

G-Cloud 15

Scale AI across your enterprise



AtoS

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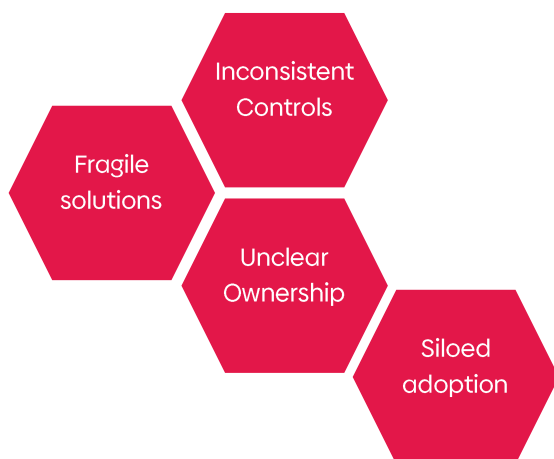
1. What is Optimise data architecture and platform?

Scaling AI across your organisation is a consulting-led service that helps organisations overcome the barriers that prevent successful AI pilots from becoming trusted, enterprise solutions. While many organisations have demonstrated AI potential through isolated use cases, these efforts often remain fragile, inconsistent, and difficult to extend beyond their original scope.

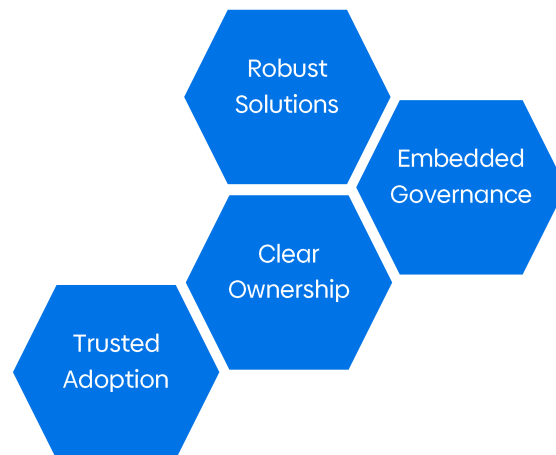
Early AI initiatives are frequently developed in silos, with limited alignment to enterprise data standards, architecture, or governance. As organisations attempt to scale, these limitations surface quickly, introducing operational risk. What worked in a controlled pilot environment often fails to meet the demands of live, organisation-wide use.

This service addresses that gap by creating the conditions required for AI to operate safely and effectively at scale. It strengthens the foundations that sit beneath AI solutions, ensuring that data, platforms, controls, and operating models can support broader adoption without compromising trust or resilience.

Isolated AI Pilots



Enterprise AI at scale





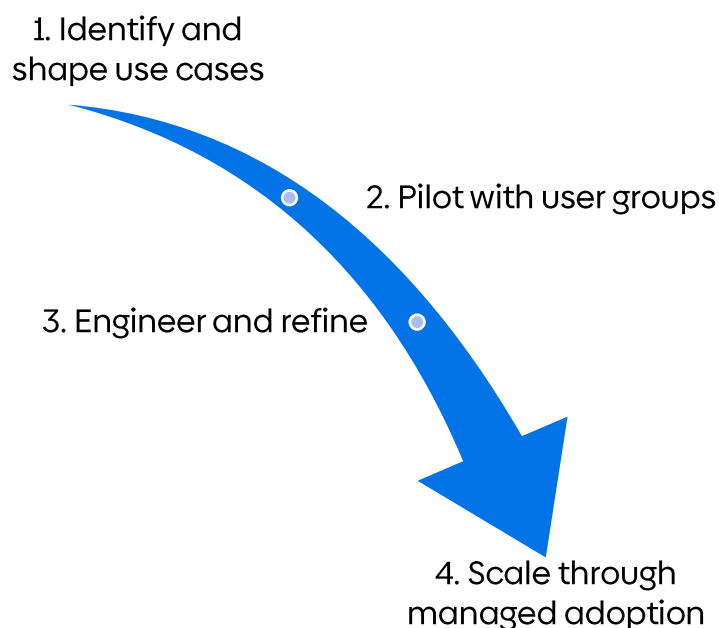
2. What does it deliver?

Our approach

This service delivers a structured pathway that supports organisations in scaling AI from early ideas to enterprise-wide adoption. The focus is on moving beyond experimentation by ensuring AI solutions are shaped, tested, refined, and adopted in a controlled and sustainable way.

The approach reflects how AI succeeds in practice. Each stage builds on the previous one, reducing risk while increasing confidence, capability, and impact.

The four-stage AI scaling framework



Stage 1: Identify and shape AI use cases

The engagement begins by identifying potential AI use cases aligned to business priorities. Each opportunity is assessed for feasibility, value, and readiness, with clear success measures defined before deployment begins. This ensures effort is focused on use cases that can realistically deliver benefit.

Stage 2: Pilot with controlled user groups

Selected use cases are deployed as pilots to a defined group of users. These pilots operate in real environments but within a limited scope, allowing performance and usability to be tested while capturing meaningful end-user feedback.

Stage 3: Engineer and refine

Feedback and performance data from pilots are used to strengthen the solution. Data pipelines, models, and workflows are refined to improve reliability and usability. Governance, security, and operational controls are embedded to ensure the solution is suitable for broader deployment.

Stage 4: Scale through managed adoption

AI solutions are rolled out across the organisation through a phased or full-scale approach. Change management and user enablement are prioritised to support adoption, clarify ownership, and embed AI into day-to-day operations.

Scaling AI across your organisation supports progression through each of these stages by addressing the technical, organisational, and operational barriers that typically prevent AI from scaling. The result is a controlled transition from early ideas to enterprise-wide impact.



3. What technology does it use?

Scaling AI across your organisation is technology-agnostic and designed to work with platforms already in use. The service does not mandate specific vendors or tools. Instead, it focuses on ensuring that existing data, AI, and cloud environments can support AI solutions beyond the pilot stage.

A key focus of this service is the transition from pilot deployments to production-ready solutions. At this stage, technology is assessed and refined to ensure AI solutions are stable, secure, and operable under real-world conditions. This includes reviewing data pipelines, model execution environments, integration patterns, and monitoring capabilities to confirm they can support sustained use.

Engineering effort concentrates on improving reliability and consistency rather than experimentation. This may include strengthening data ingestion and quality controls, introducing model monitoring and performance tracking, and ensuring workflows can handle edge cases and operational variation. The aim is to remove technical fragility that often limits AI solutions to small-scale use.

Governance and control mechanisms are embedded directly into the technology landscape. This includes access management, auditability, version control, and alignment with existing security, privacy, and regulatory standards. These controls ensure AI solutions can be deployed more widely without increasing organisational risk.

Where required, recommendations are made to improve platform configuration or integration, but without requiring wholesale replacement. Technology choices are guided by practicality, operational sustainability, and readiness for scale, ensuring AI solutions can progress confidently toward enterprise-wide adoption.



4. What terms apply?

To the fullest extent permitted under G-Cloud 15 Framework Agreement and the Call-Off Contract, Atos will provide the Services in accordance with the Atos Supplier Terms (which will include, but may not be limited to , the Supplier Acceptable Use Policy, Supplier Data Processing Agreement, Supplier Specific Shared Responsibility Model, Supplier SLAs and Supplier Licence Terms and any applicable Third-Party Terms outlined in this Service Description document and the Order Form) and this Service Description document.

For clarity:

- Atos Supplier Terms may be modified in accordance with the provisions of the Call-Off Contract, and remain effective except where expressly overridden.
- Hyperlinks included in the Atos Supplier Terms and Service Description document remain effective where they point to Atos' or the relevant Third-Party Terms or documents. Should a hyperlink cease to function, Atos will work with the client to update it through the agreed procedure.



5. Termination

Termination shall be in accordance with:

- The G-Cloud 15 Framework terms and conditions
- Any terms agreed within the Order Form of the relevant Call-Off Contract
- For this specific service, by default Atos ask for at least thirty (30) days prior written notice of termination without cause.

Atos commits to the continued provision of services for the duration of the Call-Off Contract subject to the terms and conditions of the G-Cloud 15 Framework Agreement, the Call-Off Contract, the Atos Supplier Terms and the applicable Third Party Agreements (as defined in the Atos Supplier Terms and indicated in the Order Form) related thereto.



6. How do I order?

Please contact our team at: gcloud@atos.net

- We will prepare a quotation for your review, including any applicable volume discounts.
- Once the quotation is agreed, we will issue the necessary documentation (as required by the G-Cloud Framework) and request a purchase order from you.
- Upon receipt of your purchase order, we will configure the services in line with the agreed requirements. Where applicable, you will also receive access to our self-service portal to begin provisioning services.
- If you are a new customer, you may need to complete additional 'new supplier' forms.
- Invoices will be issued to you and to Crown Commercial Service (CCS), quoting the purchase order number, for the services procured.
- We will also submit the required monthly management information reports to Government Procurement.



Crown
Commercial
Service
Supplier

Atos

7. Why Atos

Atos has been a trusted partner on every G-Cloud iteration since the framework began, helping public sector organisations modernise with confidence. We combine global expertise with deep UK experience, delivering secure, scalable cloud solutions that meet the highest government standards.

As Europe's leading provider of cloud and cybersecurity services, Atos offers end-to-end capabilities - from migration and hosting to SaaS and consultancy - supported by UK delivery centres and strategic partnerships with hyperscalers.

Our focus on innovation, sustainability, and social value ensures that customers not only achieve operational excellence but also contribute to a greener, fairer future. With Atos, you gain a proven partner committed to driving efficiency, resilience, and transformation across public service.



About Atos

Atos Group is a global leader in digital transformation with c. 67,000 employees and annual revenue of c. €10 billion, operating in 61 countries under two brands – Atos for services and Eviden for products. European number one in cybersecurity, cloud and high-performance computing, Atos Group is committed to a secure and decarbonized future and provides tailored AI-powered, end-to-end solutions for all industries. Atos Group is the brand under which Atos SE (Societas Europaea) operates. Atos SE is listed on Euronext Paris.

The purpose of Atos Group is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Learn more at: atos.net