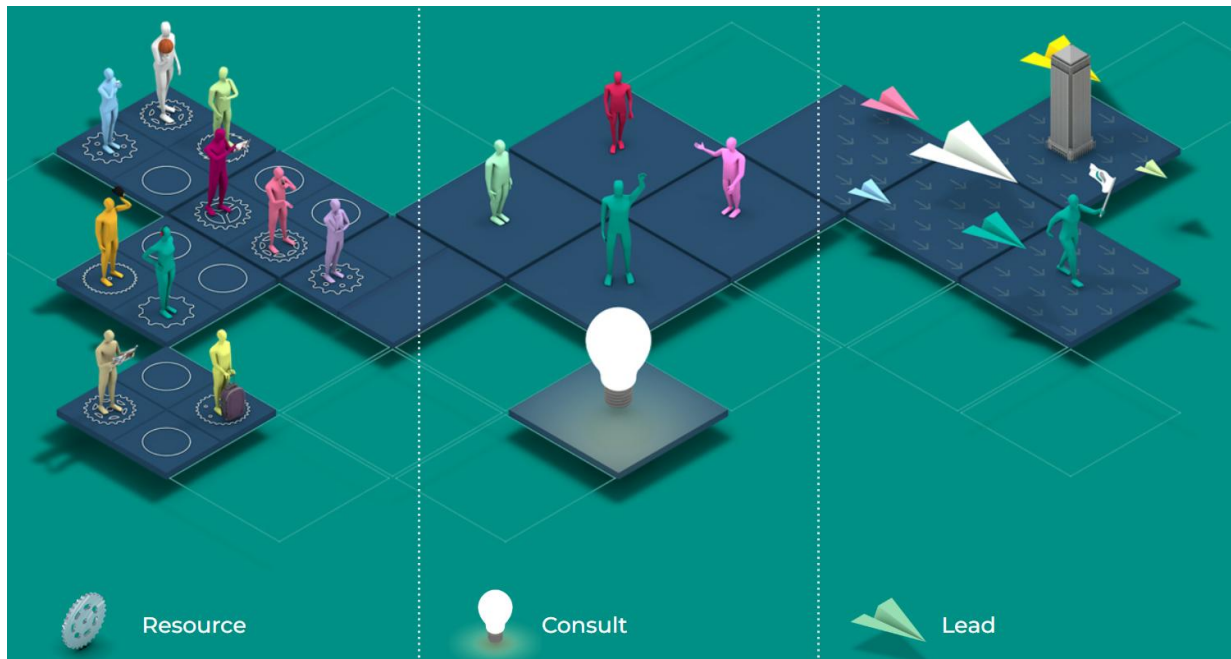




G-CLOUD 15: PRICING

January 2026

Contents

- 1 Service Pricing - introduction
- 2 UK Rate Card
- 3 Offshore Rate Card
- 4 Discounts

1. Introduction: our G-Cloud Service Pricing

This pricing document accompanies the service description as referenced and details the rate cards for both UK and Off-shore based services.

This service is offered based on a Professional Day unit as per the roles stated in the Government Digital and Data Profession Capability Framework

Using our expertise, we will work with you to estimate time and cost of your requirement. This will calculate the number of professional day units and overall price.

Value for money

As a leading provider of cloud services to the public sector, we recognise the importance of clearly demonstrating the value we deliver. At Alpine, value for money comes from achieving the right balance between cost and quality. We never compromise on standards or cut corners; instead, we focus on delivering the outcomes our clients need at the most competitive price we can offer. Through innovation and robust quality management, we continually reduce costs while maximising value.

Invoicing and payments

Invoices will be submitted on monthly basis, unless otherwise requested, at the end of the calendar month. Our payment terms are within 30 days as per the G-Cloud terms.

2. UK RATE CARD

In line with the Government Digital and Data Profession Capability Framework, our pricing is published on CCS's Digital Platform / e-tendering tool.

A summary of pricing of professional day-unit rates are as follows:

	Low Rate	Higher Rate
Architecture Roles	£450	£1,400
Chief digital and data roles	up to	£1,400
Cyber security roles	£600	£1,400
Data roles	£350	£1,250
IT operations roles	£450	£1,100
Product and delivery roles	£350	£1,400
Quality assurance testing (QAT) roles	£550	£1,050
Software development roles	£250	£1,100
User-centred design roles	£450	£950

We are able to provide monthly pricing or unit pricing for a discrete service deliverable.

All rates are exclusive of VAT.

3. OFF-SHORE RATE CARD

In addition to our standard UK rate card, this service also offers off-shore pricing for locations outside the UK, our pricing is published on CCS's Digital Platform / e-tendering tool.

A summary of pricing of professional day-unit rates are as follows:

	Low Rate	Higher Rate
Architecture Roles	£175	£940
Chief digital and data roles	£800	£910
Cyber security roles	£315	£685
Data roles	£175	£855
IT operations roles	£115	£715
Product and delivery roles	£115	£855
Quality assurance testing (QAT) roles	£90	£600
Software development roles	£60	£855
User-centred design roles	£145	£715

We are able to provide monthly pricing or unit pricing for a discrete service deliverable.

All rates are exclusive of VAT.

4. Transaction Volume Discounts

Volume discounts

Annual Turnover	Discount
£0 - £500,000	0%
£500,001 - £1,000,000	0.15%
£1,000,001 - £1,500,000	0.25%
£1,500,001 - £2,500,000	0.35%
£2,500,001+	0.5%

Volume discounts are calculated based on individual organisation's spend for the year end 31 March and is based on the discount percentages for the discrete spending bands above. To qualify for the discount all invoices must have been paid within contractual terms.

Combination discounts applicable

When a customer procures an additional service, once a contract has been signed for the initial service, the following discounts apply.

Number of Additional Service Purchased	Discount Applied to Additional Service
1	0.25%
2	0.35%
3	0.50%
4	0.75%
5	1%

This is based on an organisation purchasing multiple Services concurrently.