



ANS Group Limited G-Cloud 15 Pricing

Service: Enterprise Azure IoT Architecture Deployment

Lot Number: 2A

Pricing Information:

Item	Unit Price (GBP)	Volume Discount	Notes
Core Service	£20,000	£0	
Onboarding		£0	
Migration		£0	
Support	£24,000	£0	Optional
Ancillary Services		£0	May be required if requirements fall outside of core services

Discount Bands by Annual Contract Value:

Contract Value Band	Discount %
£0 - £99,999	0%
£100,000 - £249,999	5%
£250,000 - £499,999	7.5%
£500,000+	10%

Additional Notes

- All rates quoted are exclusive of VAT and are in British pounds sterling.
- Where day rates are applicable to ancillary services, they will apply from the rates quoted below:

Job family	Job role	Role level	Daily Rate
Architecture roles	<u>Business architect</u>	1. <u>Trainee business architect</u>	£1,150 .00
		2. <u>Associate business architect</u>	£1,250.00
		3. <u>Business architect</u>	£1,350.00
		4. <u>Lead business architect</u>	£1,500.00
	<u>Data architect</u>	1. <u>Data architect</u>	£1,250.00
		2. <u>Senior data architect</u>	£1,500.00
		3. <u>Chief data architect</u>	£2,000.00
	<u>Enterprise architect</u>	1. <u>Enterprise architect</u>	£1,500.00
		2. <u>Senior enterprise architect</u>	£1,500.00
		3. <u>Lead enterprise architect</u>	£2,000.00
		4. <u>Principal enterprise architect</u>	£2,500.00
	<u>Network architect</u>	1. <u>Associate network architect</u>	£1,150.00
		2. <u>Network architect</u>	£1,350.00
		3. <u>Lead network architect</u>	£1,500.00
	<u>Security architect</u>	1. <u>Security architect</u>	£1,350.00
		2. <u>Lead security architect</u>	£1,500.00
		3. <u>Principal security architect</u>	£2,000.00
	<u>Solution architect</u>	1. <u>Associate solution architect</u>	£1,250.00
		2. <u>Solution architect</u>	£1,350.00
		3. <u>Senior solution architect</u>	£1,500.00
		4. <u>Lead solution architect</u>	£1,500.00
		5. <u>Principal solution architect</u>	£2,000.00

	<u>Technical architect</u>	<u>1. Associate technical architect</u>	£1,250.00
		<u>2. Technical architect</u>	£1,350.00
		<u>3. Senior technical architect</u>	£1,500.00
		<u>4. Lead technical architect</u>	£1,500.00
		<u>5. Principal technical architect</u>	£2,000.00
Chief digital and data roles	<u>Chief data officer</u>	<u>1. Chief data officer</u>	N/A
	<u>Chief information security officer</u>	<u>1. Chief information security officer</u>	N/A
	<u>Chief technology officer</u>	<u>1. Chief technology officer</u>	N/A
Cyber security roles	<u>Cyber security audit and assurance</u>	1. Lead cyber security audit and assurance	£1,250.00
		2. Principal cyber security audit and assurance	£1,350.00
	<u>Cyber security governance and risk management</u>	1. Associate cyber security governance and risk manager	£1,150.00
		2. Lead cyber security governance and risk manager	£1,250.00
		3. Principal cyber security governance and risk manager	£1,350.00
	<u>Cyber security monitoring</u>	1. Associate cyber security monitoring	£1,150.00
		2. Lead cyber security monitoring	£1,250.00
		3. Principal cyber security monitoring	£1,350.00
	<u>Cyber security incident response</u>	1. Associate cyber incident response	£1,150.00
		2. Lead cyber security incident response	£1,250.00
		3. Principal cyber security incident response	£1,350.00
	<u>Cyber security vulnerability management</u>	1. Associate cyber security vulnerability management	£1,150.00

		2. Lead cyber security vulnerability management	£1,250.00
		3. Principal cyber security vulnerability management	£1,350.00
	<u>Cyber security digital forensics</u>	1. Associate cyber security digital forensics	£1,150.00
		2. Lead cyber security digital forensics	£1,250.00
		3. Principal cyber security digital forensics	£1,350.00
	<u>Cyber security testing</u>	1. Associate cyber security testing	£1,150.00
		2. Lead cyber security penetration testing	£1,250.00
		3. Principal cyber security testing	£1,350.00
	<u>Cyber security secure design</u>	1. Associate cyber security secure systems architecture and design	£1,150.00
		2. Lead cyber security secure systems architecture and design	£1,250.00
		3. Principal cyber security secure systems architecture and design	£1,350.00
Data roles	<u>Analytics engineer</u>	<u>1. Trainee analytics engineer</u>	£1,150.00
		<u>2. Analytics engineer</u>	£1,350.00
		<u>3. Senior analytics engineer</u>	£1,500.00
		<u>4. Lead analytics engineer</u>	£1,500.00
		<u>5. Head of analytics engineering</u>	£2,500.00
	<u>Data analyst</u>	<u>1. Associate analyst</u>	£1,150.00
		<u>2. Data analyst</u>	£1,350.00
		<u>3. Senior data analyst</u>	£1,500.00
		<u>4. Principal data analyst</u>	£2,000.00
	<u>Data engineer</u>	<u>1. Data engineer</u>	£1,150.00
		<u>2. Senior data engineer</u>	£1,350.00
		<u>3. Lead data engineer</u>	£1,500.00

		<u>4. Head of data engineering</u>	£2,000.00
	<u>Data ethicist</u>	<u>1. Data ethics lead</u>	N/A
		<u>2. Head of data ethics</u>	N/A
	<u>Data governance manager</u>	<u>1. Data governance manager</u>	N/A
		<u>2. Lead data governance manager</u>	N/A
		<u>3. Head of data governance</u>	N/A
	<u>Data scientist</u>	<u>1. Trainee data scientist</u>	£1,150.00
		<u>2. Associate data scientist</u>	£1,250.00
		<u>3. Data scientist</u>	£1,350.00
		<u>4. Principal data scientist</u>	£2,000.00
		<u>5. Lead data scientist</u>	£2,500.00
		<u>6. Head of data science</u>	£3,000.00
	<u>Machine learning engineer</u>	<u>1. Senior machine learning engineer</u>	£1,500.00
		<u>2. Lead machine learning engineer</u>	£2,000.00
	<u>Performance analyst</u>	<u>1. Associate performance analyst</u>	£1,150.00
		<u>2. Performance analyst</u>	£1,350.00
		<u>3. Senior performance analyst</u>	£1,500.00
		<u>4. Lead performance analyst</u>	£2,500.00
		<u>5. Head of performance analysis</u>	£3,000.00
IT operations roles	<u>Application operations engineer</u>	<u>1. Associate application operations engineer</u>	£1,150.00
		<u>2. Application operations engineer</u>	£1,350.00
		<u>3. Senior application operations engineer</u>	£1,500.00
		<u>4. Lead application operations engineer</u>	£2,000.00
		<u>5. Principal application operations engineer</u>	£2,500.00

	<u>Business relationship manager</u>	<u>1. Business relationship manager</u>	£1,350.00
		<u>2. Senior business relationship manager</u>	£1,500.00
		<u>3. Lead business relationship manager</u>	£2,000.00
	<u>Change and release manager</u>	<u>1. Configuration analyst</u>	£1,350.00
		<u>2. Change and release analyst</u>	£1,500.00
		<u>3. Change and release manager</u>	£2,000.00
	<u>Command and control centre manager</u>	<u>1. Operations analyst</u>	£1,350.00
		<u>2. Senior operations analyst</u>	£1,500.00
		<u>3. Operational control manager</u>	£2,000.00
		<u>4. Head of command and control</u>	£3,000.00
	<u>End user computing engineer</u>	<u>1. Associate end user computing engineer</u>	£1,350.00
		<u>2. End user computing engineer</u>	£1,500.00
		<u>3. Senior end user computing engineer</u>	£2,000.00
		<u>4. Lead end user computing engineer</u>	£2,000.00
		<u>5. Principal end user computing engineer</u>	£2,500.00
	<u>IT service manager</u>	<u>1. IT service analyst</u>	N/A
		<u>2. IT service manager</u>	N/A
		<u>3. Senior IT service manager</u>	N/A
		<u>4. Head of IT service management</u>	N/A
	<u>Incident manager</u>	<u>1. Incident manager</u>	£1,350.00
		<u>2. Major incident manager</u>	£2,000.00
	<u>Infrastructure engineer</u>	<u>1. Associate infrastructure engineer</u>	£1,250.00
		<u>2. Infrastructure engineer</u>	£1,350.00

		<u>3. Senior infrastructure engineer</u>	£1,500.00
		<u>4. Lead infrastructure engineer</u>	£2,000.00
		<u>5. Principal infrastructure engineer</u>	£2,500.00
	<u>Infrastructure operations engineer</u>	<u>1. Associate infrastructure operations engineer</u>	£1,150.00
		<u>2. Infrastructure operations engineer</u>	£1,350.00
		<u>3. Senior infrastructure operations engineer</u>	£1,500.00
		<u>4. Lead infrastructure operations engineer</u>	£2,000.00
		<u>5. Principal infrastructure operations engineer</u>	£2,500.00
	<u>Problem manager</u>	<u>1. Problem analyst</u>	£1,150.00
		<u>2. Problem manager</u>	£1,500.00
	<u>Service desk manager</u>	<u>1. Service desk analyst</u>	£1,150.00
		<u>2. Senior service desk analyst</u>	£1,350.00
		<u>3. Service desk manager</u>	£1,500.00
		<u>4. Head of service desk</u>	£2,500.00
	<u>Service transition manager</u>	<u>1. Service acceptance analyst</u>	£1,150.00
		<u>2. Service readiness analyst</u>	£1,350.00
		<u>3. Service transition manager</u>	£1,500.00
		<u>4. Lead service transition manager</u>	£2,000.00
Product and delivery roles	<u>Business analyst</u>	<u>1. Trainee business analyst</u>	£1,150.00
		<u>2. Junior business analyst</u>	£1,250.00
		<u>3. Business analyst</u>	£1,500.00
		<u>4. Senior business analyst</u>	£2,000.00
		<u>5. Lead business analyst</u>	£2,500.00
		<u>6. Head of business analysis</u>	£3,000.00

	<u>Delivery manager</u>	<u>1. Associate delivery manager</u>	£1,150.00
		<u>2. Delivery manager</u>	£1,350.00
		<u>3. Senior delivery manager</u>	£2,000.00
		<u>4. Head of (Agile) delivery management</u>	£2,500.00
	<u>Digital portfolio manager</u>	<u>1. Digital portfolio analyst</u>	N/A
		<u>2. Digital portfolio manager</u>	N/A
		<u>3. Senior digital portfolio manager</u>	N/A
		<u>4. Head of portfolio</u>	N/A
	<u>Product manager</u>	<u>1. Associate product manager</u>	£1,150.00
		<u>2. Product manager</u>	£1,350.00
		<u>3. Senior product manager</u>	£1,500.00
		<u>4. Lead product manager</u>	£1,500.00
		<u>5. Head of product</u>	£2,500.00
	<u>Programme delivery manager</u>	<u>1. Programme delivery manager</u>	£1,500.00
	<u>Service owner</u>	<u>1. Service owner</u>	£1,500.00
Quality assurance testing (QAT) roles	<u>Quality assurance testing (QAT) analyst</u>	<u>1. Tester (QAT)</u>	£1,150.00
		<u>2. QAT analyst</u>	£1,350.00
		<u>3. Senior QAT analyst</u>	£1,500.00
		<u>4. Lead QAT analyst</u>	£2,000.00
	<u>Test engineer</u>	<u>1. Tester (test engineer)</u>	£1,150.00
		<u>2. Test engineer</u>	£1,150.00
		<u>3. Senior test engineer</u>	£1,350.00
		<u>4. Lead test engineer</u>	£1,500.00
	<u>Test manager</u>	<u>1. Test manager</u>	£2,000.00

		<u>2. Head of test</u>	£2,500.00
Software development roles	<u>Development operations (DevOps) engineer</u>	<u>1. Apprentice DevOps engineer</u>	£1,150.00
		<u>2. Junior DevOps engineer</u>	£1,150.00
		<u>3. DevOps engineer</u>	£1,350.00
		<u>4. Senior DevOps engineer</u>	£1,500.00
		<u>5. Senior DevOps engineer - management</u>	£2,000.00
		<u>6. Lead DevOps engineer</u>	£2,000.00
		<u>7. Lead DevOps engineer - management</u>	£2,500.00
		<u>8. Principal DevOps engineer</u>	£2,500.00
		<u>9. Principal DevOps engineer - management</u>	£3,000.00
	<u>Frontend developer</u>	<u>1. Apprentice frontend developer</u>	£1,150.00
		<u>2. Junior frontend developer</u>	£1,150.00
		<u>3. Frontend developer</u>	£1,250.00
		<u>4. Senior frontend developer</u>	£1,350.00
		<u>5. Lead frontend developer</u>	£1,500.00
		<u>6. Head of frontend development</u>	£2,000.00
	<u>Software developer</u>	<u>1. Apprentice developer</u>	£1,150.00
		<u>2. Junior developer</u>	£1,150.00
		<u>3. Developer</u>	£1,250.00
		<u>4. Senior developer</u>	£1,500.00
		<u>5. Senior developer - management</u>	£2,000.00
		<u>6. Lead developer</u>	£2,500.00
		<u>7. Lead developer - management</u>	£2,500.00
		<u>8. Principal developer</u>	£3,000.00

		<u>9. Principal developer - management</u>	£3,000.00
User-centred design roles	<u>Accessibility specialist</u>	<u>1. Junior accessibility specialist</u>	N/A
		<u>2. Accessibility specialist</u>	N/A
		<u>3. Senior accessibility specialist</u>	N/A
		<u>4. Head of accessibility</u>	N/A
	<u>Content designer</u>	<u>1. Associate content designer</u>	£1,150.00
		<u>2. Junior content designer</u>	£1,150.00
		<u>3. Content designer</u>	£1,350.00
		<u>4. Senior content designer</u>	£1,500.00
		<u>5. Lead content designer</u>	£2,000.00
		<u>6. Head of content design</u>	£2,500.00
	<u>Content strategist</u>	<u>1. Content strategist</u>	£1,350.00
	<u>Graphic designer</u>	<u>1. Associate graphic designer</u>	N/A
		<u>2. Junior graphic designer</u>	N/A
		<u>3. Graphic designer</u>	N/A
		<u>4. Senior graphic designer</u>	N/A
		<u>5. Lead graphic designer</u>	N/A
		<u>6. Head of graphic design</u>	N/A
	<u>Interaction designer</u>	<u>1. Associate interaction designer</u>	£1,150.00
		<u>2. Junior interaction designer</u>	£1,150.00
		<u>3. Interaction designer</u>	£1,350.00
		<u>4. Senior interaction designer</u>	£1,500.00
		<u>5. Lead interaction designer</u>	£2,000.00
		<u>6. Head of interaction design</u>	£2,500.00
	<u>Service designer</u>	<u>1. Associate service designer</u>	£1,150.00
		<u>2. Junior service designer</u>	£1,150.00
		<u>3. Service designer</u>	£1,350.00

		<u>4. Senior service designer</u>	£1,500.00
		<u>5. Lead service designer</u>	£2,000.00
		<u>6. Head of service design</u>	£2,500.00
	<u>Technical writer</u>	<u>1. Technical writer</u>	£1,500.00
		<u>2. Lead technical writer</u>	£2000.00
	<u>User researcher</u>	<u>1. Associate user researcher</u>	£1,150.00
		<u>2. Junior user researcher</u>	£1,150.00
		<u>3. User researcher</u>	£1,350.00
		<u>4. Senior user researcher</u>	£1,500.00
		<u>5. Lead user researcher</u>	£2,000.00
		<u>6. Head of user research</u>	£2,500.00