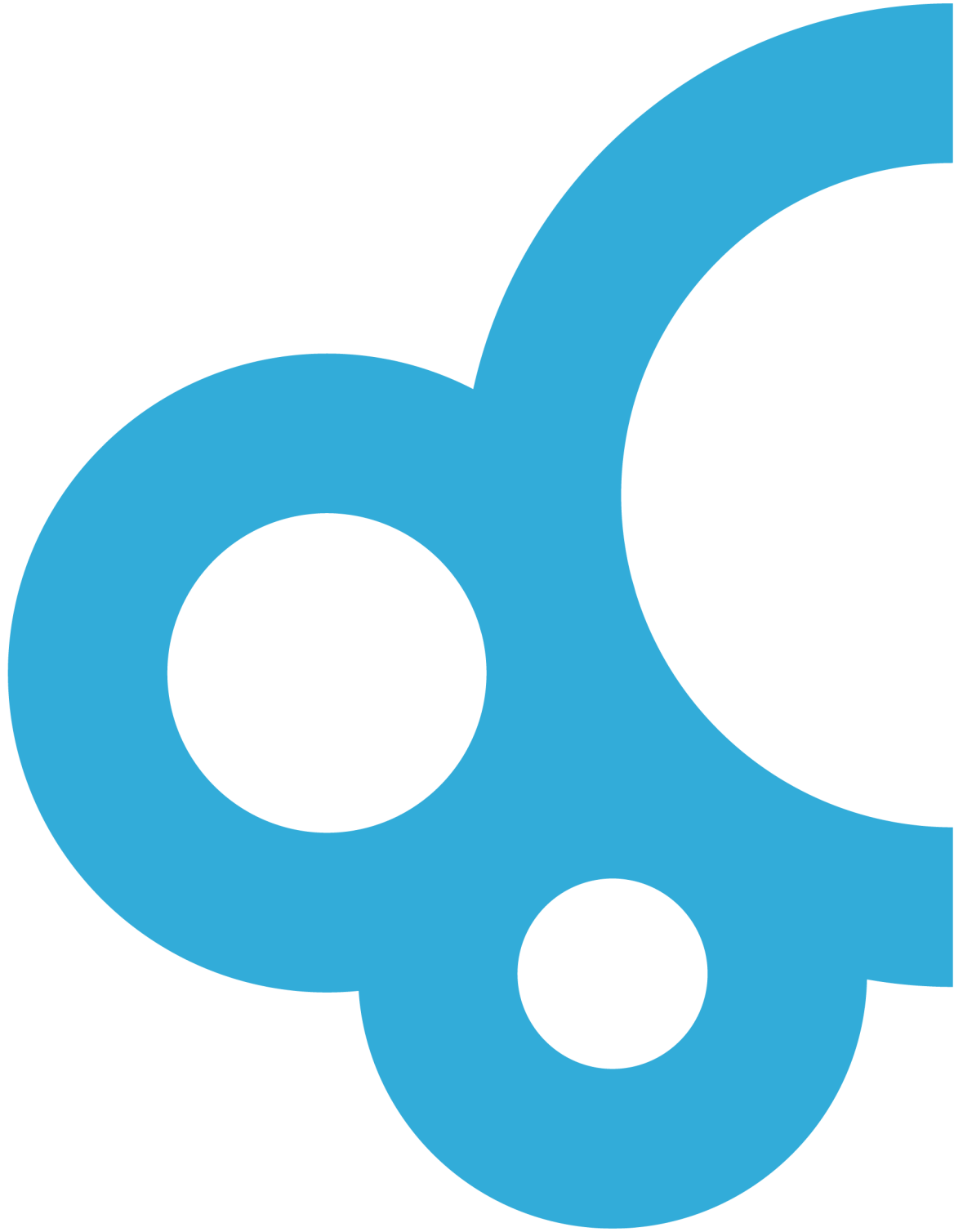




# **Arcus - Salesforce Training and Certification**

Pricing

G-Cloud 15



# Pricing

The pricing below shows list prices for Salesforce services contracted through the G-Cloud framework.

All prices are exclusive of VAT.

| Training                                                                                                                                   |                     | Unit Price     |                      |                        |
|--------------------------------------------------------------------------------------------------------------------------------------------|---------------------|----------------|----------------------|------------------------|
| Description <sup>1</sup>                                                                                                                   | Unit                | List Price (£) | with Premier Success | with Signature Success |
| Tier 1 Trailhead Academy Public Workshop Pricing – Examples: Administrator, Developer, Consultant Tracks (Public scheduled training)       | Person/Day          | £684.21        | £513.16              | £444.74                |
| Tier 2 Trailhead Academy Public Workshop Pricing – Examples: RPX101, ANC Series. (Public scheduled training)                               | Person/Day          | £421.05        | £315.79              | £273.68                |
| Trailhead Academy Private Workshop Pricing – Delivered at Customer Location. (Preparation / Familiarisation Day Private workshop training) | Per Preparation Day | £1,473.68      |                      |                        |
| Trailhead Academy Private Workshop Pricing for up to 14 people – Delivered at Customer Location.                                           | Per Day             | £5,789.47      |                      |                        |



| Certification Exams                                                                                              | Unit Price |                |                      |                        |
|------------------------------------------------------------------------------------------------------------------|------------|----------------|----------------------|------------------------|
| Description <sup>1</sup>                                                                                         | Unit       | List Price (£) | with Premier Success | with Signature Success |
| Standard Certifications – Examples: Administrator, Developer, Consultant <sup>2</sup>                            | Per Exam   | £168.42        | £126.32              | £109.47                |
| Architect Certifications – Examples: Integration Architect, B2C Commerce Architect, Data Architect <sup>2</sup>  | Per Exam   | £336.84        | £252.63              | £218.95                |
| Associate Certifications - Examples: Certified Associate, AI Associate, Marketing Associate Edition <sup>2</sup> | Per Exam   | £63.16         | £47.37               | £41.05                 |

| Description                             | Term                                                                                                                                                                                                |
|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <sup>1</sup> - Success Plan Discounting | Customers with a Premier Success Plan will receive a 25% Discount on any Public Course Booking.<br>Customers with a Signature Success Plan will receive a 35% Discount on any Public Course Booking |
| <sup>2</sup> - Certification Exams      | Discounted Prices only apply if over £1,600.00 pounds are spent (can be combined w/ multiple exam products).                                                                                        |

All prices are exclusive of VAT.



## Rate Card

|                           | Strategy & architecture | Business change | Solution development & implementation | Service management | Procurement & management support | Client interface |
|---------------------------|-------------------------|-----------------|---------------------------------------|--------------------|----------------------------------|------------------|
| 1. Follow                 | £650                    | £650            | £650                                  | £650               | £650                             | £650             |
| 2. Assist                 | £800                    | £800            | £800                                  | £800               | £800                             | £800             |
| 3. Apply                  | £950                    | £950            | £950                                  | £950               | £950                             | £950             |
| 4. Enable                 | £1050                   | £1050           | £1050                                 | £1050              | £1050                            | £1050            |
| 5. Ensure                 | £1200                   | £1200           | £1200                                 | £1200              | £1200                            | £1200            |
| 6. Initiate / Influence   | £1400                   | £1400           | £1400                                 | £1400              | £1400                            | £1400            |
| 7. Set Strategy / Inspire | £2000                   | £2000           | £2000                                 | £2000              | £2000                            | £2000            |

## Standards for Consultancy Day Rate Cards

**Consultant's working day:** 7 hours exclusive of travel and lunch

**Working week:** Monday to Friday excluding national holidays

**Working hours:** 9:00am to 5:00pm Monday to Friday

**Travel, mileage & subsistence:** Included in day rate within M25. Payable at cost for standard travel and subsistence rates outside M25

**Professional indemnity insurance:** included in day rate

**Discounts:** may apply for large numbers of consultancy days



# Contact Details

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