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Pricing Definition

Performance & Talent

OneAdvanced Limited
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1.Pricing for Performance & Talent

OneAdvanced is the UK's third largest provider of business software and services with a £330m turnover, 10,000 customers and 1,800 employees. We provide enterprise and market-focused solutions that allow our customers to reimagine what is possible, innovate in their sectors and improve the lives of millions of people in the UK.

OneAdvanced solutions help to care for 65 million patients in the UK, send 10 million sports fans through the turnstiles, manage over £1 billion in charity donations, support 2.5 million students and get over 1.2 billion passengers to their destinations on time. By continually investing in our people, partnerships, and technologies, we provide right-first-time solutions that evolve with the changing needs of our customers and the markets they operate in.

Our sector knowledge means we power the world of work to suit your needs.

Pricing tables cover the functionality of the Performance & Talent solution at the time of submission. Please refer to the Service Definition Document for full detail of the functionality of the Performance & Talent solution.

Performance & Talent is sold as part of IQ, our Intelligent System of Work which includes our Intelligent Experience Layer, Intelligent Platform Level and Intelligent Services Tiers which can be configured to your needs. These apply to all capabilities purchased as part of IQ.

1.1. Pricing Table

Description	Band	Frequency	Price
Standard PFTL-STND-S	1-85	Annual	~~£6,850~~ £5,475
	86-1,000	Annual per additional user	~~£43~~ £35
	1,001-999,999	Annual per additional user	~~£21.56~~ £17.25
Plus PFTL-PLS-S	1-110	Annual	~~£9,875~~ £7,900
	111-1,000	Annual per additional user	~~£54~~ £43
	1,001-999,999	Annual per additional user	~~£21.56~~ £17.25

Prices are progressive. The first 85 users of the starter package are charged at £5,475. The next 915 users are £35 each and any additional users over a total 1,000 users is charged at £17.25 each.

Additional services, including installation and onboarding, is charged at the Day Rates described below.

All prices are exclusive of VAT.

Discounted Prices are valid until 30 November 2026. Indexation may apply to call off contracts.

1.2. Trial Periods

Trial periods are not typically offered but can be agreed on a case by case basis. Proofs of concept are more typically offered, subject to detailed plans, agreed objectives, and post period reviews to determine ongoing service status. This is not typically offered on a free of charge basis.

1.3. Exit Costs

If a contract is terminated in line with the terms and conditions, there are no specific costs for exiting the software. However, where an organisation wishes to have some form of on-going post termination access for historical purposes, an additional cost may be levied to provide such.

1.4. Education or Research Establishment Pricing

OneAdvanced does not offer specific sector pricing for Education or Research establishments. The Pricing defined represents a common model for all participating bodies.

1.5. Payment Options

The payment options available are:

- Purchase Order, Subsequent Invoice and BACS Payment; and
- Automated payment methods.

Typically, orders are invoiced annually in advance with 30 day payment terms.

1.6. Volume Discounts

If applicable, Volume discounts are described in the pricing table above.

1.7. Services Day Rates

The following Day Rates will apply for any additional services exceeding those provided in the service packages described above. Standard Installations and Training are typically performed by an Engineer or Consultant grade, whilst bespoke services and consultancy is typically fulfilled by a Project and/or Programme manager. The scope of any additional services will be agreed ahead of finalising an order.

Grade		Day Rate
Engineer	PS-ENG-HOR	~~£1,550~~ £1,240

Grade		Day Rate
Consultant	PS-CON-HOR	~~£1,700~~ £1,360
Project Manager	PS-PRJ-HOR	~~£1,820~~ £1,455
Programme Manager	PS-PGM-HOR	~~£2,320~~ £1,855

1.8. Intelligent Service Tiers

OneAdvanced customer support is committed to delivering an exceptional service and partnering with our customers to ensure the successful deployment and use of solutions and services.

We offer three Intelligent Service Tiers to cater to your specific needs:

	Essentials	Enhanced	Elite
Intelligent Service Tiers	Included as part of your SaaS subscription fee	~~£12,000~~ £10,000	~~£75,000~~ £65,000

Please refer to the Service Definition Document for further details on our offered Intelligent Service Tiers.

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