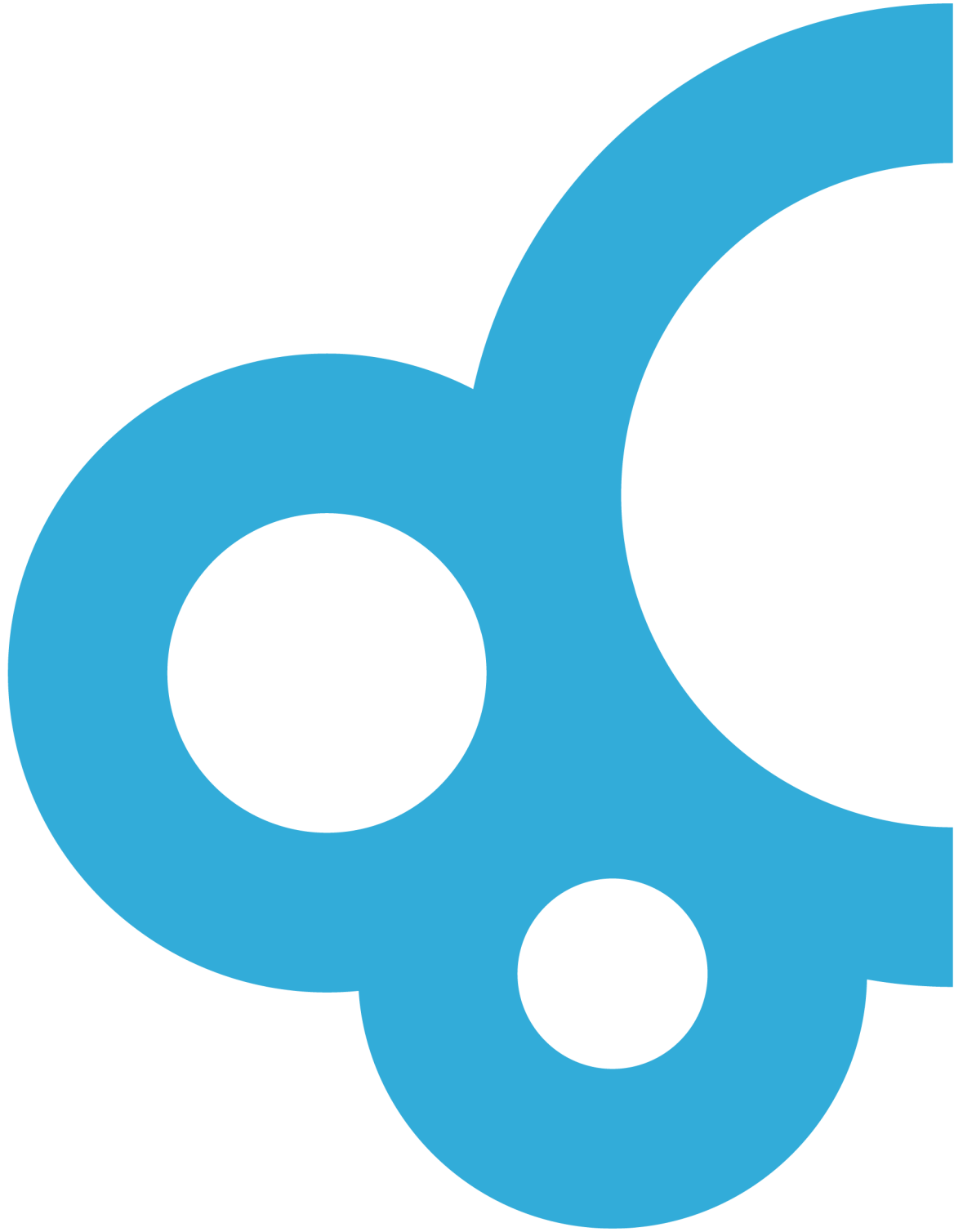




Arcus - Salesforce Lightning Agentforce for Industries

Pricing

G-Cloud 15



Pricing

The pricing below shows list prices for Salesforce services contracted through the G-Cloud framework.

All prices are exclusive of VAT.

Lightning Agentforce for Industries (formerly Lightning Industry Solutions)		Unit Price by Volume Band (subscribers from-to)				
Description - Financial & Grants	Unit	1-99	100-199	200-499	500-999	1000+
Agentforce Financial Services - Sales & Service - Enterprise Edition	User/Month	£155.47	£112.00	£103.16	£100.21	£88.42
Financial Agentforce Service - Bank Teller - Enterprise Edition*	User/Month	£47.38	£30.32	£27.16	£23.37	£20.21
Agentforce Financial Services - Sales & Service - Unlimited Edition	User/Month	£225.47	£185.68	£168.00	£154.74	£132.63
Financial Agentforce Service - Bank Teller - Unlimited Edition*	User/Month	£47.38	£30.32	£27.16	£23.37	£20.21
External Apps for Financial Services - Members	Member/Month	£53.68	£24.63	£23.37	£22.11	£18.32
External Apps for Financial Services - Logins (Per Month)	Login/Month	£21.47	£9.85	£9.35	£8.84	£7.33



Agentforce Financial Services - Starter - Enterprise Edition*	User/Month	£116.55	£86.02	£77.31	£72.38	£64.61
Agentforce Financial Services - Starter - Unlimited Edition*	User/Month	£186.22	£150.63	£126.95	£116.21	£100.74
Grants Program Management - Enterprise Edition*	User/Month	£29.87	£19.37	£18.11	£16.00	£13.47
Grants Program Management - Unlimited Edition*	User/Month	£29.87	£19.37	£18.11	£16.00	£13.47
Grants Foundation - Enterprise Edition*	User/Month	£107.79	£101.05	£92.63	£87.58	£84.21
Grants Foundation - Unlimited Edition*	User/Month	£162.11	£135.58	£126.74	£114.95	£97.26
Description - Net Zero	Unit	1+				
Agentforce Net Zero Starter - LP*	Per Org/Month	£1,920.00				
Agentforce Net Zero Growth	Per Org/Month	£7,663.16				
Description - Health	Unit	1-99	100-199	200-499	500-999	1000+
Agentforce Health - Enterprise Edition - Agentforce Sales	User/Month	£138.04	£125.89	£114.95	£104.00	£98.53
Agentforce Health - Unlimited Edition - Agentforce Sales	User/Month	£214.74	£189.47	£160.00	£147.37	£130.53



Agentforce Health - Enterprise Edition - Agentforce Service	User/Month	£138.04	£125.89	£114.95	£104.00	£98.53
Agentforce Health - Unlimited Edition - Agentforce Service	User/Month	£214.74	£189.47	£160.00	£147.37	£130.53
Agentforce Health - Enterprise Edition	User/Month	£155.47	£114.95	£103.16	£100.21	£94.32
Agentforce Health - Unlimited Edition	User/Month	£238.74	£198.95	£176.84	£168.00	£145.89
Description - Data 360 for Health	Unit	1-999	1000-4999	5000-9000	10000+	
Customer Data 360 for Agentforce Health - Data Services Card (100K Credits)*	Subscription/Year	£657.43	£385.09	£291.62	£254.57	
Description - Data 360 for Health	Unit	1+				
Customer Data 360 for Agentforce Health - Data Storage (1024 GB)*	Subscription/Month	£65.68				
Customer Data 360 Starter for Agentforce Health*	User/Month	£5,305.26				
Description	Unit	1-20	21-100	101-500	501-2500	2501+
External Apps for Agentforce Health - EE - Members	User/Month	£29.68	£25.89	£24.00	£20.21	£13.89
External Apps for Agentforce Health - UE - Members	User/Month	£29.68	£25.89	£24.00	£20.21	£13.89



Description	Unit	1-200	201-1000	1001-2000	2001-5000	5001+		
External Apps for Agentforce Health - EE - Logins	Login/Month	£21.47	£13.45	£8.94	£5.84	£3.81		
External Apps for Agentforce Health - UE - Logins	Login/Month	£21.47	£13.45	£8.94	£5.84	£3.81		
Description - Public Sector	Unit	1-99	100-199	200-499	500-999	1000+		
Public Sector Mobile Inspections - Enterprise Edition*	User/Month	£47.37	£36.63	£35.37	£34.11	£31.58		
Public Sector Mobile Inspections - Unlimited Edition*	User/Month	£47.37	£36.63	£35.37	£34.11	£31.58		
Description - Public Sector	Unit	1-99	50-199	200-599	600-999	1000-1999	2000-4999	5000+
Employee Experience for Public Sector - Enterprise Edition	User/Month	£7.07	£5.94	£5.43	£4.93	£4.42	£3.92	£3.41
Employee Experience for Public Sector - Unlimited Edition	User/Month	£7.07	£5.94	£5.43	£4.93	£4.42	£3.92	£3.41
Description - Public Sector	Unit	1+						
Business Rules Engine - Public Sector Foundation (3K calls/annum) ¹	Subscription/Month	£0.00						
Business Rules Engine - Public Sector Foundation Advanced (6K calls/annum) ²	Subscription/Month	£0.00						



Description - Energy & Utilities - Enterprise Edition	Unit	1+
Agentforce Energy & Utilities Growth - Sales - EE	User/Month	£220.00
Agentforce Energy & Utilities Growth - Service - EE	User/Month	£200.00
Agentforce Energy & Utilities Growth - Sales & Service - EE	User/Month	£240.00
Description	Unit	1+
Partner Community for Agentforce Energy & Utilities - EE - Logins	Login/Month	£16.00
Description	Unit	1+
Partner Community for Agentforce Energy & Utilities - EE - Members	User/Month	£40.00
Description	Unit	1+
Contract Lifecycle Management for Agentforce Energy & Utilities - EE	User/Month	£60.00
Field Service Plus for Agentforce Energy & Utilities - EE	User/Month	£224.00
Description - Energy & Utilities - Unlimited Edition	Unit	1+



Agentforce Energy & Utilities Growth - Sales - UE	User/Month	£360.00				
Agentforce Energy & Utilities Growth - Service - UE	User/Month	£340.00				
Agentforce Energy & Utilities Growth - Sales & Service - UE	User/Month	£380.00				
Description	Unit	1+				
Partner Community for Agentforce Energy & Utilities - UE - Logins	Login/Month	£16.00				
Description	Unit	1+				
Partner Community for Agentforce Energy & Utilities - UE - Members	User/Month	£40.00				
Description	Unit	1+				
Contract Lifecycle Management for Agentforce Energy & Utilities - UE	User/Month	£60.00				
Field Service Plus for Agentforce Energy & Utilities - UE	User/Month	£360.00				
Description Agentforce Education (formerly Education Cloud)	Unit	1-99	100-199	200-499	500-999	1000+
Agentforce Education - Enterprise Edition	User/Month	£147.37	£129.68	£103.16	£91.37	£79.58



Agentforce Education - Unlimited Edition	User/Month	£194.53	£168.00	£154.74	£137.05	£119.37
Description - Government Case Connect	Unit	1+				
Government Case Connect - Unlimited Edition*	Subscription/Month	£294.74				

Salesforce Agentforce Commerce (formerly Commerce Cloud)	Unit Price by Volume Band (subscribers from-to)	
Description - Salesforce Commerce	Unit	1+
B2B Commerce Orders - Growth - LP*	Order	£5.00
B2B Commerce Orders - Plus*	Order	£7.00
B2B Commerce Orders - Starter*	Order	£4.00
Description	Unit	1+
Additional Storefront - B2B Commerce	Subscription/Month	£3,200.00
Description	Unit	1+
B2B Commerce - Additional 1,000 Products	Subscription/Month	£168.42
Description	Unit	1+



B2B Commerce External Logins (Per Month) - Enterprise Edition	Login/Month	£3.20
B2B Commerce External Logins (Per Month) - Unlimited Edition	Login/Month	£3.20
Commerce Portal - Enterprise Edition - Logins (Per Month)*	Login/Month	£0.80
Commerce Portal - Unlimited Edition - Logins (Per Month)*	Login/Month	£0.80
Description	Unit	1+
B2B Commerce External Users - Enterprise Edition	User/Month	£8.00
B2B Commerce External Users - Unlimited Edition	User/Month	£8.00
Commerce Portal - Enterprise Edition - Members*	User/Month	£1.60
Commerce Portal - Unlimited Edition - Members*	User/Month	£1.60
Description	Unit	1+
B2B Commerce Internal Users - Enterprise Edition	User/Month	£80.00
B2B Commerce Internal Users - Unlimited Edition	User/Month	£80.00



Description - B2C Commerce	Unit	1+
B2C Commerce - Plus - PPO ³	Order	£80.00
Description	Unit	1+
B2C Commerce - Starter - GMV (10,000) ⁴	Gross Merchandised Value (GMV)	£100.00
B2C Commerce - Starter - Additional GMV (10,000) ⁴	Gross Merchandised Value (GMV)	£105.00
Description	Unit	1+
B2C Commerce - Growth - GMV (10,000) ⁴	Gross Merchandised Value (GMV)	£200.00
B2C Commerce - Growth - Additional GMV (10,000) ⁴	Gross Merchandised Value (GMV)	£200.00
Description	Unit	1+
B2C Commerce - Plus - GMV (10,000) ⁴	Gross Merchandised Value (GMV)	£300.00
B2C Commerce - Plus - Additional GMV (10,000) ⁴	Gross Merchandised Value (GMV)	£300.00
Description	Unit	1+



B2C Commerce - Additional Production Realm	Subscription/Month	£16,000.00	
B2C Commerce - Designated Test Realm	Subscription/Month	£8,000.00	
Description	Unit	1+	
B2C Commerce - SSL Certificate Slot	Subscription/Month	£168.42	
B2C Commerce - Sandbox	Subscription/Month	£400.00	
Description - Order Management	Unit	1+	
Order Management - Business Users - Enterprise Edition	User/Month	£80.00	
Order Management - Business Users - Unlimited Edition	User/Month	£80.00	
Description - Order Management	Unit	1-19	20+
Order Management - Growth - Orders (1,000) ⁵	Unit	£421.05	£400.00
Order Management - Starter - Orders (1,000) ⁵	Unit	£252.63	£240.00
Description - Order Management	Unit	1+	



Omnichannel Inventory - Additional Locations (100)	Subscription/Month	£6,400.00
Percentage Based Products		Unit Price
Description	Unit	%
Salesforce Shield	% of Net Price	30%
Platform Encryption	% of Net Price	20%
Event Monitoring	% of Net Price	10%
Field Audit Trail	% of Net Price	10%
Description - Sandbox	Unit	%
Sandbox (Developer Pro) ⁶	% of Net Price	5%
Sandbox (Partial Copy) ⁶	% of Net Price	20%
Sandbox (Full Copy) ⁶	% of Net Price	30%
Salesforce Data Mask	% of Net Price	10%
Description - Success	Unit	%



Premier Success Plan	% of Net Price	18%
Premier Success Plan - Heroku	% of Net Price	18%
Premier Success Plan - Agentforce Marketing Account Engagement	% of Net Price	18%

Description	Term
*	Products identified with asterisk (*) are Phased Out Products. Phased Out Products can only be purchased by Customer that has already purchased the same Phased Out Product before and continues using the Phased Out Product at least until the end of the term identified in the new Order Form.
1 - Business Rules Engine - Public Sector Foundation (3K calls/annum)	Quantity equal to Full Public Sector Foundation on the org
2 - Business Rules Engine - Calls (1M)	Quantity equal to Full Public Sector Foundation - Advance on the org
3 - B2C Commerce - Plus - PPO	Discount Levels apply to annual number of orders
4 - B2C Commerce - Starter - GMV 4 - B2C Commerce - Starter - Additional GMV 4 - B2C Commerce - Growth - GMV 4 - B2C Commerce - Growth - Additional GMV 4 - B2C Commerce - Plus - GMV 4 - B2C Commerce - Plus - Additional GMV	Table represents SKU quantity. Each 1 quantity is the equivalent of £10,000 GMV. Discount Levels apply to annual amount of GMV.
5 - Order Management - Growth - Orders (1,000) 5 - Order Management - Starter - Orders (1,000)	Table represents SKU quantity. Each 1 quantity is the equivalent of 1,000 orders. Discount Levels apply to annual number of SKUs
6 - Sandbox (Developer Pro) 6 - Sandbox (Partial Copy) 6 - Sandbox (Full Copy)	% of NET price for Agentforce Sales, Agentforce Service, Force.com, Chatter Plus, Communities, Knowledge-only and Portal Users (all types). Enterprise Edition (EE) includes 1 Sandbox (Partial Copy).



	Unlimited Edition (UE) includes 5 Sandbox (Developer Pro), 1 Sandbox (Partial Copy), 1 Sandbox (Full Copy).
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All prices are quoted exclusive of VAT.



Rate Card

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£650	£650	£650	£650	£650	£650
2. Assist	£800	£800	£800	£800	£800	£800
3. Apply	£950	£950	£950	£950	£950	£950
4. Enable	£1050	£1050	£1050	£1050	£1050	£1050
5. Ensure	£1200	£1200	£1200	£1200	£1200	£1200
6. Initiate / Influence	£1400	£1400	£1400	£1400	£1400	£1400
7. Set Strategy / Inspire	£2000	£2000	£2000	£2000	£2000	£2000

Standards for Consultancy Day Rate Cards

Consultant's working day: 7 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Working hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage & subsistence: Included in day rate within M25. Payable at cost for standard travel and subsistence rates outside M25

Professional indemnity insurance: included in day rate

Discounts: may apply for large numbers of consultancy days



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