



Arcus Local Government CRM

Pricing

Software



Pricing

Introduction

Arcus offers a single SaaS platform with pricing that scales based on usage.

The platform's capabilities are organised into standard “applications” (collections of features and data) which support common working practices. Functionality can also be configured as customer specific “applications” tailored to local ways of working.

Arcus Local Government CRM is an extension of the Salesforce Service Cloud CRM to reflect the needs of UK local authorities.

Pricing is based on the number of Service Cloud users but does NOT include Salesforce licences which can be purchased through Arcus Global or another procurement route.

Solution Pricing

Product Description All costs are per annum	0 - 50 CRM users	51 - 100 CRM Users	101 - 200 CRM Users	201-250 CRM users
Local Government CRM pack (includes licences for Arcus Shared, Arcus Gazetteer and Arcus CRM packages plus support for Service Cloud usage)	£52,470	£75,790	£99,110	£145,750

Notes to the Pricing

Each user will require a Salesforce licence that includes access to Service Cloud.

The above pricing is based upon the complete functionality available within the Arcus application suite and Arcus ‘Managed’ Support. Discounts may apply for commercially restricted use and/or support based upon a customer specification. Please contact us for further clarification.

Discounts may apply to customers requiring large numbers of users/logins.

The above pricing is based upon a 12 month term. Multi year contracts may attract further discounts.

Discounts are available for multi-year payments made in advance.

All prices quoted in this document are exclusive of VAT.



Rate Card

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£650	£650	£650	£650	£650	£650
2. Assist	£800	£800	£800	£800	£800	£800
3. Apply	£950	£950	£950	£950	£950	£950
4. Enable	£1050	£1050	£1050	£1050	£1050	£1050
5. Ensure	£1200	£1200	£1200	£1200	£1200	£1200
6. Initiate / Influence	£1400	£1400	£1400	£1400	£1400	£1400
7. Set Strategy / Inspire	£2000	£2000	£2000	£2000	£2000	£2000

Standards for Consultancy Day Rate Cards

Consultant's working day: 7 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Working hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage & subsistence: Included in day rate within M25. Payable at cost for standard travel and subsistence rates outside M25

Professional indemnity insurance: included in day rate

Discounts: may apply for large numbers of consultancy days



Contact Details

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