

Ashton Court Group Limited

G-Cloud 15 Services Pricing

1. Introduction

This document should be read in conjunction with our SFIA Rate Card.

Ashton Court Group is pleased to offer the following discounts to G-Cloud customers. We also welcome the opportunity of discussing fixed cost project delivery where the scope of the project can be defined in detail, and deliverables are accurately defined.

2. Volume Discounts

We have quoted our professional service daily rates on our SFIA Rate Card. In addition to these, we are able to offer further cost reduction based on length of time and project size.

2.1. Individual Work Packages

- work packages of greater than £50,000 (ex VAT) – 3% discount
- work packages of greater than £100,000 (ex VAT) – additional 2% discount.

2.2. Cumulative value

For large projects, we are able to offer a cumulative discount based on the level of total revenue, excluding VAT, earned through the term of the agreement:

- over £1,000,000 and up to £2,000,000: 2%
- over £2,000,000: 4%

3. Education Pricing

Educational pricing discounts are available, subject to volume order.

4. Resource-based Pricing

4.1. Day Rates

Our day rates for resource-based work are set out in our SFIA rate card.

4.2. Continuous working

The following discounts are based on the duration of the number of continuous days of each order and applicable to the normal rates for staff shown in the SFIA Rate Card:

- over 200 and up to 400 days: 2%
- over 400 and up to 800 days: 4%
- over 800 days: 6%

5. Sector-based Pricing

No special sector pricing discounts apply at the current time.

6. Unit-based Pricing

In addition to the day rates specified above, for longer term commitments weekly or monthly rates may apply.