloud implementation
- **Technology** – understand what technology can be leveraged to deliver the vision
- **Information** – the information and data requirements for the delivery programme
- **People** – stakeholders and skills required for the transformation
- **Culture** – whether there is a digital culture to support training, learning and cloud adoption

The outcome of the assessment is a gap analysis, which highlights roles and capabilities we can provide to support the cloud implementation.

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Benefits

Our **delivery roadmap service** provides the following benefits:

- De-risks and accelerates delivery through the use of an experienced team using proven methodology and toolsets
- Strong stakeholder engagement and communications
- Improved strategic alignment and drive change across the organisation
- Clarity when the benefits/outcomes should be realised and input to their tracking, otherwise projects may be delivered on time without the benefits being realised
- Enhance operational readiness and risk resilience.

Our **Agile Transformation Support** ensures customers have a scalable capability model that includes all the resources needed to meet cloud transformation objectives. Benefits include:

- Capability augmentation – We support government departments with any Agile/Transformation capability gaps.
- Portfolio alignment – Our approach to transformation ensures alignment across different projects/products.
- Knowledge transfer - Embedded government staff supporting knowledge transfer.
- Product focus – Our 6D's and Ways of Working focus on embedding product management best practice.
- Scaled Agile - Introduces new digital capabilities, e.g., product management and lean governance.



3. What technology does it use?

This Atos offering is agnostic to all cloud technologies and platforms.

The technologies we use will be dependent on customer needs. As standard, we use the suite of tools as follows:

- PowerPoint for executive reporting
- Microsoft Word for formal reports authoring
- Excel for data and financial modelling
- Power BI for data visualisation
- MS Forms for data gathering and surveying
- Microsoft Project for Waterfall delivery
- JIRA / Confluence for Agile delivery, ServiceNow and cloud/platform-specific DevOps tools
- Whiteboard tools like Miro and Mural to enable Design Thinking and collaboration
- GDS Prototyping Kit, Axure, InVision, Figma and Adobe Creative Cloud tools for UX
- Qualtrics, other survey tools and mixed methods research to measure KPIs and build an improvement backlog.



4. What terms apply?

To the fullest extent permitted under G-Cloud 15 Framework Agreement and the Call-Off Contract, Atos will provide the Services in accordance with the Atos Supplier Terms (which will include, but may not be limited to , the Supplier Acceptable Use Policy, Supplier Data Processing Agreement, Supplier Specific Shared Responsibility Model, Supplier SLAs and Supplier Licence Terms and any applicable Third-Party Terms outlined in this Service Description document and the Order Form) and this Service Description document.

For clarity:

- Atos Supplier Terms may be modified in accordance with the provisions of the Call-Off Contract, and remain effective except where expressly overridden.
- Hyperlinks included in the Atos Supplier Terms and Service Description document remain effective where they point to Atos' or the relevant Third-Party Terms or documents. Should a hyperlink cease to function, Atos will work with the client to update it through the agreed procedure.



5. Termination

Termination shall be in accordance with:

- The G-Cloud 15 Framework terms and conditions
- Any terms agreed within the Order Form of the relevant Call-Off Contract
- For this specific service, by default Atos ask for at least thirty (30) days prior written notice of termination without cause.

Atos commits to the continued provision of services for the duration of the Call-Off Contract subject to the terms and conditions of the G-Cloud 15 Framework Agreement, the Call-Off Contract, the Atos Supplier Terms and the applicable Third Party Agreements (as defined in the Atos Supplier Terms and indicated in the Order Form) related thereto.



6. How do I order?

Please contact our team at: gcloud@atos.net

- We will prepare a quotation for your review, including any applicable volume discounts.
- Once the quotation is agreed, we will issue the necessary documentation (as required by the G-Cloud Framework) and request a purchase order from you.
- Upon receipt of your purchase order, we will configure the services in line with the agreed requirements. Where applicable, you will also receive access to our self-service portal to begin provisioning services.
- If you are a new customer, you may need to complete additional 'new supplier' forms.
- Invoices will be issued to you and to Crown Commercial Service (CCS), quoting the purchase order number, for the services procured.
- We will also submit the required monthly management information reports to Government Procurement.



7. Glossary

Term	Definition
BPMN	Business Process Model and Notation
DFDs	Data Flow Diagram
Digital Architecture	A comprehensive approach to defining, designing, and managing digital technology to deliver policy, value for money, and support business operations. It aligns an organisation's vision, strategy, processes, and technology to support its mission and objectives
Enterprise Architecture	A holistic view of an organisation that enables better decision-making and strategic planning, ensuring all parts of the enterprise work together to achieve desired outcomes
ERDs	Entity Relationship Diagrams
GDS	Government Digital Services. Responsible for setting, leading and delivering the vision for a modern digital government
Solution Architecture	The design and implementation of optimal solutions to address business problems and requirements, ensuring alignment with the overall enterprise architecture
TOGAF	The Open Group Architecture Framework. An industry-standard architectural framework used to provide a structured and proven approach to architecture
UML	Unified Modelling Language



Crown
Commercial
Service
Supplier

Atos

8. Why Atos

Atos has been a trusted partner on every G-Cloud iteration since the framework began, helping public sector organisations modernise with confidence. We combine global expertise with deep UK experience, delivering secure, scalable cloud solutions that meet the highest government standards.

As Europe's leading provider of cloud and cybersecurity services, Atos offers end-to-end capabilities - from migration and hosting to SaaS and consultancy - supported by UK delivery centres and strategic partnerships with hyperscalers.

Our focus on innovation, sustainability, and social value ensures that customers not only achieve operational excellence but also contribute to a greener, fairer future. With Atos, you gain a proven partner committed to driving efficiency, resilience, and transformation across public service.



About Atos

Atos Group is a global leader in digital transformation with c. 67,000 employees and annual revenue of c. €10 billion, operating in 61 countries under two brands – Atos for services and Eviden for products. European number one in cybersecurity, cloud and high-performance computing, Atos Group is committed to a secure and decarbonized future and provides tailored AI-powered, end-to-end solutions for all industries. Atos Group is the brand under which Atos SE (Societas Europaea) operates. Atos SE is listed on Euronext Paris.

The purpose of Atos Group is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Learn more at: atos.net