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Pricing Definition

Financials

OneAdvanced Limited

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1. Pricing for Financials

OneAdvanced is the UK's third largest provider of business software and services with a £330m turnover, 10,000 customers and 1,800 employees. We provide enterprise and market-focused solutions that allow our customers to reimagine what is possible, innovate in their sectors and improve the lives of millions of people in the UK.

OneAdvanced solutions help to care for 65 million patients in the UK, send 10 million sports fans through the turnstiles, manage over £1 billion in charity donations, support 2.5 million students and get over 1.2 billion passengers to their destinations on time. By continually investing in our people, partnerships, and technologies, we provide right-first-time solutions that evolve with the changing needs of our customers and the markets they operate in.

Our sector knowledge means we power the world of work to suit your needs.

Our implementation playbooks deliver best practice projects to meet the needs of our sectors, something about pre-configured processes to reduce timescales, cost, risk etc.

The Software as a Service (SaaS) pricing detailed for the Financials solution is based on the individual modules shown below. We can configure our modular Financials solution to meet your specific needs. Pricing tables cover the functionality of the Financials solution at the time of submission. Please refer to the Service Definition Document for full detail of the functionality of Financials.

1.1. Pricing Table

Description	Frequency	Band	Price
Base Engine (Includes 5 core users, V1 Archive, Core modules, procurement portals) FIN-BASE-S	Annual		£36,150
Inventory Management FIN-IE-S	Annual		£6,050
Project Management FIN-PM-S	Annual		£6,050
Additional Core Users FIN-CU-S	Annual		£3,640
Light Users FIN-LU-S	Annual		£125
Electronic Document Management (EDM) Silver BCEN-FMS-L-EDMS	Annual		£6,050

Description	Frequency	Band	Price
Electronic Document Management (EDM) Gold BCEN-FMS-L-EDMG	Annual		£15,675
Electronic Document Management (EDM) Platinum BCEN-FMS-L-EDMP	Annual		£19,300
Electronic Document Management (EDM) Diamond BCEN-FMS-L-EDMD	Annual		£26,525
Supplier Portal FIN-SP-S	Annual Banded	1-250	£3,360
		251-500	£6,700
		501-1,000	£10,050
		1,001-2,500	£15,075
		2,501-5,000	£17,875
		5,001-7,500	£20,425
		7,501-10,000	£22,875
		10,001-15,000	£25,675
		15,001-20,000	£29,000
Customer Portal FIN-CUP-S	Annual Banded	20,001-30,000	£33,475
		1-250	£3,360
		251-500	£6,700
		501-1,000	£10,050
		1,001-2,500	£15,075
		2,501-5,000	£17,875
		5,001-7,500	£20,425
		7,501-10,000	£22,875
		10,001-15,000	£25,675
		15,001-20,000	£29,000
		20,001-30,000	£33,475
		30,001+	£40,325
Bring Your Own BI FIN-BYOBI-S	Annual		£8,075
Financial Reporting and Consolidation Module 3PTY-FRCB-S	Annual	1 Company / 1 User	£3,750
Financial Reporting and Consolidation - Additional Company 3PTY-FRCC-S	Annual	Per Additional Company	£750
Financial Reporting and Consolidation - Additional User 3PTY-FRCU-S	Annual	Per Additional User	£750

Description	Frequency	Band	Price
Financial Reporting and Consolidation - Additional Read-Only User 3PTY-FRCU-ROU-S	Annual	Per Additional User	£150
Financial Reporting and Consolidation - Multi-Currency Premium (per company) 3PTY-FRCB-CUR-S	Annual	Per company	£750
Financial Reporting and Consolidation - Single-Tenant Premium (per company) 3PTY-FRCB-TEN-S	Annual	Per company	£750
Collaborative Planning CPMF-S	Annual Cumulative per user	1-250	£35
		251-500	£17.50
		501-1,000	£6.01
		1,001-2,500	£2.15
		2,501-5,000	£1.29
		5,001-7,500	£1.08
		7,501-10,000	£0.86
		10,001-15,000	£0.65
		15,001-20,000	£0.43
		20,001-30,000	£0.21
Business Tax Portal BTP-BE-S	Annual	12 Submissions	£790
Business Tax Portal BTP-BEX-S	Annual	Additional Submissions	£135
Expenses Management (Web Expenses) FIN-WB-S	Annual per User	1-301	£54
		302-601	£50
		602-901	£47
		902-1,201	£43
		1,202-1,501	£39
		1,502-3,000	£35
		3,001+	£31
Test Environment FIN-TEST-S	Annual		£18,725
CIS Gateway CIS-S	Annual		£3,130
Purchase Invoice Automation 3PTY-PIA-HF-S / 3PTY-OECX-PIA-S	Annual Banded	1-5,999	£6,750
		6,001-11,999	£12,150
		12,001-23,999	£23,600
		24,001-35,999	£34,400
		36,001-59,999	£51,625
		60,001-83,999	£58,125

Description	Frequency	Band	Price
		84,001-107,999	£74,050
		108,001-143,999	£85,375
		144,001-179,999	£96,225
		180,001-239,999	£114,000
		240,001-299,999	£126,925
		300,001-599,999	£162,500
		600,001-1,019,999	£250,300
		1,020,001-1,499,999	£331,200
		1,500,001-2,099,999	£412,350
Financials Electronic Document Management FIN-ED-S	Annual banded	1-30GB storage	£15,675
	Annual banded	31-80 GB storage	£19,300
	Annual banded	81-230GB storage	£26,525
Financials Guided Implementation PS-FC-FGI	One Time		£68,750
Financials Collaborative Implementation PS-FC-FCI	One Time		£85,000
Financials Enterprise Implementation PS-FC-FEI	One Time		£122,500

At least one of the Implementation packages described above is required for all new installations of Financials.

"Annual banded" pricing means this is the price charged for a given quantity. (e.g. for Customer Portal, a quantity of 750users is priced at £10,050).

"Annual per user" means this is the unit price charged for all quantities where the quantity purchased is within that band (e.g. For Expenses Management, 750 users is priced at £47 per user).

"Annual cumulative per user" means this is the unit price charged for quantities within that band (e.g. for Collaborative Planning, 750 users is charged as the first 250 users at £35 each, the next 250 users at £17.50 each and the last 250 users at £6.01 each totalling £14,627.50).

All prices are exclusive of VAT.

Prices valid as at the date of this document. Indexation may apply to call off contracts.

1.2. Trial Periods

Trial periods are not typically offered but can be agreed on a case by case basis. Proofs of concept are more typically offered, subject to detailed plans, agreed objectives, and post period reviews to determine ongoing service status. This is not typically offered on a free of charge basis.

1.3. Exit Costs

If a contract is terminated in line with the terms and conditions, there are no specific costs for exiting the software. However, where an organisation wishes to have some form of on-going post termination access for historical purposes, an additional cost may be levied to provide such.

1.4. Education or Research Establishment Pricing

OneAdvanced does not offer specific sector pricing for Education or Research establishments. The Pricing defined represents a common model for all participating bodies.

1.5. Payment Options

The payment options available are:

- Purchase Order, Subsequent Invoice and BACS Payment; and
- Automated payment methods

Typically, orders are invoiced annually in advance with 30 day payment terms.

1.6. Volume Discounts

If applicable, Volume discounts are described in the pricing table above.

1.7. Services Day Rates

The following Day Rates will apply for any additional services exceeding those provided in the service packages described above. Standard Installations and Training are typically performed by an Engineer or Consultant grade, whilst bespoke services and consultancy is typically fulfilled by a Project and/or Programme manager. The scope of any additional services will be agreed ahead of finalising an order.

Grade		Day Rate
Engineer	PS-ENGSTNDRD-CPQ	£1,550

Grade		Day Rate
Consultant	PS-FIN-CSME	£1,700
Project Manager	PS-BS-PROM	£1,820
Programme Manager	PS-BS-PROG	£2,320

1.8. Customer Care Packages

OneAdvanced customer support is committed to delivering an exceptional service and partnering with our customers to ensure the successful deployment and use of solutions and services.

We offer three Customer Care Packages to cater to your specific needs:

	Essentials	Enhanced	Elite
Pricing if overall SaaS Subscriptions includes any of Financials, Care Cloud, Time & Attendance or OneAdvanced Legal solutions	Included as part of your SaaS subscription fee	Incurs an additional 15% of the SaaS subscription fee, subject to minimum spend of £8,000	Incurs an additional 25% of the SaaS subscription fee, subject to minimum spend of £25,000
Pricing if overall SaaS Subscriptions do not contain Financials, Care Cloud, Time & Attendance and OneAdvanced Legal solutions	Included as part of your SaaS subscription fee	Incurs an additional 10% of the SaaS subscription fee, subject to minimum spend of £5,500	Incurs an additional 20% of the SaaS subscription fee, subject to minimum spend of £20,000

Note: Customer Care Packages apply to all SaaS software purchased; customers with multiple OneAdvanced SaaS solutions will need to purchase Enhanced or Elite Care Packages for all solutions. The minimum spend applies to the additional % SaaS calculation based on all SaaS subscriptions, not just for this subscription

Please refer to the Service Definition Document for further details on our offered Customer Care Packages.

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Contact us

 +44(0) 330 343 4000

 www.oneadvanced.com

 hello@oneadvanced.com